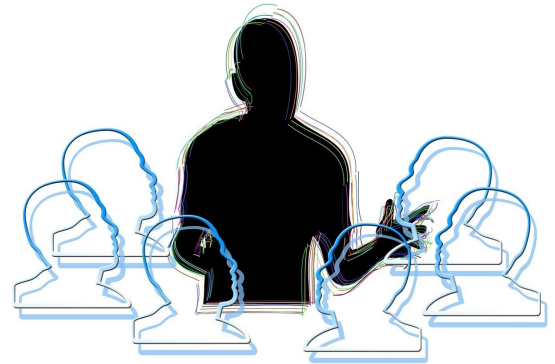


## Fall Training Updates

The Division of Procurement Services is happy to announce that it will be rolling out SCOPES, a new learning management system (LMS) in the late fall. This system will help with course offerings, registrations, and tracking for individuals. More information will be available in the upcoming months.

The Division will be offering the following trainings this fall. Registration is available on the Courses and Registration section of the Division's website: <https://training.procurement.sc.gov/training/courses>



### **Contract Administration**

This two-day course provides guidelines for a South Carolina State Government standardized approach to Contract Administration. The guidelines can be used by procurement officers to set-up and administer contracts. The "Contractor Performance Report" provides users with the necessary tools to document and report both good and bad Contractor performance. While this course was developed for State agency procurement officers, the course material can be applied by anyone in governmental procurement and is an excellent guide for establishing a Contract Administration program for any governmental entity.

Note: Participants must attend both days of training as they are scheduled to receive credit for the course.

Instructor: Sheila Willis

Time: 9 a.m. – 4 p.m.

Dates: August 20 – 21 or October 10-11

Location: Division of Procurement Services, 1201 Main St. Ste. 600, Columbia SC 29201

Cost: \$150

Recommended Prerequisites: Specifications and Scopes of Work course, Acquisition Planning and Market Research course, IFB course

### **IFB**

Competitive sealed bidding, also known as invitation for bids, is the preferred acquisition method per the South Carolina Procurement Code. This course is designed to help participants gain a better understanding of the IFB process from development through award.

Instructor: Michael Speakmon

Time: 9 a.m. – 4 p.m.

Dates: August 16 or October 8

Location: Division of Procurement Services, 1201 Main St. Ste. 600, Columbia SC 29201

Cost: \$75

Recommended Prerequisites: Specifications and Scopes of Work course, Acquisition Planning and Market Research course

### **Compendium**

This course involves a one-day overview of the fundamental legal framework applicable to government contracting, followed by a multi-day, clause-by-clause review of the State's general bidding instructions, standard contract clauses, and all the associated forms and guidance appearing in the Procurement Compendium. The remainder of the course will be a walk-through of the Compendium.

In order to receive credit for the class **you must be able to attend all four (4) classes: October 2, 9, 16, and 23, 2024.** By registering for this event, you're agreeing to attend all four sessions. Please be aware that your agency will be billed for the entire series.

Instructor: Keith McCook

Time: 9 a.m. – 4 p.m.

Dates: October 2, 9, 16, 23

Location:

Cost: \$300

Recommended Prerequisites: Specifications and Scopes of Work course, Acquisition Planning and Market Research course, IFB course, RFP course, Contract Admin course



## Intro to Code

This full-day course focuses on demystifying the code and identifying the requirements most Procurement Officers need to know. Attendance will serve as a foundation for other courses offered and will benefit procurement officers and other agency officials who authorize, process, or review procurements. While this course is designed for State agencies, any public procurement official would benefit from hearing information necessary to properly document procurement files.

Instructor: Michael Speakmon

Time: 9 a.m. - 4 p.m.

Dates: August 1, September 19, or October 17

Location: August 1, and October 17: Capitol Center Mezzanine Conference Room. 1201 Main St. Columbia SC 29201  
September 19: Division of Procurement Services, 1201 Main Street Ste. 600, Columbia, SC 29201

Cost: \$75

## RFP

This two-day course provides participants with a time-tested methodology to complete RFPs in compliance with the SC Consolidated Procurement Code. A guideline document, which fully describes the above stated methodology, is reviewed. Procurement officers or field personnel who will participate in all or part of the RFP process, will benefit. This course will benefit any public procurement personnel, not only State agencies, who are involved in the RFP process.

Note: Participants must attend both days of training as they are scheduled to receive credit for the course.

Instructor: Stacy Adams

Time: 9 a.m. – 4 p.m.

Dates: July 25-26 or October 3-4

Location: Division of Procurement Services, 1201 Main St. Ste. 600, Columbia SC 29201

Cost: \$150

Recommended Prerequisites: Specifications and Scopes of Work course, Acquisition Planning and Market Research course, IFB course, FOIA Meetings Webinar

## Acquisition Planning and Market Research

Acquisition Planning & Market Research are vital steps in the procurement process that are all too often overlooked. These steps in the acquisition cycle help agencies ensure they adopt strategies appropriate to the market for the specific supplies or services they're purchasing. This course is designed to give a comprehensive overview of the acquisition planning and market research process as required by the SC Procurement Code and Regulations.

Instructor: Stacy Adams  
Time: 9 a.m. – 12:30 p.m.  
Dates: August 9 or October 24  
Location: Online, Via Zoom  
Cost: \$50

## **Ethics**

This course is designed to be a comprehensive overview of how Ethics apply to the procurement function.

This course will be offered in two different formats:

Via Zoom : August 6 - 7 from 9:30 a.m. - 12:30 p.m. (note: you do not have to register individually for each session)  
In person : October 1 from 9 a.m. - 4 p.m. at the Division of Procurement Services, 1201 Main St. Ste. 600, Columbia SC 29201

The information contained in each of these courses is the same.

Instructor: Kristi Sligh  
Cost: \$75

## **Specifications and Scopes of Work**

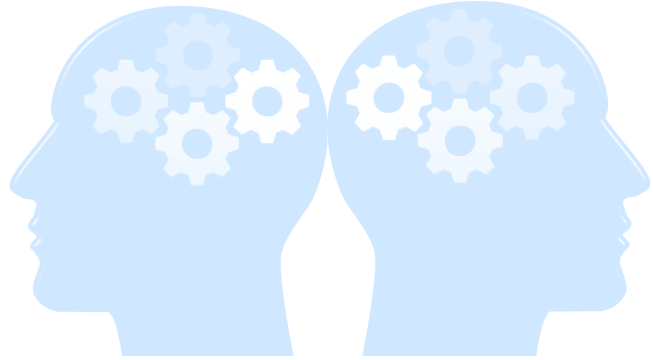
This course is designed to give participants a working knowledge of designing and writing specifications and scopes of work.

This course will be offered in two different formats:

Via Zoom: August 14 - 15 from 9:30 a.m. - 12:30 p.m. (note: you do not have to register individually for each session)  
In person: September 24 from 9 a.m. - 4 p.m. at the Division of Procurement Services, 1201 Main St. Ste. 600, Columbia SC 29201

The information contained in each of these courses is the same.

Instructors: Ellicia Howard and Nakendra Perry  
Cost: \$75



## WHERE CAN I PURCHASE A DESKTOP / LOCAL PRINTER?

By Yolanda Cohen

I'm glad you asked. "Where can we find and purchase **desktop/local printers**?" Thanks to the NASPO cooperative contracts, the lead state of Minnesota awarded Master Agreements for *Computer Equipment*, **Peripherals**, *Servers and Storage*, and related services which allows for South Carolina to participate via Participating Addendum.

Desktop/local printers can be found and purchased from the following NASPO Co-operative Contractors, as well as their authorized resellers, if applicable.

- Dell Marketing, L.P. ([Dell Market LP Contract](#))
- HP, Inc. ([HP, INC Contract](#))
- Howard Technology Solutions ([Howard Contract](#))
- Transource Services Corporation ([Transource Contract](#))

Additionally, please be aware that printers of any category should not be purchased on the state term contract for *Office Supplies and Paper*. This is also true for other IT equipment as defined by the SC Procurement Code, General Provisions, Sub-Article 5 [11-35-310].

### Exclusions

Printer categories which are excluded for purchase under the NASPO cooperative contracts include *Network Printers* (not USB-connected local printers), *Large-Format Printers*, *Wide-Format Printers*, and *Digital Duplicators*. **Do NOT purchase these product offerings under the NASPO cooperative contracts.** Such devices have been awarded and should be purchased under the State Term Contract for *Print Management* which can be found here [Print Management Contract](#).



### NASPO PASS Contract has been Passed

In the May issue we were excited to announce that NASPO issued Master Agreements for the Procurement Assistance and Support Services (PASS) and our expectation to participate in those contracts. Well...

The lead state of Hawaii received a protest and while we are not privy the reasons, Hawaii's conclusion was to cancel all awards and resolicit. The new solicitation has been published and we have once again advertised it. We'll let you know when new awards have been made.

### What in the world is eSports?

As we mentioned in the June Town Hall, one of our (STC) furniture suppliers has reached out to us about selling eSports furniture under the contract. While some of the furniture they offer under that category is available under the contract, some of it is not. Unfortunately, the way that category is structured, there is no effective way to sell eSports furniture under the existing contract. We're considering whether we need to add a category for eSports furniture and this is where you come in.

Based on the information we've already gathered, we're think the primary purchasers would be the school districts. What we're looking for is input from anyone about the eSports community and whether this is something that would need to be added to the contract. All information is helpful but mainly we want to know if there are eSports leagues in schools across SC. Are eSports sanctioned by the school like other sports programs (football, basketball, etc.)? Are you currently purchasing furniture to provide a specific eSports area in your facility, and if so, how are you procuring those items and what are you buying? Please contact Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) with any information you can provide.

## **NASPO Public Safety Vehicle Lights, Sirens & Accessories**

NASPO recently issued a solicitation for these items which is similar to our own emergency light bar contracts. However, the exciting part of the solicitation isn't what *is* named, but what *isn't* named, the accessories.

One would assume that "accessories" would be items directly related to the lights and sirens, but they have also included a number of items that are very popular with law enforcement and non-law enforcement groups. Those items include:

*Consoles, Partitions, Window Armor, Vehicle Armor, Push bumpers, Prisoner Seats, K9 Enclosures and Accessories, Gun Locks, Trunk Trays, Cargo Slides, Printer Mounts, Computer Mounts, Docking Stations, Anti-Theft Devices, Spotlights, Idle Systems, Air Bag Cutouts, Skid Plates, Trunk Organizers, Cargo Barriers, Wiring Harness, Gun Racks, Siren Speakers, etc.*

We've advertised this solicitation and we fully intend to participate assuming they get offers on all of the equipment they're looking for (not always a guarantee). More to follow on this one later.

## **Henry Schein Dental Contract Price Update**

In October 2023, MMCAP approved a new price list for the Henry Schein dental contract, but we weren't informed until this month. We've updated the price list on the [contract sheet](#) to reflect the new pricing.

## **The Monthly Statewide Term Contract Town Hall**

**The next Town Hall will be Tuesday, July 9, 2024 at 10:00 a.m.**

**YOU** can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. We didn't receive any questions via email last month, but we wanted to remind you that it is always an option. Email your questions ahead of time to one of the following people:

G&S Questions – [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)

IT Questions – [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov)

[Click on this link](#) to join the meeting, registration is no longer necessary. You can also find a link to the Town Hall located on the DisPatches Newsletter page on our website at this location. <https://procurement.sc.gov/dispatches>

We look forward to seeing you on July 9, 2024!

## **Market Research and Agency Input Requests for existing State Term Contracts**

**Temporary Staff Services (Expires 6/15/2025)** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) is beginning her research into the next version of this contract. The purpose of this contract is to provide temporary personnel in administrative, white-collar, or blue-collar positions which do not require an advanced degree. There are some legal positions (such as paralegal and legal secretary) that may require some type of certification, but those are very limited. We're aware that the State has overhauled



the position descriptions and pay rates included in the solicitation, so we'll automatically incorporate those into the new version. If there are positions that would be helpful that meet the intent of this contract, let us know. While we know this contract cannot incorporate all positions, we do our best to meet the majority of common needs among entities.

**Oracle Software** – We anticipate publishing this solicitation in August with an award date in February. If you have any questions or concerns, please contact Stephen Taylor at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov). If you were a current user of the Oracle Software contract, we'd love to hear from you to ensure the new state term contract will effectively meet your needs.

**Geographic Information System (GIS) Software (Expires 01/14/2025)** – We anticipate publishing this sole source in August 2024 with an award date in September. If you haven't used it because it didn't fit your needs, please provide us feedback about what we can do to add to the new solicitation. If you have any questions or concerns, please contact Lil-lanea Bouknight at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Carbon Black (Expires 12/5/24)** – We anticipate publishing this solicitation in July 2024 with an award date in October. If you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov). Again, if you're a current or potential user of this contract, we'd love to hear from you to ensure the new solicitation encompasses your needs.

**Solar Winds (Expires 10/30/24)** – We anticipate publishing this solicitation in June 2024 with an award date in August or September. If you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov). If you're a current or potential user of this contract, we need your feedback.

#### State Term Contracts which will NOT be renewed or resolicited

**Traffic Signal Heads & Lenses (Expires 8/18/2024)** – We do not intend to resolicit these items because they now fall under the new Traffic Control Devices contract ([link here](#)). If you know of items on this contract which aren't available on the traffic control devices contract, reach out to Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) as soon as possible to have that conversation.

**Duo Multi-Factor Authentication (Expires 09/24/2024)** – This STC will be sunset on September 9. This decision was made because Duo is now owned by Cisco and its products will be offered under the Cisco Hardware, Software Products and Services contract upon expiration of the existing contract. Should you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

#### Currently Published Solicitations

**Telematics (5400026434)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) continues to evaluate the offers we received and we anticipate an award posting in early July.

**High Intensity Tutoring (5400026773)** – Porta Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) has extended the award posting date, which is to be determined. She's currently evaluating those offers we've received.

**Vehicles (5400026980)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) published this solicitation May 28, 2024. The pre-bid was conducted June 11 and the bid opening date remains scheduled for July 12.

**PC Matic (5400027023)** – Clifton Sanders ([cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov)) published this solicitation May 22. The bid opening date was June 4, but all the bids we received we determined to be non-responsive. We'll resolicit with an anticipated award date of July 16, 2024.

**Solar Winds (5400026774)** – Clifton Sanders published this solicitation June 27 with an opening date of July 22. The anticipated award date is August 5. If you have any questions or concerns, please contact [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**Body Cameras, In Car & SaaS: Video Storage – Software Data (5400026810)** – This solicitation was published April 2 and opened May 21. The procurement manager is conducting evaluations for panel review. If you have any questions or concerns, please contact Randy Barr at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).



**Learning Content Management Systems (5400026427)** – The procurement manager continues the evaluation process for this solicitation. If you have any questions or concerns, please contact Stephen Taylor at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov).

**Microsoft Software (5400026992)** – This solicitation was published June 3. We anticipate having this awarded in September. If you have any questions or concerns, please contact Stephen Taylor at [staylor@mmo.sc.gov](mailto:staylor@mmo.sc.gov).

**Sophos (5400026965)** – Yolanda Cohen published this solicitation May 24. The anticipated intent to award date is of July 30. If you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

## Newly Awarded State Term Contracts (STCs)

**Tenable Products & Services (5400026532)** – A protest arrived June 3 and the posted ITAs for contracts with SHI International Corp (4400034650) & Presidio Networked Solutions LLC (4400034666) are suspended during the protest process. The current contract with AccessIT Group (4400021810) is extended to September 4, 2024. If you have any questions or concerns, please contact Lillanea Bouknight at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Fortinet Products and Services (5400026469)** – Stephen Taylor posted Intent to Awards for this IFB April 1 (no fooling) and they're effective April 12. Contracts started June 25.

**Trash Can Liners (5400026572)** – Awards were posted June 6. No protest arrived and new contracts became effective June 18.

**Mobile Device Protection Plan (5400026776)** – DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) posted the award June 12. Only one offer was received so the contract was effective June 13.

## SCBO Advertisers

We have many new folks using the platform.

Time for some light housekeeping...

### Please bear in mind:

- We don't run addenda. SCBO is for initial solicitation advertising only.
- Deletions of ads are permanent and may complicate your life if you're ever in a position to retrieve a deleted ad due to a FOIA request, protest reasons, or for legal reasons. Consider running a "cancellation," rather than request a full deletion of your ad.
- We no longer create courtesy ads for State agencies. If you publish a solicitation in SCEIS, you MUST log in to SCBO and post your ad there too in compliance with the SC Procurement Code.
- Passwords are good for 90 days. You'll get a six-day heads-up. You'll be locked out if you don't create a new PW during that window.

### Password Requirements:

1. Password length must be at least eight characters (no blank spaces)
2. Password must contain at least one punctuation mark (recommended to use one of the following four: ! @ # \$)
3. You cannot use your username in the password
4. Password must contain at least one uppercase letter
5. Cannot re-use previous password within three years

### South Carolina Business Opportunities

#### SCBO Online Edition

Welcome to the SCBO Online Edition

You must be a Registered Vendor to the State of South Carolina in order to bid on SC State Government solicitations. Advertisers such as municipalities, county governments, school districts, etc. do not require you to be registered with the State.

If you wish to bid on a State Government solicitation you see here in SCBO and are unsure whether your business is registered with the State, visit <https://webprod.cio.sc.gov/SCVendorSearch/vendorSearch.do>

Advertisements displayed below represent solicitations which are active as of the current date by default. These are ads that were set to begin displaying or have not expired as of the date selected. Please note that ads displayed when selecting future dates will only be those that are active as of the current date and have not expired as of the date you select. Ads having a start date that is greater than the current date will not be displayed.

To advertise your solicitation, click [here](#). All times advertised in SCBO are local unless noted otherwise.

Category: Month: Day: Year:  
- Overview (ad totals) - April 24 2024

Architectural/Engineering: 23 ads	Equipment: 40 ads	Printing: 0 ads	Sole Source and Emergency: 25 ads
Construction: 183 ads	Information Technology: 36 ads	Services: 134 ads	For Sale: 9 ads
Consultant/Professional: 25 ads	Maintenance/Repair: 36 ads	Supplies: 42 ads	Notices/Cooperative Purchasing: 11 ads
Environmental Remediation: 1 ad	Minor Construction (\$10,000 - \$100,000): 16 ads	Auditing: 0 ads	