

STATEWIDE CONTRACT FOR BACKHOES, LOADERS AND MOTOR GRADERS

CONTRACT PERIOD: January 23, 2019 through January 22, 2021
(THE ABOVE DATE REFLECTS THE MAXIMUM CONTRACT PERIOD)

Below are the contracts for Backhoes, Loaders and Motor Graders. There are a total of five (5) different types of equipment (lots) and each lot was awarded three (3) separate manufacturers/vendors and contracts. The purpose of awarding to three (3) different manufactures for each lot is to provide purchase flexibility for end users.

EQUIPMENT SPECIFICATIONS

Each type of equipment has Standard Specifications that apply to all backhoes, loaders and motor graders. These “Standard Specifications” can be downloaded [here](#). In addition, each type of equipment also has its own Contract Specifications that include optional equipment and configurations that are included for the “Unit Price” listed for each manufacturer/vendor. This standard contract specification can be downloaded by clicking on the “Contract Specifications” for each corresponding type of equipment below:

Medium-Duty, Heavy-Duty and Super Duty Backhoes – [Contract Specifications](#)

Loader, Front End Wheel Type – [Contract Specifications](#)

Heavy-Duty Motor Grader – [Contract Specifications](#)

Keep in mind that the “Unit Price” listed below for each manufacture/vendor is the price offered by each based on the Standard Specification and Contract Specifications configurations listed above. If additional options are needed or if any option is included for the Unit Price but not needed by the end user, the below “10% Rule” will govern any addition or deletion.

End users should also keep in mind that when deviating from the Standard Specifications or Contract Specifications by adding and deleting options, the lowest price may not necessarily be the vendor with the lowest “Unit Price”. When these deviations occur, obtaining quotes from all vendors in that particular lot is encouraged.

OPTIONAL FEATURES/EQUIPMENT (10% RULE)

The standard contract equipment as specified above is configured to include certain options identified by end users to be the most desired. It is also understood that the standard contract equipment may not be the best fit all applications and all end users. Therefore, each contract below contains the following clause in Section VIIB:

OPTIONAL EQUIPMENT

Options not requested herein, but which may be required by the user, will be furnished by the contractor at its cost plus no more than ten percent (10%). Options include but are not limited to: enclosed cab, 4WD,

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extendable dipper, 4 in 1 bucket, quick coupler, outrigger cylinder guards. Options may be manufacturer, dealer or up-fitter installed.

In cases where items required or optional items are not available from the manufacturer, contractor may use a third-party up-fitter or items may be dealer installed. When required items are not needed or required by the using governmental unit, the price of the unit shall be reduced by the contractor's cost plus no more than 10% for each item. The State reserves the right to require third party documentation of the dealer's cost of any optional items.

DELIVERY

All deliveries shall be made and all services provided to the location specified by the Using Governmental Unit in its purchase order and delivered within the days ARO listed below for each contract.

SHIPPING / RISK OF LOSS

F.O.B. Destination. Destination is the shipping dock of the Using Governmental Units' designated receiving site, or other location, as specified herein.

At the time of delivery, it shall be the contractor's and/or shipper's responsibility to unload shipments. Deliveries on flat bed semi-trailers, drop deck semi-trailers, or flatbed trucks are preferred over deliveries in enclosed trucks or trailers.

It shall be the contractor's responsibility to carry the appropriate amount of insurance coverage for the equipment while in transport and up to the time of acceptance by the agency.

OPERATIONAL MANUALS

Unless otherwise specified, contractor shall provide one operational manual and the following for each item acquired:

1. SERVICE LITERATURE

Service literature shall include (as one set) an operator's instruction manual, illustrated repair parts manual, and shop overhaul manual. CD format is preferred (documents in .pdf format) and should be furnished when available, except for the equipment operator manual that stays with the equipment. This service literature shall be complete and cover the entire unit, to include engines and transmissions.

1.1 Performance requires in conjunction with the delivery of the first unit, two (2) complete sets of service literature in addition to the equipment operator manual.

1.2 Performance requires in conjunction with the delivery of each subsequent unit one (1) complete set of service literature in addition to the equipment operator manual.

1.3 Unrestricted, multi-user computer access to electronic service literature is acceptable in lieu of printed copies. This access shall be provided at no additional cost.

TRAINING

In conjunction with delivery of the first unit, the successful bidder shall conduct a minimum one-day school on the safety, operation, maintenance, and diagnostics of the unit by factory trained expert personnel at the using entity's facility within the state. In addition, and for each subsequent unit, the successful bidder will conduct a minimum one-day school in the location where the unit is to be assigned with the using entity's operator(s) and service personnel, after the equipment has been

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delivered to the location where it is to be assigned.

TRAINING MATERIALS

In conjunction with the delivery of each unit, the successful bidder shall supply one complete set of video operator training materials (DVD format preferred). This material shall adequately cover the safe and correct operation of the equipment.

WARRANTY

Contractor must at a minimum provide the manufacturer's standard written warranty upon acceptance of product. Contractor warrants that manufacturer will honor the standard written warranty provided. The standard warranty for all equipment shall be "bumper to bumper" and include travel time and mileage for a minimum of 12 months and 1,500 hours. Extended warranties will be quoted on a case by case basis as "Optional Equipment" using the cost plus 10% rule.

When local dealers are unable to complete warranty repairs, the Contractor shall serve as the facilitator for the equipment owner to address any problems or warranty claims with the manufacturer. The Contractor shall also serve as the facilitator to address any claims with the manufacturer of any sub component installed on the equipment prior to delivery. The Contractor shall be responsible for coordinating the necessary warranty issues and repairs with manufacturer/sub-contractor.

[Link to Solicitation Documents](#)

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<u>LOT 1 – Medium-Duty Backhoe</u>	<u>Unit Price</u>
<u>Company Wrench, LTD (JCB – 3CX)</u>	\$63,242.96
<u>Hills Machinery Company, LLC (Case – 580N EP)</u>	\$65,732.24
<u>Blanchard Machinery Company, LLC (Caterpillar – 415F2)</u>	\$70,818.00
<u>LOT 2 – Heavy-Duty Backhoe</u>	
<u>Company Wrench, LTD (JCB – 3CX 14 Super)</u>	\$71,309.20
<u>Altman Tractor & Equipment Co., Inc. (New Holland – B95C)</u>	\$72,400.00
<u>Hills Machinery Company, LLC (Case – 580SN)</u>	\$74,474.26
<u>LOT 3 – Super-Duty Backhoe</u>	
<u>Company Wrench, LTD (JCB – 3CX 15 Super)</u>	\$82,963.96
<u>Hills Machinery Company, LLC (Case – 590SN)</u>	\$87,558.30
<u>Flint Equipment Company (John Deere – 310SL HL)</u>	\$89,234.89
<u>LOT 4 – Loaders, Front End Wheel Type</u>	
<u>May Heavy Equipment, LLC (Hyundai – HL960)</u>	\$162,432.00
<u>Company Wrench, LTD (JCB – 457HT)</u>	\$186,324.87
<u>Blanchard Machinery Company, LLC (Caterpillar – 950GC)</u>	\$199,976.00
<u>LOT 5 – Motor Graders</u>	
<u>Blanchard Machinery Company, LLC (Caterpillar – 120M2)</u>	\$167,048.00
<u>Flint Equipment Company (John Deere – 6206)</u>	\$182,662.38
<u>Iron Peddlers Parts Division, Inc. (SANY – SMG200C-8)</u>	\$199,500.00

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LOT 1 – MEDIUM-DUTY BACKHOE

MANUFACTURER: JCB, INC.

MODEL: 3CX

UNIT PRICE: \$63,242.96

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: COMPANY WRENCH, LTD
141 Brickyard Road
Lexington, SC 29072

CONTACT: Brian Neely

TELEPHONE: (864) 483-4646

E-MAIL: b.neely@companywrench.com

CONTRACT #: 4400020404

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000150957

DELIVERY: 90 - 120 Days ARO

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LOT 1 – MEDIUM-DUTY BACKHOE

MANUFACTURER: CNH INDUSTRIAL, LLC bda CASE CONSTRUCTION
MODEL: 580N EP
UNIT PRICE: \$65,732.24

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: HILLS MACHINERY COMPANY, LLC
1014 Atlas Way
Columbia, SC 29209

CONTACT: Jimmy Hicklin

TELEPHONE: (803) 658-0200

E-MAIL: jhicklin@hillsmachinery.com

CONTRACT #: 4400020405

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000154890

DELIVERY: 120 Days ARO

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LOT 1 – MEDIUM-DUTY BACKHOE

MANUFACTURER: CATERPILLAR, INC.

MODEL: 415F2

UNIT PRICE: \$70,818.00

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: BLANCHARD MACHINERY
3151 Charleston Hwy
West Columbia, SC 29172

CONTACT: Brian Smith

TELEPHONE: (803) 791-7100
(803) 518-0113

E-MAIL: bsmith@blanchardmachinery.com

CONTRACT #: 4400020406

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000052564

DELIVERY: 60 Days ARO

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LOT 2 – HEAVY-DUTY BACKHOE

MANUFACTURER: JCB, INC.
MODEL: 3CX 14 Super
UNIT PRICE: \$71,309.20

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: COMPANY WRENCH, LTD
141 Brickyard Road
Lexington, SC 29072

CONTACT: Brian Neely

TELEPHONE: (864) 483-4646

E-MAIL: b.neely@companywrench.com

CONTRACT #: 4400020421

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000150957

DELIVERY: 90 - 120 Days ARO

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LOT 2 – HEAVY-DUTY BACKHOE

MANUFACTURER: NEW HOLLAND NORTH AMERICA

MODEL: B95C

UNIT PRICE: \$72,400.00

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: ATLMAN TRACTOR & EQUIPMENT CO., INC.
1808 E. Pamplico Hwy
Florence, SC 29505

CONTACT: Johnny Graham

TELEPHONE: (843) 662-0151

E-MAIL: jgraham@altmantractor.com

CONTRACT #: 4400020407

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000086936

DELIVERY: 120 Days ARO

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LOT 2 – HEAVY-DUTY BACKHOE

MANUFACTURER: CNH INDUSTRIAL, LLC bda CASE CONSTRUCTION
MODEL: 580SN
UNIT PRICE: \$74,474.26

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: HILLS MACHINERY COMPANY, LLC
1014 Atlas Way
Columbia, SC 29209

CONTACT: Jimmy Hicklin

TELEPHONE: (803) 658-0200

E-MAIL: jhicklin@hillsmachinery.com

CONTRACT #: 4400020424

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000154890

DELIVERY: 120 Days ARO

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LOT 3 – SUPER-DUTY BACKHOE

MANUFACTURER: JCB, INC.
MODEL: 3CX 15 Super
UNIT PRICE: \$82,963.96

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: COMPANY WRENCH, LTD
141 Brickyard Road
Lexington, SC 29072

CONTACT: Brian Neely

TELEPHONE: (864) 483-4646

E-MAIL: b.neely@companywrench.com

CONTRACT #: 4400020422

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000150957

DELIVERY: 90 - 120 Days ARO

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LOT 3 – SUPER-DUTY BACKHOE

MANUFACTURER: CNH INDUSTRIAL, LLC bda CASE CONSTRUCTION
MODEL: 590SN
UNIT PRICE: \$87,558.30

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: HILLS MACHINERY COMPANY, LLC
1014 Atlas Way
Columbia, SC 29209

CONTACT: Jimmy Hicklin

TELEPHONE: (803) 658-0200

E-MAIL: jhicklin@hillsmachinery.com

CONTRACT #: 4400020425

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000154890

DELIVERY: 120 Days ARO

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LOT 3 – SUPER-DUTY BACKHOE

MANUFACTURER: JOHN DEERE CONSTRUCTION & FORESTRY CO.
MODEL: 310SL HL
UNIT PRICE: \$89,234.89

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: FLINT EQUIPMENT COMPANY
3464 Sunset Blvd.
West Columbia, SC 29169

CONTACT: Matthew Teets

TELEPHONE: (803) 794-9340
(803) 518-0235

E-MAIL: mteets@flintequipco.com

CONTRACT #: 4400020408

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000247319

DELIVERY: 120 Days ARO

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LOT 4 – LOADER, FRONT END WHEEL TYPE

MANUFACTURER: HYUNDAI CONSTRUCTION EQUIPMENT
MODEL: HL960
UNIT PRICE: \$162,432.00

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: MAY HEAVY EQUIPMENT LLC
1330 Buckner Rd.
Columbia, SC 29203

CONTACT: Richard Ambrose

TELEPHONE: (803) 917-2223

E-MAIL: rambrose@mayequip.com

CONTRACT #: 4400020409

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000205901

DELIVERY: 120 Days ARO

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LOT 4 – LOADER, FRONT END WHEEL TYPE

MANUFACTURER: JCB, INC.

MODEL: 457HT

UNIT PRICE: \$186,324.87

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: COMPANY WRENCH, LTD
141 Brickyard Road
Lexington, SC 29072

CONTACT: Brian Neely

TELEPHONE: (864) 483-4646

E-MAIL: b.neely@companywrench.com

CONTRACT #: 4400020423

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000150957

DELIVERY: 90 - 120 Days ARO

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LOT 4 – LOADER, FRONT END WHEEL TYPE

MANUFACTURER: CATERPILLAR, INC.

MODEL: 950GC

UNIT PRICE: \$199,976.00

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: BLANCHARD MACHINERY
3151 Charleston Hwy
West Columbia, SC 29172

CONTACT: Brian Smith

TELEPHONE: (803) 791-7100
(803) 518-0113

E-MAIL: bsmith@blanchardmachinery.com

CONTRACT #: 4400020427

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000052564

DELIVERY: 60 Days ARO

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LOT 5 – HEAVY-DUTY MOTOR GRADER

MANUFACTURER: CATERPILLAR, INC.

MODEL: 120M2

UNIT PRICE: \$167,048.00

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: BLANCHARD MACHINERY
3151 Charleston Hwy
West Columbia, SC 29172

CONTACT: Brian Smith

TELEPHONE: (803) 791-7100
(803) 518-0113

E-MAIL: bsmith@blanchardmachinery.com

CONTRACT #: 4400020426

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000052564

DELIVERY: 60 Days ARO

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LOT 5 – HEAVY-DUTY MOTOR GRADER

MANUFACTURER: JOHN DEERE CONSTRUCTION & FORESTRY CO.

MODEL: 310SL HL

UNIT PRICE: \$182,662.38

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: FLINT EQUIPMENT COMPANY
3464 Sunset Blvd.
West Columbia, SC 29169

CONTACT: Matthew Teets

TELEPHONE: (803) 794-9340
(803) 518-0235

E-MAIL: mteets@flintequipco.com

CONTRACT #: 4400020428

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000247319

DELIVERY: 120 Days ARO

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LOT 5 – HEAVY-DUTY MOTOR GRADER

MANUFACTURER: SANY AMERICA, INC.

MODEL: SMG200C-8

UNIT PRICE: \$199,500.00

PLACE ALL ORDERS DIRECTLY WITH THE VENDOR BELOW:

VENDOR: IRON PEDDLERS PARTS DIVISION, INC.
30 Stoddard Garden Ct.
Fountain Inn, SC 29644

CONTACT: Joe Woods

TELEPHONE: (864) 409-1143
(864) 979-2517

E-MAIL: joewoods@ironpeddlers.com

CONTRACT #: 4400020420

MAX CONTRACT PERIOD: January 23, 2019 – January 22, 2021

SC VENDOR #: 7000261410

DELIVERY: 180 Days ARO

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