

**Palo Alto Networks
Products & Services**
Solicitation Number 5400013452

Contract Period:
07/01/2017 – 06/30/2022

[Contract Terms & Conditions](#)

ITMO Procurement Manager

Kristen Hutto
(803) 737-7685
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Last Updated: 02/19/19

AWARDED VENDORS

- [Bridgetek Solutions, LLC](#)
- [Data Network Solutions, Inc.](#)
- [Enterprise IT Solutions, LLC](#)
- [Guidepoint Security](#)
- [Layer 3 Communications, LLC](#)
- [Lockstep Technologies Group](#)
- [Synnex Corporation](#)

CURRENT MSRP LIST

DISCOUNT SCHEDULE

Category	Discount
Category A	28%
Category B	28%
Category C	10%
Category E	0%
Category 0%	0%

HOURLY RATES

Service Type	Hourly Rate
Implementation	\$225
Consulting	\$225
Training	\$225

DO NOT SIGN ANY DOCUMENTS THAT CONTAIN ADDITIONAL TERMS AND CONDITIONS

An independent Software Licensing Agreement has already been entered between the State and Licensor, Palo Alto Networks. An "Enrollment Agreement for South Carolina Public Entities" must be signed by each UGU wishing to be a participant and countersigned by the Licensor. Contact the Procurement Officer for the enrollment agreement and the Licensor's point of contact.

BridgeTek Solutions, LLC

Contract Number: [4400019328](#)
SC Vendor Number: 7000207039
E-Rate SPIN: 143037375

Point of Contact: John Semberger
Remittance Address: 744 East Stone Avenue
Greenville SC 29601

Phone: (864) 214-0221
Fax: (864) 380-2214
Email: jsemberger@bridgeteksolutions.com

Data Network Solutions, Inc.

Contract Number: [4400016410](#)
SC Vendor Number: 7000035473
FEIN: 56-2113683
E-Rate SPIN: 143021096

Point of Contact: Fred Reavis
Remittance Address: 629 Lake Tide Drive
Chapin, SC 29036

Phone: (803) 932-9915
Fax: (803) 932-9914
Email: freavis@datanetworksolutions.com

Enterprise IT Solutions, LLC

Contract Number: [4400016439](#)
SC Vendor Number: 7000182173
FEIN: 45-4554925
E-Rate SPIN: 143049596

Point of Contact: Candace Martin
Remittance Address: 4726A Park Road
Charlotte, NC 28029

Phone: (803) 487-5484
Fax: (888) 818-1114
Email: martinc@eits.com

Guidepoint Security, LLC

Contract Number: [4400019304](#)
SC Vendor Number: 7000215454

Point of Contact: Roger Mathis
Remittance Address: 2201 Cooperative Way, Suite 225
Herndon, VA 20171

Phone: (877) 889-0132 EXT 7100
Email: roger.mathis@guidepointsecurity.com

Layer 3 Communications, LLC

Contract Number: [4400019306](#)
SC Vendor Number: 7000259147
E-Rate SPIN: 143026409

Point of Contact: Robby Woodard
Remittance Address: 1450 Oakbrook Drive, Suite 900
Norcross, GA 30093

Phone: (803) 466-0902
Fax: (770) 225-5298
Email: rwoodard@layer3com.com

Lockstep Technologies Group

Contract Number: [4400019305](#)
SC Vendor Number: 7000172572

Point of Contact: Jessica Wheeler
Remittance Address: 4550 River Green Parkway, Suite 120
Duluth, GA 30096

Phone: (706) 583-2274
Email: contracts@lockstepgroup.com

Synnex Corporation

Contract Number: [4400019307](#)
SC Vendor Number: 7000195899
E-Rate SPIN: 143042973

Point of Contact: E.W. Somers, Jr.
Remittance Address: 39 Pelham Ridge Drive
Greenville, SC 29615

Phone: (864) 349-4374
Fax: (864) 289-4066
Email: eds@synnex.com