ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Extreme Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	55%			
Firewall services and components	55%			
Routers	55%			
Switches	55%			
Access Points	55%			
Wireless Controller systems	55%			
Software to support these components	38%			
Support Services	15%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$250.00			
Installation		$250.00	$100,000.00	
Hardware (if to be owned by school or library)				52%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$250.00
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$250.00
Software upgrades, patches	$250.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$ 250.00
Design	$ 250.00
Planning	$ 150.00
Installation	$ 350.00
Configuration	$ 350.00
Maintenance	$ 350.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	10%	GenX Security	10%	WireIT		
Racks	41.17%	Vertiv	27.00%	APC		
UPS	41.17%	Vertiv	27.00%	APC		
Firewall Hardware	20%	Palo Alto Networks				
Firewall Software/Subscriptions	15%	Palo Alto Networks				
Firewall Support	10%	Palo Alto Networks				
Professional Servcies	0%	Palo Alto Networks				

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Fortinet			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	35%			
Firewall services and components	35%			
Routers	35%			
Switches	35%			
Access Points	35%			
Wireless Controller systems	35%			
Software to support these components	35%			
Support Services	18%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$250.00			
Installation		$250.00	$100,000.00	
Hardware (if to be owned by school or library)				55%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$250.00
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$250.00
Software upgrades, patches	$250.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$150.00
Installation	$350.00
Configuration	$350.00
Maintenance	$350.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	10%	GenX Security	10%	WireIT		
Racks	41.17%	Vertiv	27.00%	APC		
UPS	41.17%	Vertiv	27.00%	APC		
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	HPE/Aruba			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	55%			
Firewall services and components	55%			
Routers	55%			
Switches	55%			
Access Points	55%			
Wireless Controller systems	55%			
Software to support these components	30%			
Support Services	15%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$250.00			
Installation		$250.00	$100,000.00	
Hardware (if to be owned by school or library)				55%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$250.00
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$250.00
Software upgrades, patches	$250.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$150.00
Installation	$350.00
Configuration	$350.00
Maintenance	$350.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	10%	GenX Security	10%	WireIT		
Racks	41.17%	Vertiv	27.00%	APC		
UPS	41.17%	Vertiv	27.00%	APC		
Firewall Hardware	20%	Palo Alto Networks				
Firewall Software/Subscriptions	15%	Palo Alto Networks				
Firewall Support	10%	Palo Alto Networks				
Professional Servcies	0%	Palo Alto Networks				

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Juniper			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	55%			
Firewall services and components	55%			
Routers	55%			
Switches	55%			
Access Points	55%			
Wireless Controller systems	55%			
Software to support these components	30%			
Support Services	15%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$250.00			
Installation		$250.00	$100,000.00	
Hardware (if to be owned by school or library)				55%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$250.00
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$250.00
Software upgrades, patches	$250.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$150.00
Installation	$350.00
Configuration	$350.00
Maintenance	$350.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	10%	GenX Security	10%	WireIT		
Racks	41.17%	Vertiv	27.00%	APC		
UPS	41.17%	Vertiv	27.00%	APC		
Firewalls						