ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Extreme Networks**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	50%			
Firewall services and components	50%			
Routers	50%			
Switches	50%			
Access Points	50%			
Wireless Controller systems	50%			
Software to support these components	50%			
Support Services	36%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$2,000.00			
Installation		$150.00	$2,000.00	
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Vertical**	**5%**	**General**	**5%**	**Belden**
Racks	**5%**	**Vertical**	**5%**	**Hoffman**	**5%**	**TrippLite (Eaton)**
UPS	**5%**	**CyberPower**	**5%**	**APC**	**5%**	**Vertiv**
Firewalls	**5%**	**Fortinet**	**2%**	**iBoss**	**1%**	**Ubiquiti**

Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Commscope**	**5%**	**Superior**	**5%**	**TrueCable**
Racks	**5%**	**StarTech**	**5%**	**Navepoint**	**5%**	**Panduit**
UPS	**5%**	**TrippLite (Eaton)**	**5%**	**Orion**	**1%**	**Ubiquiti**
Firewalls	**5%**	**Palo Alto**	**5%**	**AppianSys**	**5%**	**HPE Juniper**

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**HPE Networks**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	30%			
Support Services	30%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$2,000.00			
Installation		$150.00	$2,000.00	
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Vertical**	**5%**	**General**	**5%**	**Belden**
Racks	**5%**	**Vertical**	**5%**	**Hoffman**	**5%**	**TrippLite (Eaton)**
UPS	**5%**	**CyberPower**	**5%**	**APC**	**5%**	**Vertiv**
Firewalls	**5%**	**Fortinet**	**2%**	**iBoss**	**1%**	**Ubiquiti**

Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Commscope**	**5%**	**Superior**	**5%**	**TrueCable**
Racks	**5%**	**StarTech**	**5%**	**Navepoint**	**5%**	**Panduit**
UPS	**5%**	**TrippLite (Eaton)**	**5%**	**Orion**	**1%**	**Ubiquiti**
Firewalls	**5%**	**Palo Alto**	**5%**	**AppliansSys**	**5%**	**HPE Juniper**

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Juniper Networks**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	45%			
Firewall services and components	45%			
Routers	45%			
Switches	45%			
Access Points	45%			
Wireless Controller systems	45%			
Software to support these components	30%			
Support Services	30%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$2,000.00			
Installation		$150.00	$2,000.00	
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Vertical**	**5%**	**General**	**5%**	**Belden**
Racks	**5%**	**Vertical**	**5%**	**Hoffman**	**5%**	**TrippLite (Eaton)**
UPS	**5%**	**CyberPower**	**5%**	**APC**	**5%**	**Vertiv**
Firewalls	**5%**	**Fortinet**	**2%**	**iBoss**	**1%**	**Ubiquiti**

Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Commscope**	**5%**	**Superior**	**5%**	**TrueCable**
Racks	**5%**	**StarTech**	**5%**	**Navepoint**	**5%**	**Panduit**
UPS	**5%**	**TrippLite (Eaton)**	**5%**	**Orion**	**1%**	**Ubiquiti**
Firewalls	**5%**	**Palo Alto**	**5%**	**AppllianSys**	**5%**	**HPE Juniper**

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Ruckus**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	50%			
Firewall services and components	50%			
Routers	50%			
Switches	50%			
Access Points	50%			
Wireless Controller systems	40%			
Software to support these components	10%			
Support Services	10%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$2,000.00			
Installation		$150.00	$2,000.00	
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Vertical**	**5%**	**General**	**5%**	**Belden**
Racks	**5%**	**Vertical**	**5%**	**Hoffman**	**5%**	**TrippLite (Eaton)**
UPS	**5%**	**CyberPower**	**5%**	**APC**	**5%**	**Vertiv**
Firewalls	**5%**	**Fortinet**	**2%**	**iBoss**	**1%**	**Ubiquiti**

Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Commscope**	**5%**	**Superior**	**5%**	**TrueCable**
Racks	**5%**	**StarTech**	**5%**	**Navepoint**	**5%**	**Panduit**
UPS	**5%**	**TrippLite (Eaton)**	**5%**	**Orion**	**1%**	**Ubiquiti**
Firewalls	**5%**	**Palo Alto**	**5%**	**AppllianSys**	**5%**	**HPE Juniper**

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Fortinet**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	30%			
Firewall services and components	30%			
Routers	30%			
Switches	30%			
Access Points	30%			
Wireless Controller systems	30%			
Software to support these components	30%			
Support Services	25%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$2,000.00			
Installation		$150.00	$2,000.00	
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Vertical**	**5%**	**General**	**5%**	**Belden**
Racks	**5%**	**Vertical**	**5%**	**Hoffman**	**5%**	**TrippLite (Eaton)**
UPS	**5%**	**CyberPower**	**5%**	**APC**	**5%**	**Vertiv**
Firewalls	**5%**	**Fortinet**	**2%**	**iBoss**	**1%**	**Ubiquiti**

Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Commscope**	**5%**	**Superior**	**5%**	**TrueCable**
Racks	**5%**	**StarTech**	**5%**	**Navepoint**	**5%**	**Panduit**
UPS	**5%**	**TrippLite (Eaton)**	**5%**	**Orion**	**1%**	**Ubiquiti**
Firewalls	**5%**	**Palo Alto**	**5%**	**AppllianSys**	**5%**	**HPE Juniper**

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**Arista Networks**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	40%			
Firewall services and components	15%			
Routers	40%			
Switches	40%			
Access Points	40%			
Wireless Controller systems	40%			
Software to support these components	20%			
Support Services	20%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$2,000.00			
Installation		$150.00	$2,000.00	
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Vertical**	**5%**	**General**	**5%**	**Belden**
Racks	**5%**	**Vertical**	**5%**	**Hoffman**	**5%**	**TrippLite (Eaton)**
UPS	**5%**	**CyberPower**	**5%**	**APC**	**5%**	**Vertiv**
Firewalls	**5%**	**Fortinet**	**2%**	**iBoss**	**1%**	**Ubiquiti**

Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Commscope**	**5%**	**Superior**	**5%**	**TrueCable**
Racks	**5%**	**StarTech**	**5%**	**Navepoint**	**5%**	**Panduit**
UPS	**5%**	**TrippLite (Eaton)**	**5%**	**Orion**	**1%**	**Ubiquiti**
Firewalls	**5%**	**Palo Alto**	**5%**	**AppllianSys**	**5%**	**HPE Juniper**

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	**NETGEAR**			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	30%			
Firewall services and components	30%			
Routers	30%			
Switches	30%			
Access Points	30%			
Wireless Controller systems	30%			
Software to support these components	30%			
Support Services	30%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$2,000.00			
Installation		$150.00	$2,000.00	
Hardware (if to be owned by school or library)				5%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Vertical**	**5%**	**General**	**5%**	**Belden**
Racks	**5%**	**Vertical**	**5%**	**Hoffman**	**5%**	**TrippLite (Eaton)**
UPS	**5%**	**CyberPower**	**5%**	**APC**	**5%**	**Vertiv**
Firewalls	**5%**	**Fortinet**	**2%**	**iBoss**	**1%**	**Ubiquiti**

Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	**5%**	**Commscope**	**5%**	**Superior**	**5%**	**TrueCable**
Racks	**5%**	**StarTech**	**5%**	**Navepoint**	**5%**	**Panduit**
UPS	**5%**	**TrippLite (Eaton)**	**5%**	**Orion**	**1%**	**Ubiquiti**
Firewalls	**5%**	**Palo Alto**	**5%**	**AppllianSys**	**5%**	**HPE Juniper**