ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Fortinet			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	25%			
Firewall services and components	25%			
Routers	35%			
Switches	35%			
Access Points	35%			
Wireless Controller systems	35%			
Software to support these components	35%			
Support Services	25%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$35,280.00			
Installation		$210.00	$1,600.00	
Hardware (if to be owned by school or library)				

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$210.00
Wire/Cable maintenance	$175.00
Configuration Changes	$210.00
Basic Technical Support (online or phone)	$185.00
Software upgrades, patches	$185.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$210.00
Design	$265.00
Planning	$250.00
Installation	$210.00
Configuration	$210.00
Maintenance	$210.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	30%	Legrand	30%	Add-on	23%	Axiom
Racks	25%	APC	20%	Vertiv	25%	Eaton
UPS	30%	APC	35%	CyberPower	15%	Eaton
Firewalls	25%	SonicWall	20%	Juniper		