

<b>Aerohive Hardware and Software</b>  <b>Solicitation Number:</b> 5400014896  <b>Max Contract Period:</b> 3/27/2018 - 3/26/2023 <a href="#">Contract Terms &amp; Conditions</a> Page last update: 3/20/2019	<b>ITMO Procurement Manager</b>  Carol Norfleet  (803) 737-3224  <a href="mailto:cnorfleet@mmo.sc.gov">cnorfleet@mmo.sc.gov</a>
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[Contract Pricing for all Vendors listed below](#)

Hive Manager, ID Manager, Access Points and other hardware and software are discounted a minimum of 35%. Additional discounts are available for purchases over \$100,000. See individual contracts for vendor specific information.

**DO NOT SIGN ANY DOCUMENTS WHICH CONTAIN ADDITIONAL TERMS AND CONDITIONS**

- [A3 Communications](#)
- [ANC Group](#)
- [CNIC](#)
- [Data Network Solutions](#)
- [Encore Technology Group](#)

**A3 Communications**

Brian Thomas  
1038 Kinley Rd, Bldg B, Irmo SC 29063  
Phone: 803-744-5027  
Toll free 888-803-1473  
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Email: [brian.thomas@a3communications.com](mailto:brian.thomas@a3communications.com)

Contract Number: 4400018256  
E-Rate SPIN: 143007309

**ANC Group**

Brian Daughhtee  
14 Progress Road, Greenville SC 29607  
Phone: 864-915-1934  
Fax: 864-335-8253  
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Contract Number: 4400018257  
E-Rate SPIN: 143020733

**CNIC**

Patricia Hicks  
4118 Monroe Rd, Ste E, Charlotte NC 28205-7763  
Phone: 704-334-0090  
Fax: 704-374-0069  
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Contract Number: 4400018258  
E-Rate SPIN: 143024151

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**Data Network Solutions**

Fred Reavis  
629 Lake Tide Dr, Chapin SC 29036  
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Email: [fred.reavis@dnscoinc.com](mailto:fred.reavis@dnscoinc.com)

Contract Number: 4400018280  
E-Rate SPIN: 143021096

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**Encore Technology Group**

Russell Young  
2000 Wade Hampton Blvd, Ste 210, Greenville SC 29615  
Phone: 888-983-6267  
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Email: [ryoung@encoretg.com](mailto:ryoung@encoretg.com)

Contract Number: 4400018281  
E-Rate SPIN: 143030969