

<p><b>Cisco Network and Firewall Products</b>  <b>Solicitation Number:</b> 5400012227  <b>Max Contract Period:</b> 12/14/2016 - 10/10/2021  Individual Award Dates will vary  <a href="#">Contract Terms &amp; Conditions</a>  Page last update: 3/22/2019</p>	<p><b>ITMO Procurement Manager</b>  Carol Norfleet  803-737-3224    <a href="mailto:cnorfleet@mmo.sc.gov">cnorfleet@mmo.sc.gov</a></p>
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[Contract Pricing for all Vendors listed below](#)

<p><b>This contract covers network hardware and its related software:</b> • Data Center Application Service  • Networking Software • Firewall Hardware and Software • Network Optimization and Acceleration  • Optical Networking • Routers • Switches • Storage Networking • Wireless • Unified Communications  • Maintenance Services (i.e., Cisco SMARTnet)</p> <p><b>EXCLUDED FROM THIS CONTRACT, EVEN IF LISTED ON THE LINKED CONTRACT PRICING LIST:</b> • <b>Cloud Products</b> • For State Agencies - any products specific to Voice over Internet Protocol (VoIP). This restriction does not apply to Higher Education institutions.</p> <p><b>Discount:</b> Network Products are discounted a minimum of 37%, installation and maintenance at least 10%. Discount is listed by vendor below. Discount may be higher based on volume.</p> <p style="text-align: center;"><b>DO NOT SIGN ANY DOCUMENTS THAT CONTAIN ADDITIONAL TERMS AND CONDITIONS.</b></p>
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**A3 Communications**  
Brian Thomas

1038 Kinley Rd, Bldg B

Irmo, SC 29063

Phone: 803-744-5027

Mobile 803-608-3387

Toll free 888-803-1473

Fax: 803-744-5870

Email: [bthomas@a3communications.com](mailto:bthomas@a3communications.com)

Contract Number: 4400016087

E-Rate SPIN: 143007309

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

### BridgeTek Solutions

John Semberger

744 East Stone Avenue

Greenville SC 29601

Phone: 864-214-0221

Mobile: 864-380-2214

Fax: 864-214-0221

Email: [jsemberger@bridgeteksolutions.com](mailto:jsemberger@bridgeteksolutions.com)

<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016088

E-Rate SPIN: 143037375

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### Carousel Industries

Denise Long

3025 Windward Plaza, Ste 195

Alpharetta GA 30005

Phone: 615-815-3315

Email: [dlong@carouselindustries.com](mailto:dlong@carouselindustries.com)

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016241

E-Rate SPIN: 143025324

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### CDW Government Inc

Nicole Tuzzolino

230 N Milwaukee Avenue

Vernon Hills IL 60061

Phone: 800-808-4239

Fax: 847-419-6200

Email: [ps0@cdwg.com](mailto:ps0@cdwg.com)

<u>Contract Discount</u>	
Hardware:	40.5%
Maintenance/Support:	15%
Security Services:	15%

Contract Number: 4400016462

E-Rate SPIN: 143005588

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### CenturyLink

Andrea Thomas

1122 Lady St, Ste 1050

<u>Contract Discount</u>	
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Columbia SC 29201  
Phone: 864-396-5358  
Fax: 866-302-7321  
Email: [andrea.j.thomas@centurylink.com](mailto:andrea.j.thomas@centurylink.com)  
Contract Number: 4400016517  
E-Rate SPIN: 143001157

Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

### Data Network Solutions

Fred Reavis  
629 Lake Tide Drive, Chapin SC 29036  
Phone: 803-932-9915  
Fax: 803-932-9914  
Email: [FRED.REAVIS@DNSCOINC.COM](mailto:FRED.REAVIS@DNSCOINC.COM)

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400015121  
E-Rate SPIN: 56-2113683

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### Disys Solutions Inc

Roy Everett – Account Executive  
Pankaj Sharma - SC Sales Team Leader  
44670 Cape Court, Ste 100  
Ashburn VA 20147  
Phone: 571-707-3636  
Fax: 800-601-2944  
Email: [scsales@disyssolutions.com](mailto:scsales@disyssolutions.com)  
Contract Number: 4400016089  
E-Rate SPIN: 143022163

<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	12%
Security Services:	38%

### eGroup Holding Company LLC

Ben Gaddy  
482 Wando Park Blvd  
Mount Pleasant SC 29464  
Phone: 843-737-9006  
Mobile: 843-810-3478  
Fax: 843-284-0150  
Email: [ben.gaddy@egroup-us.com](mailto:ben.gaddy@egroup-us.com)

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016100  
E-Rate SPIN: 143044150

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### Encore Technology Group

Russell Young  
2000 Wade Hampton Blvd, Ste 210  
Greenville SC 29615  
Phone: 888-983-6267  
Fax: 864-438-0731  
Email: Russell Young

<u>Contract Discount</u>	
Hardware:	37.1%
Maintenance/Support:	10.1%
Security Services:	10.1%

Contract Number: 4400016101  
E-Rate SPIN: 143030969 - Approved to provide E-rate Basic Maintenance

**Enterprise IT Solutions LLC**

Paul Penny  
4726 Park Road, Ste A  
Charlotte NC 28209  
Phone: 704-900-8042  
Cell: 919-274-3872  
Email: [PennyP@eits.com](mailto:PennyP@eits.com)

<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016277

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**GTS Solutions**

Juli Booth  
PO Box 727  
Chapin SC 29036  
Phone: 803-298-3008  
Cell: 803-466-5001  
Email: [jbooth@gogtss.com](mailto:jbooth@gogtss.com)  
Contract Number: 4400016102  
E-Rate SPIN: 143048805

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

**High Performance Technologies**

Mike Stokes  
11111 Carmel Commons Blvd  
Charlotte NC 28226  
Phone: 704-553-2335  
Fax: 704-414-2428  
Email: [Mike.Stokes@highperftech.com](mailto:Mike.Stokes@highperftech.com)  
Contract Number: 4400016275  
E-Rate SPIN: 143049551

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

**Internetwork Engineering**

Ryan Jenkins  
13777 Ballantyne Corp Place  
Charlotte NC 28277  
Phone: 704-540-5800  
Fax: 704-541-0059  
Cell: 803-920-6119  
Email: [rjenkins@ineteng.com](mailto:rjenkins@ineteng.com)  
Contract Number: 4400016103  
E-Rate SPIN: 1430225710

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

**Katalyst Network Group LLC**

Joy Rutherford  
 1900 South Blvd Ste 105  
 Charlotte NC 28203  
 Phone: 828-712-3316  
 Fax: 866-390-1406  
 Email: [jrutherford@katalystng.com](mailto:jrutherford@katalystng.com)  
 Contract Number: 4400016274  
 E-Rate SPIN: 143032399

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<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	11%
Security Services:	11%

**Meridian IT Inc**

Scott Hobin  
 509 Erie Blvd West  
 Syracuse NY 13204  
 Phone: 315-362-9259  
 Fax: 315-263-9292  
 Email: [salesupport@meridianitinc.com](mailto:salesupport@meridianitinc.com)  
 Contract Number: 4400016172  
 E-Rate SPIN: 143031169

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<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	11%
Security Services:	11%

**Netsource ET LLC**

George Lusk  
 1500 Eleazer Road  
 Irmo, SC 29063  
 Phone: 803-707-0369  
 Fax: 803-945-9217  
 Email: [glusk@netsourcek12.com](mailto:glusk@netsourcek12.com)  
 Contract Number: 4400016243  
 E-Rate SPIN: 143034445

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<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

**NWN Corporation**

Stacy Roland  
 124 Verdae Blvd, Ste 303  
 Greenville SC 29607  
 Phone: 864-679-4823  
 Mobile: 864-303-9491  
 Fax: 864-751-2892  
 Email: [sroland@nwnit.com](mailto:sroland@nwnit.com)

Contract Number: 4400016104  
 E-Rate SPIN: 143024187

<u>Contract Discount</u>	
Hardware:	39.5%
Maintenance/Support:	10%
Security Services:	10%

**Rove LLC**

Dave Brown  
 3201 International Airport Drive, Ste 100  
 Charlotte NC 28208

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%

Phone: 704-413-0903  
Mobile: 704-526-8145  
Fax: 877-683-0888  
Email: [dave.brown@withrove.com](mailto:dave.brown@withrove.com)

Security Services:	10%
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Contract Number: 4400016105

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**SHI**

Tim Smith  
290 Davidson Avenue  
Somerset NJ 08873  
Phone: 803-212-8717  
Email: [timothy\\_smith@shi.com](mailto:timothy_smith@shi.com)

<u>Contract Discount</u>	
Hardware:	42%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016276  
E-Rate SPIN: 143012572

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**Sirius Computer Solutions**

Bruce Fisher  
10100 Reunion Place, Ste 500  
San Antonio TX 78216  
Phone: 704-905-1920  
Email: [bruce.fisher@siriuscom.com](mailto:bruce.fisher@siriuscom.com)

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016133  
E-Rate SPIN: 143004554

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**VC3 Inc**

Sandy Reeser  
1301 Gervais St, Ste 1800, Columbia SC 29201  
Phone: 803-733-7333  
Fax: 803-733-5888  
Email: [sandy.reeser@vc3.com](mailto:sandy.reeser@vc3.com)

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016106  
E-Rate SPIN: 143029243

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**World Wide Technology**

Michael Jones  
60 Weldon Parkway  
Maryland Heights, MO 63043  
Phone: 800-432-7008  
Fax: 314-569-8300  
Email: [Michael.jones@wwt.com](mailto:Michael.jones@wwt.com)

<u>Contract Discount</u>	
Hardware:	40.5%
Maintenance/Support:	12%
Security Services:	12%

Contract Number: 4400016273

E-Rate SPIN:

143020028