ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0	
Manufacturer Name:	Ruckus

A. Broadband Internal Connections
Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.

Description	Minimum Percentage Discount Off MSRP			
Antennas, connectors and related	40%			
Firewall services and components	40%			
Routers	40%			
Switches	40%			
Access Points	40%			
Wireless Controller systems	30%			
Software to support these components	20%			
Support Services	20%			

B. Managed Internal Broadband Services

Description	Maximum Monthly Rate	Maximum Hourly Rate	Maximum Flat Fee	Minimum Percentage Discount Off MSRP
Service	$325.00			
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections

Description	Maximum Hourly Rate
Repair/Upkeep of eligible hardware	
Wire/Cable maintenance	
Configuration Changes	
Basic Technical Support (online or phone)	
Software upgrades, patches	

D. Additional Value Added Reseller Services

Description	Maximum Hourly Rate
Evaluation	$325.00
Design	$325.00
Planning	$325.00
Installation	$275.00
Configuration	$275.00
Maintenance	$275.00

E. Approved Third Party Products

Description	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Percentage Discount Off MSRP	List Manufacturer	Percentage Discount Off MSRP	List Manufacturer
Cabling	15%	Eaton/Tripp Lite	15%	C2G	15%	APC	40%	Juniper	35%	Cisco
Racks	3%	Eaton/Tripp Lite	3%	CyberPower	3%	APC	40%	Juniper	35%	Cisco
UPS	5%	Eaton/Tripp Lite	5%	CyberPower	5%	APC				
Firewalls	5%	Barracuda	5%	Fortinet	5%	Palo Alto	40%	Juniper	35%	Cisco