ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0	
Manufacturer Name:	**EXTREME NETWORKS**

A. Broadband Internal Connections

Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.

Description	Minimum Percentage Discount Off MSRP			
Antennas, connectors and related	46%			
Firewall services and components	46%			
Routers	46%			
Switches	46%			
Access Points	46%			
Wireless Controller systems	46%			
Software to support these components	36%			
Support Services	5%			

[redacted]

CUMMULATIVE SCORE:	

B. Managed Internal Broadband Services

Description	Maximum Monthly Rate	Maximum Hourly Rate	Maximum Flat Fee	Minimum Percentage Discount Off MSRP
Service	$24,000.00			

Installation		$150.00	$750.00	
Hardware (if to be owned by school or library)				46%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products

Description	Minimum Percentage Discount Off MSRP	List Manufacturer
Cabling	20%	Hubbell Premise Wiring
Racks	20%	Hubbell Premise Wiring
UPS	46%	Extreme Networks or Equivalent
Firewalls	46%	Extreme Networks or Equivalent