

Microsoft Software
Solicitation Number 5400014130

Contract Period:
12/27/2017 – 12/26/2024

[Contract Terms & Conditions](#)

ITMO Procurement Manager

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Last Updated: 02/15/2018

SHI International Corporation

Contract Number [4400017751](#)
Vendor Number 7000178284

[Approved Products MSRP List](#)

Licensing Agreement	Minimum Discount Off MSRP
Enterprise	18.1%
Select Plus	18.9%
Select Plus for Academic	20.0%
EES	13.0%

To request a quote, contact the SHI Southeast Sales Team at SouthEastTeam@SHI.com.

Enterprise & Select Plus Licensing

Point of Contact JP Witt
Email john_witt@shi.com
Phone 1 (704) 451-5278

Select Plus for Academic & EES Licensing

Point of Contact Orlanda Rose
Email orlinda_rose@shi.com

EXISTING ENROLLMENT TRANSITION

Using Governmental Units (UGUs) that have existing Microsoft volume licensing program enrollment agreements need to update the reseller of record from the previous contract holder (“Previous Channel Partner”) to SHI (the “Newly-appointed Channel Partner”). In order to do this, a standard “[Change of Channel Partner](#)” form must be executed by an authorized signatory of your organization and the Newly-appointed Channel Partner and submitted to Microsoft. To waive the standard ninety day transition period, a separate “[Change of Channel Partner Effective Date](#)” form must be executed by an authorized signatory of your organization, the Previous Channel Partner, and the Newly-appointed Channel Partner and submitted to Microsoft.

Contact JP Witt at SHI to initiate this process.

***NOTE:** The Previous Channel Partner’s contract expired December 31, 2017, and no further transactions should be made citing that agreement. All Microsoft transactions for products available under this statewide contract, including “true-ups” and renewals of existing enrollments, must be processed through SHI.*

PROGRAM AGREEMENTS

These program agreements do not contain applicable terms and conditions for the use of Azure, Intune, Dynamics CRM, or any Online Services offerings not hosted in Microsoft's Government Cloud or Education Cloud.

- Enterprise [Agreement No. 01E74003](#), effective February 21, 2017
 - Enterprise-wide commitment to at least one enterprise product/component and/or enterprise online service required
 - 3 year enrollment term commitments
 - Software Assurance included
 - Pricing Level D

- Select Plus [Agreement No. 8662131](#), effective July 1, 2013
 - Authorized Users to make "a la carte" purchases of licenses with no minimum purchase commitment
 - Software Assurance optional
 - Pricing Level D

- Select Plus for Academic [Agreement No. S7423652](#), effective August 30, 2013
 - For Qualified K-12 and Higher Education Institutions
 - Governs licensing of perpetual software
 - Pricing Level A

- EES / Campus and School [Agreement No. 01C36088](#), effective January 16, 2013
 - For Qualified K-12 and Higher Education Institutions
 - Also known as "Enrollment for Education Solutions" (or EES)
 - Governs licensing of non-perpetual software i.e. subscription based software