HENRY MCMASTER, CHAIR GOVERNOR

CURTIS M. LOFTIS, JR. STATE TREASURER

BRIAN J. GAINES COMPTROLLER GENERAL



HARVEY S. PEELER. JR.
CHAIRMAN, SENATE FINANCE COMMITTEE

BRUCE W. BANNISTER
CHAIRMAN, HOUSE WAYS AND MEANS COMMITTEE

GRANT GILLESPIE
VECULIVE DIRECTOR

THE DIVISION OF PROCUREMENT SERVICES DELBERT H. SINGLETON, JR. DIVISION DIRECTOR (803) 734-8018

JOHN ST. C. WHITE MATERIALS MANAGEMENT OFFICER (803) 737-0600 FAX: (803) 737-0639

Determination on Request to Cancel Award

Matter of: DEM Logistics, LLC

File No.: 2024-118

Posting Date: November 8, 2023

Contracting Entity: Francis Marion University

Solicitation No.: RFQ-2427

Description: Furnish & Deliver Longleaf Pine Straw

DIGEST

The Chief Procurement Officer (CPO) grants Francis Marion's (FMU) request to cancel award where record clearly shows that the award was the result of administrative error. FMU's request is attached as Exhibit A.

AUTHORITY

The Chief Procurement Officer (CPO) conducted an administrative review pursuant to S.C. Code Ann. §11-35-1520(7) and Regulation 19-445.2085C. This decision is based on materials in the procurement file and applicable law and precedents.

BACKGROUND

The facts pertinent to this decision are:

- On September 28, 2023, FMU issued a solicitation seeking bids to furnish and deliver longleaf pine straw to the campus for two years. [Exhibit B]
- Bids were due by 2 PM on October 24, 2023.
- On October 6, 2023, Lamb's Plants LLC (Lamb) delivered its bid to FMU. [Exhibit C]
- At 12:24 PM on October 24, 2023, DEM Logistics, LLC (DEM) delivered its bid to FMU. [Exhibit D]
- FMU only considered the bid of DEM. [Exhibits A and E]
- On October 24, 2023, posted a Notice of Award of the contract to DEM. [Exhibit F]

Determination on Request to Cancel Award - page 2 Case No. 2024-118 November 8, 2023

After award, FMU discovered its failure to consider Lamb's bid. When reviewing Lamb's bid, FMU discovered that Lamb bid a lower price than DEM. On October 31, 2023, FMU sent a request to the CPO to cancel the award to DEM prior to performance due to administrative error in making the award.

DISCUSSION

The solicitation sought unit price bids as follows:

VIII. Bidding Schedule: RFQ-2427: Furnish & Deliver Longleaf Pine Straw

PRICE PROPOSAL (JAN 2006)

The following Bidding Schedule is required to be completed by the offeror: (do not include sales tax in your offer)

| Item | Description | Quantity | Unit Price | Extended Price |
|------------|---|--------------|------------|--------------------|
| 1 | 14" x 14" x 28" packed and tied bale of Long | *5,000 units | | |
| (year 1) | Leaf Pine Straw delivered as specified in a | | | |
| | drop or caged trailer. | | | |
| | Question | Mandatory/ | Multiple | Response |
| | | Optional | Responses | |
| | | | Accepted? | |
| Are you i | requesting the SC Resident Vendor preference? | Optional | No | |
| See the S | C procurement code, section 11-35- | | | Yes |
| • | l)(i)&(ii) and section II.B of this solicitation for | | | |
| | ormation. For a FAQ on these preferences, | | | No |
| • | e www.procurement.sc.gov/preferences | | | |
| _ | nd-Product pref. Section 11-35-1524 and | Optional | No | Yes, I am claiming |
| section II | .B & VII.B of this solicitation. | - | | SC End Product |
| | | | | Preference |
| | End Product preference if product is made, | | | |
| manufact | tured or grown in SC. | | | Yes, I am claiming |
| 6.1 . 116 | SE ID 1 (S 1 (S 1 | | | US End Product |
| • | S End Product if product is made, manufactured in the US. | | | Preference |
| | | | | No, I am not |
| Select "N | lo", if not claiming a preference. | | | Claiming Either |
| | | | | Preference |

^{*} Estimated usage for one year. Quantities may be more or less than this estimate. The University cannot guarantee that any quantities will be purchased.

| Item | Description | Quantity | Unit Price | Extended Price |
|-----------|--|-------------|------------|--------------------|
| 2 | 14" x 14" x 28" packed and tied bale of Long | *5,000 | | |
| (year 2) | Leaf Pine Straw delivered as specified in a | units[LAH3] | | |
| | drop or caged trailer. | | | |
| | Question | Mandatory/ | Multiple | Response |
| | | Optional | Responses | |
| | | | Accepted? | |
| Are you | requesting the SC Resident Vendor preference? | Optional | No | |
| Saa tha S | C procurement code, section 11-35- | | | Yes |
| | 1)(i)&(ii) and section II.B of this solicitation for | | | |
| | ormation. For a FAQ on these preferences, | | | No |
| | e www.procurement.sc.gov/preferences | | | |
| - | nd-Product pref. Section 11-35-1524 and | Optional | No | Yes, I am claiming |
| | I B & VII B of this solicitation. | ориоии | 1.0 | SC End Product |
| Section 1 | to vii b or and sometimen. | | | Preference |
| Select SO | End Product preference if product is made, | | | 1101010100 |
| manufact | tured or grown in SC. | | | Yes, I am claiming |
| | | | | US End Product |
| Select U | S End Product if product is made, manufactured | | | Preference |
| or grown | in the US. | | | |
| 6.1 | T 22 10 11 11 11 11 11 11 11 11 11 11 11 11 | | | No, I am not |
| Select "N | No", if not claiming a preference. | | | Claiming Either |
| | | | | Preference |

^{*} Estimated usage for one year. Quantities may be more or less than this estimate. The University cannot guarantee that any quantities will be purchased.

Lamb bid a unit price of \$4.50 per bale of pine straw for both years one and two for a yearly extended value of \$22,500 and a two-year extended total of \$45,000. DEM bid a unit price of \$5.75 per bale for year one with an extended amount of \$28,750. For year two, DEM bid a unit price of \$6.25 per bale with an extended amount of \$31,250. The two-year extended total of DEM's bid is \$60,000.

South Carolina Code of Laws Section 11-35-1520(7) states:

Correction or Withdrawal of Bids; Cancellation of Awards. Correction or withdrawal of inadvertently erroneous bids before or after award, or cancellation and re award of awards or contracts, after award but before performance, may be permitted in accordance with regulations promulgated by the board. After bid opening, changes in bid prices or other provisions of bids prejudicial to the interest of the State or fair competition must not be permitted. After opening, bids must not be corrected or withdrawn except in accordance with the provisions of this code and the regulations promulgated pursuant to it. Except as otherwise provided by regulation, all decisions to permit the correction or withdrawal of bids, or to cancel awards or contracts, after award but before performance, must be supported by a written determination of appropriateness made by the chief procurement officers or head of a purchasing agency. [emphasis supplied]

Pursuant to this statute, the state adopted Regulation 19-445.2085, which states in relevant part:

C. Cancellation Of Award Prior To Performance.

After an award or notification of intent to award, whichever is earlier, has been issued but before performance has begun, the award or contract may be canceled and either re-awarded or a new solicitation issued or the existing solicitation canceled, **if the Chief Procurement Officer determines** in writing that:

(1) Inadequate or ambiguous specifications were cited in the invitation;

Determination on Request to Cancel Award - page 4 Case No. 2024-118 November 8, 2023

- (2) Specifications have been revised;
- (3) The supplies, services, information technology, or construction being procured are no longer required;
- (4) The invitation did not provide for consideration of all factors of cost to the State, such as cost of transporting state furnished property to bidders' plants;
- (5) Bids received indicate that the needs of the State can be satisfied by a less expensive article differing from that on which the bids were invited;
- (6) The bids were not independently arrived at in open competition, were collusive, or were submitted in bad faith;
- (7) Administrative error of the purchasing agency discovered prior to performance, or
- (8) For other reasons, cancellation is clearly in the best interest of the State. [emphasis supplied]

While this is a small purchase under \$100,000 governed by S.C. Code Ann. \$11-35-1550(c), it is axiomatic that FMU must consider all quotes received by the deadline for receipt of quotes. See S.C. Reg. 19-445.2050A (requiring the procurement officer to open **all** bids received by the time for receipt of bids). Moreover, S.C. Code Ann. \$11-35-1550(c) states:

Advertised Small Purchase. Written solicitation of written quotes, bids, or proposals may be made for a small purchase, other than a small purchase of construction, not in excess of one hundred thousand dollars. The procurement must be advertised at least once in the South Carolina Business Opportunities publication. A copy of the written solicitation and written quotes must be attached to the purchase requisition. The **award must be made to the lowest responsive and responsible source** or, when a request for proposal process is used, the highest ranking offeror. [emphasis supplied]

FMU's failure to consider Lamb's quote and to determine whether Lamb was the lowest responsive and responsible source was administrative error.

DECISION

For the foregoing reason, the CPO cancels the Award of the contract to DEM for longleaf pine straw and remands the matter back to FMU to proceed in accordance with the Consolidated Procurement Code.

John St. C. White

Chief Procurement Officer

Columbia, South Carolina

STATEMENT OF RIGHT TO FURTHER ADMINISTRATIVE REVIEW

Protest Appeal Notice (Revised July 2023)

The South Carolina Procurement Code, in Section 11-35-4410, subsection (1)(b), states:

(1) Creation. There is hereby created the South Carolina Procurement Review Panel which shall be charged with the responsibility to review and determine de novo: (b) requests for review of other *written determinations*, decisions, *policies, and procedures* arising from or concerning the procurement of supplies, services, information technology, or construction procured in accordance with the provisions of this code and the ensuing regulations; except that a matter which could have been brought before the chief procurement officers in a timely and appropriate manner pursuant to Sections 11-35-4210, 11-35-4220, or 11-35-4230, but was not, must not be the subject of review under this paragraph. Requests for review pursuant to this paragraph must be submitted to the Procurement Review Panel in writing, setting forth the grounds, within fifteen days of the date of the written determinations, decisions, policies, and procedures.

(Emphasis added.) See generally Protest of Three Rivers Solid Waste Authority by Chambers Development Co., Inc., Case Nos. 1996-4 & 1996-5, Protest of Charleston County School District, Case No. 1985-5, Charleston County School Dist. v. Leatherman, 295 S.C. 264, 368 S.E.2d 76 (Ct.App.1988).

Copies of the Panel's decisions and other additional information regarding the protest process is available on the internet at the following web site: http://procurement.sc.gov

FILING FEE: Pursuant to Proviso 111.1 of the 2023 General Appropriations Act, "[r]equests for administrative review before the South Carolina Procurement Review Panel shall be accompanied by a filing fee of two hundred and fifty dollars (\$250.00), payable to the SC Procurement Review Panel. The panel is authorized to charge the party requesting an administrative review under the South Sections 11-35-4210(6), 11-35-4220(5), 11-35-4230(6) Carolina Code and/or 4410...Withdrawal of an appeal will result in the filing fee being forfeited to the panel. If a party desiring to file an appeal is unable to pay the filing fee because of financial hardship, the party shall submit a completed Request for Filing Fee Waiver form at the same time the request for review is filed. [The Request for Filing Fee Waiver form is attached to this Decision.] If the filing fee is not waived, the party must pay the filing fee within fifteen days of the date of receipt of the order denying waiver of the filing fee. Requests for administrative review will not be accepted unless accompanied by the filing fee or a completed Request for Filing Fee Waiver form at the time of filing." PLEASE MAKE YOUR CHECK PAYABLE TO THE "SC PROCUREMENT REVIEW PANEL."

LEGAL REPRESENTATION: In order to prosecute an appeal before the Panel, business entities organized and registered as corporations, limited liability companies, and limited partnerships must be represented by a lawyer. Failure to obtain counsel will result in dismissal of your appeal. *Protest of Lighting Services*, Case No. 2002-10 (Proc. Rev. Panel Nov. 6, 2002) and *Protest of The Kardon Corporation*, Case No. 2002-13 (Proc. Rev. Panel Jan. 31, 2003); and *Protest of PC&C Enterprises*, *LLC*, Case No. 2012-1 (Proc. Rev. Panel April 2, 2012). However, individuals and those operating as an individual doing business under a trade name may proceed without counsel, if desired.

South Carolina Procurement Review Panel Request for Filing Fee Waiver 5 Panellaton Street, Suite 367, Columbia, SC 202

1205 Pendleton Street, Suite 367, Columbia, SC 29201

| Name of F | Requestor | | Address | |
|--|------------------------------------|-----------------------|--|----|
| City | State | Zip | Business Phone | |
| 1. What is | your/your comp | any's monthly incom | ne? | |
| 2. What ar | re your/your com | pany's monthly expe | enses? | |
| 3. List any | other circumsta | nces which you think | affect your/your company's ability to pay the filing fee |): |
| | | | | |
| misreprese administra Sworn to l | ent my/my comp tive review be w | pany's financial cond | n above is true and accurate. I have made no attempt dition. I hereby request that the filing fee for request | |
| Notary Pu | blic of South Car | rolina | Requestor/Appellant | |
| My Comn | nission expires: _ | | | |
| For officia | al use only: | Fee Waived | Waiver Denied | |
| Chairman | or Vice Chairma | nn, SC Procurement R | Review Panel | |
| | _ day of South Carolina | , 20 | | |

NOTE: If your filing fee request is denied, you will be expected to pay the filing fee within fifteen (15) days of the date of receipt of the order denying the waiver.

Exhibit A



FRANCIS MARION UNIVERSITY

October 31, 2023

John St. C. White Chief Procurement Officer Division of Procurement Services

Dear John,

Per SC Procurement Code 19–445.2085 Cancellation Of Award Prior To Performance, Section C. (7), I am submitting this written request for determination of appropriateness of an administrative error made by Francis Marion University which was discovered after issue of Statement of Award, but prior to the initiation of a contract or performance of the contract as described herein.

Francis Marion University issued a Statement of Award to DEM Logistics, LLC for Request for Quote, 2427, Furnish & Deliver Longleaf Pine Straw on October 24. A purchase order has not been executed to initiate work for this award. The procurement agent overlooked a bid that was received prior to the opening date for this solicitation, therefore the vendor was not considered in the bid tab.

In all respects, the overlooked bid from Lamb's would have been deemed to be the lowest responsive and responsible bid. Therefore, the current award to DEM Logistics LLC was not to the lowest responsible and responsive bidder. For this reason, this award is in violation of the Consolidated Procurement Code 06-6020-1 AWARD CRITERIA – BIDS (JAN 2006): "Award will be made to the lowest responsible and responsive bidder(s). [06-6020-1]."

The cancellation of the current statement of award to DEM Logistics and re-issue of statement of award to Lamb's is in the best interest of the state because the project itself was competed via Request for Quotations to obtain the lowest possible price for the project.

Please let me know if you need any additional information regarding this request. If you would like to further discuss these issues, please contact me at your earliest availability.

Best Regards,

Jennifer D. Hester Director of Purchasing

843-661-1161

11/7/23, 4:43 PM SCBO - Procurement Services



South Carolina Business Opportunities

Published by Division of Procurement Services - Delbert H. Singleton, Jr., Division Director

Ad Category: Supplies

Ad Start Date: September 28, 2023

Title: RFQ-2427 - Furnish and Deliver Longleaf Pine Straw

Purchasing Agent/Entity: Francis Marion University
Bid/Submittal Due Date: October 24, 2023 - 2:00pm

Description:

Francis Marion University is soliciting Bids from qualified firms in response to **RFQ-2427 – Furnish and Deliver Longleaf Pine Straw** Specifications of RFQ-2427 may be obtained electronically at www.fmarion.edu/about/solicitationsawards/ or by contacting the buyer listed below.

Solicitation #: RFQ-2427

Direct Inquiries To: Lisa Blackwell

Buyer Phone#: 8436611164

Buyer Email: lisa.blackwell@fmarion.edu

Pre-Bid Information:

Questions due by 10/09/2023 at 2:00 pm EST

Full Details / Download: www.fmarion.edu/about/solicitationsawards/

South Carolina Business Opportunities • SCBO Team • 1201 Main Street, Suite 600 • Columbia, SC 29201 803-737-0600 • scbo@mmo.sc.gov • https://scbo.sc.gov • https://procurement.sc.gov

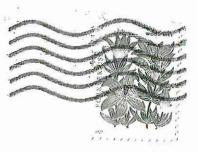


Exhibit C



Jonathan & Earleen Lamb PO Box 366 Coward, SC 29530 COLUMBIA SC 290

4 OCT 2023 PM 2 1



Johns Hegy

Francis Marion University
Purchasing Office
Po Box 100547
Plorene, SC 29502-0547

իրդրանդիիիկուրափիկակոինիներնումումին

COVER PAGE MMO (JAN. 2006)

Request for Quote

Solicitation Number | RFQ-2427 Date Issued Procurement Officer Phone E-Mail Address

09/28/23 Lisa Blackwell (843) 661-1164

lisa.blackwell@fmarion.edu

DESCRIPTION: Furnish & Deliver Longleaf Pine Straw to Francis Marion University

| The Term "Offe | r" Means Your "Bid" or | "Proposal". | | | |
|---|---|---|--|--|--|
| SUBMIT OFFER BY (Opening Date/Time): 10/24/23 @ 2:00 PM EST See "Deadline For Submission Of Offer" provision | | | | | |
| QUESTIONS MUST BE RECEIVED BY: 10/09/23 @ 2:00 | See "Questions From Offerors" provision | | | | |
| NUMBER OF COPIES TO BE SUBMITTED: 1 | | | | | |
| | | - | | | |
| SUBMIT YOUR OFFER TO ONE OF THE FOLLOWING (see fax dire | ADDRESSES IN A SE ction/details on page | | | | |
| Francis Marion University Franci Purchasing Office Centra P.O. Box 100547 4822 E | HIPPING ADDRESS: s Marion University I Receiving . Palmetto Street ce, SC 29506 | HAND-DELIVERY: Francis Marion University Purchasing Office (Room 102) Stokes Administration Building 4822 E. Palmetto Street Florence, SC 29506 | | | |
| | CONFERENCE TYPE: DATE & TIME: *As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions *As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions | | | | |
| | y amendments will be p | very) Address stated above on 10/24/2023. posted at the following web address: | | | |
| You must submit a signed copy of this form with Your Offer of the Solicitation. You agree to hold Your Offer open for a | . By submitting a bid or | r proposal, You agree to be bound by the terms | | | |
| NAME OF OFFEROR (Full legal name of business | OFFEROR'S TYPE OF ENTITY: (Check one) | | | | |
| Lamb's Plants, LLC AUTHORIZED SIGNATURE Januthan Lab | n | □ Sole Proprietorship □ Partnership □ Corporation (tax-exempt) | | | |
| (Person signing must be authorized to submit binding offer behalf of Offeror named above.) | to enter contract on | Corporate entity (not tax-exempt) | | | |
| TITLE (Business title of per | son signing above) | □ Government entity (federal, state, or local) □ Other | | | |
| PRINTED NAME (Printed name of person signing above |) DATE SIGNED | | | | |
| Jonathan Lamb | | (See "Signing Your Offer" provision.) | | | |
| Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the offeror above. An offer may be submitted by only one legal entity. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc. | | | | | |
| STATE OF INCORPORATION (If Offeror is a corporation, identify th | e state of Incorporation |) Limited Liability Corporation | | | |
| TAXPAYER IDENTIFICATION NO. 84 - 3233345 (See "Taxpayer Identification Number" provision) | 2 11 2 2 2 2 | · | | | |

PAGE TWO

(Return Page Two with Your Offer) NOTICE ADDRESS (Address to which all procurement and HOME OFFICE ADDRESS (Address for offeror's home office contract related notices should be sent.) (See "Notice" clause) / principal place of business) PO BOX 366 419 2nd Loop Rd Florence, SC 29505 Coward, 5C 29530 Address 43 - 687 - 0087 Facsimile lambs 2ndloop @yahoo. com ORDER ADDRESS (Address to which purchase orders will be PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment" clause) sent) (See "Purchase Orders and "Contract Documents" clauses) PD BOX 366 Coward, SC 29530 Payment Address same as Home Office Address Order Address same as Home Office Address Order Address same as Notice Address (check only one) Payment Address same as Notice Address (check only one) ACKNOWLEDGMENT OF AMENDMENTS Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision) Amendment Amendment Amendment Amendment Amendment Amendment Amendment Amendment Issue Date Issue Date Issue Date No. No. Issue Date No. No. DISCOUNT FOR PROMPT 10 Calendar Days 20 Calendar Days (%) 30 Calendar Days (%) Calendar Days **PAYMENT** (%)(%)(See "Discount for Prompt Payment" clause) PREFERENCES - A NOTICE TO VENDORS (SEP. 2009): On June 16, 2009, the South Carolina General Assembly rewrote the law governing preferences available to in-state vendors, vendors using in-state subcontractors, and vendors selling in-state or US end products. This law appears in Section 11-35-1524 of the South Carolina Code of Laws. A summary of the new preferences is available at www.procurement.sc.gov/preferences . ALL THE PREFERENCES MUST BE CLAIMED AND ARE APPLIED BY LINE ITEM, REGARDLESS OF WHETHER AWARD IS MADE BY ITEM OR LOT. VENDORS ARE CAUTIONED TO CAREFULLY REVIEW THE STATUTE BEFORE CLAIMING ANY PREFERENCES. THE REQUIREMENTS TO QUALIFY HAVE CHANGED. IF YOU REQUEST A PREFERENCE, YOU ARE CERTIFYING THAT YOUR OFFER QUALIFIES FOR THE PREFERENCE YOU'VE CLAIMED. IMPROPERLY REQUESTING A PREFERENCE CAN HAVE SERIOUS CONSEQUENCES. [11-35-1524(E)(4)&(6)]

state office in the space provided below. An in-state office is necessary to claim either the Resident Vendor Preference (11-35-1524(C)(1)(i)&(ii)) or the Resident Contractor Preference (11-35-1524(C)(1)(iii)). Accordingly, you must provide this information to qualify for the preference. An in-state office is not required, but can be beneficial, if you are claiming the Resident Subcontractor Preference (11-35-1524(D)).

PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE: Please provide the address and phone number for your in-

In-State Office Address same as Home Office Address
In-State Office Address same as Notice Address (check only one)

VIII. Bidding Schedule: RFQ-2427: Furnish & Deliver Longleaf Pine Straw

PRICE PROPOSAL (JAN 2006)

The following Bidding Schedule is required to be completed by the offeror: (do not include sales tax in your offer)

| Item | Description | Quantity | Unit Price | Extended Price |
|--|---|------------------------|------------------------------------|---|
| 1 (year 1) | 14" x 14" x 28" packed and tied bale of Long Leaf Pine Straw delivered as specified in a drop or caged trailer. | *5,000 units | \$4.50 each | \$ 22,500°° |
| Question | | Mandatory/ Optional | Multiple Responses Accepted? | Response |
| See the S 1524(c)(more inf | requesting the SC Resident Vendor preference? SC procurement code, section 11-35- 1)(i)&(ii) and section II.B of this solicitation for formation. For a FAQ on these preferences, see www.procurement.sc.gov/preferences | Optional | No | Yes No |
| SC/US End-Product pref. Section 11-35-1524 and section II.B & VII.B of this solicitation. Select SC End Product preference if product is made, manufactured or grown in SC. Select US End Product if product is made, manufactured or grown in the US. Select "No", if not claiming a preference. | | Optional | No | Yes, I am claiming SC End Product Preference Yes, I am claiming US End Product Preference No, I am not Claiming Either Preference |

^{*} Estimated usage for one year. Quantities may be more or less than this estimate. The University cannot guarantee that any quantities will be purchased.

| Item | Description | Quantity | Unit Price | Extended Price |
|--|---|------------------------|------------------------------------|---|
| 2 (year 2) | 14" x 14" x 28" packed and tied bale of Long Leaf Pine Straw delivered as specified in a drop or caged trailer. | *5,000 units[LAH3] | 54.50 each | \$ 22,500.W |
| | Question | Mandatory/ Optional | Multiple Responses Accepted? | Response |
| See the S 1524(c)(more inf | SC procurement code, section 11-35- 1)(i)&(ii) and section II.B of this solicitation for formation. For a FAQ on these preferences, see www.procurement.sc.gov/preferences | Optional | No | Yes No |
| SC/US End-Product pref. Section 11-35-1524 and section II.B & VII.B of this solicitation. Select SC End Product preference if product is made, manufactured or grown in SC. Select US End Product if product is made, manufactured or grown in the US. Select "No", if not claiming a preference. | | Optional | No | Yes, I am claiming SC End Product Preference Yes, I am claiming US End Product Preference No, I am not Claiming Either Preference |

^{*} Estimated usage for one year. Quantities may be more or less than this estimate. The University cannot guarantee that any quantities will be purchased.

| Item | Description | Total |
|------|----------------------------|--------------|
| 3 | TOTAL of Items 1 & 2 above | \$ 45,000.00 |

| Janathan Land Signature | Jonathan | Lamb |
|--|-----------------------|------|
| Signature | Printed Name | |
| V | * | e 4 |
| SC Certified Minority Vendor: Y \(\sum \) N \(\sum \) S.C. Cert. # | | |
| For Informational Purposes Only And Not Included In | The Evaluation Proces | ss: |
| Maintenance Cost (after warranty expiration): \$ | | |
| Maintenance Term: | | |



| Taxpayer ID Number (circle): | FEIN or SS: | 84- | 323 | 33 | 45 |
|------------------------------|-------------|-----|-----|----|----|
| | | | | | - |

| Taxpayer ID Number (circle): FEIN or SS: FMU Vendor #: New Vendor: |
|---|
| Submit your W-9 form WITH this Vendor Application Form Vendor Info Change: |
| |
| Company Name or Individual Name (as shown on your income tax return): Lambs Plants, LLC |
| Address: 419 2nd Luse Rd |
| City: Florence State: SC Zip Code: 29505 |
| Contact Name: Jonethan Lamb Contact E-mail Address: Jambs 2ndloup@yehou.com |
| This is also my address where Purchase orders should be sent (circle) Yes or No |
| If you have a "Doing Business As" name, please include here. |
| Doing Business As (DBA) Name: |
| Address: |
| City: State: Zip Code: |
| This is also my address where Purchase orders should be sent (circle) Yes or No |
| Payment Remittance Address |
| Payment Remittance Address: Po Box 366 |
| City: Coward State: SC Zip Code: 29530 |
| Contact Name: Jonathan Land Contact E-mail Address: lambs 2nd long Eyahor com. This is also my address where Purchase orders should be sent (circle) or No |
| E-mail Address for receiving Purchase Orders from FMU: lambs 2nd lauf @ yahw & |
| Would you like to arrange for electronic payment (circle): Yes or No |
| South Carolina Small and Minority Business Certification Number Expiration Date: |
| Gonatha Pel 10/3/23 |
| Signature of Individual Completing Form Date |
| For FMU Use Only: |
| International Vendor Number (FMU will provide) : |
| Purchasing Keyed by: Date: Accounting Reviewed by: Date: |
| raising heyeasy. |

Orig - April 4, 2017

OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

| Vendor Name (Printed) Lamb's Plants, LLC | State Vendor No. |
|---|------------------|
| By (Authorized Signature) Jonathan Rant | Date Executed |
| Printed Name and Title of Person Signing Jonathan Lamb | [Not used] |

Exhibit D

Rec'd by Tiara Odom @ 1:49 pm on 10/24/23



8 43 66/1765 VOSB

Proposal To:

Francis Marion University

Lisa Blackwell, Procurement Officer

In Response To:

RFQ-2427

Proposal Title:

Furnish & Deliver Longleaf Pine Straw to Francis Marion University

Due By:

October 24, 2023 2:00 PM Eastern Standard Time

Submitted By:

DEM Logistics, LLC. 409 Lever Hill Road Chapin, SC 29036 - USA Phone: 803-331-8155

Email: dem@demlogistics.com

Unique ID Number: ELKTJKVGF165

SC Vendor Number: 7000283879

DUNS Number: 117552069

CAGE Number: 8MQ11

TAX ID 85-0884623

Authorized to Negotiate:

Doyle E. McBride Partner, DEM Logistics, Phone: 803-331-8155

Email: dem@demlogistics.com

Authorized to Sign:

Doyle E. McBride

Partner

DEM Logistics

Restriction on Disclosure and Use of Data

This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offeror as a result of—or in connection with—the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. All data is subject to this restriction.

DEM LOGISTICS LLC. Agreement

DEM Logistics agrees with all terms, conditions, and provisions included in the solicitation and its amendments and agrees to furnish any or all items upon which prices are offered at the price set opposite each item.





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Request for Quote and Signature Page Offeror

Representations and Minority Participation

Bidding Schedule / Price-Business Proposal

Open Trade Representation

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Qualifications

Capabilities Statement

Certificate of Insurance







| Request for Quote Amendment #1 | M | Solicitation f Date Procurement E-Mail A | Issued Officer Phone | RFQ-2427 10/10/23 Lisa Blackwell (843) 661-1164 lisa.blackwell@fmarlon.edu |
|---|--------------------------|--|----------------------------|--|
| DESCRIPTION: Furnish & Deliver Lor | ngleaf Pine Straw | to Francis Mario | n Unive | rsity |
| | The Term "Offer" Me | eans Your "Bid" or "I | Proposal" | |
| SUBMIT OFFER BY (Opening Date/Time): | 10/24/23 @ 2:00 | PM EST See | "Deadlin | ne For Submission Of Offer* provision |
| DUESTIONS MUST BE RECEIVED BY: 1 | 0/09/23 @ 2:00 PM | EST | Se | e "Questions From Offerors" provisio |
| NUMBER OF COPIES TO BE SUBMITTED | D: 1 | | | |
| SUBMIT YOUR OFFER TO ONE OF TI | | DRESSES IN A SE on/details on page | | ACKAGE, or you may send via fax |
| MAILING ADDRESS: Francis Marlon University Purchasing Office P.O. Box 100547 Florence, SC 29502-0547 | Francis M Central R | almetto Street | 1 1 2 2 | HAND-DELIVERY: Francis Marion University Purchasing Office (Room 102) Stokes Administration Building 4822 E. Palmetto Street Florence, SC 29506 |
| CONFERENCE TYPE: "As appropriate, see "Conferences - Pre-Bill AWARD & Notice of Award v | | isit" provisions | 'A Bi | OCATION: us appropriate, see "Conferences - Predict/Proposal" & "Site Visit" provisions liress stated above on 10/24/2023. |
| | on edu procurement so | licitationsawards/ | | the following web address: |
| of the Solicitation. You agree to hold You | r Offer open for a mi | nimum of thirty (30) | calendar | days after the Opening Date. |
| NAME OF OFFEROR (Full legal of DEM LOGISTICS LLC | name of business su | bmitting the offer) | (| OFFEROR'S TYPE OF ENTITY: (Check one) |
| AUTHORIZED SIGNATURE | | | □ Sole | Proprietorship |
| Doyl | e Mada | icla | ☑ Partr | nership |
| (Person signing must be authorized to su | bmit binding offer to | enter contract on | , Cartine 1902 Co. 10. | oration (tax-exempt) orate entity (not tax-exempt) |
| behalf of Offeror named above.) TITLE (Bu | siness title of person | n signing above) | 2010/00/00/00/00 | ernment entity (federal, state, or loca |
| PRESIDENT | | 3 9 , | ☐ Othe | r |
| PRINTED NAME (Printed name of per | son signing above) | DATE SIGNED | | |
| DOYLE E. McBRIDE | | 10/23/23 | (See "S | Gigning Your Offer" provision.) |
| Instructions regarding Offeror's name: Any aw above. An offer may be submitted by only one the name of a branch office or a division of a partnership, sole proprietorship, etc. | legal entity. The entity | named as the offeror | must be a | single and distinct legal entity. Do not u |
| STATE OF INCORPORATION SOUTH CAROLINA | | (If Offeror is a | corporati | on, identify the state of incorporation |
| TAXPAYER IDENTIFICATION NO. 85-0 | 0884623 | | | The formula to the control of the co |

Solicitation Number | RFQ-2427

(803) 331-8155 | 409 LEVER HILL ROAD, CHAPIN SC 29036 | info@demlogistics.com | www.demlogistics.com

(See "Taxpayer Identification Number" provision)
COVER PAGE MMO (JAN. 2006)







PAGE TWO

| | | | Return P | age IWO WITH TOUT | /ifer | | |
|--|---|--|---|--|---|--|---|
| / principal plac | | | or's hame offi | contract relate | RESS (Address ed notices should GISTICS LLC | | |
| DEM LOGISTICS LLC | | | | 409 LEVER HILL ROAD | | | |
| 409 LEVER HILL ROAD | | | | SC 29036 | | | |
| CHAPIN, SC 29036 | | | Address 80 | 03-331-8155 | | 500 to | |
| 17 | | | | Number - Exter | nsion | Facsimile | |
| | | | | DEM@DI | EMLOGISTIC | S.COM | |
| | | | | E-mail Addre | ess | | |
| | | | Partie of the State of the Stat | | | | |
| sent.) (See "Payment" clause) | | | ORDER ADD sent) (See "P clauses) | ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses) | | | |
| Payment A | Address same a Address same as | s Home Office as Notice Addres | Address s (check only | | ddress same as h ddress same as h | Home Office Add Notice Address (| dress check only one) |
| ACKNOWLED Offerors acknown Solicitation" Pro | | ENDMENTS t of amendment | s by indicatin | g amendment num | ber and its date o | f issue. (See "A | mendments to |
| Amendment No. | Amendment Issue Date | Amendment No. | Amendmen Issue Date | | Amendment Issue Date | Amendment No. | Amendment Issue Date |
| l | 10/10/23 | | | | | | |
| | 2000-00-0 | | | • | | | |
| PAYI (See "Discou | FOR PROMPT MENT Int for Prompt (" clause) | 10 Calendar (%) | Days 20 C | Calendar Days (%) | 30 Calendar D | ays (%) | _Calendar Days (%) |
| law governing end products. available at <u>w</u> LINE ITEM, CAREFULLY CHANGED. I PREFERENC [11-35-1524(E | preferences ava This law appear ww.procuremen REGARDLESS REVIEW THE S F YOU REQUE E YOU'VE CLAI E)(4)&(6)] | nilable to in-states in Section 11- t.sc.gov/prefere OF WHETHE TATUTE BEFO ST A PREFEI IMED. IMPROP | e vendors, ve -35-1524 of th -35-1524 of th -35-1524 of th -35-1524 of th -35-1524 of the -35-1524 of | On June 16, 2009 Indors using in-state the South Carolina C THE PREFERENC IS MADE BY ITE IG ANY PREFEREI J ARE CERTIFYIN ESTING A PREFEI | e subcontractors, code of Laws. A sizes MUST BE CIM OR LOT. VENCES, THE REQUESTANT YOUR RENCE CAN HAY | and vendors sel ummary of the n LAIMED AND A ENDORS ARE UIREMENTS TO OFFER QUAL VE SERIOUS C | Ming in-state or US NEW PREFERED BY CAUTIONED TO QUALIFY HAVE LIFIES FOR THE ONSEQUENCES |
| state office in 1524(C)(1)(i)& to qualify for the | the space provid | ded below. An in dent Contractor An in-state office | n-state office Preference (* | : OFFICE: Please p is necessary to clai 11-35-1524(C)(1)(ii ed, but can be bene | m either the Resi i)). Accordingly, y | dent Vendor Pre ou must provide | this information |
| In-State | Office Address Office Address | same as Home same as Notice | Address | (check only one) | | | |
| PAGE TWO (SEP | 2009) | | End of | PAGE TWO | | | |

(803) 331-8155 | 409 LEVER HILL ROAD, CHAPIN SC 29036 | info@demlogistics.com | www.demlogistics.com

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Amendment 1

RFQ-2427 - Furnish and Deliver Longleaf Pine Straw

AMENDMENTS TO SOLICITATION (JAN 2004): (a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments: www.procurement.sc.gov (b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by identifying the amendment number and date in the space provided for this purpose on Page Two, (3) by letter, or (4) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged. [02-2A005-1]

Modifications

The following have been added or changed/removed or emphasized:

1) Cover Page, Page 1

QUESTIONS MUST BE RECEIVED BY 10/09/23 @ 2:00 PM EST

See "Questions From Offerers" provision

Questions Asked

| How many bales of pine straw are you actually planning on purchasing? |
|--|
| See the Solicitation RFQ-2427 - page 24, Section VIII, Item ! Quantity, Item 2 Quantity and RFQ -2427 - page 13, Section III, 2, and Section III, 5. |
| Will this be a delivery only or is installation also needed? |
| Delivery Only. See the Solicitation RFQ-2427 - page 13. Section III. |
| What is the total square footage area you are needing pine straw? |
| See the Solicitation RFQ-2427 - page 13, Section III. 2 and RFQ-2427 - page 24. Section VIII. Item 1 Quantity. Item 2 Quantity. |
| What is the total number of bale count you are requiring? |
| See the Solicitation RFQ-2427 - page 24. Section VIII. Item 1 Quantity and Item 2 Quantity. |
| |

Vendor: DEM LOGISTICS LLC

Authorized Signature: Doyle McGride

(Same signature as individual who signed cover page of the solicitation)

Date: 10/23/23

(803) 331-8155 | 409 LEVER HILL ROAD, CHAPIN SC 29036 | info@demlogistics.com | www.demlogistics.com

d.q

8034072661







| Request for Quot | 9 | Procuremen | lssued | 09/28/23 Lisa Blackwell (843) 661-1164 |
|---|---|--|------------------------|--|
| DESCRIPTION: Furnish & Deliver Lon | gleaf Pine Straw | to Francis Mari | on Uni | versity |
| | The Term "Offer" N | leans Your "Bid" or | "Propos | al". |
| SUBMIT OFFER BY (Opening Date/Time): | 10/24/23 @ 2:00 | PM EST Se | e "Dead | lline For Submission Of Offer" provision |
| QUESTIONS MUST BE RECEIVED BY: 1 | 0/09/23 @ 2:00 PN | EST | 5 | See "Questions From Offerors" provisio |
| NUMBER OF COPIES TO BE SUBMITTED |): 1 | | | and the second s |
| SUBMIT YOUR OFFER TO ONE OF TH | E FOLLOWING AI (see fax directi | ODRESSES IN A Son/details on page | EALED (| PACKAGE, or you may send via fax |
| MAILING ADDRESS: Francis Marion University Purchasing Office P.O. Box 100547 Florence, SC 29502-0547 | Francis M Central R 4822 E. P | PPING ADDRESS: larion University leceiving almetto Street SC 29506 | | HAND-DELIVERY: Francis Marion University Purchasing Office (Room 102) Stokes Administration Building 4822 E. Palmetto Street Florence, SC 29506 |
| CONFERENCE TYPE: *As appropriate, see "Conferences - Pre-Bid" AWARD & Notice of Award wi | | sit" provisions | E | OCATION: —— As appropriate, see "Conferences - Pre- Bid/Proposal" & "Site Visit" provisions Iddress stated above on 10/24/2023. |
| AMENDMENTS The award, this sol https://www.fmario | icitation, and any a n.edu/procurement | mendments will be /solicitationsawards | posted a | at the following web address: |
| You must submit a signed copy of this form of the Solicitation. You agree to hold Your of NAME OF OFFEROR (Full Isgal no DEM LOGISTICS LLC | n with Your Offer. B Offer open for a min ne of business su | nimum of thirty (30) | calenda | eal, You agree to be bound by the term r days after the Opening Date. OFFEROR'S TYPE OF ENTITY: (Check one) |
| AUTHORIZED SIGNATURE | | | □ Sole | e Proprietorship |
| Doyla Mc | Bride | | 6 | tnership |
| (Person signing must be authorized to sub | | enter contract on | | poration (tax-exempt) porate entity (not tax-exempt) |
| behalf of Offeror named above.) TITLE (Bus | iness title of person | | | vernment entity (federal, state, or local) |
| PRESIDENT | | DATE SIGNED | - | T |
| PRINTED NAME (Printed name of person DOYLE E. McBRIDE | | 10/23/23 | | 'Signing Your Offer" provision.) |
| Instructions regarding Offeror's name: Any awar above. An offer may be submitted by only one l the name of a branch office or a division of a partnership, sole proprietorship, etc. | egal entity. The entity | named as the offerer anch or division is no | r must be t a sepan | a single and distinct legal entity. Do not us ate legal entity, i.e., a separate corporation |
| STATE OF INCORPORATION SOUTH CAROLINA | | (If Offeror is a | corpora | tion, identify the state of Incorporation. |
| | 0884623 | |)d | |
| (See "Taxpayer Identification Number" COVER PAGE MMO (JAN. 2006) | provision) | <u></u> | | |





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PAGE TWO (Return Page Two with Your Offer)

HOME OFFICE ADDRESS (Address for offeror's home office NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)
DEM LOGISTICS LLC principal clace of business) **DEM LOGISTICS LLC** 409 LEVER HILL ROAD 409 LEVER HILL ROAD CHAPIN, SC 29036 **CHAPIN, SC 29036** Address 803-331-8155 Area Code - Number - Extension Facsimile DEM@DEMLOGISTICS.COM E-mail Address PAYMENT ADDRESS (Address to which payments will be ORDER ADDRESS (Address to which purchase orders will be

| sent.) (See "Payment" clause) | sent) (See "Purchase Orders and "Contract Documents" clauses) |
|---|---|
| Payment Address same as Home Office Address Payment Address same as Notice Address (check only one) | Order Address same as Home Office Address Order Address same as Notice Address (check only one) |

ACKNOWLEDGMENT OF AMENDMENTS Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision) Amendment Amendment Amendment Amendment Amendment Amendment Amendment Amendment No. Issue Date No. Issue Date No. Issue Date No. Issue Date

| DISCOUNT FOR PROMPT PAYMENT (See "Discount for Prompt Payment" clause) | 10 Calendar Days (%) | 20 Calendar Days (%) | 30 Calendar Days (%) | Calendar Days (%) |
|--|-------------------------|----------------------|----------------------|----------------------|
| r dymeth chassey | | | | |

PREFERENCES - A NOTICE TO VENDORS (SEP. 2009): On June 16, 2009, the South Carolina General Assembly rewrote the law governing preferences available to in-state vendors, vendors using in-state subcontractors, and vendors selfing in-state or US end products. This law appears in Section 11-35-1524 of the South Carolina Code of Laws. A summary of the new preferences is available at www.procurement.sc.gov/preferences. ALL THE PREFERENCES MUST BE CLAIMED AND ARE APPLIED BY LINE ITEM, REGARDLESS OF WHETHER AWARD IS MADE BY ITEM OR LOT. VENDORS ARE CAUTIONED TO CAREFULLY REVIEW THE STATUTE BEFORE CLAIMING ANY PREFERENCES. THE REQUIREMENTS TO QUALIFY HAVE CHANGED. IF YOU REQUEST A PREFERENCE, YOU ARE CERTIFYING THAT YOUR OFFER QUALIFIES FOR THE PREFERENCE YOU'VE CLAIMED. IMPROPERLY REQUESTING A PREFERENCE CAN HAVE SERIOUS CONSEQUENCES. [11-35-1524(E)(4)&(6)]

PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE: Please provide the address and phone number for your instate office in the space provided below. An in-state office is necessary to claim either the Resident Vendor Preference (11-35-1524(C)(1)(iii)&(iii)) or the Resident Contractor Preference (11-35-1524(C)(1)(iii)). Accordingly, you must provide this information to qualify for the preference. An in-state office is not required, but can be beneficial, if you are claiming the Resident Subcontractor Preference (11-35-1524(D)).

| 1 | In-State | Office Address | same as Home | Office Add | ress |
|---|----------|----------------|----------------|------------|-----------------|
| | In-State | Office Address | same as Notice | Address | (check only one |

PAGE TWO (SEP 2009)

End of PAGE TWO

IV. INFORMATION FOR OFFERORS TO SUBMIT





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INFORMATION FOR OFFERORS TO SUBMIT - GENERAL (MAR 2015)

You shall submit a signed Cover Page and Page Two. If you submit your offer electronically, you must upload an image of a signed Cover Page and Page Two. Your offer should include all other information and documents requested in this part and in parts II.B. Special Instructions; III. Scope of Work; V. Qualifications; VIII. Bidding Schedule/Price Proposal; and any appropriate attachments addressed in Part IX. Attachments to Solicitations. You should submit a summary of all insurance policies you have or plan to acquire to comply with the insurance requirements stated herein, if any, including policy types; coverage types; limits, sub-limits, and deductibles for each policy and coverage type; the carrier's A.M. Best rating; and whether the policy is written on an occurrence or claims-made basis. [04-4010-2]

MINORITY PARTICIPATION (DEC 2015)

| Is the bidder a South Carolina Certified Minority Business? [] Yes [X] No |
|---|
| Is the bidder a Minority Business certified by another governmental entity? [] Yes [X] No |
| If so, please list the certifying governmental entity: |
| Will any of the work under this contract be performed by a SC certified Minority Business as a subcontractor? [] Yes [X] No |
| If so, what percentage of the total value of the contract will be performed by a SC certified Minority Business as a subcontractor? |
| Will any of the work under this contract be performed by a minority business certified by another governmental entity as a subcontractor? [] Yes [X] No |
| If so, what percentage of the total value of the contract will be performed by a minority business certified by another governmental entity as a subcontractor? |
| If a certified Minority Business is participating in this contract, please indicate all categories for which the Business is certified: |
| [] Traditional minority [] Traditional minority, but female [] Women (Caucasian females) [] Hispanic minorities [] DOT referral (Traditional minority) [] DOT referral (Caucasian female) [] Temporary certification [] SBA 8 (a) certification referral [] Other minorities (Native American, Asian, etc.) |
| (If more than one minority contractor will be utilized in the performance of this contract, please provide the information above for each minority business.) |
| The Department of Administration, Division of Small and Minority Business Contracting and Certification, publishes a list of certified minority firms. The Minority Business Directory is available at the following URL: http://osmba.sc.gov/directory.html [04-4015-3] |



VIII. Bidding Schedule: RFQ-2427: Furnish & Deliver Longleaf Pine Straw

PRICE PROPOSAL (JAN 2006)

The following Bidding Schedule is required to be completed by the offeror: (do not include sales tax in your offer)

| Item | Description | Quantity | Unit Price | Extended Price |
|--|--|------------------------|------------------------------------|---|
| 1 (year 1) | 14" x 14" x 28" packed and tied bale of Long Leaf Pine Straw delivered as specified in a drop or caged trailer. | *5,000 units | \$5.75 | \$28,750 |
| | Question | Mandatory/ Optional | Multiple Responses Accepted? | Response |
| See the S 1524(c)(more inf | requesting the SC Resident Vendor preference? SC procurement code, section 11-35- (1)(i)&(ii) and section II.B of this solicitation for formation. For a FAQ on these preferences, see www.procurement.sc.gov/preferences | Optional | No | _xYes No |
| SC/US I section I Select S manufact Select U or grown | End-Product pref. Section 11-35-1524 and I.B & VII.B of this solicitation. C End Product preference if product is made, ctured or grown in SC. IS End Product if product is made, manufactured in in the US. No", if not claiming a preference. | Optional | No | Yes, I am claiming SC End Product PreferenceYes, I am claiming US End Product PreferenceNo, I am not Claiming Either Preference |

^{*} Estimated usage for one year. Quantities may be more or less than this estimate. The University cannot guarantee that any quantities will be purchased.

| item | Description | Quantity | Unit Price | Extended Price |
|---|--|------------------------|------------------------------------|---|
| 2 (year 2) | 14" x 14" x 28" packed and tied bale of Long Leaf Pine Straw delivered as specified in a drop or caged trailer. | *5,000 units[LAH3] | \$6.2 5 | \$31,250 |
| | Question | Mandatory/ Optional | Multiple Responses Accepted? | Response |
| See the S | requesting the SC Resident Vendor preference? SC procurement code, section 11-35- (1)(i)&(ii) and section II.B of this solicitation for formation. For a FAQ on these preferences, see www.procurement.sc.gov/preferences | Optional | No | Yes No |
| more information. For a FAQ on these preferences, please see www.procurement.sc.gov/preferences SC/US End-Product pref. Section 11-35-1524 and section II.B & VII.B of this solicitation. Select SC End Product preference if product is made, manufactured or grown in SC. Select US End Product if product is made, manufactured or grown in the US. Select "No", if not claiming a preference. | | Optional | No | X Yes, I am claiming SC End Product Preference X Yes, I am claiming US End Product Preference No, I am not Claiming Either Preference |

^{*} Estimated usage for one year. Quantities may be more or less than this estimate. The University cannot guarantee that any quantities will be purchased.



| Item | Description | Total |
|------|----------------------------|----------|
| 3 | TOTAL of Items 1 & 2 above | \$60,000 |

| Signati | Nach Junh DEM | Michelle Novak Printed Name | DEM |
|---------|---|-----------------------------|--------|
| SC Ce | rtified Minority Vendor: Y \(\sum \) N \(\overline{\text{X}} \) S.C. Cert. #. | | |
| | fied Veteran Owned Business-Department of Ves 16-18 lbs | eteran Affairs Washingto | n D.C. |
| For In | formational Purposes Only And Not Included | n The Evaluation Proces | s: |
| Mainte | enance Cost (after warranty expiration): \$ | | |
| Mainte | enance Term: | | |





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OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

| Vendor Name (Printed) | State Vendor No. |
|--|------------------|
| DEM LOGISTICS LLC | 7000283879 |
| By (Authorized Signature) | Date Executed |
| Doyle McBride | 10/23/23 |
| Printed Name and Title of Person Signing | [Not used] |
| DOYLE E. McBRIDE | |

Francis Marion University Bid Tabulation

| Bid/Quote #: | RFQ-2427 | Pine Straw |
|--|------------|------------------------------|
| Issue Date: | 9/28/2023 | Tabulated By: Lisa Blackwell |
| Open Date: | 10/24/2023 | Open Time: 2:00 PM EST |
| POTAL THE SECURITY OF THE PROPERTY OF THE PROP | | |

| VENDOR NAME | Item 1 | Item 2 | Total | |
|-------------------|----------|----------|----------|---------------|
| DEM LOGISTICS LLC | \$28,750 | \$31,250 | \$60,000 | Winning Vendo |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Note: Preferences did not impact the resulting award for any item in the solicitation.

Witness:

Date:

10/24/23

Francis Marion University

Purchasing Office PO Box 100547 Florence, SC 29502-0547

Statement of Award

Posting Date: 10/24/2023

This is a statement of award and serves as acceptance of your offer.

Contractor should not perform work prior to the receipt of a purchase order from Francis Marion University. The University assumes no liability for any expenses incurred prior to the effective date of the contract and issuance of a purchase order.

Solicitation: RFQ-2427

Description: Furnish and Deliver Pine Straw to Francis Marion University

Issue Date: 09/28/23

Opening Date/Time: 10/24/23, 2:00 pm EST

Award Date: 10/24/23

Awarded To: Name: DEM LOGISTICS LLC

Address: 409 Lever Hill Road, Chapin, SC 29036

Evaluated Amount: Year 1 at estimated value of \$28,750; Year 2 at estimated value of \$31,250. Total estimated potential value of \$60,000.

Any actual bidder, offeror, contractor, or subcontractor who is aggrieved in connection with the intended award or award of a contract shall protest within ten days of the date notification of award is posted in accordance with the S.C. Consolidated Procurement Code. A protest shall be in writing, shall set forth the grounds of the protest and the relief requested with enough particularity to give notice of the issues to be decided, and must be received by the appropriate Chief Procurement Officer within the time provided. [Section 11-35-4210].

PROTEST – CPO ADDRESS – MMO: Any protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing

- (a) by email to protest-mmo@mmo.sc.gov,
- (b) by facsimile at 803-737-0639, or
- (c) by post or delivery to:

CHIEF PROCUREMENT OFFICER MATERIALS MANAGEMENT OFFICE 1201 MAIN STREET, SUITE 600 COLUMBIA, S.C. 29201

Lisa Blackwell
Assistant Director of Purchasing