

Hewlett Packard Enterprise (HPE)
Networking Products & Services
Solicitation Number 5400012590

Contract Period:
07/01/2017 – 06/30/2022

[Contract Terms & Conditions](#)

ITMO Procurement Manager

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Last Updated: 10/19/2018

CURRENT MSRP LIST

Awarded Vendors	Products Discount	Services Discount	Level 1 Volume Discount	Level 2 Volume Discount	Level 3 Volume Discount
A3 Communications, Inc.	35%	20%	2%	3%	4%
Aercor Wireless, Inc.	35%	20%	2%	3%	4%
ANCGroup	35%	20%	2%	3%	4%
BlueAlly Technology Solutions, LLC	37%	32%	3%	4%	5%
Carolina Advanced Digital, Inc.	39%	20%	2%	3%	4%
Coast to Coast Computer Products	40%	25%	2%	3%	4%
Coltek, LLC	35%	20%	2%	3%	4%
Data Network Solutions, Inc.	35%	20%	2%	3%	4%
Disys Solutions, Inc.	35%	20%	2%	3%	4%
Edge Solutions, Inc.	35%	30%	2%	3%	4%
Encore Technology Group, LLC	36%	20%	2%	3%	4%
Horry Telephone Cooperative, Inc.	35%	20%	2%	3%	4%
Howard Technology Solutions	35%	20%	2%	3%	4%
Layer 3 Communications, LLC	35%	20%	2%	3%	4%
Meridian IT	35%	20%	2%	3%	4%
MXN Corporation	36%	36%	2%	3%	4%
Pinnacle Network Solutions	35%	20%	2%	3%	4%
Secure Edge Networks, LLC	40%	40%	2%	3%	4%
SHI International Corp	35%	25%	2%	3%	4%
Veristor Systems, Inc.	40%	35%	3%	4%	5%

A3 Communications, Inc.

Contract Number: [4400016282](#)
SC Vendor Number: 7000032663
E-Rate SPIN: 143007309

Point of Contact: Brian Thomas
Remittance Address: 1028 Kinley Road, Building B
Irmo, SC 29063

Website: www.a3communications.com

Direct: (803) 932-9915
Mobile: (803) 932-9914
Toll-Free: (888) 809-1463
Email: brian.thomas@a3communications.com

Aercor Wireless, Inc.

Contract Number: [4400016283](#)
SC Vendor Number: 7000203865
E-Rate SPIN: 143034134

Point of Contact: Darrel Lemler
Remittance Address: 12 Cabin Court
Irmo, SC 29063

Website: www.aercor.com

Phone: (803) 422-5280
Fax: (651) 209-7694
Toll-Free: (888) 315-7925
Email: dlempler@aercor.com

ANCGroup

Contract Number: [4400016284](#)
SC Vendor Number: 7000037318
E-Rate SPIN: 143020733

Point of Contact: Brian Daughtee

Phone: (864) 915-1934

Remittance Address: 14 Progress Road
Greenville, SC 29607

Website: www.ancgroup.com

Fax: (864) 335-8253

Toll-Free: (888) 424-4863

Email: briand@ancgroup.com

BlueAlly Technology Solutions, LLC

Contract Number: [4400016366](#)

SC Vendor Number: 7000233491

E-Rate SPIN: 143044080

Point of Contact: Neal Hamilton
Remittance Address: 1255 Crescent Green, Suite 300
Cary, NC 27518

Website: www.blueally.com

Phone: (919) 249-1500

Fax: (919) 882-1069

Toll-Free: (888) 768-2060

Email: nhamilton@blueally.com

Carolina Advanced Digital, Inc.

Contract Number: [4400016285](#)

SC Vendor Number: 7000049733

E-Rate SPIN: 143006840

Point of Contact: Julie Allen
Remittance Address: 133 Triangle Trade Drive
Cary, NC 27513

Website: www.cadinc.com

Phone: (919) 460-1313 x211

Fax: (919) 460-1314

Toll-Free: (800) 435-2212

Email: julie@cadinc.com

Coast to Coast Computer Products

Contract Number: [4400019308](#)
SC Vendor Number: 7000160302
E-Rate SPIN: 143049281

Point of Contact: Rachel Feller
Remittance Address: 4277 Valley Fair Street
Simi Valley, CA 93063
Website: www.coastcoast.com

Phone: (800) 223-8890 EXT 146
Fax: (866) 633-9693
Email: rfeller@coastcoast.com

Coltek, LLC

Contract Number: [4400019309](#)
SC Vendor Number: 7000183924

Point of Contact: Bill Owen
Remittance Address: 719 Holly Street
Columbia, SC 29205
Website: www.coltekservices.com

Phone: (803) 509-5550
Fax: (803) 252-2007
Email: bill@coltekservices.com

Data Network Solutions, Inc.

Contract Number: [4400016286](#)
SC Vendor Number: 7000035473
E-Rate SPIN: 143021096

Point of Contact: Fred Reavis
Remittance Address: 629 Lake Tide Drive
Chapin, SC 29036

Phone: (803) 932-9915
Fax: (803) 932-9914
Toll-Free: (877) 932-4146

Website: www.datanetworksolutions.com

Email: freavis@datanetworksolutions.com

Disys Solutions, Inc.

Contract Number: [4400016287](#)

SC Vendor Number: 7000180079

E-Rate SPIN: 143022163

Point of Contact: Roy Everett

Phone: (571) 707-3636

Remittance Address: 44670 Cape Court, Suite 100

Fax: (800) 601-2944

Ashburn, VA 20147

Toll-Free: (888) 286-3896

Website: www.disyssolutions.com

Email: roy.everett@disyssolutions.com

Edge Solutions, LLC

Contract Number: [4400016288](#)

SC Vendor Number: 7000173641

E-Rate SPIN: 143035080

Point of Contact: Theresa Jackson

Phone: (770) 814-6534

Remittance Address: 7 Old Roswell Street

Fax: (888) 818-1114

Alpharetta, Georgia 30009

Toll-Free: (770) 814-6531

Website: www.edge-solutions.com

Email: tjackson@edge-solutions.com

Encore Technology Group, LLC

Contract Number: [4400016289](#)

SC Vendor Number: 7000195727

E-Rate SPIN: 143037152

Point of Contact:	Russell Young	Phone:	(888) 983-6267
Remittance Address:	2000 Wade Hampton Blvd, Suite 210	Fax:	(864) 438-0263
	Greenville, SC 29615	Toll-Free:	(888) 983-6267
Website:	www.encoretg.com	Email:	insidesales@encoretg.com

Horry Telephone Cooperative, Inc.

Contract Number: [4400016290](#)
SC Vendor Number: 7000058570
E-Rate SPIN: 143001520

Point of Contact:	Denise Ambuhl	Phone:	(843) 369-8423
Remittance Address:	P.O. Box 1820	Fax:	(843) 369-7115
	Conway, SC 29528	Toll-Free:	(800) 824-6779
Website:	www.htcinc.net	Email:	denise.ambuhl@htcinc.net

Howard Technology Solutions

Contract Number: [4400019320](#)
SC Vendor Number: 7000034207
E-Rate SPIN: 143022153

Point of Contact:	Yareasia Ellis	Phone:	(888) 912-3151
Remittance Address:	PO Box 1590	Fax:	(601) 399-5077
	Laurel, MS 39441-1590	Email:	bids@howardcomputers.com

Layer 3 Communications, LLC

Contract Number: [4400018404](#)
SC Vendor Number: 7000043855
E-Rate SPIN: 143026409

Point of Contact: Robby Woodard
Remittance Address: 1450 Oakbrook Drive, Suite 900
Norcross, GA 30093
Website: www.layer3com.com

Phone: (803) 466-0902
Fax: (770) 225-5298
Toll-Free: (877) 221-3924
Email: rwoodard@layer3com.com

Meridian IT

Contract Number: [4400019322](#)
SC Vendor Number: 7000226112
E-Rate SPIN: 143031169

Point of Contact: Jason Czepiga
Remittance Address: PO Box 33950
Chicago, IL 60694

Phone: (864) 326-0723
Fax: (315) 362-9292
Email: salesupport@meridianitinc.com

MXN Corporation

Contract Number: [4400016480](#)
SC Vendor Number: 7000045371
E-Rate SPIN: 143020138

Point of Contact: Deborah Arnett
Remittance Address: PMB306 1025 Rose Creek Dr., #620

Phone: (770) 926-1884
Fax: (770) 926-9448

Woodstock, GA 30189
Website: www.mxncorp.com

Toll-Free: (877) 454-6040
Email: insidesales@mxncorp.com

Pinnacle Network Solutions

Contract Number: [4400019321](#)
SC Vendor Number: 7000130414

Point of Contact: Matt Glaz
Remittance Address: 823 W. Evans Street
Florence, SC 29501

Phone: (770) 926-1884
Fax: (770) 926-9448
Email: mglaz@pinnaclens.com

Secure Edge Networks, LLC

Contract Number: [4400016292](#)
SC Vendor Number: 7000125446
E-Rate SPIN: 143034207

Point of Contact: Skye Jaundoo
Remittance Address: 2459 Wilkinson Blvd, Suite 220
Charlotte, NC 28208
Website: www.securedgenetworks.com

Phone: (704) 688-9360
Fax: (704) 237-9351
Toll-Free: (844) 615-8283
Email: operations@securedgenetworks.com

SHI International Corp

Contract Number: [4400016293](#)

SC Vendor Number: 7000178284

E-Rate SPIN: 143012572

Point of Contact: Tim Smith

Phone: (800) 715-3197

Remittance Address: 290 Davidson Avenue

Fax: (732) 868-6055

Somerset, NJ 08873

Toll-Free: (888) 764-8888

Website: www.shi.com

Email: southeastteam@shi.com

Veristor Systems, Inc.

Contract Number: [4400016294](#)

SC Vendor Number: 7000055365

Point of Contact: Murray Granger

Phone: (678) 990-1593

Remittance Address: 4850 River Green Pkwy

Fax: (678) 990-1597

Duluth, GA 30096

Toll-Free: (877) 686-4375

Website: www.veristor.com

Email: mgranger@veristor.com