

RAPID7

Rapid7 Price List - Internal & Partner Use Only (Not for External Distribution)

Last Updated: July 1, 2022



InsightAppSec

insightUBA

insightIDR

insightOps

InsightConnect

Note: This Price List is intended as a sales tool; however, the ultimate system of record for the most current SKUs and prices is NetSuite.



Category	SKU	Assets	List Price per Asset Per Year	List Price Per Year
Insignia™ w/ Asset Range (100% Renewal)	IWM	129	\$29.25	\$3,510
		250	\$29.25	\$7,113
		513	\$29.25	\$14,217
		768	\$29.25	\$17,376
		1,034	\$29.25	\$20,535
		1,300	\$29.25	\$23,694
		1,566	\$29.25	\$26,853
		1,832	\$29.25	\$30,012
		2,098	\$29.25	\$33,171
		2,364	\$29.25	\$36,330
		2,630	\$29.25	\$39,489
		2,896	\$29.25	\$42,648
		3,162	\$29.25	\$45,807
		3,428	\$29.25	\$48,966
		3,694	\$29.25	\$52,125
3,960	\$29.25	\$55,284		
4,226	\$29.25	\$58,443		
4,492	\$29.25	\$61,602		
4,758	\$29.25	\$64,761		
5,024	\$29.25	\$67,920		
5,290	\$29.25	\$71,079		
5,556	\$29.25	\$74,238		
5,822	\$29.25	\$77,397		
6,088	\$29.25	\$80,556		
6,354	\$29.25	\$83,715		
6,620	\$29.25	\$86,874		
6,886	\$29.25	\$90,033		
7,152	\$29.25	\$93,192		
7,418	\$29.25	\$96,351		
7,684	\$29.25	\$99,510		
7,950	\$29.25	\$102,669		
8,216	\$29.25	\$105,828		
8,482	\$29.25	\$108,987		
8,748	\$29.25	\$112,146		
9,014	\$29.25	\$115,305		
9,280	\$29.25	\$118,464		
9,546	\$29.25	\$121,623		
9,812	\$29.25	\$124,782		
10,078	\$29.25	\$127,941		
10,344	\$29.25	\$131,100		
10,610	\$29.25	\$134,259		
10,876	\$29.25	\$137,418		
11,142	\$29.25	\$140,577		
11,408	\$29.25	\$143,736		
11,674	\$29.25	\$146,895		
11,940	\$29.25	\$150,054		
12,206	\$29.25	\$153,213		
12,472	\$29.25	\$156,372		
12,738	\$29.25	\$159,531		
13,004	\$29.25	\$162,690		
13,270	\$29.25	\$165,849		
13,536	\$29.25	\$169,008		
13,802	\$29.25	\$172,167		
14,068	\$29.25	\$175,326		
14,334	\$29.25	\$178,485		
14,600	\$29.25	\$181,644		
14,866	\$29.25	\$184,803		
15,132	\$29.25	\$187,962		
15,398	\$29.25	\$191,121		
15,664	\$29.25	\$194,280		
15,930	\$29.25	\$197,439		
16,196	\$29.25	\$200,598		
16,462	\$29.25	\$203,757		
16,728	\$29.25	\$206,916		
16,994	\$29.25	\$210,075		
17,260	\$29.25	\$213,234		
17,526	\$29.25	\$216,393		
17,792	\$29.25	\$219,552		
18,058	\$29.25	\$222,711		
18,324	\$29.25	\$225,870		
18,590	\$29.25	\$229,029		
18,856	\$29.25	\$232,188		
19,122	\$29.25	\$235,347		
19,388	\$29.25	\$238,506		
19,654	\$29.25	\$241,665		
19,920	\$29.25	\$244,824		
20,186	\$29.25	\$247,983		
20,452	\$29.25	\$251,142		
20,718	\$29.25	\$254,301		
20,984	\$29.25	\$257,460		
21,250	\$29.25	\$260,619		
21,516	\$29.25	\$263,778		
21,782	\$29.25	\$266,937		
22,048	\$29.25	\$270,096		
22,314	\$29.25	\$273,255		
22,580	\$29.25	\$276,414		
22,846	\$29.25	\$279,573		
23,112	\$29.25	\$282,732		
23,378	\$29.25	\$285,891		
23,644	\$29.25	\$289,050		
23,910	\$29.25	\$292,209		
24,176	\$29.25	\$295,368		
24,442	\$29.25	\$298,527		
24,708	\$29.25	\$301,686		
24,974	\$29.25	\$304,845		
25,240	\$29.25	\$308,004		
25,506	\$29.25	\$311,163		
25,772	\$29.25	\$314,322		
26,038	\$29.25	\$317,481		
26,304	\$29.25	\$320,640		
26,570	\$29.25	\$323,799		
26,836	\$29.25	\$326,958		
27,102	\$29.25	\$330,117		
27,368	\$29.25	\$333,276		
27,634	\$29.25	\$336,435		
27,900	\$29.25	\$339,594		
28,166	\$29.25	\$342,753		
28,432	\$29.25	\$345,912		
28,698	\$29.25	\$349,071		
28,964	\$29.25	\$352,230		
29,230	\$29.25	\$355,389		
29,496	\$29.25	\$358,548		
29,762	\$29.25	\$361,707		
30,028	\$29.25	\$364,866		
30,294	\$29.25	\$368,025		
30,560	\$29.25	\$371,184		
30,826	\$29.25	\$374,343		
31,092	\$29.25	\$377,502		
31,358	\$29.25	\$380,661		
31,624	\$29.25	\$383,820		
31,890	\$29.25	\$386,979		
32,156	\$29.25	\$390,138		
32,422	\$29.25	\$393,297		
32,688	\$29.25	\$396,456		
32,954	\$29.25	\$399,615		
33,220	\$29.25	\$402,774		
33,486	\$29.25	\$405,933		
33,752	\$29.25	\$409,092		
34,018	\$29.25	\$412,251		
34,284	\$29.25	\$415,410		
34,550	\$29.25	\$418,569		
34,816	\$29.25	\$421,728		
35,082	\$29.25	\$424,887		
35,348	\$29.25	\$428,046		
35,614	\$29.25	\$431,205		
35,880	\$29.25	\$434,364		
36,146	\$29.25	\$437,523		
36,412	\$29.25	\$440,682		
36,678	\$29.25	\$443,841		
36,944	\$29.25	\$447,000		
37,210	\$29.25	\$450,159		
37,476	\$29.25	\$453,318		
37,742	\$29.25	\$456,477		
38,008	\$29.25	\$459,636		
38,274	\$29.25	\$462,795		
38,540	\$29.25	\$465,954		
38,806	\$29.25	\$469,113		
39,072	\$29.25	\$472,272		
39,338	\$29.25	\$475,431		
39,604	\$29.25	\$478,590		
39,870	\$29.25	\$481,749		
40,136	\$29.25	\$484,908		
40,402	\$29.25	\$488,067		
40,668	\$29.25	\$491,226		
40,934	\$29.25	\$494,385		
41,200	\$29.25	\$497,544		
41,466	\$29.25	\$500,703		
41,732	\$29.25	\$503,862		
41,998	\$29.25	\$507,021		
42,264	\$29.25	\$510,180		
42,530	\$29.25	\$513,339		
42,796	\$29.25	\$516,498		
43,062	\$29.25	\$519,657		
43,328	\$29.25	\$522,816		
43,594	\$29.25	\$525,975		
43,860	\$29.25	\$529,134		
44,126	\$29.25	\$532,293		
44,392	\$29.25	\$535,452		
44,658	\$29.25	\$538,611		
44,924	\$29.25	\$541,770		
45,190	\$29.25	\$544,929		
45,456	\$29.25	\$548,088		
45,722	\$29.25	\$551,247		
45,988	\$29.25	\$554,406		
46,254	\$29.25	\$557,565		
46,520	\$29.25	\$560,724		
46,786	\$29.25	\$563,883		
47,052	\$29.25	\$567,042		
47,318	\$29.25	\$570,201		
47,584	\$29.25	\$573,360		
47,850	\$29.25	\$576,519		
48,116	\$29.25	\$579,678		
48,382	\$29.25	\$582,837		
48,648	\$29.25	\$585,996		
48,914	\$29.25	\$589,155		
49,180	\$29.25	\$592,314		
49,446	\$29.25	\$595,473		
49,712	\$29.25	\$598,632		
49,978	\$29.25	\$601,791		
50,244	\$29.25	\$604,950		
50,510	\$29.25	\$608,109		
50,776	\$29.25	\$611,268		
51,042	\$29.25	\$614,427		
51,308	\$29.25	\$617,586		
51,574	\$29.25	\$620,745		
51,840	\$29.25	\$623,904		
52,106	\$29.25	\$627,063		
52,372	\$29.25	\$630,222		
52,638	\$29.25	\$633,381		
52,904	\$29.25	\$636,540		
53,170	\$29.25	\$639,699		
53,436	\$29.25	\$642,858		
53,702	\$29.25	\$646,017		
53,968	\$29.25	\$649,176		
54,234	\$29.25	\$652,335		
54,500	\$29.25	\$655,494		
54,766	\$29.25	\$658,653		
55,032	\$29.25	\$661,812		
55,298	\$29.25	\$664,971		
55,564	\$29.25	\$668,130		
55,830	\$29.25	\$671,289		
56,096	\$29.25	\$674,448		
56,362	\$29.25	\$677,607		
56,628	\$29.25	\$680,766		
56,894	\$29.25	\$683,925		
57,160	\$29.25	\$687,084		
57,426	\$29.25	\$690,243		
57,692	\$29.25	\$693,402		
57,958	\$29.25	\$696,561		
58,224	\$29.25	\$699,720		
58,490	\$29.25	\$702,879		
58,756	\$29.25	\$706,038		
59,022	\$29.25	\$709,197		
59,288	\$29.25	\$712,356		
59,554	\$29.25	\$715,515		
59,820	\$29.25	\$718,674		
60,086	\$29.25	\$721,833		
60,352	\$29.25	\$724,992		
60,618	\$29.25	\$728,151		
60,884	\$29.25	\$731,310		
61,150	\$29.25	\$734,469		
61,416	\$29.25	\$737,628		
61,682	\$29.25	\$740,787		
61,948	\$29.25	\$743,946		
62,214	\$29.25	\$747,105		
62,480	\$29.25	\$750,264		
62,746	\$29.25	\$753,423		
63,012	\$29.25	\$756,582		
63,278	\$29.25	\$759,741		
63,544	\$29.25	\$762,900		
63,810	\$29.25	\$766,059		
64,076	\$29.25	\$769,218		
64,342	\$29.25	\$772,377		
64,608	\$29.25	\$775,536		
64,874	\$29.25	\$778,695		
65,140	\$29.25	\$781,854		
65,406	\$29.25	\$785,013		
65,672	\$29.25	\$788,172		
65,938	\$29.25	\$791,331		
66,204	\$29.25	\$794,490		
66,470	\$29.25	\$797,649		
66,736	\$29.25	\$800,808		
67,002	\$29.25	\$803,967		
67,268	\$29.25	\$807,126		
67,534	\$29.25	\$810,285		
67,800	\$29.25	\$813,444		
68,066	\$29.25	\$816,603		
68,332	\$29.25	\$819,762		
68,598	\$29.25	\$822,921		
68,864	\$29.25	\$826,080		
69,130	\$29.25	\$829,239		
69,396	\$29.25	\$832,398		
69,662	\$29.25	\$835,557		
69,928	\$29.25	\$838,716		
70,194	\$29.25	\$841,875		
70,460	\$29.25	\$845,034		
70,726	\$29.25	\$848,193		
70,992	\$29.25	\$851,352		
71,258	\$29.25	\$854,511		
71,524	\$29.25	\$857,670		
71,790	\$29.25	\$860,829		
72,056	\$29.25	\$863,988		
72,322	\$29.25	\$867,147		
72,588	\$29.25	\$870,306		
72,854	\$29.25	\$873,465		
73,120	\$29.25	\$876,624		
73,386	\$29.25	\$879,783		
73,652	\$29.25	\$882,942		
73,918	\$29.25	\$886,101		
74,184	\$29.25	\$889,260		
74,450	\$29.25	\$892,419		
74,716	\$29.25	\$895,578		
74,982	\$29.25	\$898,737		
75,248	\$29.25			



Currency: \$USD
Last Updated: July 1, 2022



SCADAfence

MEDIGATE

InsightVM + IT/OT Pricing Calculator (1-year Term)	
InsightVM Assets Customer Wants to Purchase	500
InsightVM List Price Per Year	\$11,588
SCADAfence Assets Customer Wants to Purchase	1,000
SCADAfence List Price*	\$42,053
InsightVM + SCADAfence	\$53,640
Medigate Assets Customer Wants to Purchase	2,000
Medigate List Price*	\$204,624
InsightVM + Medigate	\$216,212

* AE Commission & Quota calculated on a Net ARR

Assets	InsightVM		SCADAfence		Medigate	
	List Price Per Asset	List Price Per Year	List Price Per Asset	List Price Per Year	List Price Per Asset	List Price Per Year
25	\$26.25	\$1,362	\$108.44	\$2,716	\$102.31	\$2,046
26	\$26.25	\$1,362	\$103.43	\$2,679	\$102.31	\$2,046
27	\$21.30	\$1,182	\$66.32	\$1,658	\$102.31	\$2,046
28	\$21.35	\$1,187	\$69.46	\$1,736	\$102.31	\$2,046
29	\$20.48	\$1,024	\$20.86	\$412	\$102.31	\$2,046
30	\$18.55	\$928	\$24.49	\$492	\$102.31	\$2,046
31	\$17.58	\$879	\$24.81	\$496	\$102.31	\$2,046
32	\$16.28	\$814	\$21.52	\$538	\$102.31	\$2,046
33	\$15.40	\$770	\$18.40	\$460	\$102.31	\$2,046
34	\$14.78	\$738	\$17.47	\$437	\$102.31	\$2,046
35	\$14.31	\$716	\$16.21	\$405	\$102.31	\$2,046
36	\$13.94	\$698	\$15.32	\$383	\$102.31	\$2,046
37	\$13.56	\$683	\$14.39	\$360	\$102.31	\$2,046
38	\$12.53	\$627	\$12.86	\$321	\$102.31	\$2,046
39	\$12.79	\$640	\$12.78	\$320	\$102.31	\$2,046
40	\$11.23	\$562	\$10.95	\$274	\$102.31	\$2,046
41	\$10.80	\$540	\$10.33	\$258	\$102.31	\$2,046
42	\$10.40	\$520	\$9.77	\$245	\$102.31	\$2,046
43	\$8.51	\$426	\$7.56	\$189	\$102.31	\$2,046
44	\$7.52	\$376	\$6.41	\$160	\$102.31	\$2,046



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Input:

Managed VM Price Calculator (1 Year Term)		Monthly Scanning		
Number of Assets the Customer Already Owns	0	# of Assets	List Price Per Year	List Price Per Asset
Number of Assets the Customer Wants to Purchase	1,000	500	\$63,830	\$128
Monthly Scanning	\$80,824	1,500	\$92,697	\$62
<small>\$.500 asset minimum initial purchase</small>				
		2,000	\$104,489	\$52
		2,500	\$111,405	\$45
		5,000	\$145,983	\$29
		7,500	\$168,823	\$23
		10,000	\$191,664	\$19
		15,000	\$231,088	\$15
		20,000	\$270,512	\$14
		30,000	\$319,698	\$10
		40,000	\$355,566	\$9
		50,000	\$398,093	\$8
		100,000	\$646,929	\$6
		150,000	\$896,485	\$6
		200,000	\$962,203	\$5
		300,000	\$1,105,965	\$4
		400,000	\$1,244,565	\$3

Basic Tier			
Category	SKUs	Comments	List Price
Managed PCI (100% Renewal)	MANPO-CF	MANAGED PCI COMPLIANCE ANNUAL SUBSCRIPTION (Up to 128 IPs)	\$5,250
	MANEVA	MANAGED EXTERNAL VULNERABILITY ASSESSMENT (Up to 128 IPs)	\$5,250
	MANPCIPRO-CF	MANAGED PCI COMPLIANCE ANNUAL SUBSCRIPTION (Up to 256 IPs)	\$7,875
	MANEVAPRO	MANAGED EXTERNAL VULNERABILITY ASSESSMENT (Up to 256 IPs, No Consulting)	\$7,875
	MANPC512-CF	MANAGED PCI COMPLIANCE ANNUAL SUBSCRIPTION (Up to 512 IPs)	\$10,500
	MANEVA512	MANAGED EXTERNAL VULNERABILITY ASSESSMENT (Up to 512 IPs)	\$15,750
	MANPC1024-CF	MANAGED PCI COMPLIANCE ANNUAL SUBSCRIPTION (Up to 1,024 IPs)	\$21,000
Managed PCI - Additional IPs (100% Renewal)	MANIP-CF	MANAGED SERVICE ADDITIONAL IP's (Rate based on quantity)	\$40.95/IP for up to 256 additional IPs
Threat Exposure Management Managed Service - Nexpose	MANMTH	PS MANAGED SERVICES - MONTHLY SCANNING - 1 YEAR TERM	CUSTOM
	MANQTR	PS MANAGED SERVICES - QUARTERLY SCANNING - 1 YEAR TERM	CUSTOM
Managed Scanning Managed Scanning - Nexpose	MANVMMTH_512	MANAGED VM SCANNING - MONTHLY SCANNING - 1 YEAR TERM - UP TO 512 IPs <ul style="list-style-type: none"> Console hosting provided by Rapid7 1 hour of report consultation Monthly Reports of all findings upon completion of scheduled scans: <ul style="list-style-type: none"> Executive Summary Technical Details Remediation Plan Vulnerability Trend Report CSV Export 	\$31,500
	MANVMMTH_1024	MANAGED VM SCANNING - MONTHLY SCANNING - 1 YEAR TERM - UP TO 1024 IPs <ul style="list-style-type: none"> Console hosting provided by Rapid7 1 hour of report consultation Monthly Reports of all findings upon completion of scheduled scans: <ul style="list-style-type: none"> Executive Summary Technical Details Remediation Plan Vulnerability Trend Report CSV Export Access to custom report 	\$42,000
	MANVMMTH_2500	MANAGED VM SCANNING - MONTHLY SCANNING - 1 YEAR TERM - UP TO 2500 IPs <ul style="list-style-type: none"> Console hosting provided by Rapid7 1 hour of report consultation Monthly Reports of all findings upon completion of scheduled scans: <ul style="list-style-type: none"> Executive Summary Technical Details Remediation Plan Vulnerability Trend Report CSV Export Access to custom report 	\$57,750
	MANVMMTH_CUS	MANAGED VM SCANNING - MONTHLY SCANNING - 1 YEAR TERM - SCOPE AS DEFINED IN STATEMENT OF WORK	CUSTOM
	MANVMQTR_512	MANAGED VM SCANNING - QUARTERLY SCANNING - 1 YEAR TERM - UP TO 512 IPs <ul style="list-style-type: none"> Console hosting provided by Rapid7 1 hour of report consultation Quarterly Reports of all findings upon completion of scheduled scans: <ul style="list-style-type: none"> Executive Summary Technical Details Remediation Plan Vulnerability Trend Report CSV Export Access to custom reports 	\$21,000

	MANVMQTR_1024	<p>MANAGED VM SCANNING - QUARTERLY SCANNING - 1 YEAR TERM - UP TO 1024 IPS</p> <ul style="list-style-type: none"> • Console hosting provided by Rapid7 • 1 hour of report consultation Quarterly • Reports of all findings upon completion of scheduled scans: <ul style="list-style-type: none"> o Executive Summary o Technical Details o Remediation Plan o Vulnerability Trend Report o CSV Export o Access to custom reports 	\$31,500
	MANVMQTR_2500	<p>MANAGED VM SCANNING - QUARTERLY SCANNING - 1 YEAR TERM - UP TO 2500 IPS</p> <ul style="list-style-type: none"> • Console hosting provided by Rapid7 • 1 hour of report consultation Quarterly • Reports of all findings upon completion of scheduled scans: <ul style="list-style-type: none"> o Executive Summary o Technical Details o Remediation Plan o Vulnerability Trend Report o CSV Export o Access to custom reports 	\$47,250
	MANVMQTR_CUS	MANAGED VM SCANNING - QUARTERLY SCANNING - 1 YEAR TERM - SCOPE AS DEFINED IN STATEMENT OF WORK	CUSTOM



Currency: USD
Last updated: July 1, 2022



Category	SKU	Assets	List Price per Asset Per Year	List Price Per Year
Response w/ Asset Range (100% Renewal)	NEXPOSE	129	\$29.25	\$3,780
		250	\$29.25	\$7,313
		513	\$29.25	\$15,000
		768	\$29.25	\$22,464
		1,024	\$29.25	\$29,928
		1,536	\$29.25	\$44,784
		2,048	\$29.25	\$59,640
		2,560	\$29.25	\$74,496
		3,072	\$29.25	\$89,352
		3,584	\$29.25	\$104,208
		4,096	\$29.25	\$119,064
		4,608	\$29.25	\$133,920
		5,120	\$29.25	\$148,776
		5,632	\$29.25	\$163,632
		6,144	\$29.25	\$178,488
6,656	\$29.25	\$193,344		
7,168	\$29.25	\$208,200		
7,680	\$29.25	\$223,056		
8,192	\$29.25	\$237,912		
8,704	\$29.25	\$252,768		
9,216	\$29.25	\$267,624		
9,728	\$29.25	\$282,480		
10,240	\$29.25	\$297,336		
10,752	\$29.25	\$312,192		
11,264	\$29.25	\$327,048		
11,776	\$29.25	\$341,904		
12,288	\$29.25	\$356,760		
12,800	\$29.25	\$371,616		
13,312	\$29.25	\$386,472		
13,824	\$29.25	\$401,328		
14,336	\$29.25	\$416,184		
14,848	\$29.25	\$431,040		
15,360	\$29.25	\$445,896		
15,872	\$29.25	\$460,752		
16,384	\$29.25	\$475,608		
16,896	\$29.25	\$490,464		
17,408	\$29.25	\$505,320		
17,920	\$29.25	\$520,176		
18,432	\$29.25	\$535,032		
18,944	\$29.25	\$549,888		
19,456	\$29.25	\$564,744		
19,968	\$29.25	\$579,600		
20,480	\$29.25	\$594,456		
20,992	\$29.25	\$609,312		
21,504	\$29.25	\$624,168		
22,016	\$29.25	\$639,024		
22,528	\$29.25	\$653,880		
23,040	\$29.25	\$668,736		
23,552	\$29.25	\$683,592		
24,064	\$29.25	\$698,448		
24,576	\$29.25	\$713,304		
25,088	\$29.25	\$728,160		
25,600	\$29.25	\$743,016		
26,112	\$29.25	\$757,872		
26,624	\$29.25	\$772,728		
27,136	\$29.25	\$787,584		
27,648	\$29.25	\$802,440		
28,160	\$29.25	\$817,296		
28,672	\$29.25	\$832,152		
29,184	\$29.25	\$847,008		
29,696	\$29.25	\$861,864		
30,208	\$29.25	\$876,720		
30,720	\$29.25	\$891,576		
31,232	\$29.25	\$906,432		
31,744	\$29.25	\$921,288		
32,256	\$29.25	\$936,144		
32,768	\$29.25	\$951,000		
33,280	\$29.25	\$965,856		
33,792	\$29.25	\$980,712		
34,304	\$29.25	\$995,568		
34,816	\$29.25	\$1,010,424		
35,328	\$29.25	\$1,025,280		
35,840	\$29.25	\$1,040,136		
36,352	\$29.25	\$1,055,000		
36,864	\$29.25	\$1,069,864		
37,376	\$29.25	\$1,084,728		
37,888	\$29.25	\$1,099,592		
38,400	\$29.25	\$1,114,456		
38,912	\$29.25	\$1,129,320		
39,424	\$29.25	\$1,144,184		
39,936	\$29.25	\$1,159,048		
40,448	\$29.25	\$1,173,912		
40,960	\$29.25	\$1,188,776		
41,472	\$29.25	\$1,203,640		
41,984	\$29.25	\$1,218,504		
42,496	\$29.25	\$1,233,368		
43,008	\$29.25	\$1,248,232		
43,520	\$29.25	\$1,263,096		
44,032	\$29.25	\$1,277,960		
44,544	\$29.25	\$1,292,824		
45,056	\$29.25	\$1,307,688		
45,568	\$29.25	\$1,322,552		
46,080	\$29.25	\$1,337,416		
46,592	\$29.25	\$1,352,280		
47,104	\$29.25	\$1,367,144		
47,616	\$29.25	\$1,382,008		
48,128	\$29.25	\$1,396,872		
48,640	\$29.25	\$1,411,736		
49,152	\$29.25	\$1,426,600		
49,664	\$29.25	\$1,441,464		
50,176	\$29.25	\$1,456,328		
50,688	\$29.25	\$1,471,192		
51,200	\$29.25	\$1,486,056		
51,712	\$29.25	\$1,500,920		
52,224	\$29.25	\$1,515,784		
52,736	\$29.25	\$1,530,648		
53,248	\$29.25	\$1,545,512		
53,760	\$29.25	\$1,560,376		
54,272	\$29.25	\$1,575,240		
54,784	\$29.25	\$1,590,104		
55,296	\$29.25	\$1,604,968		
55,808	\$29.25	\$1,619,832		
56,320	\$29.25	\$1,634,696		
56,832	\$29.25	\$1,649,560		
57,344	\$29.25	\$1,664,424		
57,856	\$29.25	\$1,679,288		
58,368	\$29.25	\$1,694,152		
58,880	\$29.25	\$1,709,016		
59,392	\$29.25	\$1,723,880		
59,904	\$29.25	\$1,738,744		
60,416	\$29.25	\$1,753,608		
60,928	\$29.25	\$1,768,472		
61,440	\$29.25	\$1,783,336		
61,952	\$29.25	\$1,798,200		
62,464	\$29.25	\$1,813,064		
62,976	\$29.25	\$1,827,928		
63,488	\$29.25	\$1,842,792		
64,000	\$29.25	\$1,857,656		
64,512	\$29.25	\$1,872,520		
65,024	\$29.25	\$1,887,384		
65,536	\$29.25	\$1,902,248		
66,048	\$29.25	\$1,917,112		
66,560	\$29.25	\$1,931,976		
67,072	\$29.25	\$1,946,840		
67,584	\$29.25	\$1,961,704		
68,096	\$29.25	\$1,976,568		
68,608	\$29.25	\$1,991,432		
69,120	\$29.25	\$2,006,296		
69,632	\$29.25	\$2,021,160		
70,144	\$29.25	\$2,036,024		
70,656	\$29.25	\$2,050,888		
71,168	\$29.25	\$2,065,752		
71,680	\$29.25	\$2,080,616		
72,192	\$29.25	\$2,095,480		
72,704	\$29.25	\$2,110,344		
73,216	\$29.25	\$2,125,208		
73,728	\$29.25	\$2,140,072		
74,240	\$29.25	\$2,154,936		
74,752	\$29.25	\$2,169,800		
75,264	\$29.25	\$2,184,664		
75,776	\$29.25	\$2,199,528		
76,288	\$29.25	\$2,214,392		
76,800	\$29.25	\$2,229,256		
77,312	\$29.25	\$2,244,120		
77,824	\$29.25	\$2,258,984		
78,336	\$29.25	\$2,273,848		
78,848	\$29.25	\$2,288,712		
79,360	\$29.25	\$2,303,576		
79,872	\$29.25	\$2,318,440		
80,384	\$29.25	\$2,333,304		
80,896	\$29.25	\$2,348,168		
81,408	\$29.25	\$2,363,032		
81,920	\$29.25	\$2,377,896		
82,432	\$29.25	\$2,392,760		
82,944	\$29.25	\$2,407,624		
83,456	\$29.25	\$2,422,488		
83,968	\$29.25	\$2,437,352		
84,480	\$29.25	\$2,452,216		
84,992	\$29.25	\$2,467,080		
85,504	\$29.25	\$2,481,944		
86,016	\$29.25	\$2,496,808		
86,528	\$29.25	\$2,511,672		
87,040	\$29.25	\$2,526,536		
87,552	\$29.25	\$2,541,400		
88,064	\$29.25	\$2,556,264		
88,576	\$29.25	\$2,571,128		
89,088	\$29.25	\$2,585,992		
89,600	\$29.25	\$2,600,856		
90,112	\$29.25	\$2,615,720		
90,624	\$29.25	\$2,630,584		
91,136	\$29.25	\$2,645,448		
91,648	\$29.25	\$2,660,312		
92,160	\$29.25	\$2,675,176		
92,672	\$29.25	\$2,690,040		
93,184	\$29.25	\$2,704,904		
93,696	\$29.25	\$2,719,768		
94,208	\$29.25	\$2,734,632		
94,720	\$29.25	\$2,749,496		
95,232	\$29.25	\$2,764,360		
95,744	\$29.25	\$2,779,224		
96,256	\$29.25	\$2,794,088		
96,768	\$29.25	\$2,808,952		
97,280	\$29.25	\$2,823,816		
97,792	\$29.25	\$2,838,680		
98,304	\$29.25	\$2,853,544		
98,816	\$29.25	\$2,868,408		
99,328	\$29.25	\$2,883,272		
99,840	\$29.25	\$2,898,136		
100,352	\$29.25	\$2,913,000		
100,864	\$29.25	\$2,927,864		
101,376	\$29.25	\$2,942,728		
101,888	\$29.25	\$2,957,592		
102,400	\$29.25	\$2,972,456		
102,912	\$29.25	\$2,987,320		
103,424	\$29.25	\$2,996,184		
103,936	\$29.25	\$3,005,048		
104,448	\$29.25	\$3,013,912		
104,960	\$29.25	\$3,022,776		
105,472	\$29.25	\$3,031,640		
105,984	\$29.25	\$3,040,504		
106,496	\$29.25	\$3,049,368		
107,008	\$29.25	\$3,058,232		
107,520	\$29.25	\$3,067,096		
108,032	\$29.25	\$3,075,960		
108,544	\$29.25	\$3,084,824		
109,056	\$29.25	\$3,093,688		
109,568	\$29.25	\$3,102,552		
110,080	\$29.25	\$3,111,416		
110,592	\$29.25	\$3,120,280		
111,104	\$29.25	\$3,129,144		
111,616	\$29.25	\$3,138,008		
112,128	\$29.25	\$3,146,872		
112,640	\$29.25	\$3,155,736		
113,152	\$29.25	\$3,164,600		
113,664	\$29.25	\$3,173,464		
114,176	\$29.25	\$3,182,328		
114,688	\$29.25	\$3,191,192		
115,200	\$29.25	\$3,200,056		
115,712	\$29.25	\$3,208,920		
116,224	\$29.25	\$3,217,784		
116,736	\$29.25	\$3,226,648		
117,248	\$29.25	\$3,235,512		
117,760	\$29.25	\$3,244,376		
118,272	\$29.25	\$3,253,240		
118,784	\$29.25	\$3,262,104		
119,296	\$29.25	\$3,270,968		
119,808	\$29.25	\$3,279,832		
120,320	\$29.25	\$3,288,696		
120,832	\$29.25	\$3,297,560		
121,344	\$29.25	\$3,306,424		
121,856	\$29.25	\$3,315,288		
122,368	\$29.25	\$3,324,152		
122,880	\$29.25	\$3,333,016		
123,392	\$29.25	\$3,341,880		
123,904	\$29.25	\$3,350,744		
124,416	\$29.25	\$3,359,608		
124,928	\$29.25	\$3,368,472		
125,440	\$29.25	\$3,377,336		
125,952	\$29.25	\$3,386,200		
126,464	\$29.25	\$3,395,064		
126,976	\$29.25	\$3,403,928		
127,488	\$29.25	\$3,412,792		
128,000	\$29.25	\$3,421,656		
128,512	\$29.25	\$3,430,520		
129,024	\$29.25	\$3,439,384		
129,536	\$29.25	\$3,448,248		
130,048	\$29.25	\$3,457,112		
130,560	\$29.25	\$3,465,976		
131,072	\$29.25	\$3,474,840		
131,584	\$29.25	\$3,483,704		
132,096	\$29.25	\$3,492,568		
132,608	\$29.25	\$3,501,432		
133,120	\$29.25	\$3,510,296		
133,632	\$29.25	\$3,519,160		
134,144	\$29.25	\$3,528,024		
134,656	\$29.25	\$3,536,888		
135,168	\$29.25	\$3,545,752		
135,680	\$29.25	\$3,554,616		
136,192	\$29.25	\$3,563,480		
136,704	\$29.25	\$3,572,344		
137,216	\$29.25	\$3,581,208		
137,728	\$29.25	\$3,590,072		
138,240	\$29.25	\$3,598,936		
138,752	\$29.25	\$3,607,800		
139,264	\$29.25	\$3,616,664		
139,776	\$29.25	\$3,625,528		
140,288	\$29.25	\$3,634,392		
140,800	\$29.25	\$3,643,256		
141,312	\$29.25	\$3,652,120		
141,824	\$29.25	\$3,660,984		
142,336	\$29.25	\$3,669,848		
142,848	\$29.25	\$3,678,712		
143,360	\$29.25	\$3,687,576		
143,872	\$29.25	\$3,696,440		
144,384	\$29.25	\$3,705,304		
144,896	\$29.25	\$3,714,168		
145,408	\$29.25	\$3,723,032		
145,920	\$29.25	\$3,731,896		
146,432	\$29.25	\$3,740,760		
146,944	\$29.25	\$3,749,624		
147,456	\$29.25	\$3,758,488		
147,968	\$29.25	\$3,767,352		
148,480	\$29.25	\$3,776,216		
148,992	\$29.25	\$3,785,080		
149,504	\$29.25	\$3,793,944		
150,016	\$29.25	\$3,802,808		
150,528	\$29.25	\$3,811,672		
151,040	\$29.25	\$3,820,536		
151,552	\$29.25	\$3,829,400		
152,064	\$29.25	\$3,838,264		
152,576	\$29.25	\$3,847,128		
153,088	\$29.25	\$3,855,992		
153,600	\$29.25	\$3,864,856		
154,112	\$29.25	\$3,873,720		
154,624	\$29.25	\$3,882,584		
1				



Currency: USD
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Category	SKUs	Comments	List Price
Premium Support	PREMSUP-SMALL	Rapid7 Premium Support: Offering includes elevated support from a team of Senior Support Engineers. Support Review Cadence (2x per year). Price per year.	\$21,000
TAM Services	PREMSUP-MEDIUM	Rapid7 TAM Services: Includes aligned Technical Account Manager (up to 8 hours per week), Support Review Cadence, Quarterly Business Reviews (4x per year), and Configuration Reviews (2x per year). Price per year.	\$52,500
	PREMSUP-ENTERPRISE	Rapid7 TAM Services: Includes aligned Technical Account Manager (up to 16 hours per week), Support Review Cadence, Quarterly Business Reviews (4x per year), and Configuration Reviews (2x per year). Price per year.	\$105,000
	PREMSUP-GLOBALENT	Rapid7 TAM Services: Includes aligned Technical Account Manager (up to 32 hours per week), Support Review Cadence, Quarterly Business Reviews (4x per year), and Configuration Reviews (2x per year). Price per year.	\$210,000
	PREMSUP-CUSTOM	Rapid7 TAM Services: Includes aligned Technical Account Manager. Custom deliverables. Price per year.	Custom Pricing



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Category	SKUs	Comments	List Price Per Year
Metasploit Pro Subscription	MSPPROGSUB	1 named user with installation on unlimited machines; unlimited target IPs; subscription price per year	\$12,600
	MSPPROSLR2U	2 named users with installation on unlimited machines; unlimited target IPs; subscription price per year	\$25,200
	MSPPROSLR3U	3 named users with installation on unlimited machines; unlimited target IPs; subscription price per year	\$37,800
	MSPPROSLR4U	4 named users with installation on unlimited machines; unlimited target IPs; subscription price per year	\$50,400
	MSPPROSLR5U	5 named users with installation on unlimited machines; unlimited target IPs; subscription price per year	\$63,000



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Number of Apps (1 Year Term)	
Number of Apps the Customer Wants to Purchase	5
InsightAppSec Annual List Price	\$10,500
Total Risk Coverage Annual List Price	\$47,250

pricing applicable to net new or upsell transactions
15 app minimum purchase with Total Risk Coverage Program
***5 app minimum purchase with Total Risk Coverage Program in Mid-Market*

# of Apps	InsightAppSec - Standard (SKU: IAS)		InsightAppSec - Total Risk Coverage (SKU: IASTRC)	
	Blended unit price based on # of apps	Total Amount	Blended unit price based on # of apps	Total Amount
1	\$2,100	\$2,100	N/A	N/A
5	\$2,100	\$10,500	\$9,450	\$47,250
10	\$2,100	\$21,000	\$6,300	\$63,000
15	\$1,750	\$26,250	\$5,250	\$78,750
20	\$1,575	\$31,500	\$4,371	\$87,423
25	\$1,470	\$36,750	\$3,843	\$96,075
50	\$1,260	\$63,000	\$2,788	\$139,388
75	\$1,190	\$89,250	\$2,436	\$182,700
100	\$1,155	\$115,500	\$2,261	\$226,065
150	\$1,015	\$152,250	\$1,804	\$270,585
200	\$945	\$189,000	\$1,576	\$315,210
500	\$630	\$315,000	\$1,041	\$520,275
1,000	\$446	\$446,250	\$782	\$782,250
2,000	\$276	\$552,250	\$628	\$1,125,800
5,000	\$164	\$819,000	\$472	\$2,358,300



Currency: \$USD
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Number of Apps (1 Year Term)	
Number of Apps the Customer Wants to Purchase	-
Managed AppSec List Price Per Year	50

Minimum quantity of 3 apps
Managed AppSec includes monthly scanning

Managed AppSec Pricing			
SKU	# of Apps	List Price Per Year	List Price Per App Per Year
	5	\$32,500	\$10,500
	10	\$89,250	\$8,925
	15	\$112,875	\$7,525
	20	\$136,500	\$6,825
	25	\$160,125	\$6,405
	50	\$253,000	\$5,060
	75	\$343,875	\$4,585
	100	\$435,750	\$4,358
MANMTH-AS Annual Subscription, Monthly Scanning	150	\$567,000	\$3,780
	200	\$698,250	\$3,491
	500	\$1,328,250	\$2,657
	1,000	\$2,145,750	\$2,146
	2,000	\$3,480,750	\$1,740
	5,000	\$7,575,750	\$1,515



Currency: \$USD
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insightIDR

Input:

IDR Packages Available for sale via OnePrice
Minimum 250 assets for all packages

INPUT CELL

insightIDR Pricing Calculator (1 Year Term)			
Number of Assets the Customer Already Owns	-		
Number of Assets the Customer Wants to Purchase	-		
IDR Package	Essential	Advanced	Ultimate
List Price	\$0	\$0	\$0

Additional data sold in 1 TB increments

Additional Monthly Data Pricing Calculator (1 Year Term)			
Customer Monthly Data Requirement (TB)	10 TB		
IDR Package	Essential	Advanced	Ultimate
Fair Use Monthly Data Limit	0.00	0.00	0.00
Additional Data Required	1.00 TB	1.00 TB	1.00 TB
New Fair Use Limit	1.00 TB	1.00 TB	1.00 TB
Additional Data List Price	\$25,000	\$25,000	\$25,000
Total List Price	\$25,000	\$25,000	\$25,000

Additional Monthly Data \$/TB	
IDR/DAT/1B-SUB	\$26,250

IDR Essential: IDR-ESS-SUB			
Assets	Fair Use Monthly Data Limit (TB)	List Price Per Year	List Price Per Asset Per Year
250	.21 TB	\$11,457	\$45.83
500	.43 TB	\$22,553	\$45.11
1,000	.85 TB	\$43,990	\$43.99
1,500	1.36 TB	\$54,547	\$36.36
2,000	1.46 TB	\$65,105	\$32.55
2,500	1.76 TB	\$75,662	\$30.26
5,000	2.26 TB	\$126,156	\$25.23
7,500	4.76 TB	\$172,461	\$22.99
10,000	6.27 TB	\$203,728	\$20.37
15,000	9.27 TB	\$286,263	\$17.75
20,000	12.27 TB	\$329,798	\$16.44
30,000	18.28 TB	\$453,868	\$15.13
40,000	24.29 TB	\$578,938	\$14.47
50,000	30.30 TB	\$704,007	\$14.06
100,000	60.34 TB	\$1,329,356	\$13.29
150,000	90.38 TB	\$1,954,705	\$13.03
200,000	120.42 TB	\$2,580,054	\$12.90
250,000	150.46 TB	\$3,205,403	\$12.82

IDR Advanced: IDR-ADV-SUB			
Assets	Fair Use Monthly Data Limit (TB)	List Price Per Year	List Price Per Asset Per Year
250	.29 TB	\$19,090	\$76.36
500	.57 TB	\$35,366	\$70.73
1,000	1.14 TB	\$67,918	\$67.92
1,500	1.54 TB	\$84,318	\$56.21
2,000	1.95 TB	\$100,719	\$50.36
2,500	2.35 TB	\$117,119	\$46.85
5,000	4.35 TB	\$195,278	\$39.06
7,500	6.35 TB	\$266,947	\$35.59
10,000	8.35 TB	\$315,328	\$31.53
15,000	12.86 TB	\$412,090	\$27.47
20,000	16.37 TB	\$508,853	\$25.44
30,000	24.38 TB	\$702,377	\$23.41
40,000	32.39 TB	\$895,902	\$22.40
50,000	40.40 TB	\$1,089,426	\$21.79
100,000	80.45 TB	\$2,027,049	\$20.57
150,000	120.51 TB	\$3,024,672	\$20.16
200,000	160.56 TB	\$3,992,294	\$19.96
250,000	200.61 TB	\$4,959,917	\$19.84

IDR Ultimate: IDR-ULT-SUB			
Assets	Fair Use Monthly Data Limit (TB)	List Price Per Year	List Price Per Asset Per Year
250	.36 TB	\$24,614	\$98.46
500	.72 TB	\$48,497	\$96.99
1,000	1.43 TB	\$94,509	\$94.51
1,500	1.93 TB	\$117,193	\$78.13
2,000	2.43 TB	\$139,876	\$69.94
2,500	2.93 TB	\$162,559	\$65.02
5,000	5.44 TB	\$272,075	\$54.21
7,500	7.94 TB	\$370,562	\$49.41
10,000	10.44 TB	\$437,716	\$43.77
15,000	15.46 TB	\$576,025	\$38.13
20,000	20.46 TB	\$706,333	\$35.32
30,000	30.47 TB	\$974,949	\$32.50
40,000	40.48 TB	\$1,243,565	\$31.09
50,000	50.50 TB	\$1,512,181	\$30.24
100,000	100.56 TB	\$2,855,263	\$28.55
150,000	150.63 TB	\$4,198,344	\$27.99
200,000	200.70 TB	\$5,541,425	\$27.71
250,000	250.77 TB	\$6,884,506	\$27.54



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Insight One

Input:

Available via Old Price, coming soon to 1Price
Minimum 500 assets

INPUT CELL

Insight One Pricing Calculator (1 Year Term)	
Number of Assets the Customer Wants to Purchase	1,000
Package Components	IDR, IVM, IAS, & ICN
List Price	\$108,665

Additional data sold in 1 TB increments

Additional Monthly Data Pricing Calculator (1 Year Term)	
Customer Monthly Data Requirement (TB)	.00 TB
InsightDR Data Limit	Same as IDR Advanced
Fair Use Monthly Data Limit	1.14 TB
Additional Data Required	0.00
New Fair Use Limit	1.14 TB
Additional Data List Price	\$0
Total List Price	\$108,665

Additional Monthly Data SKU	
IDRDATA7B-SUB	\$26,250

Insight One			
Assets	Fair Use Monthly Data	List Price Per Year	List Price Per
250	.29 TB	\$30,543	\$122.17
500	.57 TB	\$56,584	\$113.17
1,000	1.14 TB	\$108,665	\$108.67
1,500	1.54 TB	\$134,905	\$89.94
2,000	1.95 TB	\$161,144	\$80.57
2,500	2.35 TB	\$187,384	\$74.95
5,000	4.35 TB	\$312,435	\$62.49
7,500	6.35 TB	\$427,101	\$56.95
10,000	8.35 TB	\$504,508	\$50.45
15,000	12.36 TB	\$659,322	\$43.95
20,000	16.37 TB	\$814,137	\$40.71
30,000	24.38 TB	\$1,123,766	\$37.46
40,000	32.39 TB	\$1,433,394	\$35.83
50,000	40.40 TB	\$1,743,023	\$34.86
100,000	80.45 TB	\$3,291,167	\$32.91
150,000	120.51 TB	\$4,839,311	\$32.26
200,000	160.56 TB	\$6,387,455	\$31.94
250,000	200.61 TB	\$7,935,599	\$31.74



Currency: USD
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Management Incentives and Retention Pricing Calculations (1 Year Term)	
Number of Assets the Customer Already Owns	500
Non-Elite Price	\$96,625
MDR Elite + INTA	\$99,619
INTA Standalone	\$12,994
MDR Essentials	\$68,250

-500 asset minimum purchase for Elite
 -500 asset minimum purchase for Essentials
 -2 annual incident escalations for Elite, 1 annual for Essentials
 -Essentials includes monthly threat hunts and includes a shared customer incident team rather than a named customer advisor
 -Essentials is capped at 1,500 assets; Elite has no cap

# of Assets	MDR Elite (MDL: MDR:MDR)		MDR Elite + INTA (MDL: MDR:MDR:INTA)		MDR Essentials (MDL: MDR:MDR)	
	List Price Per Year	List Price Per Asset Per Year	List Price Per Year	List Price Per Asset Per Year	List Price Per Year	List Price Per Asset Per Year
500	N/A	N/A	N/A	N/A	\$63,000	\$210
600	N/A	N/A	N/A	N/A	\$65,225	\$184
700	\$96,625	\$138	\$99,619	\$199	\$68,250	\$187
800	\$93,404	\$117	\$107,414	\$134	\$74,550	\$124
900	\$106,105	\$118	\$132,000	\$147	\$84,370	\$93
1000	\$118,805	\$119	\$136,625	\$137	\$94,870	\$119
1500	\$138,506	\$92	\$162,242	\$108	\$105,029	\$83
2000	\$137,340	\$69	\$157,941	\$79	\$109,887	\$55
3000	\$160,060	\$53	\$189,810	\$63	\$132,976	\$44
4000	\$196,020	\$49	\$225,423	\$56	N/A	N/A
5000	\$224,400	\$45	\$258,060	\$52	N/A	N/A
7500	\$374,880	\$50	\$431,112	\$57	N/A	N/A
10000	\$628,200	\$63	\$622,380	\$62	N/A	N/A
15000	\$990,360	\$66	\$993,914	\$66	N/A	N/A
20000	\$138,200	\$70	\$1,382,000	\$69	N/A	N/A
30000	\$1,307,480	\$44	\$1,273,602	\$42	N/A	N/A
40000	\$1,368,840	\$34	\$1,274,166	\$32	N/A	N/A
50000	\$1,822,060	\$36	\$1,822,060	\$37	N/A	N/A
100,000	\$2,925,120	\$29	\$3,363,888	\$34	N/A	N/A



Currency: \$USD
Last Updated: July 1, 2022

Category	SKUs	Comments	List Price
External Network Penetration Test	PSXNPTSM	EXTERNAL NETWORK PENETRATION TEST - UP TO 5 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$14,575
	PSXNPTMED	EXTERNAL NETWORK PENETRATION TEST - UP TO 10 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$29,150
	PSXNPTLG	EXTERNAL NETWORK PENETRATION TEST - UP TO 15 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$43,725
	PSXCUSNPT	CUSTOM EXTERNAL NETWORK PENETRATION TEST - UP TO X DAYS OF EFFORT (Scope as defined in Statement of Work)	\$2,915/day
Internal Network Penetration Test	PSINNPTSM	INTERNAL NETWORK PENETRATION TEST - UP TO 5 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$14,575
	PSINNPTMED	INTERNAL NETWORK PENETRATION TEST - UP TO 10 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$29,150
	PSINNPTLG	INTERNAL NETWORK PENETRATION TEST - UP TO 15 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$43,725
	PSICUSNPT	CUSTOM INTERNAL NETWORK PENETRATION TEST - UP TO X DAYS OF EFFORT (Scope as defined in Statement of Work)	\$2,915/day
Application Penetration Test (Web or Mobile)	PSWEBSM	APPLICATION PENETRATION TESTING - UP TO 5 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$14,575
	PSWEBMED	APPLICATION PENETRATION TESTING - UP TO 10 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$29,150
	PSWEBLG	APPLICATION PENETRATION TESTING - UP TO 15 DAYS OF EFFORT (Scope as defined in Statement of Work)	\$43,725
	PSCUSWEB	CUSTOM APPLICATION PENETRATION TESTING - UP TO X DAYS OF EFFORT (Scope as defined in Statement of Work)	\$2,915/day
Wireless, Social Engineering, War Dialing	PSWLAN	WIRELESS LAN SECURITY AUDIT (ONSITE) - Up to 5 Days of Effort (Scope as defined in Statement of Work)	\$14,575
	PSCUSWLAN	CUSTOM WIRELESS LAN SECURITY AUDIT (ONSITE) - (Scope as defined in Statement of Work)	\$2,915/day
	PSSE	PROFESSIONAL SERVICES PHYSICAL SOCIAL ENGINEERING (ONSITE) - Up to 3 Days of Effort (Scope as defined in Statement of Work)	\$8,745
	PSESE	PROFESSIONAL SERVICES ELECTRONIC SOCIAL ENGINEERING (REMOTE) - Up to 3 Days of Effort	\$8,745
	PSCUSSE	CUSTOM PROFESSIONAL SERVICES PHYSICAL SOCIAL ENGINEERING (ONSITE) - (Scope as defined in Statement of Work)	\$2,915/day
	PSCUSWD	CUSTOM ANALOG DIAL-UP CONNECTION AUDIT (WAR DIALING)	\$2,782.50/day
Specialty Testing	PSCUSIoT	Custom IoT Penetration Testing - Up to "X" Days of effort - Scope defined in Statement of Work	\$2,915/day
	PSCUSAUTO	Automotive Penetration Testing - Up to "X" Days of effort - Scope defined in Statement of Work	\$4,180/day
	PSCUSRED	Custom Red Team Penetration Testing - Up to "X" Days of effort - Scope defined in Statement of Work	\$2,915/day
	PSCUSPURP	Custom Purple Team Penetration Testing - Up to "X" Days of effort - Scope defined in Statement of Work	\$2,915/day
Misc. Assessment	PSCFD	CUSTOMER FACING DOCUMENT (CFD) for customers and executives summarizing the assessment.	\$4,400
	PSRETEST	Penetration Testing Retest - Up to "X" Days of effort - Scope defined in Statement of Work	\$2,915/day
	PSCUSASS	PSO CUSTOM ASSESSMENT	\$2,915/day
	PSPTPMO	PROJECT MANAGEMENT - Fixed Fee Scope as defined in Statement of Work	\$1,760/day
Category	SKUs	Comments	List Price
InsightVM Training	PSIVMTRN	InsightVM Certified Administrator Training 2-Day Training Class for up to five (5) students Delivered remotely using Rapid7's Virtual Training Lab	\$7,700
	PSIVMTRN-CE	OPEN ENROLLMENT - InsightVM Certified Administrator Training	\$2,200
	PSADVVM	2-Day Dedicated Training - Advanced Vulnerability Management - up to 5 attendees	\$7,700
	PSADVVM-CE	OPEN ENROLLMENT - Advanced Vulnerability Management	\$2,200
	PSCUSTRN	PSO Custom InsightVM Training	Custom
InsightVM Deployment	PSIVMDEPOS	2 Day - Vulnerability Management Deployment QuickStart (Remote only)	\$5,830
	PSIVMDEP30	3 Day - Vulnerability Management Deployment Basic Package	\$8,745
	PSIVMDEP50	5 Day - Vulnerability Management Deployment Standard Package	\$14,575
	PSIVMDEP100	10 Day - Vulnerability Management Deployment Enhanced Package	\$29,150
	PSIVMDEP150	15 Day - Vulnerability Management Deployment Premium Package	\$43,725
	PSIVMDEP200	20 Day - Vulnerability Management Deployment Premium Package	\$58,300
	PSIVMCLUSDEP	Custom Vulnerability Management Deployment - Scope defined in SOW	Custom
PSIVMDEPHC	2-Day Vulnerability Management Deployment Healthcheck	\$5,830	
PSIVMDEPHC+	Extended Vulnerability Management Deployment Healthcheck - Up to 5 days of Effort	\$14,575	
Nexpose Training	PSNX101	2-Day Dedicated Training - Nexpose Certified Administrator Training - up to 5 attendees	\$7,700
	PSNX101-CE	OPEN ENROLLMENT - Nexpose Certified Administrator Training	\$2,200
	PSADVNX	2-Day Dedicated Training - Advanced Vulnerability Management - up to 5 attendees	\$7,700
	PSADVNX-CE	OPEN ENROLLMENT - Advanced Vulnerability Management	\$2,200
	PSCUSTRN	PSO Custom Nexpose Training (Scope as defined in Statement of Work)	Custom
Nexpose Deployment	PSNXDEP	3 Day - Nexpose Deployment Basic Package - Setup and Quick Product Feature Overview	\$8,745
	PSNXDEP5	5 Day - Nexpose Deployment Standard Package - Configuring Nexpose for larger environments	\$14,575
	PSNXDEP10	10 Day - Nexpose Deployment Enhanced Package - Using Nexpose for Enterprise Scanning	\$29,150
	PSNXDEP15	15 Day - Nexpose Deployment Premium Package - Nexpose scanning with Actionable reporting	\$43,725
	PSNXDEP20	20 Day - Nexpose Deployment Package - Enterprise Nexpose Scanning and Reporting	\$58,300
	PSCUSDEP	PSO Custom Nexpose Deployment - Scope as defined in Statement of Work	Custom
	PSCUSDEP	Enterprise Deployment - Fixed Fee Scope as defined in Statement of Work	Custom
	PSNXDEPHC	2-Day Nexpose Health Check	\$5,830
	PSNXDEPHC+	Extended Nexpose Deployment Healthcheck - Up to 5 days of Effort	\$14,575
Category	SKUs	Comments	List Price
Metasploit Dedicated Training	PSMSP101	2-Day Metasploit Pro Certified Specialist Training - up to 5 attendees	\$7,700
	PSCUSMSTRN	PSO Custom Metasploit Training	Custom
	PSMSP101-CE	OPEN ENROLLMENT - METASPLOIT PRO	\$2,200
InsightDR Deployment & Training	PSIDRDEP_SM	InsightDR Quickstart (up to 1000 Assets) - Up to 8 Hours of Implementation Service (Remote only)	\$2,915
	PSIDRDEP_MED	InsightDR Quickstart (1001 to 10,000 Assets) - Up to 16 Hours of Implementation Services	\$5,830
	PSIDRDEP_LRG	InsightDR Quickstart (Greater than 10,000 Assets) - Up to 32 Hours of Implementation Services	\$11,660
	PSCUSIDRDEP	Custom InsightDR Deployment - Scope Defined in SOW	Custom
	PSIDRH1C1D	1-Day InsightDR Deployment Healthcheck	\$2,915
	PSIDRH1C2D	2-Day InsightDR Deployment Healthcheck	\$5,830
	PSIDRH1C3D	3-Day InsightDR Deployment Healthcheck	\$8,745
	PSINSIDRCP	InsightDR Certified Specialist Training 2-Day Training Class for up to five (5) students	\$7,700
	PSCUSIDRTRN	Custom InsightDR Training - Scope defined in SOW	Custom
	PSINSIDRCP-CE	OPEN ENROLLMENT - InsightDR Certified Specialist	\$2,200

InsightAppSec Deployment & Training	PSIASDEPOS	InsightAppSec Quick Start - up to 1 day of deployment services (Remote only)	\$2,915
	PSIASDEP2D	InsightAppSec Deployment - Basic Package - up to 2 Days of effort	\$5,830
	PSIASDEP3D	InsightAppSec Deployment - Standard Package - up to 3 Days of effort	\$8,745
	PSIASDEP5D	InsightAppSec Deployment - Basic Package - up to 5 Days of effort	\$14,575
	PSIASDEP10D	InsightAppSec Deployment - Basic Package - up to 10 Days of effort	\$29,150
	PSIASCUSDEP	InsightAppSec Custom Deployment - Fixed Fee (Scope as defined in Statement of Work)	Custom
	PSIACSTRN	InsightAppSec Certified Specialist	\$7,700
	PSIACSTRN-DE	OPEN ENROLLMENT - InsightAppSec Certified Specialist	\$2,200
PSIACSTRN-DE	ICall Deployment - Scope defined in Statement of Work	\$2,915/day	

AppSpider Deployment & Training	PSASPORQS	AppSpider Quickstart - up to 1 day of deployment services (Remote only)	\$2,915
	PSASDEP2D	AppSpider Deployment - Basic Package - up to 2 Days of effort Scope defined in Service Brief	\$5,830
	PSASDEP3D	AppSpider Deployment - Standard Package - up to 3 Days of effort Scope defined in Service Brief	\$8,745
	PSASDEP5D	AppSpider Deployment - Basic Package - up to 5 Days of effort Scope defined in Service Brief	\$14,575
	PSASDEP10D	AppSpider Deployment - Basic Package - up to 10 Days of effort Scope defined in Service Brief	\$29,150
	PSASCUSDEP	AppSpider Custom Deployment - Fixed Fee (Scope as defined in Statement of Work)	Custom
	PSACSTRN	AppSpider Pro Certified Specialist Training 2-Day Dedicated Training Class for up to five (5) students	\$7,700
	PSACSTRN-DE	OPEN ENROLLMENT - AppSpider Pro Certified Specialist Training	\$2,200
	PSASETRN	AppSpider Enterprise Certified Specialist Training 2-Day Dedicated Training Class for up to five (5) students	\$7,700
	PSASETRN-DE	OPEN ENROLLMENT - AppSpider Enterprise Certified Specialist Training 2-Day Open Enrollment Training Class for one (1) student	\$2,200
	PSASCUSSTRN	AppSpider Custom Training - Fixed Fee (Scope as defined in Statement of Work)	Custom

InsightConnect Workflow Development & Training	PSICNLOW	InsightConnect Workflow Services - up to X days of deployment services (remote only) for	\$2,915/day
	PSICNSTRN	InsightResponse Expert Administrator Training	\$7,700
	PSICNSTRN-DE	OPEN ENROLLMENT - InsightConnect Certified Specialist Training	Custom

Category	SKUs	Comments	List Price
Penetration Testing Training	PSNWAC-OE	Open Enrollment Network Assault Training 3-Day Training Class for one (1) student delivered remotely using Rapid7's Virtual Training Lab	\$3,299
	PSAPPA-OE	Open Enrollment Application Assault Training 3-Day Training Class for one (1) student delivered remotely using Rapid7's Virtual Training Lab	\$3,299
	PSNWACCERT	Network Assault Exam Delivered via Rapid7's online training portal Purchase good for one (1) exam attempt.	\$215
	PSAPPACERT	Application Assault Exam Delivered via Rapid7's online training portal Purchase good for one (1) exam attempt.	\$215

Category	SKUs	Comments	List Price
Advisory Services	PSCSMA	STRATEGIC SERVICES - Cybersecurity Maturity Assessment (CSMA) - Scope Defined in Statement of Work	\$2,915/day
	PSCSPROG	STRATEGIC SERVICES - Cybersecurity Program Development - Scope Defined in Statement of Work	\$2,915/day
	PSCSPOLICY	STRATEGIC SERVICES - Cybersecurity Policy Assessment - Scope Defined in Statement of Work	\$2,915/day
	PSRISKASMT	STRATEGIC SERVICES - Cybersecurity Risk Assessment - Scope Defined in Statement of Work	\$2,915/day
	PSVMMA	STRATEGIC SERVICES - Vulnerability Management Maturity Assessment - Scope Defined in Statement of Work	\$2,915/day
	PSASAMA	STRATEGIC SERVICES - Application Security Maturity Assessment - Scope Defined in Statement of Work	\$2,915/day
	PSCSO	STRATEGIC SERVICES - CSO Services - Scope Defined in Statement of Work	\$2,915/day

Category	SKUs	Comments	List Price
Incident Response	PSRIPDFX	Program Development - Incident Response - Fixed Fee (Scope as defined in Statement of Work)	\$16,500
	PSRIPDHR	Program Development - Incident Response - Hourly Rate (Scope as defined in Statement of Work)	\$364.38/hr
	PSRRTSFX	Incident Response - Program Development - Table Top Simulation - Fixed Fee (Scope as defined in Statement of Work)	\$58,300
	PSRESPEA	INCIDENT RESPONSE - Event Analyst - Hourly Rate (Scope as defined in Statement of Work)	\$364.38/hr
	PSRESPIA	INCIDENT RESPONSE - Incident Analyst - Hourly Rate (Scope as defined in Statement of Work)	\$412.50/hr
	PSRESPPC	INCIDENT RESPONSE - Principal Incident Responder - Hourly Rate (Scope as defined in Statement of Work)	\$495/hr
	PSRESPRT	INCIDENT RESPONSE - Incident Retainer - Hourly Rate (Scope as defined in Statement of Work)	\$467.50/hr



Currency: \$USD
Last Updated: July 1, 2022

InsightConnect Add-on Promo

INPUT CELL INPUT CELL

Instructions: The InsightConnect Add-on Promo is priced as a percentage the list value of the prospect's Managed Service and Insight product ownership. To calculate pricing, use the Ownership Flag to select your prospect's relevant products and enter the ownership quantity. Check the SOAR Flag to identify which products will receive the add-on (Insight Automation option only). See pricing below:

Insight Automation:

20% of list value for selected Insight and Managed products

Pro Automation

40% of list value for all Insight and Manage products

Prospect's Insight Products						
Product	Ownership Flag	Quantity	List Price	INSIGHT Automation Price	PRO Automation Price	SOAR Flag - Insight Automation
InsightVM	Yes		\$0	\$0	\$0	No
InsightIDR	No		\$0	\$0	\$0	No
InsightAppSec	No		\$0	\$0	\$0	No

Prospect's Managed Products						
Service	Ownership Flag	Quantity	List Price	INSIGHT Automation Price	PRO Automation Price	SOAR Flag - Insight Automation
Managed VM	No		\$0	\$0	\$0	No
Managed D&R	Yes - Essentials	1,000	\$109,687	\$21,937	\$43,875	No
Managed AppSec	No		\$0	\$0	\$0	No

Select product ownership, enter quantities, and toggle the Insight Automation flag to calculate SOAR Add-on price:

InsightConnect Add-On Pricing Calculator (1 year Term)	
INSIGHT Automation Pricing	PRO Automation Pricing
\$0	\$43,875

	TEM	D&R	Total
Insight Automation - Total	\$0	\$0	\$0
Insight Automation - % of Total	\$0	\$43,875	\$43,875
Pro Automation - Total	0%	100%	100%

Table 1 - Filter the desired plan

InsightOps Pricing Calculator	
InsightOps Version	Enterprise
Monthly Ad Account Fees	Account
Cache Retention Period	300 Days
Monthly Data Limit	1 TB
Use Price Per Month	N/A
Use Price Per Year	\$64,800
Use Price Per GB Per Month	\$3.79
SKU to Use as Reference	OPISBNT100100

Table 2 - Filter any additional Ad Accounts

SKU	Account Name	Monthly Price	Yearly Price	Quantity
10 GB	OPISBNT100100	N/A	\$1,440	0
100 GB	OPISBNT100100 ADD	N/A	\$1,440	0
1 TB	OPISBNT100100 ADD	N/A	\$14,400	0
100 Assets	OPISASST1000	N/A	\$500	0
1000 Assets	OPISASST1000	N/A	\$5,000	0
10000 Assets	OPISASST10000	N/A	\$50,000	0
100000 Assets	OPISASST100000	N/A	\$500,000	0
1000000 Assets	OPISASST1000000	N/A	\$5,000,000	0

Table 3 - This is the additional data accounts for the customer

Use Price Per Month	N/A
Use Price Per Year	\$64,800
Use Price Per GB Per Month	\$3.79
Adjusted Monthly Data Limit	1,338 GB
Asset Count	4,000

Note: Standard plans cannot exceed a 1 TB monthly data limit

Table 4 - This is the pricing for the desired plan

Category	SKU	Monthly Data	Annual Plan Price	Monthly Plan Price	Annual Plan Price Per GB Per Month	Monthly Plan Price Per GB Per Month
Standard	InsightOps, 10 Day Retention Plans	10 GB	\$665	\$61	\$1.66	\$1.66
	OPISBNT1000	10 GB	\$1,008	\$101	\$1.08	\$1.08
	OPISBNT1010	100 GB	\$2,010	\$201	\$2.01	\$2.01
	OPISBNT10150	150 GB	\$2,879	\$288	\$1.92	\$1.92
	OPISBNT10200	200 GB	\$3,630	\$363	\$1.82	\$1.82
	OPISBNT10250	250 GB	\$4,380	\$438	\$1.75	\$1.75
	OPISBNT10300	300 GB	\$5,130	\$513	\$1.71	\$1.71
	OPISBNT10350	350 GB	\$5,880	\$588	\$1.68	\$1.68
	OPISBNT10400	400 GB	\$6,630	\$663	\$1.66	\$1.66
	OPISBNT10450	450 GB	\$7,380	\$738	\$1.64	\$1.64
	OPISBNT10500	500 GB	\$8,130	\$813	\$1.63	\$1.63
	OPISBNT10550	550 GB	\$8,880	\$888	\$1.62	\$1.62
Standard	InsightOps, 30 Day Retention Plans	10 GB	\$841	\$79	\$2.73	\$2.73
	OPISBNT3000	10 GB	\$1,288	\$129	\$2.73	\$2.73
	OPISBNT3010	100 GB	\$2,576	\$258	\$2.58	\$2.58
	OPISBNT30150	150 GB	\$3,864	\$387	\$2.59	\$2.59
	OPISBNT30200	200 GB	\$5,152	\$516	\$2.58	\$2.58
	OPISBNT30250	250 GB	\$6,440	\$645	\$2.58	\$2.58
	OPISBNT30300	300 GB	\$7,728	\$774	\$2.58	\$2.58
	OPISBNT30350	350 GB	\$9,016	\$903	\$2.58	\$2.58
	OPISBNT30400	400 GB	\$10,304	\$1,032	\$2.58	\$2.58
	OPISBNT30450	450 GB	\$11,592	\$1,159	\$2.58	\$2.58
	OPISBNT30500	500 GB	\$12,880	\$1,288	\$2.58	\$2.58
	OPISBNT30550	550 GB	\$14,168	\$1,417	\$2.58	\$2.58
Standard	InsightOps, 90 Day Retention Plans	10 GB	\$1,017	\$97	\$3.36	\$3.36
	OPISBNT9000	10 GB	\$1,524	\$152	\$3.36	\$3.36
	OPISBNT9010	100 GB	\$3,048	\$304	\$3.05	\$3.05
	OPISBNT90150	150 GB	\$4,572	\$457	\$3.05	\$3.05
	OPISBNT90200	200 GB	\$6,096	\$610	\$3.05	\$3.05
	OPISBNT90250	250 GB	\$7,620	\$763	\$3.05	\$3.05
	OPISBNT90300	300 GB	\$9,144	\$916	\$3.05	\$3.05
	OPISBNT90350	350 GB	\$10,668	\$1,067	\$3.05	\$3.05
	OPISBNT90400	400 GB	\$12,192	\$1,218	\$3.05	\$3.05
	OPISBNT90450	450 GB	\$13,716	\$1,369	\$3.05	\$3.05
	OPISBNT90500	500 GB	\$15,240	\$1,520	\$3.05	\$3.05
	OPISBNT90550	550 GB	\$16,764	\$1,671	\$3.05	\$3.05
Standard	InsightOps, 365 Day Retention Plans	10 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT3650	10 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT36510	100 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365150	150 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365200	200 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365250	250 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365300	300 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365350	350 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365400	400 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365450	450 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365500	500 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	100 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT365100	100 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT365150	150 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365200	200 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365250	250 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365300	300 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365350	350 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365400	400 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365450	450 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365500	500 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365600	600 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	150 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT365150	150 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT365200	200 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365250	250 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365300	300 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365350	350 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365400	400 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365450	450 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365500	500 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365600	600 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365650	650 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	200 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT365200	200 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT365250	250 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365300	300 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365350	350 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365400	400 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365450	450 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365500	500 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365600	600 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365650	650 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365700	700 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	250 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT365250	250 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT365300	300 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365350	350 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365400	400 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365450	450 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365500	500 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365600	600 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365650	650 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365700	700 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365750	750 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	300 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT365300	300 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT365350	350 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365400	400 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365450	450 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365500	500 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365600	600 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365650	650 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365700	700 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365750	750 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365800	800 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	350 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT365350	350 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT365400	400 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365450	450 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365500	500 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365600	600 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365650	650 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365700	700 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365750	750 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365800	800 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365850	850 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	400 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT365400	400 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT365450	450 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365500	500 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365600	600 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365650	650 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365700	700 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365750	750 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365800	800 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365850	850 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365900	900 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	450 GB	\$1,285	\$124	\$4.26	\$4.26
	OPISBNT365450	450 GB	\$1,928	\$193	\$4.26	\$4.26
	OPISBNT365500	500 GB	\$3,856	\$386	\$3.86	\$3.86
	OPISBNT365550	550 GB	\$5,784	\$579	\$3.86	\$3.86
	OPISBNT365600	600 GB	\$7,712	\$772	\$3.86	\$3.86
	OPISBNT365650	650 GB	\$9,640	\$965	\$3.86	\$3.86
	OPISBNT365700	700 GB	\$11,568	\$1,157	\$3.86	\$3.86
	OPISBNT365750	750 GB	\$13,496	\$1,350	\$3.86	\$3.86
	OPISBNT365800	800 GB	\$15,424	\$1,542	\$3.86	\$3.86
	OPISBNT365850	850 GB	\$17,352	\$1,735	\$3.86	\$3.86
	OPISBNT365900	900 GB	\$19,280	\$1,928	\$3.86	\$3.86
	OPISBNT365950	950 GB	\$21,208	\$2,121	\$3.86	\$3.86
Standard	InsightOps, 365 Day Retention Plans	500 GB	\$1,285			



Currency: \$USD
Last Updated: July 1, 2022

Input:

Number of Apps (5 Year Term)	
Number of Apps the Customer Wants to Purchase	-
AppSpider Pro	50
AppSpider Enterprise Annual List Price	\$0

# of Apps	AppSpider Pro		AppSpider Enterprise	
	List Price Per Year	List Price Per App Per Year	List Price Per Year	List Price Per App Per Year
10	\$21,000	\$2,100	\$31,500	\$3,150
15	\$28,375	\$1,892	\$43,125	\$2,875
20	\$36,750	\$1,838	\$55,125	\$2,756
25	\$44,625	\$1,785	\$66,938	\$2,678
30	\$54,000	\$1,800	\$78,000	\$2,600
35	\$62,875	\$1,797	\$88,375	\$2,525
40	\$71,250	\$1,781	\$98,125	\$2,453
45	\$79,125	\$1,766	\$107,250	\$2,382
50	\$86,500	\$1,730	\$115,750	\$2,315
55	\$94,375	\$1,710	\$123,625	\$2,250
60	\$101,750	\$1,692	\$130,875	\$2,188
65	\$109,125	\$1,675	\$137,500	\$2,130
70	\$116,500	\$1,658	\$143,500	\$2,075
75	\$123,875	\$1,642	\$148,875	\$2,023
80	\$131,250	\$1,626	\$153,625	\$1,974
85	\$138,625	\$1,611	\$157,750	\$1,927
90	\$146,000	\$1,596	\$161,250	\$1,883
95	\$153,375	\$1,581	\$164,125	\$1,841
100	\$160,750	\$1,566	\$166,375	\$1,801
105	\$168,125	\$1,551	\$168,000	\$1,763
110	\$175,500	\$1,536	\$169,125	\$1,727
115	\$182,875	\$1,521	\$169,750	\$1,693
120	\$190,250	\$1,506	\$170,000	\$1,661
125	\$197,625	\$1,491	\$170,000	\$1,630
130	\$205,000	\$1,476	\$169,625	\$1,600
135	\$212,375	\$1,461	\$168,875	\$1,572
140	\$219,750	\$1,446	\$167,625	\$1,545
145	\$227,125	\$1,431	\$165,875	\$1,520
150	\$234,500	\$1,416	\$163,625	\$1,496
155	\$241,875	\$1,401	\$160,875	\$1,473
160	\$249,250	\$1,386	\$157,625	\$1,451
165	\$256,625	\$1,371	\$153,875	\$1,430
170	\$264,000	\$1,356	\$149,625	\$1,410
175	\$271,375	\$1,341	\$144,875	\$1,391
180	\$278,750	\$1,326	\$139,625	\$1,373
185	\$286,125	\$1,311	\$133,875	\$1,356
190	\$293,500	\$1,296	\$127,625	\$1,340
195	\$300,875	\$1,281	\$120,875	\$1,325
200	\$308,250	\$1,266	\$113,625	\$1,311
205	\$315,625	\$1,251	\$105,875	\$1,298
210	\$323,000	\$1,236	\$97,625	\$1,286
215	\$330,375	\$1,221	\$88,875	\$1,274
220	\$337,750	\$1,206	\$79,625	\$1,263
225	\$345,125	\$1,191	\$70,000	\$1,252
230	\$352,500	\$1,176	\$60,000	\$1,242
235	\$359,875	\$1,161	\$49,625	\$1,232
240	\$367,250	\$1,146	\$38,875	\$1,222
245	\$374,625	\$1,131	\$27,625	\$1,212
250	\$382,000	\$1,116	\$16,000	\$1,202
255	\$389,375	\$1,101	\$4,000	\$1,192
260	\$396,750	\$1,086	\$0	\$1,182
265	\$404,125	\$1,071	\$0	\$1,172
270	\$411,500	\$1,056	\$0	\$1,162
275	\$418,875	\$1,041	\$0	\$1,152
280	\$426,250	\$1,026	\$0	\$1,142
285	\$433,625	\$1,011	\$0	\$1,132
290	\$441,000	\$996	\$0	\$1,122
295	\$448,375	\$981	\$0	\$1,112
300	\$455,750	\$966	\$0	\$1,102
305	\$463,125	\$951	\$0	\$1,092
310	\$470,500	\$936	\$0	\$1,082
315	\$477,875	\$921	\$0	\$1,072
320	\$485,250	\$906	\$0	\$1,062
325	\$492,625	\$891	\$0	\$1,052
330	\$500,000	\$876	\$0	\$1,042
335	\$507,375	\$861	\$0	\$1,032
340	\$514,750	\$846	\$0	\$1,022
345	\$522,125	\$831	\$0	\$1,012
350	\$529,500	\$816	\$0	\$1,002
355	\$536,875	\$801	\$0	\$992
360	\$544,250	\$786	\$0	\$982
365	\$551,625	\$771	\$0	\$972
370	\$559,000	\$756	\$0	\$962
375	\$566,375	\$741	\$0	\$952
380	\$573,750	\$726	\$0	\$942
385	\$581,125	\$711	\$0	\$932
390	\$588,500	\$696	\$0	\$922
395	\$595,875	\$681	\$0	\$912
400	\$603,250	\$666	\$0	\$902
405	\$610,625	\$651	\$0	\$892
410	\$618,000	\$636	\$0	\$882
415	\$625,375	\$621	\$0	\$872
420	\$632,750	\$606	\$0	\$862
425	\$640,125	\$591	\$0	\$852
430	\$647,500	\$576	\$0	\$842
435	\$654,875	\$561	\$0	\$832
440	\$662,250	\$546	\$0	\$822
445	\$669,625	\$531	\$0	\$812
450	\$677,000	\$516	\$0	\$802
455	\$684,375	\$501	\$0	\$792
460	\$691,750	\$486	\$0	\$782
465	\$699,125	\$471	\$0	\$772
470	\$706,500	\$456	\$0	\$762
475	\$713,875	\$441	\$0	\$752
480	\$721,250	\$426	\$0	\$742
485	\$728,625	\$411	\$0	\$732
490	\$736,000	\$396	\$0	\$722
495	\$743,375	\$381	\$0	\$712
500	\$750,750	\$366	\$0	\$702

Ligand Per Engine Pricing (Existing AppSpider Customers Only)

Category	SKUs	Comments	List Price
AppSpider Enterprise Subscription	ASENTT	AppSpider Enterprise Console - Subscription license, includes one scan engine	\$42,000
	ASENTENG	AppSpider Enterprise - Additional scan engine, subscription license	\$21,000
	ASENTTHOS	AppSpider Enterprise - Additional hosted scan engine, subscription license	\$31,500

Category	SKUs	Comments	List Price
AppSpider Pro Subscription	ASPRDT	AppSpider Pro - Subscription License	\$21,000