**PALMETTO**
**MICROFILM SYSTEMS, INC.**
Information Management Solutions
Established 1976

# Palmetto Microfilm Systems Inc.

## Price List:  South Carolina State Contract

## Effective Date:        July 1, 2019

# Palmetto Microfilm Systems, Inc

## Products and Services Pricing Summary

| | | |
|---|---|---|
| **Software Modules** | | **10% Discount off MSRP** |
| **Technical Support Agreement (Software)** | | **20% of Current MSRP** |
| | **MSRP** | **SC Contract Price (15% Discount)** |
| **Professional Services** | | |
| Senior Software Engineer (15% discount) | $1,885 $235 | $1600.00 per Man-Day Portal to Portal 8:00am to 5:00pm $200.00 per hour |
| Business Analyst / Project Manager (15%) | $1,560 $195 | $1,325.00 per Man-Day Portal to Portal 8:00am to 5:00pm $165.00 per hour |
| Software Training - Senior Engineer (15%) | $1,885 $235 | $1,600.00 per Man-Day Portal to Portal 8:00am to 5:00pm $200.00 per hour |
| ECM Tech Level 1 (17%) | $217 | $180.11 per Man-Day - $22.51 per hour |
| ECM Tech Level 2 (17%) | $337 | $279.71 per Man-Day - $34.96 per hour |

\* Note: Depending on the customer's choice, Professional Services may be quoted as a fixed cost item once a detailed scope is defined for each project or by a daily / hourly time and material cost

**OpenText ApplicationXtender: Model Numbers and Licensing**

| Model Number | | MSRP Price | % Discount | SC Contract Price |
|---|---|---|---|---|
| **ApplicationXtender Core Package** | | | | |
| 456-108-462 | APPXTENDER SERVER - 5 CC USER PACK | $7,500 | 10% | $6,750 |
| 456-109-100 | APPXTENDER SERVER - 25 CC USER PACK | $37,500 | 10% | $33,750 |
| 456-109-101 | APPXTENDER SERVER - 75 CC USER PACK | $112,500 | 10% | $101,250 |
| **ApplicationXtender Workflow Manager** | | | | |
| 456-102-310 | APPXTENDER WORKFLOW MGR - 5 CC USER PK | $5,500 | 10% | $4,950 |
| 456-102-311 | APPXTENDER WORKFLOW MGR - 25 CC USER PK | $27,500 | 10% | $24,750 |
| 456-102-312 | APPXTENDER WORKFLOW MGR - 75 CC USER PK | $82,500 | 10% | $74,250 |
| 456-102-313 | APPXTENDER WORKFLOW MANAGER - FORMS | $2,500 | 10% | $2,250 |
| 456-102-314 | APPXTENDER WORKFLOW MANAGER SERVER | $2,500 | 10% | $2,250 |
| **ApplicationXtender Web Public Access License** | | | | |
| 456-102-307 | APPX WEB PUBLIC ACCESS - 5 CC USER PK | $1,750 | 10% | $1,575 |
| 456-102-308 | APPX WEB PUBLIC ACCESS - 25 CC USER PK | $8,750 | 10% | $7,875 |
| 456-102-309 | APPX WEB PUBLIC ACCESS - 75 CC USER PK | $26,250 | 10% | $23,625 |
| **IRM for ApplicationXtender (TCS)** | | | | |
| 456-102-315 | IRM FOR APPXTENDER SERVER | $10,000 | 10% | $9,000 |
| 456-102-316 | IRM-APPXTENDER CC USER - 5 CC USER PK | $750 | 10% | $675 |
| 456-102-317 | IRM-APPXTENDER CC USER - 25 CC USER PK | $3,750 | 10% | $3,375 |
| 456-102-318 | IRM-APPXTENDER CC USER - 75 CC USER PK | $11,250 | 10% | $10,125 |

| | Application Xtender for Reports Package | | | |
|---|---|---|---|---|
| | | | | |
| 456-108-465 | REPORTS MANAGEMENT PACKAGE | $10,000 | 10% | $9,000 |
| | | | | |
| | Other ApplicationXtender Products | | | |
| | | | | |
| 456-102-320 | APPXTENDER IMAGE ENHANCER | $100 | 10% | $90 |
| | | | | |
| 456-106-022 | ApplicationXtender xPlore Full Text 5 CC User Pack=UB | $1,500 | 10% | $1,350 |
| | | | | |
| 456-106-023 | ApplicationXtender xPlore Full Text Server=IA | $4,000 | 10% | $3,600 |
| | | | | |
| | | | | |
| | Annual Software Maintenance | | | |
| | | | | |
| | Annual Software Maintenance is 20% of MSRP | | | |
| | | | | |
| | Batch Scanning Bundles | | | |
| | | | | |
| CANON BATCH140 | Low Volume Batch Scanning | $1,095 | 15% | $931 |
| | Annual Maintenance | | | $250 |
| | | | | |
| CANON BATCH230 | Low Volume Batch Scanning | $495 | 14% | $426 |
| | Annual Maintenance | | | $150 |
| | | | | |
| CANON BATCH240 | Low Volume Batch Scanning | $795 | 15% | $676 |
| | Annual Maintenance | | | $175 |
| | | | | |
| CANON BATCH120 | Low Volume Batch Scanning | $399 | 17% | $331 |
| | Annual Maintenance | | | $150 |
| | | | | |
| CANON BATCH1060 | Mid Volume Batch Scanning | $2,195 | 21% | $1,734 |
| | Annual Maintenance | | | $275 |
| | | | | |
| CANON BATCH6010 | Mid Volume Batch Scanning | $2,895 | 13% | $2,519 |
| | On-Site Annual Maintenance | | | $875 |
| | | | | |
| CANON BATCH2090 | High Volume Batch Scanning | $4,995 | 17% | $4,146 |
| | On-site Annual Maintenance | | | $1,050 |
| | | | | |
| | | | | |

All SKU'S include a Unit of Measure code in the Product Description field.  More details on the Unit of Measure codes can be found in the License Model Schedule for ECD Software

| | **Batch Scanning Bundles** | | | |
|---|---|---|---|---|
| CANON BATCH2110 | High Volume Batch Scanning | $5,995 | 17% | $4,976 |
| | On-site Annual Maintenance | | | $1,050 |
| | | | | |
| CANON BATCH2140 | High Volume Batch Scanning | $8,995 | 17% | $7,466 |
| | On-site Annual Maintenance | | | $1,140 |
| | | | | |
| CANON BATCHX10CII | High Volume Batch Scanning | $17,995 | 12% | $15,836 |
| | On-site Annual Maintenance | | | $2,750 |
| | | | | |
| CANON BATCH201 | Mid Volume Batch Scanning | $1,095 | 18% | $898.00 |
| | Annual Maintenance | | | $250 |
| | | | | |
| CANON BATCHIMPRINT | Mid Volume Batch Scanning | $395 | 10% | $355 |
| | Annual Maintenance | | | $150 |
| | | | | |
| SCANPRO BATCH2200 | Microfilm Batch Scanning 2200 | $8,657 | 10% | $7,791 |
| | On-site Annual Maintenance | | | $995 |
| | | | | |
| SCANPRO BATCH3000 | Microfilm Batch Scanning 3000 | $11,770 | 10% | $10,593 |
| | On-site Annual Maintenance | | | $1,050 |
| | | | | |
| SCANPRO BATCHi9300 | Microfilm Batch Scanning i9300 | $19,096 | 10% | $17,186 |
| | On-site Annual Maintenance | | | $1,295 |

**Open Text Teleform Licenses**

| SKU | License Name | MSRP | % Discount | SC Contract Price |
|---|---|---|---|---|
| Teleform Suites | | | | |
| S-EK-H9D12AAE | TeleForm Desktop Suite | $8,000 | 10% | $7,200 |
| S-EK-H9D13AAE | TeleForm Workgroup Suite | $18,000 | 10% | $16,200 |
| S-EK-H9D14AAE | TeleForm Enterprise Suite | $52,500 | 10% | $47,250 |
| S-EK-H9D15AAE | TeleForm Workgroup Capture Suite | $10,000 | 10% | $9,000 |
| S-EK-H9D16AAE | TeleForm Enterprise Capture Suite | $25,000 | 10% | $22,500 |
| S-EK-H9D17AAE | TeleForm Workgroup Standby Suite | $6,000 | 10% | $5,400 |
| S-EK-H9D18AAE | TeleForm Enterprise Standby Suite | $16,000 | 10% | $14,400 |
| S-EK-H9D19AAE | TeleForm Workgroup Capture Standby Suite | $3,000 | 10% | $2,700 |
| S-EK-H9D20AAE | TeleForm Enterprise Capture Standby Suite | $8,000 | 10% | $7,200 |
| S-EK-H9D21AAE | TeleForm Workgroup Development Suite | $9,000 | 10% | $8,100 |
| S-EK-H9D22AAE | TeleForm Enterprise Development Suite | $26,000 | 10% | $23,400 |
| Telform Modules and Options | | | | |
| S-EK-H9D23AAE | TeleForm Reader Module | $10,000 | 10% | $9,000 |
| S-EK-H9D24AAE | TeleForm Verifier Module | $4,500 | 10% | $4,050 |
| S-EK-H9D25AAE | TeleForm Designer Module | $4,500 | 10% | $4,050 |
| S-EK-H9D26AAE | TeleForm Scan Station Module | $2,250 | 10% | $2,025 |
| S-EK-H9D27AAE | TeleForm Remote Capture Station Module | $2,250 | 10% | $2,025 |
| S-EK-H9D28AAE | TeleForm AutoMerge Publisher Module | $7,500 | 10% | $6,750 |
| S-EK-H9D29AAE | TeleForm Web Capture Option Server | $9,000 | 10% | $8,100 |
| S-EK-H9D31AAE | TeleForm Enterprise IDR Option | $30,000 | 10% | $27,000 |
| S-EK-H9D32AAE | TeleForm IDR Reader Module | $30,000 | 10% | $27,000 |
| S-EK-H9D33AAE | TeleForm Reader to IDR Reader Module Upgrade | $20,000 | 10% | $18,000 |
| S-EK-H9D34AAE | TeleForm MFP Module | $600 | 10% | $540 |
| S-EK-H9D30AAE | TeleForm Web Capture Option Concurrent User | $600 | 10% | $540 |
| Teleform Modules Annual Software Maintenance | | | | |
| Annual Software Maintenance is 20% of Listed MSRP | | | | |

# OpenText LiquidOffice Licenses

| SKU | License Name | MSRP | % Discount | SC Contract Price |
|---|---|---|---|---|
| **LiquidOffice Server: LiquidOffice Servers** | | | | |
| S-EK-H9A28AAE | LiquidOffice Workgroup Server | $15,000 | 10% | $13,500.0 |
| S-EK-H9A29AAE | LiquidOffice Enterprise Server | $30,000 | 10% | $27,000.0 |
| S-EK-H9A30AAE | LiquidOffice Workgroup Standby Server | $5,000 | 10% | $4,500.0 |
| S-EK-H9A31AAE | LiquidOffice Enterprise Standby Server | $10,000 | 10% | $9,000.0 |
| S-EK-H9A32AAE | LiquidOffice Workgroup Development Server | $5,000 | 10% | $4,500.0 |
| S-EK-H9A33AAE | LiquidOffice Enterprise Development Server | $10,000 | 10% | $9,000.0 |
| **LiquidOffice Client** | **LiquidOffice Client Users** | | | |
| S-EK-H9A34AAE | LiquidOffice User | $200 | 10% | $180.0 |
| S-EK-H9A35AAE | LiquidOffice Form Designer User | $1,000 | 10% | $900.0 |
| S-EK-H9A36AAE | LiquidOffice Process Studio User | $1,000 | 10% | $900.0 |
| **LiquidOffice Options** | | | | |
| S-EK-H9A37AAE | LiquidOffice Public Access Option 25 Form Package | $5,000 | 10% | $4,500.0 |
| S-EK-H9A38AAE | LiquidOffice Public Access Option Unlimited Form Package | $15,000 | 10% | $13,500.0 |
| S-EK-H9A39AAE | LiquidOffice Enterprise Access Option 1000 User Package | $10,000 | 10% | $9,000.0 |
| S-EK-H9A40AAE | LiquidOffice Offline Forms Option | $5,000 | 10% | $4,500.0 |
| S-EK-H9A41AAE | LiquidOffice Dynamic Packets Option | $5,000 | 10% | $4,500.0 |
| S-EK-H9A42AAE | LiquidOffice Analytics Option | $10,000 | 10% | $9,000.0 |
| **LiquidOffice Suites** | | | | |
| S-EK-H9A43AAE | LiquidOffice eForms Suite | $15,000 | 10% | $13,500.0 |
| S-EK-H9A14AAE | LiquidOffice Workgroup Suite | $20,000 | 10% | $18,000.0 |
| S-EK-H9A15AAE | LiquidOffice Enterprise Suite | $40,000 | 10% | $36,000.0 |
| S-EK-H9A16AAE | LiquidOffice Enterprise Access Suite | $55,000 | 10% | $49,500.0 |
| **LiquidOffice Annual Software Maintenance** | | | | |
| Annual Software Maintenance is 20% of MSRP | | | | |
| | | | | |

# PALMETTO
# MICROFILM SYSTEMS, INC.
## Information Management Solutions
## Established 1976

| Product ID | Product Description | MSRP | % Discount | SC State Contract Price (per user) |
|---|---|---|---|---|
| | | | | |
| AXUI-5-9 | AX Universal Integrator 5-9 concurrent users | $550.00 | 10% | $495.00 |
| AXUI-10-24 | AX Universal Integrator 10-24 concurrent users | $450.00 | 10% | $405.00 |
| AXUI-25-49 | AX Universal Integrator 25-49 concurrent users | $385.00 | 10% | $346.50 |
| AXUI-50-99 | AX Universal Integrator 50-99 concurrent users | $330.00 | 10% | $297.00 |
| AXUI-100-199 | AX Universal Integrator 100-199 concurrent users | $275.00 | 10% | $247.50 |
| AXUI-200-499 | AX Universal Integrator 200-499 concurrent users | $225.00 | 10% | $202.50 |
| AXUI-500 | AX Universal Integrator 500+ | $165.00 | 10% | $148.50 |