| ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0 | | | | |
|---|---|---|---|---|
| **Manufacturer Name:** | Cisco | | | |
| **A. Broadband Internal Connections**<br>**Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.** | | | | |
| **Description** | **Minimum Percentage Discount Off MSRP** | | | |
| Antennas, connectors and related | 39% | | | |
| Firewall services and components | 39% | | | |
| Routers | 39% | | | |
| Switches | 39% | | | |
| Access Points | 39% | | | |
| Wireless Controller systems | 39% | | | |
| Software to support these components | 39% | | | |
| Support Services | 12% | | | |

| **B. Managed Internal Broadband Services** | | | | |
|---|---|---|---|---|
| **Description** | **Maximum Monthly Rate** | **Maximum Hourly Rate** | **Maximum Flat Fee** | **Minimum Percentage Discount Off MSRP** |
| Service | | | | |
| Installation | | $135.00 | $135/hour | |
| Hardware (if to be owned by school or library) | | | | 39% |

| **C. Basic Maintenance of Eligible Broadband Internal Connections** | |
|---|---|
| **Description** | **Maximum Hourly Rate** |
| Repair/Upkeep of eligible hardware | $165.00 |
| Wire/Cable maintenance | $85.00 |
| Configuration Changes | $165.00 |
| Basic Technical Support (online or phone) | $135.00 |
| Software upgrades, patches | $165.00 |

| **D. Additional Value Added Reseller Services** | |
|---|---|
| **Description** | **Maximum Hourly Rate** |
| Evaluation | $165.00 |
| Design | $165.00 |
| Planning | $165.00 |
| Installation | $135.00 |
| Configuration | $165.00 |
| Maintenance | $165.00 |

| **E. Approved Third Party Products** | | | | | | |
|---|---|---|---|---|---|---|
| **Description** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** |
| Cabling | 10% | Panduit | 10% | | | |
| Racks | 10% | Chatsworth | 10% | | | |
| UPS | 10% | APC | 10% | Tripp Lite | 10% | |
| Firewalls | 10% | Palo Alto | 10% | | | |

| ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0 | | | | |
|---|---|---|---|---|
| **Manufacturer Name:** | Extreme Networks | | | |
| **A. Broadband Internal Connections**<br>**Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.** | | | | |
| **Description** | **Minimum Percentage Discount Off MSRP** | | | |
| Antennas, connectors and related | 44% | | | |
| Firewall services and components | 44% | | | |
| Routers | 44% | | | |
| Switches | 44% | | | |
| Access Points | 44% | | | |
| Wireless Controller systems | 44% | | | |
| Software to support these components | 44% | | | |
| Support Services | 8% | | | |

| B. Managed Internal Broadband Services | | | | |
|---|---|---|---|---|
| **Description** | **Maximum Monthly Rate** | **Maximum Hourly Rate** | **Maximum Flat Fee** | **Minimum Percentage Discount Off MSRP** |
| Service | | | | |
| Installation | | $135.00 | $135/hour | |
| Hardware (if to be owned by school or library) | | | | 44% |

| C. Basic Maintenance of Eligible Broadband Internal Connections | |
|---|---|
| **Description** | **Maximum Hourly Rate** |
| Repair/Upkeep of eligible hardware | $165.00 |
| Wire/Cable maintenance | $85.00 |
| Configuration Changes | $165.00 |
| Basic Technical Support (online or phone) | $135.00 |
| Software upgrades, patches | $165.00 |
| | |

| D. Additional Value Added Reseller Services | |
|---|---|
| **Description** | **Maximum Hourly Rate** |
| Evaluation | $165.00 |
| Design | $165.00 |
| Planning | $165.00 |
| Installation | $135.00 |
| Configuration | $165.00 |
| Maintenance | $165.00 |

| E. Approved Third Party Products | | | | | | |
|---|---|---|---|---|---|---|
| **Description** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** |
| Cabling | 10% | Panduit | 10% | | | |
| Racks | 10% | Chatsworth | 10% | | | |
| UPS | 10% | APC | 10% | Tripp Lite | 10% | |
| Firewalls | 10% | Palo Alto | 10% | | | |

| ATTACHMENT B - BIDDING SCHEDULE REVISED Ver. 3.0 | | | | |
|---|---|---|---|---|
| **Manufacturer Name:** | Juniper | | | |
| **A. Broadband Internal Connections**<br>**Failure to provide a discount percentage off on all line items in Section A. Broadband Internal Connections SHALL deem the bidder Non-Responsive.** | | | | |
| **Description** | **Minimum Percentage Discount Off MSRP** | | | |
| Antennas, connectors and related | 50% | | | |
| Firewall services and components | 50% | | | |
| Routers | 50% | | | |
| Switches | 50% | | | |
| Access Points | 50% | | | |
| Wireless Controller systems | 50% | | | |
| Software to support these components | 50% | | | |
| Support Services | 20% | | | |

| **B. Managed Internal Broadband Services** | | | | |
|---|---|---|---|---|
| **Description** | **Maximum Monthly Rate** | **Maximum Hourly Rate** | **Maximum Flat Fee** | **Minimum Percentage Discount Off MSRP** |
| Service | | | | |
| Installation | | $135.00 | $135/hour | |
| Hardware (if to be owned by school or library) | | | | 50% |

| **C. Basic Maintenance of Eligible Broadband Internal Connections** | |
|---|---|
| **Description** | **Maximum Hourly Rate** |
| Repair/Upkeep of eligible hardware | $165.00 |
| Wire/Cable maintenance | $85.00 |
| Configuration Changes | $165.00 |
| Basic Technical Support (online or phone) | $135.00 |
| Software upgrades, patches | $165.00 |
| | |

| **D. Additional Value Added Reseller Services** | |
|---|---|
| **Description** | **Maximum Hourly Rate** |
| Evaluation | $165.00 |
| Design | $165.00 |
| Planning | $165.00 |
| Installation | $135.00 |
| Configuration | $165.00 |
| Maintenance | $165.00 |

| **E. Approved Third Party Products** | | | | | | |
|---|---|---|---|---|---|---|
| **Description** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** | **Minimum Percentage Discount Off MSRP** | **List Manufacturer** |
| Cabling | 10% | Panduit | 10% | | | |
| Racks | 10% | Chatsworth | 10% | | | |
| UPS | 10% | APC | 10% | Tripp Lite | 10% | |
| Firewalls | 10% | Palo Alto | 10% | | | |