ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Extreme Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	46%			
Firewall services and components	46%			
Routers	46%			
Switches	46%			
Access Points	46%			
Wireless Controller systems	46%			
Software to support these components	35%			
Support Services	23%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service				
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$250.00
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$250.00
Software upgrades, patches	$250.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$185.00
Design	$185.00
Planning	$185.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	20%	Panduit	35%			
Racks	35%	Vertiv	35%	APC (Schneider Electric)	35%	Meter
UPS	35%	Vertiv	35%	APC (Schneider Electric)	30%	Extreme Power
Firewalls	20%	Palo Alto	33%	Fortinet	35%	Meter

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	HPE Aruba			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	43%			
Firewall services and components	43%			
Routers	43%			
Switches	43%			
Access Points	43%			
Wireless Controller systems	43%			
Software to support these components	43%			
Support Services	43%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service				
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$250.00
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$250.00
Software upgrades, patches	$250.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$185.00
Design	$185.00
Planning	$185.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	20%	Panduit	35%	Meter		
Racks	35%	Vertiv	35%	APC (Schneider Electric)	35%	Meter
UPS	35%	Vertiv	35%	APC (Schneider Electric)	30%	Extreme Power
Firewalls	20%	Palo Alto	33%	Fortinet	35%	Meter

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Juniper			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	80%			
Firewall services and components	64%			
Routers	64%			
Switches	64%			
Access Points	65%			
Wireless Controller systems	65%			
Software to support these components	47%			
Support Services	24%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service				
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$250.00
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$250.00
Software upgrades, patches	$250.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$185.00
Design	$185.00
Planning	$185.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	20%	Panduit	35%	Meter		
Racks	35%	Vertiv	35%	APC (Schneider Electric)	35%	Meter
UPS	35%	Vertiv	35%	APC (Schneider Electric)	30%	Extreme Power
Firewalls	20%	Palo Alto	33%	Fortinet	35%	Meter

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Meter			

A. Broadband Internal Connections

Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.

Description	Minimum Percentage Discount Off MSRP			
Antennas, connectors and related	35%			
Firewall services and components	35%			
Routers	35%			
Switches	35%			
Access Points	35%			
Wireless Controller systems	35%			
Software to support these components	35%			
Support Services	35%			

B. Managed Internal Broadband Services

Description	Maximum Monthly Rate	Maximum Hourly Rate	Maximum Flat Fee	Minimum Percentage Discount Off MSRP
Service				
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections

Description	Maximum Hourly Rate
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$250.00
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$250.00
Software upgrades, patches	$250.00

D. Additional Value Added Reseller Services

Description	Maximum Hourly Rate
Evaluation	$185.00
Design	$185.00
Planning	$185.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products

Description	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer
Cabling	20%	Panduit	35%	Meter		
Racks	35%	Vertiv	35%	APC (Schneider Electric)	35%	Meter
UPS	35%	Vertiv	35%	APC (Schneider Electric)	30%	Extreme Power
Firewalls	20%	Palo Alto	33%	Fortinet	35%	Meter