ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Extreme Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	51%			
Firewall services and components	51%			
Routers	51%			
Switches	51%			
Access Points	51%			
Wireless Controller systems	51%			
Software to support these components	35%			
Support Services	5%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$15,000.00			
Installation		$250.00	N/A	
Hardware (if to be owned by school or library)				N/A

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	N/A
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$180.00
Software upgrades, patches	$180.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$250.00
Installation	$250.00
Configuration	$250.00
Maintenance	$180.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks						
UPS						
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	HPE Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	50%			
Firewall services and components	50%			
Routers	50%			
Switches	50%			
Access Points	50%			
Wireless Controller systems	50%			
Software to support these components	46%			
Support Services	35%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$15,000.00			
Installation		$250.00	N/A	
Hardware (if to be owned by school or library)				N/A

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	N/A
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$180.00
Software upgrades, patches	$180.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$250.00
Installation	$250.00
Configuration	$250.00
Maintenance	$180.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks						
UPS						
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Juniper Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	15%			
Support Services	15%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$15,000.00			
Installation		$250.00	N/A	
Hardware (if to be owned by school or library)				N/A

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	N/A
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$180.00
Software upgrades, patches	$180.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$250.00
Installation	$250.00
Configuration	$250.00
Maintenance	$180.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks						
UPS						
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Ruckus Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	15%			
Support Services	10%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$15,000.00			
Installation		$250.00	N/A	
Hardware (if to be owned by school or library)				N/A

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	N/A
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$180.00
Software upgrades, patches	$180.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$250.00
Installation	$250.00
Configuration	$250.00
Maintenance	$180.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks						
UPS						
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Fortinet			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	35%			
Firewall services and components	35%			
Routers	35%			
Switches	35%			
Access Points	35%			
Wireless Controller systems	35%			
Software to support these components	35%			
Support Services	17%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$15,000.00			
Installation		$250.00	N/A	
Hardware (if to be owned by school or library)				N/A

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	N/A
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$180.00
Software upgrades, patches	$180.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$250.00
Installation	$250.00
Configuration	$250.00
Maintenance	$180.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks						
UPS						
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Cisco Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	51%			
Firewall services and components	51%			
Routers	51%			
Switches	51%			
Access Points	51%			
Wireless Controller systems	51%			
Software to support these components	51%			
Support Services	25%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$15,000.00			
Installation		$250.00	N/A	
Hardware (if to be owned by school or library)				N/A

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	N/A
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$180.00
Software upgrades, patches	$180.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$250.00
Installation	$250.00
Configuration	$250.00
Maintenance	$180.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks						
UPS						
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Arista Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	20%			
Firewall services and components	15%			
Routers	40%			
Switches	40%			
Access Points	40%			
Wireless Controller systems	20%			
Software to support these components	20%			
Support Services	20%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$15,000.00			
Installation		$250.00	N/A	
Hardware (if to be owned by school or library)				N/A

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$250.00
Wire/Cable maintenance	N/A
Configuration Changes	$250.00
Basic Technical Support (online or phone)	$180.00
Software upgrades, patches	$180.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$250.00
Design	$250.00
Planning	$250.00
Installation	$250.00
Configuration	$250.00
Maintenance	$180.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks						
UPS						
Firewalls						