

## March is National Procurement Month

Procurement Month is a celebration of pride, purpose, and the profound influence of a profession that rarely seeks the spotlight—but always delivers impact.

**Public Procurement:  
Choose it once. Live it  
always.**

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## Procurement Directors Conference

DPS would like to say **Thank You** to all of those who attended the Statewide Procurement Directors Conference.

We had an amazing time answering your questions, and networking with you all. Looking forward to next year.

## The Monthly Statewide Term Contract Town Hall

The next Town Hall will be April 14, 2026, at 11:00am.

Based on the amazing feedback and interaction at the Procurement Director's Conference, we anticipate this to be a great one!

**YOU** can help set the agenda by sending any questions ahead of time to one of the email addresses below:

**Supplies & Services and General Questions:**  
Michael Speakmon. [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)

**IT Questions:**  
Randy Barr at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov)



## DPS Spring Training 2026

Not to be confused with Major League Baseball's spring training, but the courses our procurement training team have developed for

Our Training courses are designed to build on your skill sets.

→ Book now before they are full.

this spring are sure to be a **HOMERUN!**

We will be offering the following classes in the spring of 2026.

- Registration is open for all classes, and will close one week before the event.
- All information will be kept current in **SCOPES**.

Explore Courses

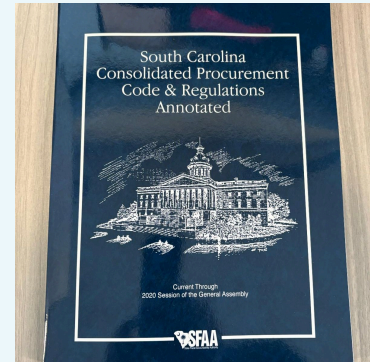
## 🔥 Hot off the Press!

If you do not have the latest edition of the SC Consolidated Procurement Code, you are in luck.

A new shipment has arrived, and is ready for purchase!

\$23 each plus \$10 shipping (max qty. 5)

Visit the [Division of Procurement Services](#) site to place your order today.



State Term Contracts Updates- March 2026

## March STC Updates

### Spring is in the air!

As we all enjoy the warmer weather that comes with the season that brings renewal. We too at The Division of State Procurement are reviving some of our communications.

As you many noticed, we have made a few changes to DisPatcheS that we hope will improve your overall experience.

Please feel free to reach out [Trbradshaw@mmo.sc.gov](mailto:Trbradshaw@mmo.sc.gov) if you have any comments, concerns, or recommendations.

Thank You!

How did you like this email?



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The Division of Procurement Services will be offering the following classes in the spring of 2026. Registration is open for all classes and will close one week before the event. All information will be kept current in SCOPES.

**SCOPES**



## Specifications and Scopes of Work

Specifications and scopes of work are vital to any solicitation because they will form the basis of the eventual contract. This course defines the procurement officer's role in developing and writing specifications and scopes of work and tips and tricks for ensuring success.

**Date:** Wednesday, April 8

**Time:** 9 a.m. – 4 p.m.

**Location:** Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

**Dates:** Tuesday, May 5 and Wednesday May 6

**Time:** 9 a.m. – 12:00 p.m.

**Location:** online

**Instructors:** Ellicia Howard and Nakendra Perry

**Cost:** \$100



## Procurement Ethics

This course is designed to be a comprehensive overview of how Ethics apply to the procurement function.

**Date:** Tuesday, April 14

**Time:** 9 a.m. – 4 p.m.

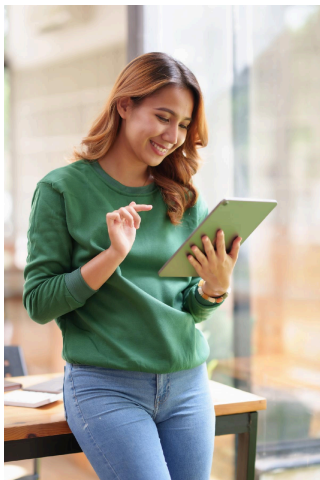
**Location:** Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

**Instructor:** Kristi Sligh

**Cost:** \$100

## Invitation for Bids (IFB)

Competitive sealed bidding, also known as invitation for bids, is the preferred acquisition method per the South Carolina Procurement Code. This course is designed to



help participants gain a better understanding of the IFB process from development through award.

**Date:** Tuesday, April 21

**Time:** 9 a.m. – 4 p.m.

**Location:** Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

**Instructor:** Michael Speakmon

**Cost:** \$100

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## Contract Administration

This 2-day course provides guidelines for a standardized approach to establish and administer a contract administration program for South Carolina governmental entities. While this course was developed for state agency Procurement Officers, the course materials can be applied by anyone in governmental procurement.

**Note:** Participants must attend both days of training as they are scheduled to receive credit for the course.

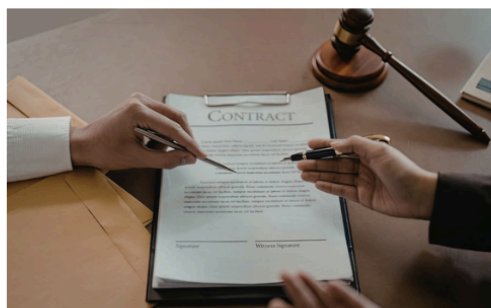
**Date:** Wednesday, April 22 and Thursday, April 23

**Time:** 9 a.m. – 4 p.m.

**Location:** Division of Procurement Services Training Room 1333 Main Street Ste. 700, Columbia, SC 29201

**Instructor:** Sheila Willis

**Cost:** \$200



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## Intro to Procurement Code

This Full-day course focuses on demystifying the code and identifying the requirements most Procurement Officers need to know. Attendance will serve as a foundation for other courses offered and will benefit Procurement Officers and other agency officials who authorize, process, or review procurements. While this course is designed for state agencies, any public procurement official would benefit from hearing information necessary to properly document procurement files.

**Date:** Wednesday, May 6

**Time:** 9 a.m. – 4 p.m.

**Location:** Division of Procurement Services Training  
Room 1333 Main Street Ste. 700, Columbia, SC 29201

**Instructor:** Michael Speakmon

**Cost:** \$100



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### **Acquisition Planning and Market Research**

Acquisition Planning & Market Research are vital steps in the procurement process that are all too often overlooked. These steps in the acquisition cycle help agencies ensure they adopt strategies appropriate to the market for the specific supplies or services they are purchasing.

This course is designed to give a comprehensive overview of the acquisition planning and market research process as required by the SC Procurement Code and Regulations.

**Date:** Friday, May 8

**Time:** 9 a.m. – 12:30 p.m.

**Location:** Online

**Instructors:** Portia Davis

**Cost:** \$75



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## State Term Contract Updates- March 2026

**E-Rate Update & Effect on Contracts** – We have been made aware of a ruling by the State's E-Rate coordinator called the Queen of Peace Law. This law requires that all solicitations including the option for E-Rate funding include language allowing for Brand Name or Equal in the solicitation. We are in the process of terminating any contracts associated with ERATE that are not up for re-solicitation this year and will be resoliciting them with the appropriate language so that it will be ERATE eligible for next year. The contracts on our website have been updated to notify our users with the information that the current contracts are not eligible until we put a new one in place with the appropriate language. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Juniper Networks (Expires 05/31/2027)** –To maintain continuity of services through the acquisition of Juniper by HPE, the current contract was extended for 12 months. We anticipate soliciting combined Juniper and HPE product offerings in November 2026. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Keva Jones at [kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov).


### **Tasers (X-2/-26)**

After much internal discussion we have determined that we will add the Axon X-26 Taser to the IT contract for the X-7. Randy Barr ([rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov)) will be working with Axon to get that addition made.

### **Electronic Equipment Recycling**

The subject contract (4400025425) had been extended through March 31, 2026, while the protest appeal process played out. The CPO has granted an additional extension for up to 90 days for the appeal process to finalize. We will be completing the extensions in the coming days and will update you when we know more.

## Market Research and Agency Input Requests for NEW State Term Contracts (STC):

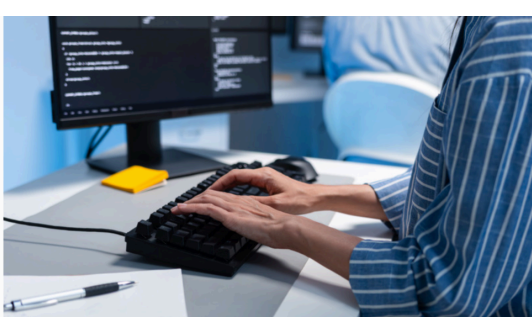
 **The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC).**

**If you have any information you can share, please contact the appropriate procurement manager.**

**Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.**

**IT Professional Services (ITPS)** – We appreciate the continued feedback that has been provided from our stakeholders on this new procurement. We are finalizing the draft document and plan to publish it in the coming weeks. We know many have been waiting for this one, and we are certainly excited to get it published as we work out the last details. If you have any questions or concerns, please contact Stacy Adams at [sadams@mmo.sc.gov](mailto:sadams@mmo.sc.gov)

**IT Security Assessments and Incident Response Services (updated from Incident Response and Penetration) Testing** – We're working to establish a new state term contract for Incident Response and Penetration Testing. The anticipated publish date will be April/May 2026. However, if you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov). If you're a potential user of IT Security Assessments and Incident Response Services contracts, we'd love to hear from you to ensure the new state term contract will effectively meet your needs.



**Cohesity** – We are working to establish a new state term contract for Cohesity database protection, security and management. The anticipated date to publish is early April 2026. If you have any questions or suggestions, please contact Keva Jones ([kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov)).

**Trellix Security Products & Services (Formerly FireEye – Expires 06/21/2026) -**

We are establishing a New State Term Contract for Trellix Products and Services. We anticipate publishing this solicitation in February/March 2026 with an anticipated award date in May 2026. If you are a potential user of Trellix products and services, we would love to hear from you to ensure the new state term contract will effectively meet your needs. If you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

## Market Research and Agency Input Requests for existing State Term Contracts:

**Check Point Products and Services - (Expires 9/13/2026)** – We are working to re-solicit Check Point Products and Services contract. We anticipate publishing the solicitation in April of 2026. However, if you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov). If you're a potential user of Check Point Products and Services, we would love to hear from you to ensure the new state term contract will effectively meet your needs, but please reach out ASAP.

**Ruckus Networks (Expires 09/01/2026)** – Keva Jones ([kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov)) is just beginning her market research into the next solicitation, and any information you have concerning the contract would be very helpful. Any concerns? Successes? We want to know.



**Cisco Servers, Security, Network Hardware & Software - Products & Services (Expires 10/19/2026)** – We anticipate publishing this solicitation in mid-May with an anticipated award date of July. If you are currently utilizing this contract, we invite you to share your experiences and highlight what aspects have been successful. For those who have not used the contract due to unmet needs, we welcome your feedback on how we can enhance the new solicitation to better suit your requirements. If you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Network Hardware and Firewall (Barracuda) (Expires 10/24/2026)**

– We anticipate publishing this solicitation in mid-May with an anticipated award date of July. If you are currently utilizing this contract, we invite you to share your experiences and highlight what aspects have been successful. For those who have not used the contract due to unmet needs, we welcome your feedback on how we can enhance the new solicitation to better suit your requirements. If

**Semi-Automatic Weapons & Ammunition** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) is beginning her research into the next iteration of this contract. The law enforcement entities have a lot of say in what is included in this contract, but there may be other entities that have some requirements we need to know about. Please be sure to reach out to Portia with any information you may have.

**Industrial Gases - Cylinder Exchanges** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) is beginning her research for this one. This contract is pretty static in the types of gases that are on it but if there is something you need that is not already represented now is the time to let us know. We are happy to see the contracts improve and evolve to better meet your needs, but we are reliant on you to tell us your additional requirements.

**Furniture (Expires 12/05/26)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) will be processing this one by August. There has been a lot of activity surrounding tariffs and other fees, but we don't see everything. Please reach out to Ginger with your experiences with these contracts so we can capture that as part of our review and justification. We will have to address tariffs in some way, so your feedback is going to be very important in what that looks like.

**Medical & Surgical Supplies (Expires 02/19/27)** – Marie Jackson ([omjackson@mmo.sc.gov](mailto:omjackson@mmo.sc.gov)) is beginning her market research for the next iteration of these contracts. Please reach out to her and give her the benefit of your experience in working with these contracts.

**Service Award Pins (Expires 03/01/27)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) is beginning her research into the next version of this contract. Please contact her with any experiences you have had.

**Executive Search Services & ESS for Higher Education (Expires 03/10/27)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) is beginning his research on this one. He's already collected a lot of information based on the contract usage but he's certainly willing to consider anything you may want to add. Especially around the topic of payments and what the Contractors are asking for and what you are willing to do. We mentioned in the last town hall that we may need to adjust the payment language to better fit the industry so whatever input you have on that will be helpful. We'll be combining the two separate solicitations into one as we planned to do originally.

you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Herbicides, Adjuvants and Blends** - Ginger Hardee is responsible for this one. In 2024, we changed the structure of this contract for a few reasons, and added a lot more products, and it is one that we look at potentially doing each year based on product availability and pricing. If there are additional products that you think should be added please let her know.

## STC's that will NOT be renewed & Newly Awarded STC's



### State Term Contracts that will NOT be renewed or resolicited:

**Citrix Netscaler (Expires 07/13/2026)** – Citrix Netscaler will be sunset as the updated SKUs are available through the Citrix Products & Services contract. If you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Thales Data Protection Products (Expires 04/21/2026)** – After careful review of the spend analysis for Thales, it has been determined that this contract will be sunset based on low usage and spend volume on its expiration date of 04/21/2026. If you should have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**Large Truck/Cargo Van Rentals (Expires 4/16/2026)** – We will be switching these services to the NASPO Nationwide Vehicle Rental Contract with Enterprise when our contract expires. The agreement is already in place and will start on April 17, 2026. Pricing and additional information will be updated at that time.



### Newly Awarded State Term Contracts (STC):

**Small Software Applications Development (Expires 05/15/2026)** – The Intent to Award was published on February 27<sup>th</sup> and was effective on March 11, 2026. Contract effective dates are May 16, 2026 – May 15, 2031. If you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**Disaster Recovery Hosting Services (5400028029)** – The intent to Award published on October 21, 2025. Contract effective dates are March 15, 2026 - March 14, 2033 and can be accessed [here](#). If you have any questions or concerns, please contact Randy Barr, Sr., at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**Extreme Networks (5400028562)** – Keva Jones ([kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov)) posted the Intent to Award on February 02, 2026. No protest was received so the contracts became effective on February 12, 2026, with a start date of March 27, 2026 – March 26, 2031.

**Appliances & Kitchen Equipment (5400029211)** – Marie Jackson ([omjackson@mmo.sc.gov](mailto:omjackson@mmo.sc.gov)) posted the Intent to Award on March 19, 2026, and barring a protest the contracts will be effective on April 11, 2026.

## Current Published Solicitations:

**Microsoft Support Services (New STC)** – Keva Jones ([kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov)) published a revised RFP on January 23, 2026, to include offers from qualified third-party vendors. The solicitation opened on March 18<sup>th</sup> and is currently under evaluation. We have an anticipated award date in June 2026.

**Trellix Security Products & Services (Formerly FireEye – Expires 06/21/2026)** – Trellix was published on March 12, 2026, with an anticipated award date of May 1, 2026. If you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov).

**Managed Cloud Services (5400028075)** – This solicitation opened on September 25<sup>th</sup> and is still under evaluation. We have an anticipated award date in April 2026. [If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov](#)

**Biometric Timekeeping (5400029046)** – This solicitation opened on March 4, 2026 and is currently under evaluation. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

**School Buses, Type C & D (5400029150)** – Michael Speakmon ([mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)) is evaluating offers received and will post the Intent to Award on April 1, 2026.

**Airport Vegetation Management (5400029216)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) is evaluating offers received and will post the Intent to Award on April 16, 2026.

**HDPE Pipe (5400029501)** – Marie Jackson ([onjackson@mmo.sc.gov](mailto:onjackson@mmo.sc.gov)) conducted the pre-bid meeting on March 20, 2026, and is preparing responses to questions received.

**CrowdStrike (5400028144)** – Bid opening was February 6, 2026, and offers are still under evaluation. Award is anticipated in early May 2026. If you have any questions or concerns, please contact Lillanea Bouknight [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Online Reverse Auction Service (5400029390)** – This solicitation was published on February 18, 2026, and will open on April 6, 2026. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**Google Services (5400028154)** – The solicitation opened December 30, 2025, and remains in the evaluation stage. We have an anticipated award date of April 2026. If you have any questions or concerns, please contact Clifton Sanders, at [cgsanders@mmo.sc.gov](mailto:cgsanders@mmo.sc.gov).



## Cooperative Contracts Updates:

**NASPO Electronic Monitoring** – The lead state of Nevada released this solicitation on January 15, 2026. The RFP number is 99SWC-S3474. The scope includes comprehensive electronic monitoring solutions and related services for individuals under supervision. The deadline for vendor proposals was February 26, 2026. Offers are currently under review. An intent to participate has been posted on SCBO. If you have any questions or concerns, please contact Keva Jones at [kjones@mmo.sc.gov](mailto:kjones@mmo.sc.gov)



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