ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Fortinet**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	47%			
Firewall services and components	47%			
Routers	47%			
Switches	47%			
Access Points	47%			
Wireless Controller systems	47%			
Software to support these components	47%			
Support Services	12%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$285.00			
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$285.00
Wire/Cable maintenance	$285.00
Configuration Changes	$285.00
Basic Technical Support (online or phone)	$285.00
Software upgrades, patches	$285.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$300.00
Design	$300.00
Planning	$300.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	15%	Norwell	15%	Modern Edge		
Racks	15%	Norwell	15%	Modern Edge		
UPS	16%	Schneider Electric (APC)	16%	Vertiv		
Firewalls			10%	Barracuda		

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Cisco**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	45%			
Support Services	12%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$285.00			
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$285.00
Wire/Cable maintenance	$285.00
Configuration Changes	$285.00
Basic Technical Support (online or phone)	$285.00
Software upgrades, patches	$285.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$300.00
Design	$300.00
Planning	$300.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	15%	Norwell	15%	Modern Edge		
Racks	15%	Norwell	15%	Modern Edge		
UPS	16%	Schneider Electric (APC)	16%	Vertiv		
Firewalls						

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Extreme Networks**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	49%			
Firewall services and components	49%			
Routers	49%			
Switches	49%			
Access Points	49%			
Wireless Controller systems	49%			
Software to support these components	39%			
Support Services	15%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$285.00			
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$285.00
Wire/Cable maintenance	$285.00
Configuration Changes	$285.00
Basic Technical Support (online or phone)	$285.00
Software upgrades, patches	$285.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$300.00
Design	$300.00
Planning	$300.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	15%	Norwell	15%	Modern Edge		
Racks	15%	Norwell	15%	Modern Edge		
UPS	16%	Schneider Electric (APC)	16%	Vertiv		
Firewalls	28%	Palo Alto	10%	Barracuda		

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**HPE**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	48%			
Firewall services and components	48%			
Routers	48%			
Switches	48%			
Access Points	48%			
Wireless Controller systems	48%			
Software to support these components	48%			
Support Services	48%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$285.00			
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$285.00
Wire/Cable maintenance	$285.00
Configuration Changes	$285.00
Basic Technical Support (online or phone)	$285.00
Software upgrades, patches	$285.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$300.00
Design	$300.00
Planning	$300.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	15%	Norwell	15%	Modern Edge		
Racks	15%	Norwell	15%	Modern Edge		
UPS	16%	Schneider Electric (APC)	16%	Vertiv		
Firewalls	28%	Palo Alto	10%	Barracuda		

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Juniper**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	48%			
Firewall services and components	48%			
Routers	48%			
Switches	48%			
Access Points	48%			
Wireless Controller systems	48%			
Software to support these components	22%			
Support Services	15%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$285.00			
Installation				
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$285.00
Wire/Cable maintenance	$285.00
Configuration Changes	$285.00
Basic Technical Support (online or phone)	$285.00
Software upgrades, patches	$285.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$300.00
Design	$300.00
Planning	$300.00
Installation	$300.00
Configuration	$300.00
Maintenance	$300.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	15%	Norwell	15%	Modern Edge		
Racks	15%	Norwell	15%	Modern Edge		
UPS	16%	Schneider Electric (APC)	16%	Vertiv		
Firewalls	28%	Palo Alto	10%	Barracuda		