ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Ruckus			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	25%			
Firewall services and components	0%			
Routers	0%			
Switches	34%			
Access Points	25%			
Wireless Controller systems	25%			
Software to support these components	5%			
Support Services	5%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$3.35/student			
Installation		$150.00	N/A	
Hardware (if to be owned by school or library)				36%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	N/A					
Racks	N/A					
UPS	N/A					
Firewalls	N/A					

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	HPE/Aruba			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	55%			
Firewall services and components	0%			
Routers	55%			
Switches	55%			
Access Points	55%			
Wireless Controller systems	55%			
Software to support these components	60%			
Support Services	3%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$3.35/student			
Installation		$150.00	N/A	
Hardware (if to be owned by school or library)				36%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	N/A					
Racks	N/A					
UPS	N/A					
Firewalls	N/A					

ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0				
Manufacturer Name:	Netgear			
A. Broadband Internal Connections **Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.**				
Description	**Minimum Percentage Discount Off MSRP**			
Antennas, connectors and related	20%			
Firewall services and components	20%			
Routers	20%			
Switches	20%			
Access Points	20%			
Wireless Controller systems	20%			
Software to support these components	20%			
Support Services	5%			

B. Managed Internal Broadband Services				
Description	**Maximum Monthly Rate**	**Maximum Hourly Rate**	**Maximum Flat Fee**	**Minimum Percentage Discount Off MSRP**
Service	$3.35/student			
Installation		$150.00	N/A	
Hardware (if to be owned by school or library)				36%

C. Basic Maintenance of Eligible Broadband Internal Connections	
Description	**Maximum Hourly Rate**
Repair/Upkeep of eligible hardware	$150.00
Wire/Cable maintenance	$150.00
Configuration Changes	$150.00
Basic Technical Support (online or phone)	$150.00
Software upgrades, patches	$150.00

D. Additional Value Added Reseller Services	
Description	**Maximum Hourly Rate**
Evaluation	$150.00
Design	$150.00
Planning	$150.00
Installation	$150.00
Configuration	$150.00
Maintenance	$150.00

E. Approved Third Party Products						
Description	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**	**Minimum Percentage Discount Off MSRP**	**List Manufacturer**
Cabling	N/A					
Racks	N/A					
UPS	N/A					
Firewalls	N/A					