



Director: Pam Green

Office of Executive Policy & Programs

Administrative Coordinator: DaVida Manning Administrative Assistant: Johnny Burch

Mission

To promote the interest of small and minority businesses as a part of the free enterprise system; thereby, enhancing economic growth and development in South Carolina.

Goal

To promote the growth and development of small and minority and women-owned businesses in South Carolina and to advocate that an equitable portion of state procurement contracts be awarded to these businesses.

Rules and Regulations

Article 21

History: 1981 Act No. 148, Section 1; 1979 Act No. 153, Section 1.

For South Carolina businesses that are owned, managed and controlled by a socially and economically disadvantaged owner(s).

No loans, grants or guaranteed award of contracts associated with obtaining certification.

Note: Businesses must have an office within the state of SC. Non-profit organizations are not eligible for certification through SMBCC Office of Executive Policy & Programs

Must be in business for a minimum of one year

51% ownership must have authority and management responsibilities. The ownership must be "real and substantial". It must be demonstrated in the exercise of control over the key elements of the business operations and finances.

Personal total net worth cannot exceed \$1.32 million

Must have an office in South Carolina

If denied for any reason, the business owner can reapply one year later

- State Agencies have an established goal of a minimum of 10% of their annual budget ("controllable" procurement dollars). These dollars are designated for certified MBE/WBE businesses. The goal is set each fiscal year via a Minority Utilization Plan.
- Quarterly Progress reports are forwarded to our office by each State Agency.
- A firm which subcontracts a portion of the work to certified minority firms will be eligible for an income tax credit equal to 4% of the total payment/up to \$50,000 annually.



1350

STATE OF SOUTH CAROLINA DEPARTMENT OF REVENUE CREDIT FOR STATE CONTRACTORS SUBCONTRACTING WITH SOCIALLY AND ECONOMICALLY DISADVANTAGED SMALL BUSINESS (Formerly the Minority Business Credit)

SC SCH.TC-2

(Rev. 6/7/10) 3115 20

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me as shown on tax return	SSN or FEIN		
NAME AND ADDRESS OF SUB-CONTRACTOR	DATE OF PAYMENT	AMOUNT PAID ON CONTRAC	
NAME AND ADDRESS OF SOD SOM MORE			
otal qualifying payments			
in the second second (\$25,000 for payments before	lune 13 2006) whichever is less.		
nter 4% of qualifying payments or \$50,000 (\$25,000 for payments below a nis is the available tax credit to be included on the appropriate tax credit edit limitations.)	schedule. (See instructions for		

Memorandum of Understanding (MOU) with SCDOT/DBE Program.







Request for SMBCC Certification

The South Carolina Small and Minority Business Contracting & Certification (SMBCC) and the South Carolina Department of Transportation's (SCDOT), Division of Minority & Small Business Affairs are working together in an effort to streamline the application process for South Carolina firms who desire certification as a Disadvantaged Business Enterprise (DBE) with SCDOT and as a MBE/WBE with SMBCC. The SMBCC will consider firms who apply for DBE certification through the South Carolina Department of Transportation's Unified Certification Program (SCUCP).

All certifications are accomplished in accordance with the Code of Federal Regulations Title 49, part 26. After a firm's application has been reviewed and a certification determination made, SCDOT will notify SMBCC. The SMBCC will consider the firm for MBE/WBE certification with no further application necessary. Firm's certified as a DBE since 2009 only need to complete and mail in this form.

Note: Only firms established in the State of South Carolina are eligible for MBE/WBE certification by the SMBCC. To request SMBCC certification consideration, you must complete the following information.

- /		FEIN Number	Date Firm	n Establ
Firm's Physical Address	City State	County	Phone Number	
Firm's Mailing Addres	s (if different than above)		Email	
	rovide access to my/our DBE applic IBE/WBE certification as necessary.		ords in its entirety t	o the SI
Signature of Owner	Printed Name	Title	Ethnicity	Da
Signature of Owner	Printed Name	Title	Ethnicity	Da
Signature of Owner	Printed Name	Title	Ethnicity	Da
	Printed Name	Title	Ethnicity	Da
Signature of Owner				
Signature of Owner	SWORN TO BEF	ORE ME THIS	_day of	
Signature of Owner	SWORN TO BEF		_day of	 (Ai



Documentation

Completed <u>Certification Application</u> and <u>Checklist</u>.

Certification Application and supporting documents can be found on our website. SMBCC.sc.gov



Certification Checklist

 A business seeking certification through SMBCC is required to be in business for one (1) year. The business start date should be indicated on its Business License or its registration with the Secretary of State. Foreign corporations must provide a Certificate of Authority issued by South Carolina's Secretary of State.

NOTE: The business must have a physical location in South Carolina.

- 2. Must submit a completed SMBCC Certification Application.
- 3. Signed and notarized Affidavit(s) must be submitted for all owners/partners.
- 4. Personal Net Worth Statement (notarized) for each owner must be submitted using the SMBCC Personal Net Worth Form.

Applicants **must** use SMBCC's Personal Net Worth Form.

SMBCC Certification Checklist (continued)

- 5. Personal Federal Tax Returns for the past three (3) years (full returns).
- Corporate or Business Tax Returns with related schedules for the past three (3) years. Include any applicable requests for extensions.
- 7. Corporate by-laws and any amendments, if applicable.
- 8. Organizational chart or outline
- 9. Business licenses, if applicable.
- 10. Official Articles of Incorporation papers or Partnership Agreements, if applicable.
- 11. Proof of Initial Investments to start or acquire business (examples: cancelled check, copy of loan agreement, cash investment, opening of business account, equipment bill of sale, bank statements, etc.)

Certification Checklist (continued)

12. Copy of six (6) cancelled company checks or bank statements showing monthly ACH/POS transactions to the business account in the past six (6) months.

13. Copy of bank signature card or resolution.

- 14. Copies of issued stock certificates (from inception and in numerical order).
- 15. Résumé of all owners of the company.
- 16. MMO (Materials Management Office) Vendor Registration which should be completed online at a copy of the online confirmation should be submitted with the package.

Process

- 1. An application is submitted to the office with required documents from application checklist
- 2. Application is reviewed by SMBCC staff to ensure applicant meets the certification criteria
- 3. The application requires a signed and notarized Affidavit

Process Cont.

- Once the application has been reviewed and the employer meets the criteria, a site visit is scheduled at their business location
- 5. If a business is approved for MBE or WBE Certification, they are sent an approval letter and certificate.
- 6. The application process can take up to 60 days to complete

SMBCC Certified Benefits

- ✓ Networking
- ✓ Directory
- ✓ Solicitations
- ✓ Annual Trade Fair
- ✓ Quarterly Newsletter (under construction)
 - Member Spotlight



- Regional Workshops/Seminars
- Promotion of Subcontractors to Prime

Doing Business with the State of SC Online Resources

Information for Vendors online



South Carolina State Fiscal Accountability Authority Procurement Services 1201 Main Street Suite 600 L Columbia SC 29201



SC Statewide Term Contracts

Contract Search Submit Requisition	Agency Users		
Construction Resources & Forms Vendor / Contractor Data Audits	Contract Search – Goods and Services State Term Contracts - show all contracts -		
Green Purchasing	Automotive Fuel		
	NOTE: IN ORDER TO START THE DELIVERY CLOCK, A WRITTEN P.O. MUST BE ISSUED TO THE VENDOR.		
	E10 Ethanol Blended Gasoline Fuel Card Management System Index of All Fuel Contracts	Lubricants Off Road Ultra Low-Sulfur Diesel (ULSD) Statewide Contracts For Bulk Deliveries of USLD and Biodiesel	
	Building and Grounds Maintenance, Equipment, and Supplies		
	Ballast & Lamps Updated Boilerless Steamers Building Inspection and Testing Services Updated	<u>Milkboxes and Warmers</u> <u>MRO Supplies</u> <u>Paper Towels, Toilet Paper, & Dispensers</u>	
lick on any of these links to see	Grounds Equipment (Phase I - Mowers, Chain Saws, Safety Items, etc.) Grounds Equipment (Phase II - Tractors, Trailers, Loaders, etc.) Hand and Power Tools and Accessories Updated lee Maker & Storage Bin	Park and Recreation Equipment Statewide Ovens Testing for Adjusting & Balancing Services Trash Can Liners	
nore information	• <u>Lubricants</u>	 Walk-In Building and Home Improvement Supplies Updated 	
about that contract.	Chemicals/Gases	<u>Pesticide - Malathion Concentrate</u> <u>Pesticide, Mosquito Control</u>	
	Emergency Supplies		
	Cots, Folding - Emergency Supplies GSA Contracts for Disaster Relief and Recovery Meals, Ready-To-Eat - Emergency Supplies	<u>Motor Coaches for Emergency Evacuation</u> <u>Polyester Blue Tarps</u> <u>Water, Bottled - Emergency Supplies</u>	
	Heavy Equipment		
	Backhoe / Loaders & Motor Graders Large Tractors & Mowers - 75.1 - 225 PTO HP		

Brief Recap

of main factors to achieve certification

SCDOT

- 1. At least 51% of business owned and controlled by socially and economically disadvantaged individuals
- 2. Personal net worth must not exceed \$1.32 M
- 3. Owners must demonstrate that they "control" the business.

SMBCC

Has two additional requirements:

- 1. Must have a physical location in SC
- 2. Must have been in business in the state of SC for a minimum of one (1) year

