

Softdocs Pricing - State of South Carolina Solicitation 5400024538

| Name | Software Offering | | | | | Subscription Offering | | | | |
|--|-------------------|-----------------|-------------------|--------------|--------------------|-----------------------|-----------------|-------------------|--------------|--------------------|
| | MSRP | Unit of Measure | Contract Discount | Contract Fee | Total Contract Fee | MSRP | Unit of Measure | Contract Discount | Contract Fee | Total Contract Fee |
| K12 Etrieve Content Document Management - Student FTE 0-5,000 - 5 Concurrent Users | \$13,850.00 | Each/Year | 10% | 1% | \$12,589.65 | \$13,850.00 | Each/Year | 10% | 1% | \$12,589.65 |
| K12 Etrieve Content Document Management - Student FTE 0-5,000 - 10 Concurrent Users | \$16,850.00 | Each/Year | 10% | 1% | \$15,316.65 | \$16,850.00 | Each/Year | 10% | 1% | \$15,316.65 |
| K12 Etrieve Content Document Management - Student FTE 0-5,000 - 15 Concurrent Users | \$19,850.00 | Each/Year | 10% | 1% | \$18,043.65 | \$19,850.00 | Each/Year | 10% | 1% | \$18,043.65 |
| K12 Etrieve Content Document Management - Student FTE 5,001-10,000 5 Concurrent Users | \$18,850.00 | Each/Year | 10% | 1% | \$17,134.65 | \$18,850.00 | Each/Year | 10% | 1% | \$17,134.65 |
| K12 Etrieve Content Document Management - Student FTE 5,001-10,000 10 Concurrent Users | \$24,850.00 | Each/Year | 10% | 1% | \$22,588.65 | \$24,850.00 | Each/Year | 10% | 1% | \$22,588.65 |
| K12 Etrieve Content Document Management - Student FTE 5,001-10,000 15 Concurrent Users | \$30,850.00 | Each/Year | 10% | 1% | \$28,042.65 | \$30,850.00 | Each/Year | 10% | 1% | \$28,042.65 |
| K12 Etrieve Content Document Management - Student FTE 10,001+ - 5 Concurrent Users | \$28,850.00 | Each/Year | 10% | 1% | \$26,224.65 | \$28,850.00 | Each/Year | 10% | 1% | \$26,224.65 |
| K12 Etrieve Content Document Management - Student FTE 10,001+ - 10 Concurrent Users | \$38,850.00 | Each/Year | 10% | 1% | \$35,314.65 | \$38,850.00 | Each/Year | 10% | 1% | \$35,314.65 |
| K12 Etrieve Content Document Management - Student FTE 10,001+ - 15 Concurrent Users | \$48,850.00 | Each/Year | 10% | 1% | \$44,404.65 | \$48,850.00 | Each/Year | 10% | 1% | \$44,404.65 |
| K12 Etrieve Forms & Flow - Student FTE 0-5,000 (Unlimited Users) | \$15,850.00 | Each/Year | 10% | 1% | \$14,407.65 | \$15,850.00 | Each/Year | 10% | 1% | \$14,407.65 |
| K12 Etrieve Forms & Flow - Student FTE 5,001-10,000 (Unlimited Users) | \$19,850.00 | Each/Year | 10% | 1% | \$18,043.65 | \$19,850.00 | Each/Year | 10% | 1% | \$18,043.65 |
| K12 Etrieve Forms & Flow - Student FTE 10,001+ (Unlimited Users) | \$24,850.00 | Each/Year | 10% | 1% | \$22,588.65 | \$24,850.00 | Each/Year | 10% | 1% | \$22,588.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 0-5,000 - 5 Concurrent Users | \$23,850.00 | Each/Year | 10% | 1% | \$21,679.65 | \$23,850.00 | Each/Year | 10% | 1% | \$21,679.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 0-5,000 - 10 Concurrent Users | \$26,850.00 | Each/Year | 10% | 1% | \$24,406.65 | \$26,850.00 | Each/Year | 10% | 1% | \$24,406.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 0-5,000 - 15 Concurrent Users | \$29,850.00 | Each/Year | 10% | 1% | \$27,133.65 | \$29,850.00 | Each/Year | 10% | 1% | \$27,133.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 5,001-10,000 - 5 Concurrent Users | \$28,850.00 | Each/Year | 10% | 1% | \$26,224.65 | \$28,850.00 | Each/Year | 10% | 1% | \$26,224.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 5,001-10,000 - 10 Concurrent Users | \$34,850.00 | Each/Year | 10% | 1% | \$31,678.65 | \$34,850.00 | Each/Year | 10% | 1% | \$31,678.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 5,001-10,000 - 15 Concurrent Users | \$40,850.00 | Each/Year | 10% | 1% | \$37,132.65 | \$40,850.00 | Each/Year | 10% | 1% | \$37,132.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 10,001+ - 5 Concurrent Users | \$43,850.00 | Each/Year | 10% | 1% | \$39,859.65 | \$43,850.00 | Each/Year | 10% | 1% | \$39,859.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 10,001+ - 10 Concurrent Users | \$53,850.00 | Each/Year | 10% | 1% | \$48,949.65 | \$53,850.00 | Each/Year | 10% | 1% | \$48,949.65 |
| K12 Etrieve Platform (Content, Forms, and Flow) - Student FTE 10,001+ - 15 Concurrent Users | \$63,850.00 | Each/Year | 10% | 1% | \$58,039.65 | \$63,850.00 | Each/Year | 10% | 1% | \$58,039.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 0-2,500 - 10 Concurrent Users | \$18,850.00 | Each/Year | 10% | 1% | \$17,134.65 | \$18,850.00 | Each/Year | 10% | 1% | \$17,134.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 0-2,500 - 20 Concurrent Users | \$26,850.00 | Each/Year | 10% | 1% | \$24,406.65 | \$26,850.00 | Each/Year | 10% | 1% | \$24,406.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 0-2,500 - 30 Concurrent Users | \$37,850.00 | Each/Year | 10% | 1% | \$34,405.65 | \$37,850.00 | Each/Year | 10% | 1% | \$34,405.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 0-2,500 - 40 Concurrent Users | \$48,850.00 | Each/Year | 10% | 1% | \$44,404.65 | \$48,850.00 | Each/Year | 10% | 1% | \$44,404.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 2,501-5,000 - 10 Concurrent Users | \$24,850.00 | Each/Year | 10% | 1% | \$22,588.65 | \$24,850.00 | Each/Year | 10% | 1% | \$22,588.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 2,501-5,000 - 20 Concurrent Users | \$34,850.00 | Each/Year | 10% | 1% | \$31,678.65 | \$34,850.00 | Each/Year | 10% | 1% | \$31,678.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 2,501-5,000 - 30 Concurrent Users | \$44,850.00 | Each/Year | 10% | 1% | \$40,768.65 | \$44,850.00 | Each/Year | 10% | 1% | \$40,768.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 2,501-5,000 - 40 Concurrent Users | \$54,850.00 | Each/Year | 10% | 1% | \$49,858.65 | \$54,850.00 | Each/Year | 10% | 1% | \$49,858.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 5,001-10,000 - 10 Concurrent Users | \$34,850.00 | Each/Year | 10% | 1% | \$31,678.65 | \$34,850.00 | Each/Year | 10% | 1% | \$31,678.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 5,001-10,000 - 20 Concurrent Users | \$46,850.00 | Each/Year | 10% | 1% | \$42,586.65 | \$46,850.00 | Each/Year | 10% | 1% | \$42,586.65 |

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| | MSRP | Unit of Measure | Contract Discount | Contract Fee | Total Contract Fee | MSRP | Unit of Measure | Contract Discount | Contract Fee | Total Contract Fee |
| Higher Ed Etrieve Content Document Management - Student FTE 5,001-10,000 - 30 Concurrent Users | \$58,850.00 | Each/Year | 10% | 1% | \$53,494.65 | \$58,850.00 | Each/Year | 10% | 1% | \$53,494.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 5,001-10,000 - 40 Concurrent Users | \$70,850.00 | Each/Year | 10% | 1% | \$64,402.65 | \$70,850.00 | Each/Year | 10% | 1% | \$64,402.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 10,001+ - 10 Concurrent Users | \$46,850.00 | Each/Year | 10% | 1% | \$42,586.65 | \$46,850.00 | Each/Year | 10% | 1% | \$42,586.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 10,001+ - 20 Concurrent Users | \$58,850.00 | Each/Year | 10% | 1% | \$53,494.65 | \$58,850.00 | Each/Year | 10% | 1% | \$53,494.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 10,001+ - 30 Concurrent Users | \$72,850.00 | Each/Year | 10% | 1% | \$66,220.65 | \$72,850.00 | Each/Year | 10% | 1% | \$66,220.65 |
| Higher Ed Etrieve Content Document Management - Student FTE 10,001+ - 40 Concurrent Users | \$84,850.00 | Each/Year | 10% | 1% | \$77,128.65 | \$84,850.00 | Each/Year | 10% | 1% | \$77,128.65 |
| Higher Ed Etrieve Forms & Flow - Student FTE 0-2,500 (Unlimited Users) | \$24,475.00 | Each/Year | 10% | 1% | \$22,247.78 | \$24,475.00 | Each/Year | 10% | 1% | \$22,247.78 |
| Higher Ed Etrieve Forms & Flow - Student FTE 2,501-5,000 (Unlimited Users) | \$37,850.00 | Each/Year | 10% | 1% | \$34,405.65 | \$37,850.00 | Each/Year | 10% | 1% | \$34,405.65 |
| Higher Ed Etrieve Forms & Flow - Student FTE 5,001-10,000 (Unlimited Users) | \$56,850.00 | Each/Year | 10% | 1% | \$51,676.65 | \$56,850.00 | Each/Year | 10% | 1% | \$51,676.65 |
| Higher Ed Etrieve Forms & Flow - Student FTE 10,001+ (Unlimited Users) | \$74,850.00 | Each/Year | 10% | 1% | \$68,038.65 | \$74,850.00 | Each/Year | 10% | 1% | \$68,038.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 0-2,500 - 10 Concurrent Users | \$32,850.00 | Each/Year | 10% | 1% | \$29,860.65 | \$32,850.00 | Each/Year | 10% | 1% | \$29,860.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 0-2,500 - 20 Concurrent Users | \$43,850.00 | Each/Year | 10% | 1% | \$39,859.65 | \$43,850.00 | Each/Year | 10% | 1% | \$39,859.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 0-2,500 - 30 Concurrent Users | \$54,850.00 | Each/Year | 10% | 1% | \$49,858.65 | \$54,850.00 | Each/Year | 10% | 1% | \$49,858.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 0-2,500 - 40 Concurrent Users | \$65,850.00 | Each/Year | 10% | 1% | \$59,857.65 | \$65,850.00 | Each/Year | 10% | 1% | \$59,857.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 2,501-5,000 - 10 Concurrent Users | \$54,850.00 | Each/Year | 10% | 1% | \$49,858.65 | \$54,850.00 | Each/Year | 10% | 1% | \$49,858.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 2,501-5,000 - 20 Concurrent Users | \$65,850.00 | Each/Year | 10% | 1% | \$59,857.65 | \$65,850.00 | Each/Year | 10% | 1% | \$59,857.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 2,501-5,000 - 30 Concurrent Users | \$76,850.00 | Each/Year | 10% | 1% | \$69,856.65 | \$76,850.00 | Each/Year | 10% | 1% | \$69,856.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 2,501-5,000 - 40 Concurrent Users | \$87,850.00 | Each/Year | 10% | 1% | \$79,855.65 | \$87,850.00 | Each/Year | 10% | 1% | \$79,855.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 5,001-10,000 - 10 Concurrent Users | \$76,850.00 | Each/Year | 10% | 1% | \$69,856.65 | \$76,850.00 | Each/Year | 10% | 1% | \$69,856.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 5,001-10,000 - 20 Concurrent Users | \$87,850.00 | Each/Year | 10% | 1% | \$79,855.65 | \$87,850.00 | Each/Year | 10% | 1% | \$79,855.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 5,001-10,000 - 30 Concurrent Users | \$99,850.00 | Each/Year | 10% | 1% | \$90,763.65 | \$99,850.00 | Each/Year | 10% | 1% | \$90,763.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 5,001-10,000 - 40 Concurrent Users | \$109,850.00 | Each/Year | 10% | 1% | \$99,853.65 | \$109,850.00 | Each/Year | 10% | 1% | \$99,853.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 10,001+ - 10 Concurrent Users | \$99,850.00 | Each/Year | 10% | 1% | \$90,763.65 | \$99,850.00 | Each/Year | 10% | 1% | \$90,763.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 10,001+ - 20 Concurrent Users | \$110,850.00 | Each/Year | 10% | 1% | \$100,762.65 | \$110,850.00 | Each/Year | 10% | 1% | \$100,762.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 10,001+ - 30 Concurrent Users | \$121,850.00 | Each/Year | 10% | 1% | \$110,761.65 | \$121,850.00 | Each/Year | 10% | 1% | \$110,761.65 |
| Higher Ed Etrieve Platform (Content, Forms, and Flow) - Student FTE 10,001+ - 40 Concurrent Users | \$132,850.00 | Each/Year | 10% | 1% | \$120,760.65 | \$132,850.00 | Each/Year | 10% | 1% | \$120,760.65 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 0-50 - 10 Concurrent Users | \$34,850.00 | Each/Year | 10% | 1% | \$31,678.65 | \$34,850.00 | Each/Year | 10% | 1% | \$31,678.65 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 0-50 - 20 Concurrent Users | \$46,850.00 | Each/Year | 10% | 1% | \$42,586.65 | \$46,850.00 | Each/Year | 10% | 1% | \$42,586.65 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 0-50 - 30 Concurrent Users | \$58,850.00 | Each/Year | 10% | 1% | \$53,494.65 | \$58,850.00 | Each/Year | 10% | 1% | \$53,494.65 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 0-50 - 40 Concurrent Users | \$70,850.00 | Each/Year | 10% | 1% | \$64,402.65 | \$70,850.00 | Each/Year | 10% | 1% | \$64,402.65 |

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| Name | Software Offering | | | | | Subscription Offering | | | | |
|--|-------------------|-----------------|-------------------|--------------|--------------------|-----------------------|-----------------|-------------------|--------------|--------------------|
| | MSRP | Unit of Measure | Contract Discount | Contract Fee | Total Contract Fee | MSRP | Unit of Measure | Contract Discount | Contract Fee | Total Contract Fee |
| State/Local Gov Etrieve Content Document Management - Employee FTE 51-250 - 10 Concurrent Users | \$46,850.00 | Each/Year | 10% | 1% | \$42,586.65 | \$46,850.00 | Each/Year | 10% | 1% | \$42,586.65 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 51-250 - 20 Concurrent Users | \$58,850.00 | Each/Year | 10% | 1% | \$53,494.65 | \$58,850.00 | Each/Year | 10% | 1% | \$53,494.65 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 51-250 - 30 Concurrent Users | \$72,850.00 | Each/Year | 10% | 1% | \$66,220.65 | \$72,850.00 | Each/Year | 10% | 1% | \$66,220.65 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 51-250 - 40 Concurrent Users | \$84,850.00 | Each/Year | 10% | 1% | \$77,128.65 | \$84,850.00 | Each/Year | 10% | 1% | \$77,128.65 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 251-500 - 10 Concurrent Users | \$70,275.00 | Each/Year | 10% | 1% | \$63,879.98 | \$70,275.00 | Each/Year | 10% | 1% | \$63,879.98 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 251-500 - 20 Concurrent Users | \$88,275.00 | Each/Year | 10% | 1% | \$80,241.98 | \$88,275.00 | Each/Year | 10% | 1% | \$80,241.98 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 251-500 - 30 Concurrent Users | \$109,275.00 | Each/Year | 10% | 1% | \$99,330.98 | \$109,275.00 | Each/Year | 10% | 1% | \$99,330.98 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 251-500 - 40 Concurrent Users | \$127,275.00 | Each/Year | 10% | 1% | \$115,692.98 | \$127,275.00 | Each/Year | 10% | 1% | \$115,692.98 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 501+ - 10 Concurrent Users | \$105,412.50 | Each/Year | 10% | 1% | \$95,819.96 | \$105,412.50 | Each/Year | 10% | 1% | \$95,819.96 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 501+ - 20 Concurrent Users | \$132,412.50 | Each/Year | 10% | 1% | \$120,362.96 | \$132,412.50 | Each/Year | 10% | 1% | \$120,362.96 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 501+ - 30 Concurrent Users | \$163,912.50 | Each/Year | 10% | 1% | \$148,996.46 | \$163,912.50 | Each/Year | 10% | 1% | \$148,996.46 |
| State/Local Gov Etrieve Content Document Management - Employee FTE 501+ - 40 Concurrent Users | \$190,912.50 | Each/Year | 10% | 1% | \$173,539.46 | \$190,912.50 | Each/Year | 10% | 1% | \$173,539.46 |
| State/Local Gov Etrieve Forms & Flow - Employee FTE 0-50 (Unlimited Users) | \$56,850.00 | Each/Year | 10% | 1% | \$51,676.65 | \$56,850.00 | Each/Year | 10% | 1% | \$51,676.65 |
| State/Local Gov Etrieve Forms & Flow - Employee FTE 51-250 (Unlimited Users) | \$74,850.00 | Each/Year | 10% | 1% | \$68,038.65 | \$74,850.00 | Each/Year | 10% | 1% | \$68,038.65 |
| State/Local Gov Etrieve Forms & Flow - Employee FTE 251-500 (Unlimited Users) | \$112,275.00 | Each/Year | 10% | 1% | \$102,057.98 | \$112,275.00 | Each/Year | 10% | 1% | \$102,057.98 |
| State/Local Gov Etrieve Forms & Flow - Employee FTE 501+ (Unlimited Users) | \$168,412.50 | Each/Year | 10% | 1% | \$153,086.96 | \$168,412.50 | Each/Year | 10% | 1% | \$153,086.96 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 0-50 - 10 Concurrent Users | \$76,850.00 | Each/Year | 10% | 1% | \$69,856.65 | \$76,850.00 | Each/Year | 10% | 1% | \$69,856.65 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 0-50 - 20 Concurrent Users | \$87,850.00 | Each/Year | 10% | 1% | \$79,855.65 | \$87,850.00 | Each/Year | 10% | 1% | \$79,855.65 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 0-50 - 30 Concurrent Users | \$99,850.00 | Each/Year | 10% | 1% | \$90,763.65 | \$99,850.00 | Each/Year | 10% | 1% | \$90,763.65 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 0-50 - 40 Concurrent Users | \$109,850.00 | Each/Year | 10% | 1% | \$99,853.65 | \$109,850.00 | Each/Year | 10% | 1% | \$99,853.65 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 51-250 - 10 Concurrent Users | \$99,850.00 | Each/Year | 10% | 1% | \$90,763.65 | \$99,850.00 | Each/Year | 10% | 1% | \$90,763.65 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 51-250 - 20 Concurrent Users | \$110,850.00 | Each/Year | 10% | 1% | \$100,762.65 | \$110,850.00 | Each/Year | 10% | 1% | \$100,762.65 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 51-250 - 30 Concurrent Users | \$121,850.00 | Each/Year | 10% | 1% | \$110,761.65 | \$121,850.00 | Each/Year | 10% | 1% | \$110,761.65 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 51-250 - 40 Concurrent Users | \$132,850.00 | Each/Year | 10% | 1% | \$120,760.65 | \$132,850.00 | Each/Year | 10% | 1% | \$120,760.65 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 251-500 - 10 Concurrent Users | \$149,775.00 | Each/Year | 10% | 1% | \$136,145.48 | \$149,775.00 | Each/Year | 10% | 1% | \$136,145.48 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 251-500 - 20 Concurrent Users | \$166,275.00 | Each/Year | 10% | 1% | \$151,143.98 | \$166,275.00 | Each/Year | 10% | 1% | \$151,143.98 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 251-500 - 30 Concurrent Users | \$182,775.00 | Each/Year | 10% | 1% | \$166,142.48 | \$182,775.00 | Each/Year | 10% | 1% | \$166,142.48 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 251-500 - 40 Concurrent Users | \$199,275.00 | Each/Year | 10% | 1% | \$181,140.98 | \$199,275.00 | Each/Year | 10% | 1% | \$181,140.98 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 501+ - 10 Concurrent Users | \$224,662.50 | Each/Year | 10% | 1% | \$204,218.21 | \$224,662.50 | Each/Year | 10% | 1% | \$204,218.21 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 501+ - 20 Concurrent Users | \$249,412.50 | Each/Year | 10% | 1% | \$226,715.96 | \$249,412.50 | Each/Year | 10% | 1% | \$226,715.96 |

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| | MSRP | Unit of Measure | Contract Discount | Contract Fee | Total Contract Fee | MSRP. | Unit of Measure. | Contract Discount. | Contract Fee. | Total Contract Fee. |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 501+ - 30 Concurrent Users | \$274,162.50 | Each/Year | 10% | 1% | \$249,213.71 | \$274,162.50 | Each/Year | 10% | 1% | \$249,213.71 |
| State/Local Gov Etrieve Platform (Content, Forms, and Flow) - Employee FTE 501+ - 40 Concurrent Users | \$298,912.50 | Each/Year | 10% | 1% | \$271,711.46 | \$298,912.50 | Each/Year | 10% | 1% | \$271,711.46 |
| K12 Serve Print Utility | \$15,000.00 | Each/Year | 10% | 1% | \$13,635.00 | \$15,000.00 | Each/Year | 10% | 1% | \$13,635.00 |
| Higher Ed Serve Print Utility - Student FTE 0-2,500 (Unlimited Users) | \$15,000.00 | Each/Year | 10% | 1% | \$13,635.00 | \$15,000.00 | Each/Year | 10% | 1% | \$13,635.00 |
| Higher Ed Serve Print Utility - Student FTE 2,501-5,000 (Unlimited Users) | \$15,000.00 | Each/Year | 10% | 1% | \$13,635.00 | \$15,000.00 | Each/Year | 10% | 1% | \$13,635.00 |
| Higher Ed Serve Print Utility - Student FTE 5,001-10,000 (Unlimited Users) | \$20,000.00 | Each/Year | 10% | 1% | \$18,180.00 | \$20,000.00 | Each/Year | 10% | 1% | \$18,180.00 |
| Higher Ed Serve Print Utility - Student FTE 10,001-15,000 (Unlimited Users) | \$25,000.00 | Each/Year | 10% | 1% | \$22,725.00 | \$25,000.00 | Each/Year | 10% | 1% | \$22,725.00 |
| Higher Ed Serve Print Utility - Student FTE 15,001+ (Unlimited Users) | \$35,000.00 | Each/Year | 10% | 1% | \$31,815.00 | \$35,000.00 | Each/Year | 10% | 1% | \$31,815.00 |
| Etrieve Sandbox | 35% of Total Software Subscription | Each/Year | 0% | 1% | 36% of Total Software Subscription | 35% of Total Software Subscription | Each/Year | 0% | 1% | 36% of Total Software Subscription |
| Document Retention Policy Manager | Greater of (a) 10% of Total Software Subscription, or (b) \$10,000 | Each/Year | 0% | 1% | Greater of (a) 10% of Total Software Subscription, or (b) \$10,100 | Greater of (a) 10% of Total Software Subscription, or (b) \$10,000 | Each/Year | 0% | 1% | Greater of (a) 10% of Total Software Subscription, or (b) \$10,100 |

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| Name | Subscription Offering | | | | | Services Offering | | | | |
|--|--|-----------------|-------------------|--------------|--|-------------------|------------------|--------------------|---------------|---------------------|
| | MSRP | Unit of Measure | Contract Discount | Contract Fee | Total Contract Fee | MSRP. | Unit of Measure. | Contract Discount. | Contract Fee. | Total Contract Fee. |
| Content Only - Enterprise Base Implementation Fee | - | - | - | - | - | \$25,750.00 | Each/One-Time | 10% | 1% | \$23,406.75 |
| Content Only - Enterprise Per-Dept Fee | - | - | - | - | - | \$6,500.00 | Each/One-Time | 10% | 1% | \$5,908.50 |
| Forms & Flow Only - Enterprise Base Implementation Fee | - | - | - | - | - | \$34,750.00 | Each/One-Time | 10% | 1% | \$31,587.75 |
| Full Platform - Enterprise Base Implementation Fee | - | - | - | - | - | \$67,000.00 | Each/One-Time | 10% | 1% | \$60,903.00 |
| Full Platform - Enterprise Per-Dept Fee | - | - | - | - | - | \$10,500.00 | Each/One-Time | 10% | 1% | \$9,544.50 |
| Document Migration - Per-Dept Fee | - | - | - | - | - | \$7,250.00 | Each/One-Time | 10% | 1% | \$6,590.25 |
| Content - Quick Launch Implementation Fee | - | - | - | - | - | \$18,750.00 | Each/One-Time | 10% | 1% | \$17,043.75 |
| Forms & Flow Only - Quick Launch Implementation Fee | - | - | - | - | - | \$31,250.00 | Each/One-Time | 10% | 1% | \$28,406.25 |
| Full Platform - Quick Launch Implementation Fee | - | - | - | - | - | \$42,500.00 | Each/One-Time | 10% | 1% | \$38,632.50 |
| Serve - One Instance Implementation Fee | - | - | - | - | - | \$13,950.00 | Each/One-Time | 10% | 1% | \$12,680.55 |
| Custom Scoped Professional Services | - | - | - | - | - | \$245.00 | Hourly | 10% | 1% | \$222.71 |
| Premier Services Annual Subscription | Greater of (a) 35% of Total Software Subscription, or (b) \$25,000 | Each/Year | 0% | 1% | Greater of (a) 36% of Total Software Subscription, or (b) \$25,250 | - | - | - | - | - |
| Premier+ Services Annual Subscription | Greater of (a) 75% of Total Software Subscription, or (b) \$45,000 | Each/Year | 0% | 1% | Greater of (a) 76% of Total Software Subscription, or (b) \$45,450 | - | - | - | - | - |

Notes:

- Pricing based on a minimum three (3) year agreement
- Services purchases require a custom Scope of Work (SOW) agreed to by Softdocs and participating agency
- For the purposes of this RFP, Software Offering and Subscription Offering are analagous; Softdocs charges an annual fee based on the software/subscription amounts above with an annual 3% uplift
- All services include training at no additional cost