



## Statewide Contract News

### SPECIAL NOTICE

**Flu Vaccine** – We've updated our flu vaccine contracts and are in negotiations with another supplier we hope to add soon. Current information is available on the flu vaccine contract sheet located here: <https://procurement.sc.gov/files/contracts/Flu%20Vaccine%20Sep%2029%202020.pdf>

**AED Contracts** – There's been movin' and shakin' in the AED category directly impacting our participation in the NASPO AED contracts. Currently we only have a contract in place with Stryker Sales Corporation under 4400024478. We continue to negotiate with another supplier and will update the contract sheet on our site ([procurement.sc.gov](http://procurement.sc.gov)) when more information is available.

**Managed Print Services Contract** – The current contract for Managed Print Services is extended for an additional one-year term, from Dec. 13, 2020 to Dec. 13, 2021, or until such time as the services provided for are awarded and become effective under a new State Copy and Print Output Device program. The extension will apply to all current contract holders who agree to continue under the terms and conditions in effect. The State will also include in the contract amendment language for survivability of agreements up to 60 months from execution when approved prior to contract expiration.

### Market Research and Agency Input Requests for NEW State Term Contracts (STC)

*The Office of State Procurement (OSP) seeks input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place which meet your needs, but we need your input to ensure success.*

**Extreme & Aerohive Network Hardware** -- The OSP plans to issue a solicitation for Extreme & Aerohive Network Hardware in the month of November with an anticipated award date in January 2021 (effective March 27, 2021). This new STC will take the place of the current NASPO agreements we have in place. Extreme has bought out Aerohive so this contract serves both products. Having a STC with applicable terms and conditions will also allow the State to receive E-rate funds. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov) by Oct. 15, 2020.

### Market Research and Agency Input Requests for existing State Term Contracts

**Small Applications Development** – OSP is conducting a business analysis to determine changes needed in the next solicitation cycle. If you have any input, questions, suggestions, or concerns, please contact Will Butler no later than **Monday, November 30, 2020** at [wbutler@mmo.sc.gov](mailto:wbutler@mmo.sc.gov).

**SAP SuccessFactors LMS** -- The OSP intends to have a replacement contract in place prior to the current contract's expiration date of Dec. 28, 2020. If you have any input, questions, or concerns please contact Kristen Hutto immediately at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov).

**Westlaw Legal Research** - The current contract, 4400011669, is set to expire Dec. 31, 2020. The OSP plans to have a replacement contract in place prior to this new expiration date. If you have any input, questions, or concerns regarding how the existing contract is structured or functioning, please contact Kristen Hutto at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov) as soon as possible.

**Self-Funded Web Portal** – The current contract 4400008796 resulting from Solicitation 5400007500 expires July 15, 2021. OSP will publish an RFP for subject solicitation in the December 2020/January 2021 timeframe. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov) or 803-896-5232.



**Household Appliances** is Transforming! It will become a broader Appliances and Smallwares contract soon. We've been working closely with eBridge to construct a contract which not only includes household appliances, but **commercial appliances and smallwares** too. We're confident the resulting contract will offer our partners sorely needed access to equipment not currently available. If this intrigues you and you have some helpful insight, please reach out to DeAna Reed-Sharpe at [drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov).

**Tires** – Our Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) is on a roll (for the next STC for tires)! Please contact her if you have any suggestions for changes to the current contract which runs out of air in March of 2021.

**Used Oil & Filter, Contaminated Water & Solvent Collection and Recycling Services** -- (Expires Aug. 1, 2021) DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) is recycling this contract and has begun her research in an effort to make the next one slicker. If anyone has any input, she would certainly appreciate you reaching out to her.

**Airport Vegetation Management** -- (Expires June 23, 2021) Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) is in the weeds now, building the next generation this contract. Frankly, there aren't many agencies using it, so we need targeted input from those of you who do. Please reach out to Ellicia as soon as possible with anything you may have to offer.

**Battle dress Uniforms** -- (Expires Aug. 28, 2021) DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) wants YOU! She doesn't spend a lot of time in uniform, so she needs feedback from those of you who do. This is an important contract and not just for our friends in law enforcement. It's mission-critical that we target the right BDU contract items you need, not what we *think* you need. Sound off!

**Semi-Automatic Weapons** -- (Expires April 19, 2021) Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) is looking for any input you may have for this contract, but history has shown us it's been a pretty stable contract in its construction. However, if you want to provide some ideas, please reach out to Michael. He aims to please.

**Boats, Patrol and Rescue** -- (Expires June 30, 2021) Ahoy, SCDNR and friends! It's time again to start thinking about your boats and how you want them equipped. Of course, the folks at SCDNR aren't the only ones who use this contract, but they are our main source for guidance in choosing specs suitable for operating in coastal and inland waterways. That doesn't mean we can't put MORE boats on contract beyond what they require. If your shop wants a particular type of boat on contract, now is the time to hail Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)).

## **State Term Contracts that will NOT be renewed or resolicited**

Nothing new to report.

## **Currently Published Solicitations**

**Digital Transaction Management Solution (5400020521)** -- The solicitation for this new statewide contract was re-issued on Oct. 29, 2020 and is scheduled to be awarded in January. If you have any questions or concerns, please contact Kristen Hutto at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov).

**Purchase Card Program (Pcard) (5400020074)** -- Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) has published the RFP for the next Pcard program contract. It's early intentionally to permit enough time for offer consideration and negotiations. The current contract doesn't expire until Sept. 30, 2021. The new contract will begin Oct. 1, 2021.

**Vehicle Rental Services** -- (Expires Nov. 30, 2020) We're negotiating with both Enterprise and Hertz to participate in the NASPO Nationwide Vehicle Rental Services contract. This contract is important because it permits us to initiate vehicle rentals outside the borders of South Carolina, which was not a feature of previous contracts. The NASPO contract not only provides us a nationwide leasing option, but also offers more rental options and at rates comparable to those we enjoy under the current contract. We're confident negotiations will be successful. Please stay tuned to *DisPatches* for developments.

**Emergency Light Bars & Equipment (5400020377)** – DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) published the solicitation on Oct. 15, 2020. The pre-bid was Oct. 28 and an amendment to address questions was published on Nov. 9. The bid opening is scheduled for Nov. 25, 2020. The award is scheduled for posting on Dec. 16, 2020.

**Backhoes, Loaders and Motor Graders (5400020473)** – Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) published the solicitation on Nov. 6, 2020. The bid opening date is scheduled for Dec. 17, 2020, with an award posting date of Jan. 8, 2021.

**Service Award Pins (5400020136)** – DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) published the solicitation on Oct. 30, 2020. The bid opening date is scheduled for Dec. 2, 2020, with an award posting expected Dec. 10, 2020.

**STC for Axon Taser (5400020455)** -- Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published the solicitation for Axon Tasers Nov. 16, 2020 with an anticipated bid opening date of Dec. 21, 2020. The award posting is expected Dec. 31, 2020.

### **Newly Awarded State Term Contracts (STC)**

**Vehicles & Truck Bodies** – All vehicle contracts are awarded and are available for use as of Nov. 1, 2020. Details for each contract may be found on the relevant contract sheet for that vehicle at [procurement.sc.gov](http://procurement.sc.gov).

**Solar Flashers (5400020342)** -- Ellicia Howard ([ehoward@mmo.sc.gov](mailto:ehoward@mmo.sc.gov)) posted the award for this solicitation and the contract term began on Oct. 17, 2020. Contact details can be found at <https://procurement.sc.gov/files/contracts/Solar%20Flashers%20CS%20Nov%209%202020.pdf>.

**Records Conversion – Paper to Digital (540008164)** – The new contract award for Paper Conversion is reinstated. If you have any questions or concerns, please contact Will Butler at [wbutler@mmo.sc.gov](mailto:wbutler@mmo.sc.gov) or 803-737-9854.

**STC Quest One (4400024962)** -- The contract for Quest One is awarded and becomes effective Nov. 30, 2020 – Nov. 29, 2025. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov) or 803-896-5232.

**Telematics (After Market Fleet Monitoring) (5400018151)** – The contract award for Telematics is suspended pending resolution of a protest. If you have any questions or concerns, please contact Will Butler at [wbutler@mmo.sc.gov](mailto:wbutler@mmo.sc.gov) or 803-737-9854.

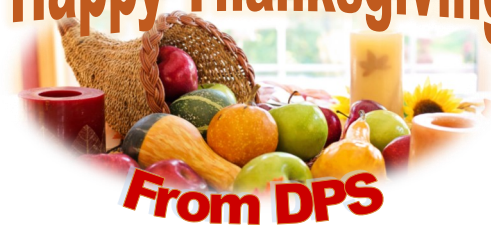
### **Currently Advertised Cooperative Contracts**

**Automotive Parts (NASPO)** – In accordance with S.C. Code of Laws §11-35-4810, the OSP is currently advertising in SCBO its intent to participate in the multi-state solicitation for *Automotive Parts*. The Lead State of California has published an RFP for the NASPO automotive parts contract. A copy of the RFP may be found at this link: <https://caleprocure.ca.gov/event/77601/0000017847>

**NASPO Value-Added Reseller RFP** -- In accordance with S.C. Code of Laws §11-35-4810, the OSP is currently advertising in SCBO its intent to participate in the multi-state solicitation for *Software Value-Added Reseller* by the Lead State of Arizona. You can access/download Solicitation BPM002338 from the State of Arizona Department of Administration, State Procurement Office division website located [here](#). Although we're still reviewing this opportunity to determine if it's right for the State of South Carolina, we're proactively advertising it. If you have any questions or concerns, please contact Kristen Hutto at [khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov).



# Happy Thanksgiving



**From DPS**