

Cisco Network and Firewall Products Solicitation Number: 5400012227 Max Contract Period: 12/14/2016 - 10/10/2021 Individual Award Dates will vary Contract Terms & Conditions Page last update: 3/22/2019	ITMO Procurement Manager Carol Norfleet 803-737-3224 cnorfleet@mmo.sc.gov
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[Contract Pricing for all Vendors listed below](#)

This contract covers network hardware and its related software: • Data Center Application Service
• Networking Software • Firewall Hardware and Software • Network Optimization and Acceleration
• Optical Networking • Routers • Switches • Storage Networking • Wireless • Unified Communications
• Maintenance Services (i.e., Cisco SMARTnet)

EXCLUDED FROM THIS CONTRACT, EVEN IF LISTED ON THE LINKED CONTRACT PRICING LIST: • **Cloud Products** • For State Agencies - any products specific to Voice over Internet Protocol (VoIP). This restriction does not apply to Higher Education institutions.

Discount: Network Products are discounted a minimum of 37%, installation and maintenance at least 10%. Discount is listed by vendor below. Discount may be higher based on volume.

DO NOT SIGN ANY DOCUMENTS THAT CONTAIN ADDITIONAL TERMS AND CONDITIONS.

[A3 Communications](#)

[Bridgetek Solutions LLC](#)

[Carousel Industries](#)

[CDW Government Inc.](#)

[Centurylink](#)

[Data Network Solutions](#)

[Disys Solutions](#)

[Egroup Holding Company LLC](#)

[Encore Technology Group LLC](#)

[Enterprise IT Solutions LLC](#)

[GTS Solutions, LLC](#)

[High Performance Technologies](#)

[Internetwork Engineering](#)

[Katalyst Network Group](#)

[Meridian IT](#)

[Netsource ET LLC](#)

[NWN Corporation](#)

[Rove LLC](#)

[SHI](#)

[Sirius](#)

[VC3](#)

[World Wide Technology Inc.](#)

A3 Communications

Brian Thomas

1038 Kinley Rd, Bldg B

Irmo, SC 29063

Phone: 803-744-5027

Mobile 803-608-3387

Toll free 888-803-1473

Fax: 803-744-5870

Email: bthomas@a3communications.com

Contract Number: 4400016087

E-Rate SPIN: 143007309

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

BridgeTek Solutions

John Semberger

744 East Stone Avenue

Greenville SC 29601

Phone: 864-214-0221

Mobile: 864-380-2214

Fax: 864-214-0221

Email: jsemberger@bridgeteksolutions.com

<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016088

E-Rate SPIN: 143037375

Carousel Industries

Denise Long

3025 Windward Plaza, Ste 195

Alpharetta GA 30005

Phone: 615-815-3315

Email: dlong@carouselindustries.com

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016241

E-Rate SPIN: 143025324

CDW Government Inc

Nicole Tuzzolino

230 N Milwaukee Avenue

Vernon Hills IL 60061

Phone: 800-808-4239

Fax: 847-419-6200

Email: psa@cdwg.com

<u>Contract Discount</u>	
Hardware:	40.5%
Maintenance/Support:	15%
Security Services:	15%

Contract Number: 4400016462

E-Rate SPIN: 143005588

CenturyLink

Andrea Thomas

1122 Lady St, Ste 1050

<u>Contract Discount</u>	
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Columbia SC 29201
Phone: 864-396-5358
Fax: 866-302-7321
Email: andrea.j.thomas@centurylink.com
Contract Number: 4400016517
E-Rate SPIN: 143001157

Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Data Network Solutions

Fred Reavis
629 Lake Tide Drive, Chapin SC 29036
Phone: 803-932-9915
Fax: 803-932-9914
Email: FRED.REAVIS@DNSCOINC.COM

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400015121
E-Rate SPIN: 56-2113683

Disys Solutions Inc

Roy Everett – Account Executive
Pankaj Sharma - SC Sales Team Leader
44670 Cape Court, Ste 100
Ashburn VA 20147
Phone: 571-707-3636
Fax: 800-601-2944
Email: scsales@disyssolutions.com
Contract Number: 4400016089
E-Rate SPIN: 143022163

<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	12%
Security Services:	38%

eGroup Holding Company LLC

Ben Gaddy
482 Wando Park Blvd
Mount Pleasant SC 29464
Phone: 843-737-9006
Mobile: 843-810-3478
Fax: 843-284-0150
Email: ben.gaddy@egroup-us.com

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016100
E-Rate SPIN: 143044150

Encore Technology Group

Russell Young
2000 Wade Hampton Blvd, Ste 210
Greenville SC 29615
Phone: 888-983-6267
Fax: 864-438-0731
Email: Russell Young

<u>Contract Discount</u>	
Hardware:	37.1%
Maintenance/Support:	10.1%
Security Services:	10.1%

Contract Number: 4400016101
E-Rate SPIN: 143030969 - Approved to provide E-rate Basic Maintenance

Enterprise IT Solutions LLC

Paul Penny
4726 Park Road, Ste A
Charlotte NC 28209
Phone: 704-900-8042
Cell: 919-274-3872
Email: PennyP@eits.com

<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016277

GTS Solutions

Juli Booth
PO Box 727
Chapin SC 29036
Phone: 803-298-3008
Cell: 803-466-5001
Email: jbooth@gogtss.com
Contract Number: 4400016102
E-Rate SPIN: 143048805

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

High Performance Technologies

Mike Stokes
11111 Carmel Commons Blvd
Charlotte NC 28226
Phone: 704-553-2335
Fax: 704-414-2428
Email: Mike.Stokes@highperftech.com
Contract Number: 4400016275
E-Rate SPIN: 143049551

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Internetwork Engineering

Ryan Jenkins
13777 Ballantyne Corp Place
Charlotte NC 28277
Phone: 704-540-5800
Fax: 704-541-0059
Cell: 803-920-6119
Email: rjenkins@ineteng.com
Contract Number: 4400016103
E-Rate SPIN: 1430225710

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Katalyst Network Group LLC

Joy Rutherford
1900 South Blvd Ste 105
Charlotte NC 28203
Phone: 828-712-3316
Fax: 866-390-1406
Email: jrutherford@katalystng.com
Contract Number: 4400016274
E-Rate SPIN: 143032399

<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	11%
Security Services:	11%

Meridian IT Inc

Scott Hobin
509 Erie Blvd West
Syracuse NY 13204
Phone: 315-362-9259
Fax: 315-263-9292
Email: salesupport@meridianitinc.com

<u>Contract Discount</u>	
Hardware:	38%
Maintenance/Support:	11%
Security Services:	11%

Contract Number: 4400016172
E-Rate SPIN: 143031169

Netsource ET LLC

George Lusk
1500 Eleazer Road
Irmo, SC 29063
Phone: 803-707-0369
Fax: 803-945-9217
Email: glusk@netsourcek12.com
Contract Number: 4400016243
E-Rate SPIN: 143034445

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

NWN Corporation

Stacy Roland
124 Verdae Blvd, Ste 303
Greenville SC 29607
Phone: 864-679-4823
Mobile: 864-303-9491
Fax: 864-751-2892
Email: sroland@nwnit.com

<u>Contract Discount</u>	
Hardware:	39.5%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016104
E-Rate SPIN: 143024187

Rove LLC

Dave Brown
3201 International Airport Drive, Ste 100
Charlotte NC 28208

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%

Phone: 704-413-0903
Mobile: 704-526-8145
Fax: 877-683-0888
Email: dave.brown@withrove.com

Security Services:	10%
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Contract Number: 4400016105

SHI

Tim Smith
290 Davidson Avenue
Somerset NJ 08873
Phone: 803-212-8717
Email: timothy_smith@shi.com

<u>Contract Discount</u>	
Hardware:	42%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016276
E-Rate SPIN: 143012572

Sirius Computer Solutions

Bruce Fisher
10100 Reunion Place, Ste 500
San Antonio TX 78216
Phone: 704-905-1920
Email: bruce.fisher@siriuscom.com

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016133
E-Rate SPIN: 143004554

VC3 Inc

Sandy Reeser
1301 Gervais St, Ste 1800, Columbia SC 29201
Phone: 803-733-7333
Fax: 803-733-5888
Email: sandy.reeser@vc3.com

<u>Contract Discount</u>	
Hardware:	37%
Maintenance/Support:	10%
Security Services:	10%

Contract Number: 4400016106
E-Rate SPIN: 143029243

World Wide Technology

Michael Jones
60 Weldon Parkway
Maryland Heights, MO 63043
Phone: 800-432-7008
Fax: 314-569-8300
Email: Michael.jones@wwt.com

<u>Contract Discount</u>	
Hardware:	40.5%
Maintenance/Support:	12%
Security Services:	12%

Contract Number: 4400016273

E-Rate SPIN:

143020028