**New SC Statewide Print Management Contract Saves 20%-50%**

**The Division of Procurement Services (Division) has implemented** [a new cost-saving Print Output Device program (Program)](https://procurement.sc.gov/contracts/search?v=17972-9918-0-0) **that has replaced the previous NASPO Output Devices and Managed Print Statewide Contracts. The new Statewide Print Management Program achieves 20% - 50% savings, as reported by the various vendors in their RFP responses.**

The Division issued the solicitation for the Program in consultation and cooperation with Recovery ▪ Analytics ▪ Solutions (RAS) based upon their industry and market knowledge. RAS will continue to assist the State and Using Governmental Units (UGUs) with implementation of the cost reduction initiative contained in the new state term contract.

**RAS will serve as subject matter experts to act as your advocate with the various vendors (at no additional cost to you),** and to assist your team to gain a complete understanding of all the options, savings opportunities, and additional benefits contained in the new statewide contract. RAS will help you right-size your equipment needs and work to ensure that you receive the best overall value through their recommendations. **As always, you are the decision-maker on your final selections.**

**Included in the new contract is a novel benefit that will provide funds/discounts to enable you to buy out your more expensive contract and move into the new cost-saving program quickly.** It is on a “first-come, first-served” basis for the pool of funds. RAS can assist you to maximize your potential conversion savings into the new program.

**The New Program Includes:**The new statewide contract covers Copiers/Multifunction Devices (Copier/MFDs), Network Printers, Wide-Format Printers, Digital Duplicators, and Scanners.

**Please call Eric Presti, with RAS, at 516-287-4376, or Randy Barr, Sr., the Procurement Manager with the Division, via email at** [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov) **or via phone at 803-896-5232, if you have questions or are ready to get started with the new statewide contract program.** If you are not currently the person responsible for print device operations, please forward to the appropriate contact so we may follow up with them instead.

Thanks for your attention to this and we look forward to assisting your UGU with this [new Statewide Print Management program.](https://procurement.sc.gov/contracts/search?v=17972-9918-0-0)