

2 PRICE SCHEDULE

2.1 DocFinity Cloud (RFP Categories A.1, A.2, D and E)

		DOCFINITY CLOUD CONCURRENT USERS - Monthly Fee per User			
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price
DocFinity Cloud Concurrent Users 1 - 10 (Per concurrent user per month)	DCCU 1 - 10	DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #1; 1 to 10 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services	\$129.00	24.03%	\$98.00
DocFinity Cloud Concurrent Users 11 - 20 (Per concurrent user per month)	DCCU 11 - 20	DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #2; 11 to 20 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services	\$112.00	23.21%	\$86.00
DocFinity Cloud Concurrent Users 21 - 40 (Per concurrent user per month)	DCCU 21 - 40	DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #3; 21 to 40 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services	\$96.00	23.96%	\$73.00
DocFinity Cloud Concurrent Users 41 - 75 (Per concurrent user per month)	DCCU 41 - 75	DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #4; 41 to 75 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services	\$79.00	24.05%	\$60.00



	DOCFINITY CLOUD CONCURRENT USERS - Monthly Fee per User			
Part Number	Description	MSRP	Percent Discount	Quoted Price
DCCU 76 - 150	DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #5; 76 to 150 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services	\$64.00	25.00%	\$48.00
DCCU 151 - 400	DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #6; 151 to 400 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services	\$51.00	25.49%	\$38.00
DCCU 401+	DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #7; 401 + concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services	\$38.00	23.68%	\$29.00
	DCCU 76 - 150 DCCU 151 - 400 DCCU 401+	Part NumberDescriptionDCCU 76 - 150DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #5; 76 to 150 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration ServicesDCCU 151 - 400DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #6; 151 to 400 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration ServicesDCCU 151 - 400DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #7; 401 + concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration ServicesDCCU 401+DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #7; 401 + concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services	Part NumberDescriptionMSRPDCCU 76 - 150DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #5; 76 to 150 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services\$64.00DCCU 151 - 400DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #6; 151 to 400 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services\$51.00DCCU 151 - 400DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #7; 401 + concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services\$38.00DCCU 401+DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #7; 401 + concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services\$38.00	Part NumberDescriptionMSRPPercent DiscountDCCU 76 - 150DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #5; 76 to 150 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services\$64.0025.00%DCCU 151 - 400DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #6; 151 to 400 concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services\$51.0025.49%DCCU 401+DocFinity Cloud concurrent users, supporting UNLIMITED named users, tier #7; 401 + concurrent users. Fee provides access to all DocFinity functions (Core, Exporter, HSM, Print to, BPM/Workflow, COLD - Line Data, eForms, Records Management, Dashboards, Fax Integration) except those priced separately (e.g., Gateway, Advanced Capture, etc.) and is per user per month; Includes Cloud Administration Services\$38.0023.68%

	DOCFINITY CLOUD STORAGE - Monthly Fee								
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price				
DocFinity Cloud Storage 1 - 3,500 GB (Price per 100 GB per month)	DCCS 1-3500	DocFinity Cloud Storage, tier #1; 1 to 3,500 Gigabytes. Fee is per 100 Gigabytes per month. Actual consumption is billed in 100GB chunks. Includes Cloud Administration Services	\$72.00	23.61%	\$55.00				
DocFinity Cloud Storage 3,501 - 7,000 GB (Price per 100 GB per month)	DCCS 3501-7K	DocFinity Cloud Storage, tier #2; 3,501 to 7,000 Gigabytes. Fee is per 100 Gigabytes per month. Actual consumption is billed in 100GB chunks. Includes Cloud Administration Services	\$65.00	24.62%	\$49.00				
DocFinity Cloud Storage 7,001 - 10,000 GB (Price per 100 GB per month)	DCCS 7001-10K	DocFinity Cloud Storage, tier #3; 7,001 to 10,000 Gigabytes. Fee is per 100 Gigabytes per month. Actual consumption is billed in 100GB chunks. Includes Cloud Administration Services	\$52.00	25.00%	\$39.00				



	DOCFINITY CLOUD STORAGE - Monthly Fee								
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price				
DocFinity Cloud Storage 10,001 - 100,000 GB (Price per 100 GB per month)	DCCS 10001-100K	DocFinity Cloud Storage, tier #4; 10,001 to 100,000 Gigabytes. Fee is per 100 Gigabytes per month. Actual consumption is billed in 100GB chunks. Includes Cloud Administration Services	\$40.00	22.50%	\$31.00				
DocFinity Cloud Storage 100,001 - 1,000,000 GB (Price per 100 GB per month)	DCCS 100001-1M	DocFinity Cloud Storage, tier #5; 100,001 to 1,000,000 Gigabytes. Fee is per 100 Gigabytes per month. Actual consumption is billed in 100GB chunks. Includes Cloud Administration Services	\$36.00	25.00%	\$27.00				
DocFinity Cloud Storage 1,000,001+ GB (Price per 100 GB per month)	DCCS 1M1+	DocFinity Cloud Storage, tier #6; 1,000,001+ Gigabytes. Fee is per 100 Gigabytes per month. Actual consumption is billed in 100GB chunks. Includes Cloud Administration Services	\$33.00	24.24%	\$25.00				
DocFinity Archive Storage (Price per TB per month)	DCAS	DocFinity Archive Storage (Price per TB per month), Fee is per Terabyte per month, Includes Cloud Administration Services	\$66.00	28.79%	\$47.00				

	DOCFINITY CLOUD SELF-SERVICE GATEWAY - Monthly Fee								
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price				
DocFinity Cloud Self-Service Gateway – "Free" User Population	DCGW F	DocFinity Cloud Self-Service Gateway – "Free" User Population. Limited to 10 users per installation. Fee is per 10 users per month, Includes Cloud Administration Services	Included	N/A	Included				
DocFinity Cloud Self-Service Gateway – "Employees" User Population (Price per 10 users per month)	DCGW E	DocFinity Cloud Self-Service Gateway – "Employees" User Population. Fee is per 10 users per month, Includes Cloud Administration Services	\$9.00	22.22%	\$7.00				
DocFinity Cloud Self-Service Gateway – "External" User Population (Price per 10 users per month)	DCGW X	DocFinity Cloud Self-Service Gateway – "External" User Population. Fee is per 10 users per month, Includes Cloud Administration Services	\$5.00	40.00%	\$3.00				
DocFinity Cloud Self-Service Gateway – "Students / Parents" User Population (Price per 1,000 users per month)	DCGW S	DocFinity Cloud Self-Service Gateway – "Students and Parents" User Population. Fee is per 1,000 users per month, Includes Cloud Administration Services	\$104.00	25.00%	\$78.00				
DocFinity Cloud Self-Service Gateway – "Public" User Population (Price per 1,000 users per month)	DCGW P	DocFinity Cloud Self-Service Gateway – "Public" User Population. Does not support login. No login required. Fee is per 1,000 users per month, Includes Cloud Administration Services	\$20.00	20.00%	\$16.00				



	DOCFINITY ENTERPRISE SEARCH for CLOUD - Monthly Fee								
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price				
DocFinity Enterprise Search Server for Cloud - Environments under 25 concurrent users	DCFT FSP	Fee is per month for DocFinity Cloud environments with less than 25 concurrent users; Includes Cloud Administration Services	\$488.00	23.98%	\$371.00				
DocFinity Enterprise Search Server for Cloud - Environments at or over 25 concurrent users	DCFT FSF	Fee is per month for DocFinity Cloud environments with greater than or equal to 25 concurrent users; Includes Cloud Administration Services	Included	N/A	Included				
DocFinity Additional Enterprise Search Server for Cloud	DCFT ADD	Required for transaction-intensive environments where Enterprise Search is frequently and widely used to improve performance. Fee is per month per server; Includes Cloud Administration Services	\$813.00	23.99%	\$618.00				

D	OCFINITY CLC	OUD API (Application Program Interface) ACTIONS* - Monthly	Fee		
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price
DocFinity Cloud API Actions, Capped @1,000 Actions / Month	DCAP 1K	DocFinity Cloud API Actions; Capped @ 1,000 Actions / Month. Price is per 1,000 API actions. Includes Cloud Administration Services	Included	N/A	Included
DocFinity Cloud API Actions, Capped @10,000 Actions / Month. Price per 10K API Actions per month	DCAP 10K	DocFinity Cloud API Actions; API Capped @ 10,000 Actions / Month. Price is per 10,000 actions. Billed at 10,000 actions per month. Includes Cloud Administration Services	\$68.00	23.53%	\$52.00
DocFinity Cloud API Actions, Capped @100,000 Actions / Month. Price per 100K API Actions per month	DCAP 100K	DocFinity Cloud API Actions; API Capped @ 100,000 Actions / Month. Price is per 100,000 actions. Billed at 100,000 actions per month. Includes Cloud Administration Services	\$429.00	24.24%	\$325.00
DocFinity Cloud API Actions, Capped @1,000,000 Actions / Month. Price per 1,000K API Actions per month	DCAP 1M	DocFinity Cloud API Actions; API Capped @ 1,000,000 Actions / Month. Price is per 1,000,000 actions. Billed at 1,000,000 actions per month. Includes Cloud Administration Services	\$2,600.00	24.00%	\$1,976.00
DocFinity Cloud API Actions, Capped @10,000,000 Actions / Month. Price per 10,000K API Actions per month	DCAP 10M	DocFinity Cloud API Actions; API Capped @ 10,000,000 Actions / Month. Price is per 10,000,000 actions. Billed at 10,000,000 actions per month. Includes Cloud Administration Services	\$13,000.00	24.00%	\$9,880.00
* Actions tracked: viewing a document starting a business process.	t, downloading a	document, submitting a form, executing a search, viewing a dashboard, co	mpleting a job,	releasing a h	old, and



DOCFINITY CLOUD VPN - Monthly Fee							
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price		
DocFinity Virtual Private Network (VPN) connection for DocFinity Cloud, monthly fee	DCVP	DocFinity Virtual Private Network (VPN) connection for DocFinity Cloud, monthly fee	\$104.00	25.00%	\$78.00		

DOCFINITY ELECTRONIC SIGNATURE for CLOUD - Per-envelope fee or Pre-pay fee									
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price				
DocFinity Cloud Electronic Signature (Price is per envelope)	DCES PE	DocFinity Electronic Signature for Cloud (Price is per envelope)	\$1.30	23.85%	\$0.99				
DocFinity Cloud Electronic Signature Pre-pay for 20,000 Envelopes per Year	DCES P2	DocFinity Electronic Signature for Cloud (Pre-paid rate for 20,000 Envelopes).	\$25,000.00	24.00%	\$19,000.00				
DocFinity Cloud Electronic Signature Pre-pay for 50,000 Envelopes per Year	DCES P5	DocFinity Electronic Signature for Cloud (Pre-paid rate for 50,000 Envelopes per year).	\$60,000.00	24.00%	\$45,600.00				

Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price
DocFinity Advanced Capture Corporate	DOAC 60HC	Advanced Capture (60 PPM) + RAS + FP + HC (120k PPY) for barcode recognition, pattern match, production scanning, fingerprinting, high compression and more. Runs as a service. Software is installed on the workstation. One-Time License Fee (OTLF) per workstation. Subject to Annual Maintenance fees. Optionally, can be hosted by CDS.	\$4,413.00	24.00%	\$3,354.00
DocFinity Advanced Capture Business	DOAC 100HC	Advanced Capture (100 PPM) + RAS + FP + HC (480k PPY) for barcode recognition, pattern match, production scanning, fingerprinting, high compression and more. Runs as a service. Software is installed on the workstation. One-Time License Fee (OTLF) per workstation. Subject to Annual Maintenance fees. Optionally, can be hosted by CDS.	\$7,321.00	24.00%	\$5,564.00
DocFinity Advanced Capture Enterprise	DOAC 130HC	Advanced Capture (130 PPM) + RAS + FP + HC (960k PPY) for barcode recognition, pattern match, production scanning, fingerprinting, high compression and more. Runs as a service. Software is installed on the workstation. One-Time License Fee (OTLF) per workstation. Subject to Annual Maintenance fees. Optionally, can be hosted by CDS.	\$11,666.00	24.00%	\$8,866.00
DocFinity Advanced Capture Production	DOAC UNLHC	Advanced Capture (Unlimited) + RAS + FP + HC (1200k PPY) for barcode recognition, pattern match, production scanning, fingerprinting, high compression and more. Runs as a service. Software is installed on the workstation. One-Time License Fee (OTLF) per workstation. Subject to Annual Maintenance fees. Optionally, can be hosted by CDS.	\$26,171.00	24.00%	\$19,890.00



D	DOCFINITY ADVANCED CAPTURE - Optional Hosting Services. Monthly Fee								
Product Name	Part Number	Description	MSRP	Percent Discount	Quoted Price				
DocFinity Advanced Capture Corporate - Optional Hosting. Monthly Fee	DOAH 60HC	Optional hosting services for DocFinity Advanced Capture Corporate. Monthly fee.	\$393.00	23.92%	\$299.00				
DocFinity Advanced Capture Business - Optional Hosting. Monthly Fee	DOAH 100HC	Optional hosting services for DocFinity Advanced Capture Business. Monthly fee.	\$788.00	23.98%	\$599.00				
DocFinity Advanced Capture Enterprise - Optional Hosting. Monthly Fee	DOAH 130HC	Optional hosting services for DocFinity Advanced Capture Enterprise. Monthly fee.	\$788.00	23.98%	\$599.00				
DocFinity Advanced Capture Production - Optional Hosting. Monthly Fee	DOAH UNLHC	Optional hosting services for DocFinity Advanced Capture Production. Monthly fee.	\$1,183.00	24.01%	\$899.00				

Cloud Administration Services for DOCFINITY CLOUD

* Cloud Administration Services fees are <u>already included in the price</u> of applicable products and services. They apply to DocFinity Concurrent Users, DocFinity Cloud Storage, DocFinity Self-Service Gateway, Adept for DocFinity Cloud, DocFinity API and DocFinity VPN. These services include but are not limited to administration of the system, servers, updates, and troubleshooting that are normally performed by the customers' staff for on-premise deployment.

* DocFinity Cloud Administration Services are delivered remotely.

DocFinity Maintenance and Support Services for DOCFINITY CLOUD

* CDS does not charge <u>any support or maintenance fee</u> for CDS-developed modules that the customers use in the cloud. Updates, upgrades, maintenance and support services are <u>included in the cloud subscription</u> fees for these modules.

* DocFinity support and maintenance service fees (Annual Maintenance Fees) for DocFinity Cloud implementation <u>only</u> apply to certain software components licensed through One-Time License Fee (OTLF); Namely DocFinity Advanced Capture. The standard rate for maintenance services (<u>For those components only</u>) is 20% of the quoted One-Time License Fee (OTLF) per year.

* DocFinity Maintenance and Support Services are delivered remotely



2.2 DocFinity Implementation and Training Services (RFP Categories B and C)

	DOCFINITY IMPLEMENTATION SERVICES for CLOUD*								
Service Name	Part Number	Description	MSRP	Percent Discount	Service Unit Cost				
Kick-Off Meeting - Daily Rate	DP КОМ	Kick-off meeting to initiate the project; Includes discussion of roles and responsibilities on the customer's and CDS's side. Billed per meeting (One meeting is required per project)	\$3,600.00	24.00%	\$2,736.00				
Installation (Cloud Software) - Hourly Rate	DP INC	Installation and complete stand-up of the DocFinity cloud software in the cloud. Provided free of charge.	Included	N/A	Included				
Installation (Workstation Software and/or On-Premise Software - If needed) - Hourly Rate	DP INP	Installation of the software components (e.g. Advanced Capture or Intelligent Capture) on the customer's workstations or servers. Billed per hour.	\$200.00	24.00%	\$152.00				
System Implementation and Design - Hourly Rate	DP SID	System design service to meet the customer's requirements, including definition of document taxonomy like categories, document types and metadata. Billed per hour.	\$265.00	24.15%	\$201.00				
Initial Records Management Disposition & Process Analysis Consulting - Hourly Rate	DP RMA	Analysis of the customer's business and legal requirements for document retention; Necessary to define the retention policies in the system. Billed per hour.	\$255.00	23.92%	\$194.00				
Initial BPM / eForms Process Analysis Consulting - Hourly Rate	DP BEP	Analysis of the customer's business processes for automation in the DocFinity platform. Billed per hour.	\$255.00	23.92%	\$194.00				
Self-Service Gateway Analysis Consulting - Hourly Rate	DP GWA	Analysis of the customer's business requirements for Self-Service Gateway usage. Includes transactions that various types of Self-Service Gateway (Portal) users are authorised to perform. Billed per hour.	\$255.00	23.92%	\$194.00				
Legacy System Migration (Documents, Data and Annotations) - Hourly Rate	DP LMX	Complete system migration service. Billed per hour.	\$255.00	23.92%	\$194.00				
Legacy System Migration (Annotations) - Hourly Rate	DP LMA	System migration service for annotations. Billed per hour.	\$255.00	23.92%	\$194.00				
Legacy System Migration (Templates) - Hourly Rate	DP LMT	System migration service for templates. Billed per hour.	\$255.00	23.92%	\$194.00				
Legacy System Migration (Transcript Capture Workflow) - Hourly Rate	DP LXC	System migration service for transcript capture workflows. Billed per hour.	\$255.00	23.92%	\$194.00				
Initial Advanced Capture Project Analysis and Design - Hourly Rate	DP ACA	Analysis of the customer's document types and indexing requirements for advanced capture (Including barcode recognition). Billed per hour.	\$255.00	23.92%	\$194.00				



Service Name	Part Number	Description	MSRP	Percent Discount	Service Unit Cost
Initial Electronic Signature Analysis Consulting - Hourly Rate	DP SAC	Analysis of the customer's electronic signature requirements, including document types and workflows. Billed per hour.	\$255.00	23.92%	\$194.00
Project Management - Hourly Rate	DP PRM	Project management service to ensure a successful implementation. Billed per hour.	\$255.00	23.92%	\$194.00
System Configuration - Hourly Rate	DP SYC	Configuration of DocFinity per the customer's requirements. Billed per hour.	\$200.00	24.00%	\$152.00
Custom Training Services - Hourly Rate	DP CTS	DocFinity custom training services. Billed per hour.	\$250.00	24.00%	\$190.00
Custom Programming Services - Hourly Rate	DP CTS	DocFinity custom programming services. Billed per hour.	\$265.00	24.15%	\$201.00
System Testing and QA - Hourly Rate	DP STQ	Testing of the system and quality assurance service. Billed per hour.	\$250.00	24.00%	\$190.00
System Integration Consulting - Hourly Rate	DP SIC	Consulting services for integration of DocFinity with existing and/or new line-of-business applications. Billed per hour.	\$250.00	24.00%	\$190.00
System Go-Live Support - Hourly Rate	DP GLS	Assistance provided during the "Go-Live" phase. Billed per hour.	\$250.00	24.00%	\$190.00
Material Development - Hourly Rate	DP MTD	Development of custom material (Training documents, reference documents, user guides, etc.) specifically for the project. Billed per hour.	\$250.00	24.00%	\$190.00
Additional Professional Services (Hourly Rate)	DP HOU	Additional professional services. Billed per hour.	\$250.00	24.00%	\$190.00
Additional Professional Services (Daily Rate)	DP DAY	Additional professional services. Billed per day.	\$1,875.00	24.00%	\$1,425.00
*Services are delivered remotely. Tra	avel expenses ar	e charged separately, if required.			

- Pre-Purchase 800 hours: 10% off of Service Unit Cost
- Pre-Purchase 1,200 hours: 15% off of Service Unit Cost



	DOCFINITY TRAINING for CLOUD*						
Service Name	Part Number	Description	MSRP	Percent Discount	Service Unit Cost		
DocFinity 101	DT 101 C	This high-level overview of the DocFinity software solution provides the foundation necessary for applying DocFinity to daily practices.	\$1,875.00	24.00%	\$1,425.00		
DocFinity 101 (Self-Paced)	DT 101 S	This high-level overview of the DocFinity software solution provides the foundation necessary for applying DocFinity to daily practices.	\$1,000.00	24.00%	\$760.00		
DocFinity Administration, Cloud	DT ADC C	This course provides the hands-on, security administration of groups and users needed to secure your organization's sensitive information.	\$3,750.00	24.00%	\$2,850.00		
DocFinity Administration, Cloud (Self-Paced)	DT ADC S	This course provides the hands-on, security administration of groups and users needed to secure your organization's sensitive information.	\$2,000.00	24.00%	\$1,520.00		
DocFinity System Design	DT SYS C	This course gives the design team the tools necessary to develop their own DocFinity system.	\$1,875.00	24.00%	\$1,425.00		
DocFinity System Design (Self- Paced)	DT SYS S	This course gives the design team the tools necessary to develop their own DocFinity system.	\$1,000.00	24.00%	\$760.00		
DocFinity Cloud Core Curriculum (101 + Administration, Cloud + System Design)	DT COC C	Combination of DocFinity 101, DocFinity Cloud Administration and DocFinity System Design	\$5,625.00	24.00%	\$4,275.00		
DocFinity Cloud Core Curriculum (Self-Paced) (101 + Administration, Cloud + System Design)	DT COC S	Combination of DocFinity 101, DocFinity Cloud Administration and DocFinity System Design	\$3,000.00	24.00%	\$2,280.00		
DocFinity BPM Core for Designers	DT BPC C	DocFinity Business Process Management tools – Designer, Monitoring, Administration, Job Assignments – and how they work together to automate and manage a paperless business process.	\$9,375.00	24.00%	\$7,125.00		
DocFinity BPM Core for Designers (Self-Paced)	DT BPC S	DocFinity Business Process Management tools – Designer, Monitoring, Administration, Job Assignments – and how they work together to automate and manage a paperless business process.	\$5,000.00	24.00%	\$3,800.00		
BPM Concepts for Managers	DT BPM C	Configuration, setup and use of each component are covered in this course, along with the presentation of a formal methodology to help you manage your BPM project.	\$1,875.00	24.00%	\$1,425.00		
BPM Concepts for Managers (Self-Paced)	DT BPM S	Configuration, setup and use of each component are covered in this course, along with the presentation of a formal methodology to help you manage your BPM project.	\$1,000.00	24.00%	\$760.00		



	DOCFINITY TRAINING for CLOUD*					
Service Name	Part Number	Description	MSRP	Percent Discount	Service Unit Cost	
DocFinity COLD	DT COL C	This course is designed to provide an understanding of how various print streams can be manipulated to be "DocFinity-Ready" and made available for retrieval by various business functions like any other object stored in the DocFinity System.	\$5,625.00	24.00%	\$4,275.00	
DocFinity COLD (Self-Paced)	DT COL S	This course is designed to provide an understanding of how various print streams can be manipulated to be "DocFinity-Ready" and made available for retrieval by various business functions like any other object stored in the DocFinity System.	\$3,000.00	24.00%	\$2,280.00	
DocFinity API	DT API C	Attendees learn the fundamental structure of URL construction when working with the DocFinity URL API and interact directly with a subset of the vast capabilities of the DocFinity Web Services API.	\$1,875.00	24.00%	\$1,425.00	
DocFinity API (Self-Paced)	DT API S	Attendees learn the fundamental structure of URL construction when working with the DocFinity URL API and interact directly with a subset of the vast capabilities of the DocFinity Web Services API.	\$1,000.00	24.00%	\$760.00	
DocFinity eForms	DT EFO C	DocFinity eForms attendees will create and processes electronic, web- based forms and documents that are integrated into the DocFinity business process and document management suite. The class will cover eForms administration, design, and process integration, with hands-on activities that illustrate these concepts.	\$3,750.00	24.00%	\$2,850.00	
DocFinity eForms (Self-Paced)	DT EFO S	DocFinity eForms attendees will create and processes electronic, web- based forms and documents that are integrated into the DocFinity business process and document management suite. The class will cover eForms administration, design, and process integration, with hands-on activities that illustrate these concepts.	\$2,000.00	24.00%	\$1,520.00	
DocFinity Records Management	DT REC C	The DocFinity Records Management module is designed to help you comply with your own corporate record retention policies, government regulations, and record retention and discovery for legal cases.	\$1,875.00	24.00%	\$1,425.00	
DocFinity Records Management (Self-Paced)	DT REC S	The DocFinity Records Management module is designed to help you comply with your own corporate record retention policies, government regulations, and record retention and discovery for legal cases.	\$1,000.00	24.00%	\$760.00	
SQL 101	DT SQL C	This particular course aims to provide non-DBAs(Database Administrators) everything they need to know about the basics of Structured Query Language.	\$1,875.00	24.00%	\$1,425.00	



		DOCFINITY TRAINING for CLOUD*			
Service Name	Part Number	Description	MSRP	Percent Discount	Service Unit Cost
SQL 101 (Self-Paced)	DT SQL S	This particular course aims to provide non-DBAs(Database Administrators) everything they need to know about the basics of Structured Query Language.	\$1,000.00	24.00%	\$760.00
DocFinity Dashboards	DT DAS C	The DocFinity Dashboard class is comprised of two days. The first day will concentrate on using SQL to gather your Key Performance Indicators (KPIs) and how to create Datasources in DocFinity for those. The second day will show you how to use those datasources to create charts and dashboards for reporting purposes.	\$3,750.00	24.00%	\$2,850.00
DocFinity Dashboards (Self- Paced)	DT DAS S	The DocFinity Dashboard class is comprised of two days. The first day will concentrate on using SQL to gather your Key Performance Indicators (KPIs) and how to create Datasources in DocFinity for those. The second day will show you how to use those datasources to create charts and dashboards for reporting purposes.	\$2,000.00	24.00%	\$1,520.00
DocFinity Advanced Capture	DT ADV C	DocFinity Advanced Capture (Barcode recognition, pattern match and more) features are discussed	\$3,750.00	24.00%	\$2,850.00
DocFinity Self-Service Gateway	DT SSG C	This course is valuable to Gateway Designers who are responsible for designing the Gateway elements and setting up the User Attributes of who will be allowed access to the Gateway.	\$1,875.00	24.00%	\$1,425.00
DocFinity Self-Service Gateway (Self-Paced)	DT SSG S	This course is valuable to Gateway Designers who are responsible for designing the Gateway elements and setting up the User Attributes of who will be allowed access to the Gateway.	\$1,000.00	24.00%	\$760.00
Customized End-User Training Delivery	DT EUT C	This is the per-day rate for the delivery of customized courses per the project needs to the end users.	\$1,875.00	24.00%	\$1,425.00
* Training programmes are delive	ered remotely. Tra	vel expenses are charged separately, if required.			