

ADA COMPLIANT BUSES AND PURPOSE BUILT VEHICLES

CONTRACT PERIOD: November 27, 2018 through October 31, 2021
(THE ABOVE DATE REFLECTS THE MAXIMUM CONTRACT PERIOD)

Getting a Price Quote

Each vehicle page identifies the contractor who holds the contract for that vehicle, and provides all of the contact information for that contractor. Contact the vendor for the corresponding vehicle in order to get a final price including additions and deductions. Do NOT call the procurement officer whose contact information appears at the top of each page. They cannot help you with a price or status of an order.

Contract Vehicles

Each class of ADA vehicle has a standard specification that includes the configuration and certain optional equipment that is included for the “Base Price” listed for each class. This standard specification can be downloaded by clicking the “Base Price” for each awarded vehicle below.

Optional Equipment Not Included in Contract Vehicles (10% Rule)

The contract vehicle is configured to include certain options identified by end users to be the most desired. The state cannot identify every need of end users in its contracts so the most requested options have been competitively bid and are specifically identified on each contract sheet. Therefore, each vehicle contract contains the following clause in Section VIIB:

IMPORTANT: Maximum mark-up acceptable is factory to dealer cost plus no more than 10%. Options not requested as an “Add” or “Deduct” option herein, but which may be required by the user on this contract, will be furnished by the contractor at dealer cost plus no more than 10%. The State reserves the right to require proof of the dealer’s cost for any optional items

Likewise, if options are included in the contract vehicles that the Using Governmental Unit does not need, the vehicle price should be reduced by the deduct amount for the corresponding item or the cost plus 10% rule should be applied to reduce the cost of the vehicle for each item not ordered.

Vehicle Delivery Fees – State Agencies

Vehicle delivery to the State Fleet Management (SFM) Delivery Point is included in the cost of each vehicle. Additional delivery charges are not allowed.

Vehicle Delivery Fees – Non-State Agencies

Delivery of the vehicle to the SFM delivery point is already built into the price of the vehicle. Delivery charges should only occur when the non-state agency delivery point distance is greater than the state agency delivery point.

Operational Manuals

- Contractor shall provide the following with each vehicle upon delivery to the Using Governmental Unit:
- Owner/Operator Manual(s) including optional equipment
- Maintenance and Inspection Schedule
- Safety Manual describing operator “do’s” and don’ts”
- Tire Management/Tire Care Manual (if not included above)

Primary/Optional Vendors

In order to provide flexibility for the end user, more than one vendor may have been awarded a contract for a particular vehicle class. When more than one contract exists within a class, a “Primary Vendor” is listed and any other contract awarded for the same line item is listed as “Optional Use”. The primary vendor was the vendor with the **lowest evaluated price**. End users should keep in mind that deviations from the standard contract vehicle could result in an “Optional Use” vendor providing the lowest priced vehicle. When more than one vendor is listed, end users are encouraged to get quotes from all vendors particularly when deviating from the standard contract vehicle.

Solicitation Documents

The solicitation and contract documents can be found by clicking [here](#). The individual vehicle specifications and the awarded contract documents are linked below.

ADA BUSES AND PURPOSE BUILT VEHICLE INDEX

	Initial Contract Term	Contract Rollover Dates	Order Cutoff Date	Base Price
<u>12 x 2 x 1 (12 fixed seats – 2 w/c positions – 1 driver)</u> Ford E-350 ALLSTAR by STARCRAFT	11/27/18 – 10/31/19			\$52,212.00
<u>12 x 2 x 1 Low Floor (12 fixed seats – 2 w/c positions – 1 driver)</u> Ford E-450 Champion LF240FP	11/27/18 – 10/31/19			\$88,058.00
<u>20 x 2 x 1 (20 fixed seats – 2 w/c positions – 1 driver)</u> Ford E-350 ALLSTAR by STARCRAFT	11/27/18 – 10/31/19			\$58,927.00
<u>24 x 2 x 1 (24 fixed seats – 2 w/c positions – 1 driver)</u> Ford E-550/ALLSTAR AL	11/27/18 – 10/31/19			\$81,728.00
<u>Purpose Built ADA Vehicle (Primary Vendor)</u> Ford T-150 Transit by Lonestar	11/27/18 – 10/31/19			\$44,823.00
<u>Purpose Built ADA Vehicle (Optional Vendor)</u> Ford T-150 by TransitWorks	11/27/18 – 10/31/19			\$44,115.00
<u>Purpose Built ADA Vehicle (Optional Vendor)</u> Ford Transit K1C by MobilityTRANS	11/27/18 – 10/31/19			\$45,979.00

12 x 2 x 1 (12 fixed seats – 2 w/c positions – 1 driver)

<u>Contract Number:</u>	4400019973	<u>Contractor:</u>	Palmetto Bus Sales LLC
<u>Initial Contract Term:</u>	11/27/18 – 10/31/19	<u>Address:</u>	PO Box 2898 West Columbia, SC 29171
<u>Contract Rollover Dates:</u>			
<u>Order Cutoff Date:</u>		<u>Vendor #:</u>	7000039459
<u>Manufacturer:</u>	Ford/StarCraft	<u>Contact:</u>	Barnie Smith
<u>Model:</u>	E-350/ALLSTAR	<u>Email:</u>	bsmith@palmettobussales.com
<u>Commodity Code:</u>	55640	<u>Telephone:</u>	(803) 754-3827
<u>Delivery:</u>	90-150 days ARO	<u>Fax:</u>	(803) 754-5326

BASE PRICE = \$ 52,212.00

* Click on the link above for an itemized listing of items included in the base price.

Optional Additions

Chassis GVWR Upgrade - One level above standard spec (same manufacturer)	\$ 1,545.00
Alternate Chassis/Engine Brand Offering (different manufacturer than standard)	\$575.00
<i>*Changes chassis from Ford to Chevrolet (Chevrolet Chassis does not meet Buy America)</i>	
Power Exterior Mirrors	\$675.00
Mor/Ryde Suspension	\$1,200.00
Driver Seat: Upgrade to next upholstery above standard	\$21.00
Passenger Seats: Upgrade to next upholstery level above standard	\$29.00
Flip and Fold Away Seat (per seat)	\$350.00
3pt GO-ES Seat (per seat)	\$225.00

Optional Deductions

Engine Downgrade - One level below standard spec (same manufacturer)	\$300.00
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12 x 2 x 1 Low Floor (12 fixed seats – 2 w/c positions – 1 driver)

<u>Contract Number:</u>	4400019977	<u>Contractor:</u>	Alliance Bus Group, Inc.
<u>Initial Contract Term:</u>	11/27/18 – 10/31/19	<u>Address:</u>	1926 Hyannis Court College Park, GA 30337
<u>Contract Rollover Dates:</u>			
<u>Order Cutoff Date:</u>		<u>Vendor #:</u>	7000197671
<u>Manufacturer:</u>	Ford/Champion	<u>Contact:</u>	Bill Gould
<u>Model:</u>	E-450/LF240FP	<u>Email:</u>	BillGould@alliancebusgroup.com
<u>Commodity Code:</u>	55640	<u>Telephone:</u>	(941) 809-6308
<u>Delivery:</u>	180 days ARO	<u>Fax:</u>	(770) 305-0061

BASE PRICE = \$ 88,058.00

* Click on the link above for an itemized listing of items included in the base price.

Optional Additions

Power Exterior Mirrors	\$535.40
Mor/Ryde Suspension	Standard
Driver Seat: Upgrade to next upholstery above standard	\$39.60
Passenger Seats: Upgrade to next upholstery level above standard	\$18.90
Flip and Fold Away Seat (per seat)	\$623.70
3pt GO-ES Seat (per seat)	\$657.00

20 x 2 x 1 (20 fixed seats – 2 w/c positions – 1 driver)

<u>Contract Number:</u>	4400019974	<u>Contractor:</u>	Palmetto Bus Sales LLC
<u>Initial Contract Term:</u>	11/27/18 – 10/31/19	<u>Address:</u>	PO Box 2898 West Columbia, SC 29171
<u>Contract Rollover Dates:</u>			
<u>Order Cutoff Date:</u>		<u>Vendor #:</u>	7000039459
<u>Manufacturer:</u>	Ford/StarCraft	<u>Contact:</u>	Barnie Smith
<u>Model:</u>	E-450/ALLSTAR	<u>Email:</u>	bsmith@palmettobussales.com
<u>Commodity Code:</u>	55640	<u>Telephone:</u>	(803) 754-3827
<u>Delivery:</u>	90-150 days ARO	<u>Fax:</u>	(803) 754-5326

BASE PRICE = \$ 58,927.00

* Click on the link above for an itemized listing of items included in the base price.

Optional Additions

Power Exterior Mirrors	\$675.00
Mor/Ryde Suspension	\$1,200.00
Driver Seat: Upgrade to next upholstery above standard	\$21.00
Passenger Seats: Upgrade to next upholstery level above standard	\$29.00
Flip and Fold Away Seat (per seat).....	\$350.00
3pt GO-ES Seat (per seat)	\$225.00

24 x 2 x 1 (24 fixed seats – 2 w/c positions – 1 driver)

<u>Contract Number:</u>	4400019975	<u>Contractor:</u>	Palmetto Bus Sales LLC
<u>Initial Contract Term:</u>	11/27/18 – 10/31/19	<u>Address:</u>	PO Box 2898 West Columbia, SC 29171
<u>Contract Rollover Dates:</u>			
<u>Order Cutoff Date:</u>		<u>Vendor #:</u>	7000039459
<u>Manufacturer:</u>	Ford/StarCraft	<u>Contact:</u>	Barnie Smith
<u>Model:</u>	E-550/ALLSTAR AL	<u>Email:</u>	bsmith@palmettobussales.com
<u>Commodity Code:</u>	55640	<u>Telephone:</u>	(803) 754-3827
<u>Delivery:</u>	120-180 days ARO	<u>Fax:</u>	(803) 754-5326

BASE PRICE = \$ 81,728.00

* Click on the link above for an itemized listing of items included in the base price.

Optional Additions

Power Exterior Mirrors	\$675.00
Mor/Ryde Suspension	\$1,200.00
Driver Seat: Upgrade to next upholstery above standard	\$21.00
Passenger Seats: Upgrade to next upholstery level above standard	\$29.00
Flip and Fold Away Seat (per seat).....	\$350.00
3pt GO-ES Seat (per seat)	\$225.00

Purpose Built ADA Vehicle

Primary Vendor

<u>Contract Number:</u>	4400019978	<u>Contractor:</u>	Creative Bus Sales, Inc.
<u>Initial Contract Term:</u>	11/27/18 – 10/31/19	<u>Address:</u>	7505 Orr Road Charlotte, NC 28213
<u>Contract Rollover Dates:</u>			
<u>Order Cutoff Date:</u>		<u>Vendor #:</u>	7000222437
<u>Manufacturer:</u>	Ford/Lonestar	<u>Contact:</u>	Ross Richardson
<u>Model:</u>	T-150 Transit	<u>Email:</u>	RossR@creativebussales.com
<u>Commodity Code:</u>	55640	<u>Telephone:</u>	(704) 399-2700
<u>Delivery:</u>	150 days ARO		

BASE PRICE = \$44,823.00

* Click on the link above for an itemized listing of items included in the base price.

Optional Additions

Chassis GVWR Upgrade - One level above standard spec	\$4,100.00
Raised Roof with Double Leaf Passenger Entrance Door (see spec)	\$7,260.00
Driver Seat: Upgrade to next upholstery above standard	\$10.00
Passenger Seats: Upgrade to next upholstery level above standard	\$10.00
Flip and Fold Away Seat (per seat)	\$250.00

Purpose Built ADA Vehicle

Optional Vendor

<u>Contract Number:</u>	4400019979	<u>Contractor:</u>	Ilderton Conversion LLC
<u>Initial Contract Term:</u>	11/27/18 – 10/31/19	<u>Address:</u>	PO Box 350 High Point, NC 27260
<u>Contract Rollover Dates:</u>			
<u>Order Cutoff Date:</u>		<u>Vendor #:</u>	7000145179
<u>Manufacturer:</u>	Ford/TransitWorks	<u>Contact:</u>	Odell McBride
<u>Model:</u>	T-150 Transit	<u>Email:</u>	omcbride@ilderton.com
<u>Commodity Code:</u>	55640	<u>Telephone:</u>	(336) 822-8709
<u>Delivery:</u>	60 days ARO	<u>Fax:</u>	(336) 887-4043

BASE PRICE = \$44,115.00

* Click on the link above for an itemized listing of items included in the base price.

Optional Additions

Chassis GVWR Upgrade - One level above standard spec	\$4,930.00
Raised Roof with Double Leaf Passenger Entrance Door (see spec)	\$9,877.00
Flip and Fold Away Seat (per seat).....	\$979.00

Purpose Built ADA Vehicle

Optional Vendor

<u>Contract Number:</u>	4400019976	<u>Contractor:</u>	Palmetto Bus Sales LLC
<u>Initial Contract Term:</u>	11/27/18 – 10/31/19	<u>Address:</u>	PO Box 2898 West Columbia, SC 29171
<u>Contract Rollover Dates:</u>			
<u>Order Cutoff Date:</u>		<u>Vendor #:</u>	7000039459
<u>Manufacturer:</u>	Ford/MobilityTRANS	<u>Contact:</u>	Barnie Smith
<u>Model:</u>	Transit – K1C	<u>Email:</u>	bsmith@palmettobussales.com
<u>Commodity Code:</u>	55640	<u>Telephone:</u>	(803) 754-3827
<u>Delivery:</u>	90-150 days ARO	<u>Fax:</u>	(803) 754-5326

BASE PRICE = \$45,979.00

* Click on the link above for an itemized listing of items included in the base price.

Optional Additions

Chassis GVWR Upgrade - One level above standard spec	\$2,934.00
*9,000lb GVWR	
Raised Roof with Double Leaf Passenger Entrance Door (see spec)	\$6,845.00
* Must include Chassis GVWR Upgrade	
Driver Seat: Upgrade to next upholstery above standard	\$41.00
Passenger Seats: Upgrade to next upholstery level above standard	\$6.00
Flip and Fold Away Seat (per seat).....	\$254.00