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GRANT GILLESPIE
EXECUTIVE DIRECTOR

Determination on Request to Cancel Award

Matter of: VersaClimber

File No.: 2026-125B

Posting Date: December 9, 2025

Contracting Entity: University of South Carolina

Solicitation No.: GS-IFB-250253-01

Description: Purchase of Existing and Furnish and Install New Fitness Equipment for Campus Recreation

DIGEST

The Chief Procurement Officer (CPO) grants the University of South Carolina's (USC) request to cancel an award of a contract prior to performance where USC did not award to the lowest responsive and responsible bidder. USC's request to cancel the award attached as Exhibit A.

AUTHORITY

The Chief Procurement Officer (CPO) conducted an administrative review pursuant to S.C. Code Ann. § 11-35-1520(7), Regulation 19-445.2085. This decision is based on materials in the procurement file and applicable law and precedents.

BACKGROUND

On August 20, 2025, USC issued a solicitation for competitive sealed bids to provide fitness equipment. On September 5, 2025, USC issued Amendment 1 replacing the original solicitation in its entirety. The solicitation sought bids on multiple lots of fitness equipment and stated that USC would award contracts by lot. At issue in USC's request is the lot for TS-Magnetic VersaClimber machines. RepRun submitted a unit price bid of \$5,277.75 for this lot. [Exhibit B] VersaClimber submitted a unit price bid of \$5,799.83. [Exhibit C] Notwithstanding the fact that RepRun's bid price was lower, USC awarded this lot to VersaClimber. [Exhibit D, p. 3]

DISCUSSION

The Procurement Code requires that the State award to the lowest responsive and responsible bidder. S.C. Code Ann. §11-35-1520(10). Because VersaClimber was not the lowest bidder on the TS-Magnetic VersaClimber machines, it was administrative error for USC to award this lot to VersaClimber.

Section 11-35-1520(7) authorizes the cancellation of awards or contracts after award but before performance in accordance with regulations promulgated by the Board. Regulation 19-445.2085(C) authorizes cancellation due to revised specifications:

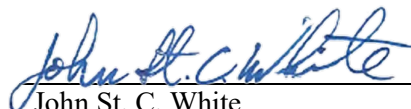
After an award or notification of intent to award, whichever is earlier, has been issued but before performance has begun, the award or contract may be canceled and either re-awarded or a new solicitation issued or the existing solicitation canceled, if the Chief Procurement Officer determines in writing that:

- (1) Inadequate or ambiguous specifications were cited in the invitation;
- (2) Specifications have been revised;
- (3) The supplies, services, information technology, or construction being procured are no longer required;
- (4) The invitation did not provide for consideration of all factors of cost to the State, such as cost of transporting state furnished property to bidders' plants;
- (5) Bids received indicate that the needs of the State can be satisfied by a less expensive article differing from that on which the bids were invited;
- (6) The bids were not independently arrived at in open competition, were collusive, or were submitted in bad faith;
- (7) **Administrative error of the purchasing agency discovered prior to performance,**
or
- (8) For other reasons, cancellation is clearly in the best interest of the State
[emphasis supplied]

While the authority to cancel awards and solicitations should be exercised carefully and sparingly, these provisions authorize the CPO to cancel an award of a contract before performance begins, when a compelling reason exists and one or more of the grounds listed in the Regulation are present. For the reasons set forth above, the CPO finds that a compelling reason to cancel the award in this case exists.

DECISION

For the foregoing reason, the CPO cancels USC's Award of a contract for the TS-Magnetic VersaClimber machines to VersaClimber and remands this matter back to the USC to proceed in accordance with the Consolidated Procurement Code.



John St. C. White
Chief Procurement Officer

Columbia, South Carolina

STATEMENT OF RIGHT TO FURTHER ADMINISTRATIVE REVIEW

Protest Appeal Notice (Revised July 2025)

The South Carolina Procurement Code, in Section 11-35-4410, subsection (1)(b), states:

(1) Creation. There is hereby created the South Carolina Procurement Review Panel which shall be charged with the responsibility to review and determine de novo:
(b) requests for review of other *written determinations*, decisions, *policies*, and *procedures* arising from or concerning the procurement of supplies, services, information technology, or construction procured in accordance with the provisions of this code and the ensuing regulations; except that a matter which could have been brought before the chief procurement officers in a timely and appropriate manner pursuant to Sections 11-35-4210, 11-35-4220, or 11-35-4230, but was not, must not be the subject of review under this paragraph. Requests for review pursuant to this paragraph must be submitted to the Procurement Review Panel in writing, setting forth the grounds, within fifteen days of the date of the written determinations, decisions, policies, and procedures.

(Emphasis added.) See generally *Protest of Three Rivers Solid Waste Authority by Chambers Development Co., Inc.*, Case Nos. 1996-4 & 1996-5, *Protest of Charleston County School District*, Case No. 1985-5, *Charleston County School Dist. v. Leatherman*, 295 S.C. 264, 368 S.E.2d 76 (Ct.App.1988).

Copies of the Panel's decisions and other additional information regarding the protest process is available on the internet at the following web site: <http://procurement.sc.gov>

FILING FEE: Pursuant to Proviso 111.1 of the 2025 General Appropriations Act, "[r]equests for administrative review before the South Carolina Procurement Review Panel shall be accompanied by a filing fee of two hundred and fifty dollars (\$250.00), payable to the SC Procurement Review Panel. The panel is authorized to charge the party requesting an administrative review under the South Carolina Code Sections 11-35-4210(6), 11-35-4220(5), 11-35-4230(6) and/or 11-35-4410...Withdrawal of an appeal will result in the filing fee being forfeited to the panel. If a party desiring to file an appeal is unable to pay the filing fee because of financial hardship, the party shall submit a completed Request for Filing Fee Waiver form at the same time the request for review is filed. [The Request for Filing Fee Waiver form is attached to this Decision.] If the filing fee is not waived, the party must pay the filing fee within fifteen days of the date of receipt of the order denying waiver of the filing fee. Requests for administrative review will not be accepted unless accompanied by the filing fee or a completed Request for Filing Fee Waiver form at the time of filing." PLEASE MAKE YOUR CHECK PAYABLE TO THE "SC PROCUREMENT REVIEW PANEL."

LEGAL REPRESENTATION: In order to prosecute an appeal before the Panel, business entities organized and registered as corporations, limited liability companies, and limited partnerships must be represented by a lawyer. Failure to obtain counsel will result in dismissal of your appeal. *Protest of Lighting Services*, Case No. 2002-10 (Proc. Rev. Panel Nov. 6, 2002) and *Protest of The Kardon Corporation*, Case No. 2002-13 (Proc. Rev. Panel Jan. 31, 2003); and *Protest of PC&C Enterprises, LLC*, Case No. 2012-1 (Proc. Rev. Panel April 2, 2012). However, individuals and those operating as an individual doing business under a trade name may proceed without counsel, if desired.

**South Carolina Procurement Review Panel
Request for Filing Fee Waiver
1205 Pendleton Street, Suite 366, Columbia, SC 29201**

Name of Requestor

Address

City

State

Zip

Business Phone

-
1. What is your/your company's monthly income? _____
 2. What are your/your company's monthly expenses? _____
 3. List any other circumstances which you think affect your/your company's ability to pay the filing fee:

To the best of my knowledge, the information above is true and accurate. I have made no attempt to misrepresent my/my company's financial condition. I hereby request that the filing fee for requesting administrative review be waived.

Sworn to before me this
_____ day of _____, 20_____

Notary Public of South Carolina

Requestor/Appellant

My Commission expires: _____

For official use only: _____ Fee Waived _____ Waiver Denied

Chairman or Vice Chairman, SC Procurement Review Panel

This _____ day of _____, 20_____
Columbia, South Carolina

NOTE: If your filing fee request is denied, you will be expected to pay the filing fee within fifteen (15) days of the date of receipt of the order denying the waiver.

Exhibit A

From: [Reed-Sharpe, DeAna](#)
To: [Craig, Kimber](#); [White, John](#)
Cc: [Clark, Clarissa](#)
Subject: [External] Fw: Another one - Do you need to approve?
Date: Wednesday, November 12, 2025 2:45:42 PM
Attachments: [RE iUSC Columbia Campus Rec 2025 Solicitation #REPO5399.msg](#)
[RE Intent to Award.msg](#)
[Corrected Intent to Award_250253.10.14.25.pdf](#)

Hi! We are attempting to wrap up the Fitness Center Equipment replacement project. To do so, I need to cancel the award for two items and award them to the correct and low bid vendor.

Please let me know if I am approved to cancel the award of the E874 Elliptical to SportsArt and the TS-Magnetic VersaClimber w/Stackable Base and Battery to Versa Climber. Both of these pieces should have been awarded to Rep & Run.

Thank you!

DeAna

From: Reed-Sharpe, DeAna <DeAna.Reed-Sharpe@sc.edu>
Sent: Tuesday, November 11, 2025 8:59 AM
To: Clark, Clarissa <CLARKCG2@mailbox.sc.edu>
Cc: Sullivan, Jo <jo.sullivan@sc.edu>
Subject: Fw: Another one - Do you need to approve?

This request is related to the fitness equipment that I need to cancel and re-award.

THANK YOU!

From: Reed-Sharpe, DeAna <DeAna.Reed-Sharpe@sc.edu>
Sent: Monday, November 3, 2025 3:40 PM
To: Clark, Clarissa <CLARKCG2@mailbox.sc.edu>
Subject: Fw: Another one - Do you need to approve?

Clarissa,

This is the additional request to Cancel an Award for 2 pieces of fitness equipment for Campus Recreation.

Again, I apologize for not including you in this initial correspondence and request.

Please let me know if I need to provide additional information.

Thank you!

DeAna

From: Reed-Sharpe, DeAna

Sent: Wednesday, October 22, 2025 11:07 AM

To: kcraig@mmo.sc.gov <kcraig@mmo.sc.gov>

Cc: Sullivan, Jo <jo.sullivan@sc.edu>

Subject: Another one - Do you need to approve?

Hi Kimber.

A vendor has asked why he wasn't awarded two pieces of fitness equipment that were part of an IFB for Campus Recreation. The items for award were provided in a rushed situation by Campus Recreation. As a result, the incorrect vendor was awarded for the two pieces. We already published a corrected ITA due to a No Award to be made on two other items.

I have attached the most recent ITA. I have also attached his email to me.

To correct the award, do I need permission? I assume I publish a corrected ITA - are there additional steps?

Thank you!

DeAna

From: [Reed-Sharpe, DeAna](#)
To: [White, John](#); [Craig, Kimber](#)
Cc: [Clark, Clarissa](#); [Sullivan, Jo](#)
Subject: Details provided for request - Re: [External] Fw: Another one - Do you need to approve?
Date: Tuesday, November 18, 2025 1:49:47 PM
Attachments: [Attachment G - Bid Schedule Bid Tab.xlsx](#)
[USC Bid Schedule 2025 Rep and Run.xlsx](#)
[SC bid 2025 Attachment G - Bid Schedule SportsArt America.xlsx](#)
[Attachment G - Bid Schedule - VERSACLIMBER.xlsx](#)
[Corrected Intent to Award 250253.10.14.25.pdf](#)

I have attached the Bid Tab, the individual bid schedules and the Intent to Award to this email.

On the Cardio Equipment tab of the bid schedule, Section D. Elliptical and Functional Cardio, you will see items 6. E874 Elliptical and 7. TS-Magnetic VersaClimber w/ Stackable Base and Battery. The manufacturers submitted offers and an authorized dealer (Rep & Run) submitted an offer, too.

There was an "alternate item" offered by Fitness Superstore for both the Elliptical and the VersaClimber. Campus Recreation reviewed the specifications and determined that the Fitness Superstore items did not meet the fit, form and function of the requested equipment.

Rep & Run offered the E874 Elliptical at \$4,490.00 each, \$17,960.00 total. SportsArt offered the E874 Elliptical at \$5,106.25 each, \$20,425.00. Rep & Run should have received the award.

Rep & Run offered the TS-Magnetic VersaClimber at \$5,277.75, \$21,111.00 total. VersaClimber offered the TS-Magnetic VersaClimber at \$5,799.83 each, \$23,199.32 total. Again, Rep & Run should have received the award.

I appreciate your direction. I would like your approval to cancel the two awards and issue the awarded equipment to Rep & Run.

Please let me know of any questions. Thank you!

DeAna

DeAna Reed-Sharpe, NIGP-CPP, CPPB

System Procurement Manager II

803-777-2020

DeAna.Reed-Sharpe@sc.edu

Purchasing Department

University of South Carolina



From: White, John <jswhite@mmo.sc.gov>
Sent: Tuesday, November 18, 2025 1:25 PM
To: Reed-Sharpe, DeAna <DeAna.Reed-Sharpe@sc.edu>
Subject: RE: [External] Fw: Another one - Do you need to approve?

DeAna,

I do not have your current phone number. Can you give me a call on this when you have a chance?

John

From: Reed-Sharpe, DeAna <DeAna.Reed-Sharpe@sc.edu>
Sent: Wednesday, November 12, 2025 2:46 PM
To: Craig, Kimber <kcraig@mmo.sc.gov>; White, John <jswhite@mmo.sc.gov>
Cc: Clark, Clarissa <CLARKCG2@mailbox.sc.edu>
Subject: [External] Fw: Another one - Do you need to approve?

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Thank you!

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Subject: Another one - Do you need to approve?

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I have attached the most recent ITA. I have also attached his email to me.

To correct the award, do I need permission? I assume I publish a corrected ITA - are there additional steps?

Thank you!

DeAna

Solicitation GS-IFB-250253-01 Fitness Equipment for Campus Recreation
Cardio Equipment

Company Name: _____

Equipment Name										
A. Bikes	Manufacturer	Bidding as specified? Select Yes or No	Alternate Brand Offered	Alternate Item Part Number	Alternate Item Description (include electronic descriptive literature with your offer)	Wellness & Fitness Center Quantity	Blatt Physical Education Center Quantity	Total Quantity for bid	Price per Item	Extended Price (Total Quantity x Unit Price)
1. Training Cycle CXM	Matrix Fitness	No	Spirit	CIC850	w.spiritfitness.com/commercial/fitness-bi	4	2	6	\$ 1,257.50	\$ 7,545.00
2. Performance Recumbent Cycle	Matrix Fitness	No	Spirit	CR900	w.spiritfitness.com/commercial/fitness-bi	0	2	2	\$ 2,490.00	\$ 4,980.00
3. Performance Upright Cycle	Matrix Fitness	No	Spirit	CU900	itfitness.com/commercial/fitness-bikes/c	4	0	4	\$ 1,890.00	\$ 7,560.00
4. Performance HD Air Bike	Life Fitness	No	TKO	8AB	rength.com/collections/air-raid-cardio/pr	4	2	6	\$ 1,047.50	\$ 6,285.00
5. Apex Recumbent Bike	True Fitness	No	Spirit	CR900	w.spiritfitness.com/commercial/fitness-bi	1	0	1	\$ 2,490.00	\$ 2,490.00
6. Octane ADX Bike	True Fitness	No	TKO	8AB	rength.com/collections/air-raid-cardio/pr	4	2	6	\$ 1,047.50	\$ 6,285.00
7. Schwinn X-Bike	Core Health & Fitness					4	2	6		\$ -
8. Schwinn Virtual Bike	Core Health & Fitness					2	0	2		\$ -
9. Spinning Spinner Chrono*	Mad Dogg Athletics					30	0	30		\$ -

B. Treadmills	Manufacturer	Bidding as specified? Select Yes or No	Alternate Brand Offered	Alternate Item Part Number	Alternate Item Description (include electronic descriptive literature with your offer)	Wellness & Fitness Center Quantity	Blatt Physical Education Center Quantity	Total Quantity for bid	Price per Item	Extended Price (Total Quantity x Unit Price)
1. Performance Plus Treadmill	Matrix Fitness					4	1	5		\$ -
2. Apex Treadmill	True Fitness					0	2	2		\$ -
3. t10.9b Reflex Treadmill	Free Motion					4	0	4		\$ -
4. 10TRx FreeRunner™ Treadmill	Core Health & Fitness					4	0	4		\$ -
5. 4FRONT Fitness Treadmill Feature 1	Woodway					2	2	4		\$ -
6. 4FRONT Fitness Treadmill Feature 2	Woodway					4	0	4		\$ -
7. Curve Trainer	Woodway	No	TKO	8CTM	gth.com/collections/air-raid-cardio/produ	4	2	6	\$ 2,935.00	\$ 17,610.00
8. Curve FTO	Woodway					2	0	2		\$ -

C. Climbmill and StepMill	Manufacturer	Bidding as specified? Select Yes or No	Alternate Brand Offered	Alternate Item Part Number	Alternate Item Description (include electronic descriptive literature with your offer)	Wellness & Fitness Center Quantity	Blatt Physical Education Center Quantity	Total Quantity for bid	Price per Item	Extended Price (Total Quantity x Unit Price)
1. Performance Climbmill	Matrix Fitness					9	1	10		\$ -
2. 10G StairMaster	Core Health & Fitness					0	2	2		\$ -

D. Elliptical and Functional Cardio	Manufacturer	Bidding as specified? Select Yes or No	Alternate Brand Offered	Alternate Item Part Number	Alternate Item Description (include electronic descriptive literature with your offer)	Wellness & Fitness Center Quantity	Blatt Physical Education Center Quantity	Total Quantity for bid	Price per Item	Extended Price (Total Quantity x Unit Price)
1. Performance HD SPARC	Life Fitness					2	1	3		\$ -
2. Total Body Arc Trainer	Life Fitness					2	0	2		\$ -
3. Lower Body Arc Trainer	Life Fitness					2	0	2		\$ -
4. Pro2® Total Body	Life Fitness					1	1	2		\$ -
5. VAPOR XT-Coe	True Fitness					4	2	6		\$ -
6. E874 Elliptical	SportsArt	Yes				4	0	4	\$ 4,490.00	\$ 17,960.00
7. TS-Magnetic VersaClimber w/Stackable Base and Battery	Versa Climber	Yes				2	2	4	\$ 5,277.75	\$ 21,111.00
8. RowErg	Concept 2	No	TKO	8AR	gth.com/collections/air-raid-cardio/produ	6	4	10	\$ 862.50	\$ 8,625.00
9. SkiErg with Floor Stand and with Wide Floor Stand	Concept 2	No	TKO	8ASKI	h.com/collections/air-raid-cardio/product	1	1	2	\$ 1,247.50	\$ 2,495.00

Exhibit C

Solicitation GS-IFB-250253-01 Fitness Equipment for Campus Recreation
Cardio Equipment

Company Name: VersaClimber

Equipment Name										
A. Bikes	Manufacturer	Bidding as specified? Select Yes or No	Alternate Brand Offered	Alternate Item Part Number	Alternate Item Description (include electronic descriptive literature with your offer)	Wellness & Fitness Center Quantity	Blatt Physical Education Center Quantity	Total Quantity for bid	Price per Item	Extended Price (Total Quantity x Unit Price)
1. Training Cycle CXM	Matrix Fitness	No				4	2	6		\$ -
2. Performance Recumbent Cycle	Matrix Fitness	No				0	2	2		\$ -
3. Performance Upright Cycle	Matrix Fitness	No				4	0	4		\$ -
4. Performance HD Air Bike	Life Fitness	No				4	2	6		\$ -
5. Apex Recumbent Bike	True Fitness	No				1	0	1		\$ -
6. Octane ADX Bike	True Fitness	No				4	2	6		\$ -
7. Schwinn X-Bike	Core Health & Fitness	No				4	2	6		\$ -
8. Schwinn Virtual Bike	Core Health & Fitness	No				2	0	2		\$ -
9. Spinning Spinner Chrono*	Mad Dogg Athletics	No				30	0	30		\$ -

B. Treadmills	Manufacturer	Bidding as specified? Select Yes or No	Alternate Brand Offered	Alternate Item Part Number	Alternate Item Description (include electronic descriptive literature with your offer)	Wellness & Fitness Center Quantity	Blatt Physical Education Center Quantity	Total Quantity for bid	Price per Item	Extended Price (Total Quantity x Unit Price)
1. Performance Plus Treadmill	Matrix Fitness	No				4	1	5		\$ -
2. Apex Treadmill	True Fitness	No				0	2	2		\$ -
3. t10.9b Reflex Treadmill	Free Motion	No				4	0	4		\$ -
4. 10TRx FreeRunner™ Treadmill	Core Health & Fitness	No				4	0	4		\$ -
5. 4FRONT Fitness Treadmill Feature 1	Woodway	No				2	2	4		\$ -
6. 4FRONT Fitness Treadmill Feature 2	Woodway	No				4	0	4		\$ -
7. Curve Trainer	Woodway	No				4	2	6		\$ -
8. Curve FTG	Woodway	No				2	0	2		\$ -

C. Climbmill and StepMill	Manufacturer	Bidding as specified? Select Yes or No	Alternate Brand Offered	Alternate Item Part Number	Alternate Item Description (include electronic descriptive literature with your offer)	Wellness & Fitness Center Quantity	Blatt Physical Education Center Quantity	Total Quantity for bid	Price per Item	Extended Price (Total Quantity x Unit Price)
1. Performance Climbmill	Matrix Fitness	No				9	1	10		\$ -
2. 10G StairMaster	Core Health & Fitness	No				0	2	2		\$ -

D. Elliptical and Functional Cardio	Manufacturer	Bidding as specified? Select Yes or No	Alternate Brand Offered	Alternate Item Part Number	Alternate Item Description (include electronic descriptive literature with your offer)	Wellness & Fitness Center Quantity	Blatt Physical Education Center Quantity	Total Quantity for bid	Price per Item	Extended Price (Total Quantity x Unit Price)
1. Performance HD SPARC	Life Fitness	No				2	1	3		\$ -
2. Total Body Arc Trainer	Life Fitness	No				2	0	2		\$ -
3. Lower Body Arc Trainer	Life Fitness	No				2	0	2		\$ -
4. Pro2® Total Body	Life Fitness	No				1	1	2		\$ -
5. VAPOR XT-One	True Fitness	No				4	2	6		\$ -
6. E874 Elliptical	SportsArt	No				4	0	4		\$ -
7. TS-Magnetic VersaClimber w/Stackable Base and Battery	Versa Climber	Yes				2	2	4	\$ 5,799.83	\$ 23,199.32
8. RowErg	Concept 2	No				6	4	10		\$ -
9. SkiErg with Floor Stand and with Wide Floor Stand	Concept 2	No				1	1	2		\$ -



Intent to Award – Corrected October 14, 2025

The original Intent to Award erroneously included awards for items for which the quantity was changed after the solicitation closed. This corrected Intent to Award reflects the appropriate awards and notes regarding the changed quantities.

Original Posting Date: October 08, 2025

Intent to Award

The State intends to award the contract noted below. Unless otherwise suspended or canceled, this document is the final Statement of Award **effective October 18, 2025**. Unless otherwise provided in the solicitation, the final statement of award serves as acceptance of your offer.

Solicitation Number:	GS-IFB-250253-01 – Lot 1
Description:	Purchase of Existing and Furnish and Install New Fitness Equipment for Campus Recreation
Awarded To:	Multiple Offerors as listed on the Award attachment
Estimated Potential Value:	See Award Attachment

Contractor should not perform work on or incur any costs associated with the contract prior to the effective date of the contract. Contractor should not perform any work prior to the receipt of a purchase order from the using governmental unit. The University assumes no liability for any expenses incurred prior to the effective date of the contract and issuance of a purchase order.

If you are aggrieved in connection with the award of the contract, you may be entitled to protest, but only as provided in Section 11-35-4210. To protest an award, you must (i) submit notice of your intent to protest within seven business days of the date the award notice is posted, and (ii) submit your actual protest within fifteen days of the date the award notice is posted. Days are calculated as provided in Section 11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. See clause entitled “Protest-CPO”. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided.

PROTEST - CPO – MMO ADDRESS: Any protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing

- (a) by email to protest-mmommo@mmo.sc.gov , or
- (b) by post or delivery to 1201 Main Street, Suite 600, Columbia, SC 29201.

DeAna Reed-Sharpe

DeAna Reed-Sharpe, NIGP-CPP, CPPB
Procurement Officer

Corrected List (10.14.2025)

Solicitation GS-IFB-250253-01 Fitness Equipment for Campus Recreation
Cardio Equipment

Items marked in green will be awarded to the noted vendor.

Items marked in orange will be resolicited with Revised Specifications.

Items marked in blue are not awarded because no responsive bids for the items were received.

Equipment Name

A. Bikes					
		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Training Cycle CXM		4		\$ -	Rebid Request - new Qty
2. Performance Recumbent Cycle		0		\$ -	No Award
3. Performance Upright Cycle		4	\$ 2,965.00	\$ 11,860.00	Matrix Fitness
4. Performance HD Air Bike		0		\$ -	No Award
5. Apex Recumbent Bike		0		\$ -	No Award
6. Octane ADX Bike		6	\$ 969.00	\$ 5,814.00	True Fitness
7. Schwinn X-Bike		6		\$ -	Rebid Request - Wrong Bike Bid On
8. Schwinn Virtual Bike		2		\$ -	Rebid Request
9. Spinning Spinner Chrono®		0		\$ -	No Award

B. Treadmills					
		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Performance Plus Treadmill		5	\$ 8,239.00	\$ 41,195.00	Matrix Fitness
2. Apex Treadmill		0		\$ -	No Award
3. t10.9b Reflex Treadmill		4	\$ 6,250.00	\$ 25,000.00	Free Motion
4. 10TRx FreeRunner™ Treadmill		8		\$ -	Rebid Request - new Qty
5. 4FRONT Fitness Treadmill Feature 1		4	\$ 14,927.63	\$ 59,710.52	Woodway

6. 4FRONT Fitness Treadmill Feature 2	0		\$ -	No Award
7. Curve Trainer	4		\$ -	Rebid Request - new Qty
8. Curve FTG	2	\$ 9,289.38	\$ 18,578.76	Woodway

C. Climbmill and StepMill	Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Performance Climbmill	9	\$ -	\$ -	Rebid Request - new Qty
2. 10G StairMaster	1		\$ -	Rebid Request - new Qty

D. Elliptical and Functional Cardio	Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Performance HD SPARC	1		\$ -	Rebid Request - new Qty
2. Total Body Arc Trainer	2	\$ 3,140.93	\$ 6,281.86	Life Fitness
3. Lower Body Arc Trainer	2	\$ 7,406.14	\$ 14,812.28	Life Fitness
4. Pro2® Total Body	1		\$ -	Rebid Request - new Qty
5. VAPOR XT-One	4		\$ -	Rebid Request - new Qty
6. E874 Elliptical	4	\$ 5,106.25	\$ 20,425.00	SportsArt America
7. TS-Magnetic VersaClimber w/Stackable Base and Battery	4	\$ 5,799.83	\$ 23,199.32	Versa Climbers
8. RowErg	4		\$ -	Rebid Request - new Qty
9. SkiErg with Floor Stand and with Wide Floor Stand	1		\$ -	Rebid Request - new Qty

Solicitation GS-IFB-250253-01 Fitness Equipment for Campus Recreation
Strength Equipment

Items marked in green will be awarded to the noted vendor.

Items marked in orange will be resolicited with Revised Specifications.

Items marked in blue are not awarded because no responsive bids for the items were received.

Equipment Name

A. "Selectorized" – Single Weight Stack Stations		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Converging Chest Press		2	\$ 4,395.00	\$ 8,790.00	Matrix Fitness
2. Pec Fly/Rear Delt		3	\$ 4,395.00	\$ 13,185.00	Matrix Fitness
3. Converging Shoulder Press		2	\$ 4,395.00	\$ 8,790.00	Matrix Fitness
4. Diverging Lat Pulldown		2	\$ 4,395.00	\$ 8,790.00	Matrix Fitness
5. Diverging Seated Row		2	\$ 4,395.00	\$ 8,790.00	Matrix Fitness
6. Dependent Arm Curl		2	\$ 3,515.00	\$ 7,030.00	Matrix Fitness
7. Triceps Extension		2	\$ 3,570.00	\$ 7,140.00	Matrix Fitness
8. Triceps Press		1	\$ 4,395.00	\$ 4,395.00	Matrix Fitness
9. Abdominal Crunch		2	\$ 4,395.00	\$ 8,790.00	Matrix Fitness
10. Back Extension		2	\$ 4,395.00	\$ 8,790.00	Matrix Fitness
11. Leg Press		3	\$ 6,595.00	\$ 19,785.00	Matrix Fitness
12. Leg Extension		3	\$ 4,395.00	\$ 13,185.00	Matrix Fitness
13. Seated Leg Curl		3	\$ 4,395.00	\$ 13,185.00	Matrix Fitness
14. Prone Leg Curl		2	\$ 4,285.00	\$ 8,570.00	Matrix Fitness
15. Hip Adductor		3	\$ 4,395.00	\$ 13,185.00	Matrix Fitness
16. Hip Abductor		3	\$ 4,395.00	\$ 13,185.00	Matrix Fitness
17. Glute		1	\$ 3,995.00	\$ 3,995.00	Matrix Fitness
18. Assist Dip Chin		2	\$ 5,091.27	\$ 10,182.54	Life Fitness

B. Multi-Station (dual or combined weight stack station)		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Lat Pulldown		3	\$ 1,930.00	\$ 5,790.00	Matrix Fitness
2. Adjustable Pulley		4	\$ 1,930.00	\$ 7,720.00	Matrix Fitness
3. Triceps Press down		2	\$ 1,392.00	\$ 2,784.00	Matrix Fitness
4. Low Row		3	\$ 2,063.00	\$ 6,189.00	Matrix Fitness
5. Functional Trainer		2	\$ 6,155.00	\$ 12,310.00	Matrix Fitness
6. Free Standing Dual Adjustable Pulley		0		\$ -	No Award
7. Dual Adjustable Pulley with Stabilization Pad		2	\$ 7,231.71	\$ 14,463.42	Life Fitness
8. 8 Weight Stack Multi Station		2	\$ 27,771.42	\$ 55,542.84	Life Fitness
9. QuickFit Pro		2		\$ -	Rebid Request - new Qty
10. Single Adjustable Cable Column		1	\$ 1,865.00	\$ 1,865.00	True Fitness
11. Lat Pulldown/High Row		1	\$ 5,150.00	\$ 5,150.00	Free Motion
12. Multi-Pull Press		1	\$ 4,450.00	\$ 4,450.00	Free Motion
13. Chest/Shoulder		1	\$ 4,450.00	\$ 4,450.00	Free Motion
14. Abdominal/Biceps		1	\$ 4,950.00	\$ 4,950.00	Free Motion
15. Lift/Step		2		\$ -	Rebid Request - new Qty
16. Quad/Hamstring		2		\$ -	Rebid Request - new Qty
17. Dual Cable Cross		2	\$ 5,950.00	\$ 11,900.00	Free Motion
18. Total Legs		1		\$ -	Rebid Request - new Qty
19. Arm Crunch		1		\$ -	Rebid Request
20. Pull Lift		1		\$ -	Rebid Request - new Qty
21. Total Delts Genesis DS		1		\$ -	Rebid Request
22. Shoulder Chest		1		\$ -	Rebid Request
23. Lat Pulley		1		\$ -	Rebid Request
24. 4 Weight Stack Multi-Station		1			Rebid Request - Wrong Item Bidded On
25. Kinesis One		0		\$ -	No Award

C. Free Weights & Plate Loaded		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. 3-Way Olympic Bench		7	\$ 3,465.00	\$ 24,255.00	Matrix Fitness
2. Multi-Adjustable Bench w/Decline		3	\$ 1,535.00	\$ 4,605.00	Matrix Fitness
3. Glute Ham Bench		1		\$ -	Rebid Request - new Qty
4. Standing Arm Curl		2	\$ 1,205.00	\$ 2,410.00	Matrix Fitness
5. Preacher Curl		2	\$ 920.00	\$ 1,840.00	Matrix Fitness
6. VKR w/Chin		2	\$ 1,425.00	\$ 2,850.00	Matrix Fitness
7. Portable Seat		4		\$ -	Rebid Request - new Qty
8. Back Extension Bench		4	\$ 1,095.00	\$ 4,380.00	Matrix Fitness
9. Olympic Weight Tree		7		\$ -	Rebid Request - new Qty
10. Weight Tree w/Bar Holders		2	\$ 499.00	\$ 998.00	Matrix Fitness
11. Flat-to-Incline Bench with Horizontal Adjustment		4	\$ 1,645.00	\$ 6,580.00	Matrix Fitness
12. Back Extension		2	\$ 1,620.00	\$ 3,240.00	Life Fitness
13. Utility Bench-75 Degree		5	\$ 948.42	\$ 4,742.10	Life Fitness
14. Multi-Adjustable Bench 1		14	\$ 1,055.87	\$ 14,782.18	Life Fitness
15. Multi-Adjustable Bench 2		8	\$ 1,289.43	\$ 10,315.44	Life Fitness
16. Bench 0-90 Bench No Spotter Step w/Kickstand		4		\$ -	Rebid Request - new Qty
17. Leg Raise/Dip Chin		2	\$ 2,202.78	\$ 4,405.56	Life Fitness
18. Adjustable Decline Bench		5	\$ 1,714.02	\$ 8,570.10	Life Fitness
19. Smith Machine		2		\$ -	Rebid Request - new Qty
20. Vertical Smith Machine		0		\$ -	No Award
21. Freedom Rack		1		\$ -	Rebid Request - new Qty
22. Perfect Squat		1		\$ -	Rebid Request - new Qty
23. Hack Squat		2	\$ 5,642.02	\$ 11,284.04	Life Fitness
24. Linear Leg Press		3	\$ 5,579.69	\$ 16,739.07	Life Fitness
25. Belt Squat		2	\$ 5,261.46	\$ 10,522.92	Life Fitness

26. Ground Base Multi-Squat	2	\$	2,008.08	\$	4,016.16	Life Fitness
27. Iso-Lateral Leg Extension	2	\$	3,103.23	\$	6,206.46	Life Fitness
28. Assisted Nordic Ham	2	\$	3,561.85	\$	7,123.70	Life Fitness
29. Iso-Lateral Chest/Back	4	\$	4,114.55	\$	16,458.20	Life Fitness
30. Iso-Lateral Decline Chest Press	2	\$	3,038.71	\$	6,077.42	Life Fitness
31. Iso-Lateral Shoulder Press	2	\$	3,308.71	\$	6,617.42	Life Fitness
32. Iso-Lateral Row	2	\$	3,174.33	\$	6,348.66	Life Fitness
33. Iso-Lateral Seated Biceps	2	\$	2,655.07	\$	5,310.14	Life Fitness
34. Seated Calf Raise	2	\$	1,907.29	\$	3,814.58	Life Fitness
35. Tibia Dorsi-Flexion	2	\$	902.16	\$	1,804.32	Life Fitness
36. Total Body Press	2	\$	2,395.00	\$	4,790.00	True Fitness
37. Glute Press	0			\$	-	No Award
38. Glute Drive w/Storage	0			\$	-	No Award

D. Free Weights Storage		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Connexus 3-Shelf Storage Cart	1	\$	1,025.00	\$ 1,025.00	Matrix Fitness
2. Barbell Storage Rack	4	\$	1,092.44	\$ 4,369.76	Life Fitness
3. Two Tier Dumbbell Storage Rack	6			\$ -	Rebid Request - new Qty
4. Bumper Plate Storage – Small	2	\$	328.57	\$ 657.14	Defiant Strength
5. Bumper Plate Storage – Large	14	\$	421.43	\$ 5,900.02	Defiant Strength
6. Accessory Storage Rack	1	\$	1,894.60	\$ 1,894.60	Life Fitness
7. SYNERGY Accessory Storage System	0			\$ -	No Award
8. Modular Dumbbell Storage	6			\$ -	Rebid Request - new Qty

E. Racks and Platforms		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Double Combo Power-Half Rack	4	\$	3,845.00	\$ 15,380.00	Matrix Fitness
2. Stand Alone Platform	8	\$	2,690.00	\$ 21,520.00	Matrix Fitness
3. PRO Configurable Half Rack	1	\$	96,745.00	\$ 96,745.00	Matrix Fitness

4. Half/Power Combo Rack	4	\$ 9,833.61	\$ 39,334.44	Life Fitness
5. Power/Power Combo Rack	2	\$ 15,110.93	\$ 30,221.86	Life Fitness
6. Impact Suppression (Stand Alone) Platform 4' x 8'	0		-	No Award

7. Stainless Steel Full Rack/Half Rack Combo with Weight Racks	0			No Award
8. Stainless Steel Half Rack with Weight Rack	0			No Award
9. Stainless Steel Power Rack with Weight Rack	4			Rebid Request - Update Type
10. Lifting Platform Inserts w/ Wood Center 4' x 8'	0			No Award

E. Functional Strength & Recovery		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Connexus Edge		2	\$ 2,112.00	\$ 4,224.00	Matrix Fitness
2. Connexus Functional Trainer		1	\$ 4,065.00	\$ 4,065.00	Matrix Fitness
3. Connexus Compact		1	\$ 3,130.00	\$ 3,130.00	Matrix Fitness
4. SYNRGY 180 1-Bay Station		3	\$ 3,010.96	\$ 9,032.88	Life Fitness
5. SYNRGY 180 3-Bay Station		0		-	No Award
6. Stretch Platform		3			Rebid Request - new Qty
7. Stretch Cage		2	\$ 1,897.00	\$ 3,794.00	True Fitness
12. Flexibility Anterior		0		-	No Award
13. Flexibility Posterior		0		-	No Award

Solicitation GS-IFB-250253-01 Fitness Equipment for Campus Recreation
Miscellaneous Equipment

Items marked in green will be awarded to the noted vendor.

Items marked in orange will be resolicited with Revised Specifications.

Items marked in blue are not awarded because no responsive bids for the items were received.

Equipment Name		Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
A. Specialty Items					
1.	FITBENCH ONE NXT GEN	6	\$ 2,974.15	\$ 17,844.90	Fitbench
2.	FITBENCH STUDIO	3		\$ -	Rebid Request - new Qty
3.	VMX Multi-Mode Benchless	2		\$ -	Rebid Request - new Qty
4.	VMX Multi-Mode Dual	0		\$ -	No Award
5.	AB Coaster® CS3000	2	\$ 1,880.00	\$ 3,760.00	The Abs Company
6.	Vertical Crunch	2	\$ 2,326.00	\$ 4,652.00	The Abs Company
7.	Standing AB Twist™	2	\$ 3,549.00	\$ 7,098.00	The Abs Company
8.	Glute Coaster™ TL	1	\$ 3,549.00	\$ 3,549.00	The Abs Company
9.	Total Glute™	1	\$ 3,995.00	\$ 3,995.00	The Abs Company
10.	AB Solo®	2	\$ 2,726.00	\$ 5,452.00	The Abs Company
11.	TireFlip 180° System	0		\$ -	No Award
12.	TireFlip 180° XL System	1	\$ 2,726.00	\$ 2,726.00	Rebid Request - new Qty
13.	SledMill™	1		\$ -	Rebid Request - new Qty
14.	ELEVATE® Core ADJ™	2	\$ 1,596.00	\$ 3,192.00	Total Gym
15.	ELEVATE Jump™	2	\$ 2,956.00	\$ 5,912.00	Total Gym
16.	ELEVATE Row ADJ™	2	\$ 1,596.00	\$ 3,192.00	Total Gym
17.	Push/Pull Sled	0		\$ -	No Award

18. Striking Tower with Kick Pad x2 w/Dual Base	1		\$	-	Rebid Request - new Qty
	6		\$	-	Rebid Request - new Qty
	8		\$	-	Rebid Request - new Qty
19. Connexus Step+					
20. Commercial Pro 100					

B. Dumbbell, Fixed Barbell, Weight Plates, Bumpers, Bars, and Collars	Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Urethane Dumbbells	130	\$ 803.58	\$ 104,465.40	Williams Strength
2. Urethane Fixed Barbells - Straight 20, EZ-Curl 20	40	\$ 589.93	\$ 23,597.20	Williams Strength
3. Urethane Olympic Plates	890		\$ -	No Award
4. Urethane Bumpers	248	\$ 194.95	\$ 48,347.60	InTek Strength
5. 100 LBS Plymptic Plates	16	\$ 267.06	\$ 4,272.96	InTek Strength
6. 7' Weightlifting Bar	37		\$ -	Rebid Request - new Qty
7. 5' Olympic Bar	2		\$ -	Rebid Request - new Qty
8. EZ-Curl Bar	2		\$ -	Rebid Request - new Qty
9. Lock-Jaw PRO Collars	22		\$ -	Rebid Request - new Qty

C. Accessories	Total Quantity for bid	Price per item	Extended Price (Total Quantity x Unit Price)	Awarded
1. Rubber Kettlebell	42		\$ -	Rebid Request - new Qty
2. Black/Gray Studio Dumbbells	40	\$ 29.21	\$ 1,168.40	Life Fitness
3. Medicine Balls	46		\$ -	Rebid Request - new Qty
4. Stability Balls	15		\$ -	Rebid Request - new Qty
5. Slam Balls	18		\$ -	Rebid Request - new Qty

6. Wall Balls	14			\$	-	Rebid Request - new Qty
7. Core Bags	30			\$	-	Rebid Request - new Qty
8. Covered Resistance Tubes	80		\$ 19.10	\$	1,528.00	Life Fitness
9. 3-N-1 Power Plyo Box	6			\$	-	Rebid Request - new Qty
10. Power Plyo Sets	5			\$	-	Rebid Request - new Qty



Posting Date: October 08, 2025

No Award

The State will not be making an award of a contract for the lot noted below.

Solicitation Number:	GS-IFB-250253-01 – Lot 2
Description:	Purchase of Existing and Furnish and Install New Fitness Equipment for Campus Recreation

NO AWARD IS MADE ON SOLICITATION GS-IFB-250253-01 LOT 2 FOR THE PURCHASE OF EXISTING FITNESS EQUIPMENT FOR CAMPUS RECREATION BECAUSE NO RESPONSIVE OFFERS WERE RECEIVED. THE REQUIREMENTS WILL BE REVISED AND THE ITEMS RE-SOLICITED.

If you are aggrieved in connection with the award of the contract, you may be entitled to protest, but only as provided in Section 11-35-4210. To protest an award, you must (i) submit notice of your intent to protest within seven business days of the date the award notice is posted, and (ii) submit your actual protest within fifteen days of the date the award notice is posted. Days are calculated as provided in Section 11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. See clause entitled "Protest-CPO". The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided.

PROTEST - CPO – MMO ADDRESS: Any protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing

- (a) by email to protest-mmo@mmo.sc.gov , or
- (b) by post or delivery to 1201 Main Street, Suite 600, Columbia, SC 29201.

DeAna Reed-Sharpe

DeAna Reed-Sharpe, NIGP-CPP, CPPB
Procurement Officer