ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0	
Manufacturer Name:	Fortinet

A. Broadband Internal Connections
Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.

Description	Minimum Percentage Discount Off MSRP			
Antennas, connectors and related	35%			
Firewall services and components	35%			
Routers	35%			
Switches	35%			
Access Points	35%			
Wireless Controller systems	35%			
Software to support these components	20%			
Support Services	20%			

B. Managed Internal Broadband Services

Description	Maximum Monthly Rate	Maximum Hourly Rate	Maximum Flat Fee	Minimum Percentage Discount Off MSRP
Service	$39.72			
Installation		$288.57	$100,000.00	
Hardware (if to be owned by school or library)				35%

C. Basic Maintenance of Eligible Broadband Internal Connections

Description	Maximum Hourly Rate
Repair/Upkeep of eligible hardware	$288.57
Wire/Cable maintenance	$288.57
Configuration Changes	$288.57
Basic Technical Support (online or phone)	$288.57
Software upgrades, patches	$288.57

D. Additional Value Added Reseller Services

Description	Maximum Hourly Rate
Evaluation	$288.57
Design	$288.57
Planning	$288.57
Installation	$288.57
Configuration	$288.57
Maintenance	$288.57

E. Approved Third Party Products

Description	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer	Minimum Percentage Discount Off MSRP	List Manufacturer
Cabling						
Racks						
UPS	20%	Vertiv				
Firewalls	50%	Cisco	35%	Fortinet		