ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Fortinet**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	25%			
Firewall services and components	35%			
Routers	35%			
Switches	35%			
Access Points	35%			
Wireless Controller systems	35%			
Software to support these components	35%			
Support Services	5%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$275.00			
Installation		$275.00		
Hardware (if to be owned by school or library)				

*Rates listed are per device, per month, and represent not-to-exceed ceilings. Actual rates by device type will be quoted at or below these amounts.

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$275.00
Wire/Cable maintenance	$250.00
Configuration Changes	$275.00
Basic Technical Support (online or phone)	$275.00
Software upgrades, patches	$275.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$275.00
Design	$275.00
Planning	$275.00
Installation	$275.00
Configuration	$275.00
Maintenance	$275.00

E. Approved Third Party Products								
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	2%	Panduit	2%	Commscope	2%	Siemon	2%	Belden
Racks	10%	Vertiv	5%	APC	5%	Chatsworth	5%	Greatlakes
UPS	25%	Vertiv	5%	APC	10%	Orion		
Firewalls								

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0	
Manufacturer Name:	**Juniper**

A. Broadband Internal Connections
Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.

Description	Minimum Percentage Discount Off MSRP			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	20%			
Support Services	10%			

B. Managed Internal Broadband Services

Description	Maximum Monthly Rate	Maximum Hourly Rate	Maximum Flat Fee	Minimum Percentage Discount Off MSRP
Service	$275.00			
Installation		$275.00		
Hardware (if to be owned by school or library)				45%

Rates listed are per device, per month, and represent not-to-exceed ceilings. Actual rates by device type will be quoted at or below these amounts.

C. Basic Maintenance of Eligible Broadband Internal Connections

Description	Maximum Hourly Rate
Repair/Upkeep of eligible hardware	$275.00
Wire/Cable maintenance	$250.00
Configuration Changes	$275.00
Basic Technical Support (online or phone)	$275.00
Software upgrades, patches	$275.00

D. Additional Value Added Reseller Services

Description	Maximum Hourly Rate
Evaluation	$275.00
Design	$275.00
Planning	$275.00
Installation	$275.00
Configuration	$275.00
Maintenance	$275.00

E. Approved Third Party Products

Description	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Percentage Discount Off MSRP	List Manufacturer
Cabling	2%	Panduit	2%	Commscope	2%	Siemon	2%	Belden
Racks	10%	Vertiv	5%	APC	5%	Chatsworth	5%	Greatlakes
UPS	25%	Vertiv	5%	APC	10%	Orion		
Firewalls	35%	Fortinet	38%	Cisco				

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0	
Manufacturer Name:	**Ruckus**

A. Broadband Internal Connections
Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.

Description	Minimum Percentage Discount Off MSRP			
Antennas, connectors and related	35%			
Firewall services and components	35%			
Routers	35%			
Switches	35%			
Access Points	35%			
Wireless Controller systems	35%			
Software to support these components	30%			
Support Services	5%			

B. Managed Internal Broadband Services

Description	Maximum Monthly Rate	Maximum Hourly Rate	Maximum Flat Fee	Minimum Percentage Discount Off MSRP
Service	$275.00			
Installation		$275.00		
Hardware (if to be owned by school or library)				35%

Rates listed are per device, per month, and represent not-to-exceed ceilings. Actual rates by device type will be quoted at or below these amounts.

C. Basic Maintenance of Eligible Broadband Internal Connections

Description	Maximum Hourly Rate
Repair/Upkeep of eligible hardware	$275.00
Wire/Cable maintenance	$250.00
Configuration Changes	$275.00
Basic Technical Support (online or phone)	$275.00
Software upgrades, patches	$275.00

D. Additional Value Added Reseller Services

Description	Maximum Hourly Rate
Evaluation	$275.00
Design	$275.00
Planning	$275.00
Installation	$275.00
Configuration	$275.00
Maintenance	$275.00

E. Approved Third Party Products

Description	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Percentage Discount Off MSRP	List Manufacturer
Cabling	2%	Panduit	2%	Commscope	2%	Siemon	2%	Belden
Racks	10%	Vertiv	5%	APC	5%	Chatsworth	5%	Greatlakes
UPS	25%	Vertiv	5%	APC	10%	Orion		
Firewalls	35%	Fortinet	38%	Cisco				