ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Cisco Systems			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	10%			
Support Services	10%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$250.00			
Installation		$125.00		
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$125.00
Wire/Cable maintenance	$75.00
Configuration Changes	$125.00
Basic Technical Support (online or phone)	$125.00
Software upgrades, patches	$125.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$125.00
Design	$125.00
Planning	$125.00
Installation	$125.00
Configuration	$125.00
Maintenance	$125.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	15%	Hubbel	15%	Leviton	15%	Commscope
Racks	15%	Middle Atlantic	15%	Panduit	15%	
UPS	15%	Eaton	15%	Chatsworth	15%	
Firewalls	15%	Barracuda				

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	HPE			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	40%			
Firewall services and components	40%			
Routers	40%			
Switches	40%			
Access Points	40%			
Wireless Controller systems	40%			
Software to support these components	40%			
Support Services	40%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$250.00			
Installation		$125.00		
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$125.00
Wire/Cable maintenance	$75.00
Configuration Changes	$125.00
Basic Technical Support (online or phone)	$125.00
Software upgrades, patches	$125.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$125.00
Design	$125.00
Planning	$125.00
Installation	$125.00
Configuration	$125.00
Maintenance	$125.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	15%	Hubbel	15%	Leviton	15%	Commscope
Racks	15%	Middle Atlantic	15%	Panduit	15%	
UPS	15%	Eaton	15%	Chatsworth	15%	
Firewalls	15%	Barracuda				

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	NetGear			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	30%			
Firewall services and components	30%			
Routers	30%			
Switches	30%			
Access Points	30%			
Wireless Controller systems	30%			
Software to support these components	30%			
Support Services	10%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$250.00			
Installation		$125.00		
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$125.00
Wire/Cable maintenance	$75.00
Configuration Changes	$125.00
Basic Technical Support (online or phone)	$125.00
Software upgrades, patches	$125.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$125.00
Design	$125.00
Planning	$125.00
Installation	$125.00
Configuration	$125.00
Maintenance	$125.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	15%	Hubbel	15%	Leviton	15%	Commscope
Racks	15%	Middle Atlantic	15%	Panduit	15%	
UPS	15%	Eaton	15%	Chatsworth	15%	
Firewalls	15%	Barracuda				