ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Ruckus Networks**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	36%			
Firewall services and components	36%			
Routers	36%			
Switches	36%			
Access Points	36%			
Wireless Controller systems	36%			
Software to support these components	25%			
Support Services	5%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$32,000.00			
Installation		$225.00	N/A	
Hardware (if to be owned by school or library)				28%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$200.00
Configuration Changes	$175.00
Basic Technical Support (online or phone)	$175.00
Software upgrades, patches	$175.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$175.00
Design	$250.00
Planning	$200.00
Installation	$200.00
Configuration	$200.00
Maintenance	$200.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	N/A					
Racks	N/A					
UPS	N/A					
Firewalls	N/A					

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**FortiNet**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	37%			
Firewall services and components	37%			
Routers	37%			
Switches	37%			
Access Points	37%			
Wireless Controller systems	37%			
Software to support these components	20%			
Support Services	10%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$32,000.00			
Installation		$225.00	N/A	
Hardware (if to be owned by school or library)				37%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	$200.00
Configuration Changes	$175.00
Basic Technical Support (online or phone)	$175.00
Software upgrades, patches	$175.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$175.00
Design	$250.00
Planning	$200.00
Installation	$200.00
Configuration	$200.00
Maintenance	$200.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	N/A					
Racks	N/A					
UPS	N/A					
Firewalls	N/A					