ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Cisco/Meraki			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	40%			
Firewall services and components	40%			
Routers	40%			
Switches	40%			
Access Points	40%			
Wireless Controller systems	40%			
Software to support these components	30%			
Support Services	30%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service				
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	
Wire/Cable maintenance	
Configuration Changes	
Basic Technical Support (online or phone)	
Software upgrades, patches	

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$275.00
Design	$275.00
Planning	$275.00
Installation	$275.00
Configuration	$275.00
Maintenance	$275.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks	30%	APC	40%	Eaton/Tripplite		
UPS	30%	APC	40%	Eaton/Tripplite		
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	HPE-Aruba			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	30%			
Support Services	30%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service				
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	
Wire/Cable maintenance	
Configuration Changes	
Basic Technical Support (online or phone)	
Software upgrades, patches	

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$275.00
Design	$275.00
Planning	$275.00
Installation	$275.00
Configuration	$275.00
Maintenance	$275.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks	30%	APC	40%	Eaton/Tripplite		
UPS	30%	APC	40%	Eaton/Tripplite		
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Juniper			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	30%			
Support Services	30%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service				
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	
Wire/Cable maintenance	
Configuration Changes	
Basic Technical Support (online or phone)	
Software upgrades, patches	

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$275.00
Design	$275.00
Planning	$275.00
Installation	$275.00
Configuration	$275.00
Maintenance	$275.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling						
Racks	30%	APC	40%	Eaton/Tripplite		
UPS	30%	APC	40%	Eaton/Tripplite		
Firewalls						