ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0	
Manufacturer Name:	Cisco

A. Broadband Internal Connections
Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.

Description	Minimum Percentage Discount Off MSRP			
Antennas, connectors and related	40%			
Firewall services and components	40%			
Routers	40%			
Switches	40%			
Access Points	40%			
Wireless Controller systems	40%			
Software to support these components	40%			
Support Services	15%			

B. Managed Internal Broadband Services

Description	Maximum Monthly Rate	Maximum Hourly Rate	Maximum Flat Fee	Minimum Percentage Discount Off MSRP
Service	n/a			
Installation		n/a	n/a	
Hardware (if to be owned by school or library)				n/a

C. Basic Maintenance of Eligible Broadband Internal Connections

Description	Maximum Hourly Rate
Repair/Upkeep of eligible hardware	$350.00
Wire/Cable maintenance	$350.00
Configuration Changes	$350.00
Basic Technical Support (online or phone)	$350.00
Software upgrades, patches	$350.00

D. Additional Value Added Reseller Services

Description	Maximum Hourly Rate
Evaluation	$350.00
Design	$350.00
Planning	$350.00
Installation	$350.00
Configuration	$350.00
Maintenance	$350.00

E. Approved Third Party Products

Description	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer
Cabling						
Racks						
UPS			42%	Vertiv		
Firewalls - Hardware	18%	Palo Alto	40%	Checkpoint		
Firewalls - Software	13%	Palo Alto	15%	Checkpoint		
Firewalls - Support Services	5%	Palo Alto	15%	Checkpoint		
Firewalls - Pro Services	0%	Palo Alto	15%	Checkpoint		

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Juniper			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	45%			
Support Services	15%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	n/a			
Installation		n/a	n/a	
Hardware (if to be owned by school or library)				n/a

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$350.00
Wire/Cable maintenance	$350.00
Configuration Changes	$350.00
Basic Technical Support (online or phone)	$350.00
Software upgrades, patches	$350.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$350.00
Design	$350.00
Planning	$350.00
Installation	$350.00
Configuration	$350.00
Maintenance	$350.00

E. Approved Third Party Products											
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**			**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**			
Cabling											
Racks											
UPS					42%	Vertiv					
Firewalls - Hardware	18%	Palo Alto			40%	Checkpoint					
Firewalls - Software	13%	Palo Alto			15%	Checkpoint					
Firewalls - Support Services	5%	Palo Alto			15%	Checkpoint					
Firewalls - Pro Services	0%	Palo Alto			15%	Checkpoint					