ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Fortinet			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	0%			
Firewall services and components	35%			
Routers	35%			
Switches	35%			
Access Points	35%			
Wireless Controller systems	35%			
Software to support these components	25%			
Support Services	15%			

B. Managed Internal Broadband Services					
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**	
Service	**$100.00				**Quoted per device and quantity.
Installation		$150.00	**$150.00		**Quoted per device and quantity.
Hardware (if to be owned by school or library)				**	**If school/library is owning, discounts would be same as above

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$95.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$135.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	20%	Leviton				
Racks	20%	Great Lakes	20%	Nvent / Hoffman		
UPS	15%	APC	20%	Vertiv	15%	Eatom
Firewalls	28%	Palo Alto	18%	Barracuda		

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Cisco			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	50%			
Firewall services and components	50%			
Routers	50%			
Switches	50%			
Access Points	50%			
Wireless Controller systems	50%			
Software to support these components	50%			
Support Services	30%			

B. Managed Internal Broadband Services					
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**	
Service	**$100.00				**Quoted per device and quantity.
Installation		$150.00	**$150.00		**Quoted per device and quantity.
Hardware (if to be owned by school or library)				**	**If school/library is owning, discounts would be same as above

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$95.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	20%	Leviton				
Racks	20%	Great Lakes	20%	Nvent / Hoffman		
UPS	15%	APC	20%	Vertiv	15%	Eaton
Firewalls	28/%	Palo Alto	18%	Barracuda		

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Ruckus Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	55%			
Firewall services and components	0%			
Routers	0%			
Switches	55%			
Access Points	55%			
Wireless Controller systems	55%			
Software to support these components	20%			
Support Services	20%			

B. Managed Internal Broadband Services					
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**	
Service	**$100.00				**Quoted per device and quantity.
Installation		$150.00	**$150.00		**Quoted per device and quantity.
Hardware (if to be owned by school or library)				**	**If school/library is owning, discounts would be same as above

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$95.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$135.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	20%	Leviton				
Racks	20%	Great Lakes	20%	Nvent / Hoffman		
UPS	15%	APC	20%	Vertiv	15%	Eaton
Firewalls	28%	Palo Alto	18%	Barracuda		

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Extreme Networks			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	60%			
Firewall services and components	60%			
Routers	60%			
Switches	60%			
Access Points	60%			
Wireless Controller systems	60%			
Software to support these components	17%			
Support Services	12%			

B. Managed Internal Broadband Services					
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**	
Service	**$100.00				**Quoted per device and quantity.
Installation		$150.00	**$150.00		**Quoted per device and quantity.
Hardware (if to be owned by school or library)					**If school/library is owning, discounts would be same as above

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$95.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$135.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	20%	Leviton				
Racks	20%	Great Lakes	20%	Nvent / Hoffman		
UPS	15%	APC	20%	Vertiv	15%	Eaton
Firewalls	28%	Palo Alto	18%	Barracuda		