



## The Monthly Statewide Term Contract Town Hall will be June 17, 2025, at 10:00 AM.

In addition to the general statewide term contract updates, we will highlight the Temporary Medical Services and Temporary Personnel Services contracts.

**YOU** can help set the agenda for future meetings by emailing any specific questions you may have a few days before the meeting. We want to discuss topics you want to know about. Have questions about how a contract works? Having issues with a contract? Let us know. Email your questions ahead of time to one of the following people to ensure we cover any areas of concern or interests you have:

- G&S Questions – Michael Speakmon [mspeakmon@mmo.sc.gov](mailto:mspeakmon@mmo.sc.gov)
- IT Questions – Randy Barr [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov)

The link to join the Town Hall will be on the DisPatcheS page at our website [HERE](#). We look forward to seeing you on June 17, 2025!



### Attention South Carolina State Government agencies - There's a new Emergency Procurement Determination doc to follow.

Emergency procurement is a minefield if done without careful planning. Don't draw the ire of the vendor community or risk an **AUDIT FINDING**. Be sure to [download this new form \(MMO #103\)](#) **TODAY!**



# **Hertz**

## **NASPO Vehicle Rental Contracts**

A lot of action has been happening with these contracts, so here is the latest. The contract with Hertz expired on May 20, 2025, so DeAna Reed-Sharpe issued a new Participating Addendum (PA) under the new NASPO Master Agreement (MA). The new Hertz contract number is 4400037239 and is ready for use.

The Enterprise contract (4400025119) has been extended to match the NASPO MA expiration date of September 15, 2025, while NASPO and the Lead State of Oregon finalize negotiations.

To make life easier, DeAna has created two separate contract sheets; one for Hertz and one for Enterprise as the MAs and PAs for each may have minor changes to the terms and conditions. Please visit our [website](#) for additional details.



## **NASPO New Body Armor Contracts**

As discussed this during the May Town Hall, NASPO awarded new body armor contracts to the following manufacturers:

- [Angel Armor, LLC](#)
- [Armor Express](#)
- [GH Armor Systems Inc](#)
- [ONYX Protective Group LLC](#)
- [Point Blank Enterprises, Inc.](#)
- [Slate Solutions, LLC](#)
- [Survival Armor, Inc.](#)
- [U.S. Armor Corporation](#)
- [United Shield International](#)

[Click here for details](#)

The highlighted manufacturers are those we're currently contracted with. The sole manufacturer we are contracted with who does not appear on the new list is Safariland. It's our intent to participate with all existing manufacturers, but we'll need your input if you want us to contract with the other manufacturers. You can click the link above to scroll NASPO's details for each contract. Let Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) know if you need us to contract with any of the other manufacturers.

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## On-demand Interpreting and Translation Services

All contracts for On-demand Interpreting and Translation Services have been extended until November 3, 2025. Our office has published a Request for Proposal for In-Person Translation, Over-the-Phone Translation, Video Remote Translation and Document Translation services as a Statewide Term Contract. We need of evaluation panel members. If you're interested, please reach out to Portia Davis at [pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov).

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## Temporary Medical Services (Solicitation 5400026595)

The Statewide Term Contracts for Temporary Medical Services currently has 66 vendors awarded. The solicitation was published with 78 positions listed, and recently, we added an additional 10 positions for a total of 88 positions (see below). The Temporary Medical Services contracts should cover all your medical needs for staffing. If your agency needs additional positions that are related to this solicitation, please contact Portia Davis at [pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov).

Contract Modification #1	
Technical Medical Associate II	Entry Pay Rate \$26.38 - Experienced Pay Rate \$48.84
Speech – Language Pathologist	Entry Pay Rate \$38.32 - Experienced Pay Rate \$90.00
Occupational Therapist	Entry Pay Rate \$46.63 – Experienced Pay Rate \$95.00
Contract Modification #2	
Mental Health Professional I	Entry Pay Rate \$26.39 - Experienced Pay Rate \$48.83
Mental Health Professional II	Entry Pay Rate \$31.74 - Experienced Pay Rate \$58.72
Mental Health Professional III	Entry Pay Rate \$38.82 – Experienced Pay Rate \$70.90
Social Worker	Entry Pay Rate \$26.39 – Experienced Pay Rate \$48.83
Social Work Manager	Entry Pay Rate \$31.74 – Experienced Pay Rate \$58.72
Social Work Director	Entry Pay Rate \$38.32 – Experienced Pay Rate \$70.90
Psychologist I	Entry Pay Rate \$46.63 – Experienced Pay Rate \$86.27

[Click here for more information](#)

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## Temporary Personnel Services (Solicitation 5400027395)

The Statewide Term Contracts for Temporary Personnel Services awards have been published with a start date of June 15, 2025. No contract extensions will be provided for any supplier who is currently on contract but who did not submit an offer under the new solicitation. The next submission deadline is September 19, 2025, and that is when we will evaluate offers received after the initial bid opening date.

We have also added Substitute Teachers for Non-Certified and Certified positions to these contracts, but not all Contractors have those positions available so make sure you check the contract sheet for details. If you have any questions, please reach out to Portia Davis at [pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov).

[Click here for more information](#)



### **Market Research and Agency Input Requests for NEW State Term Contracts (STCs)**

*The Office of State Procurement (OSP) seeks input on the following recommendations for new State Term Contracts (STCs). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place which meet your needs, but we need your ideas!*

**Google Services (New STC)** – We're considering soliciting this platform as a new State Term Contract for primary use by local entities and school districts. Any information you feel which could assist us would be helpful. Please let us know if you're a current or a potential user of Google Workspace, formerly known as G Suite. If you use it, how do you solicit? What is your pricing? Are you willing to share your negotiated agreements with us for reference? Please provide your information to Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**IT Security Assessments and Incident Response Services (updated from Incident Response and Penetration) Testing** – We're establishing a New State Term Contract for Incident Response and Penetration Testing. The anticipated publish date is sometime in June. However, if you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov). If you're a potential user of IT Security Assessments and Incident Response Services contracts, we'd love to hear from you to ensure the new state term contract will effectively meet your needs.

**Security Software Products & Services (CrowdStrike Software and Hardware) (New STC)** – We anticipate publishing this solicitation in June with a projected award date of November/December. If you're currently utilizing CrowdStrike products and services, we invite you to share your experiences and highlight what aspects have been successful. If you have any questions or concerns, please contact Lillanea Bouknight at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**Trellix Security Products & Services (Formerly FireEye – Expires 06/21/2026)** - We're establishing a New State Term Contract for Trellix Products and Services. We anticipate publishing this solicitation in September with an anticipated award date in February 2026. Please note that the Trellix solicitation will consist of what used to be FireEye Security Software Products and Services. The current STC for McAfee Security Software Products and Services will also be absorbed in this solicitation as the original contract will be “sunset” at the upon its expiration date (February 19, 2026) and will not be resolicited. Thus, the UGUs will still have access to what used to be FireEye and McAfee products and services as those items have been assigned appropriate SKUs under Trellix. If you have any questions or concerns, please contact Yolanda Cohen at [ycohen@mmo.sc.gov](mailto:ycohen@mmo.sc.gov). If

you're a potential user of Trellix and McAfee security products and services, we'd love to hear from you to ensure the new state term contract will effectively meet your needs.

## **Market Research and Agency Input Requests for existing State Term Contracts**

### **Herbicides, Adjuvants and Blends (Expires 3/31/2026)–**

Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) manages this contract. In 2024, and after much discussion with DOT and DNR, we restructured these contracts to 1) include a lot more product selection, and 2) to adjust when we solicit for these items so that it better fits when the industry updates its products, and pricing. If there is a specific product, or a new category of products, you feel needs to be added to this next solicitation, please reach out to Ginger and provide her with the details she needs to determine if the products can be included.

### **Educational Supplies (Expires 4/6/2026) –**

DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) facilitated a discussion regarding the next iteration of these contracts earlier this month. The purpose of the meeting was to discuss the pros and cons of the existing contracts and what we can do to improve them. If you were unable to participate in the meeting but have information that would improve the next contract, please reach out to DeAna and let your voices be heard.

### **Appliances & Kitchen Equipment (Expires 4/13/2026)–**

DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) is beginning her research into the next solicitation for this equipment. Please provide her any input you feel would be helpful in ensuring the next contract is effective and meets all your needs.

### **Biometric Time Keeping (Extended to 07/06/2026 or until a new solicitation is awarded-whichever comes first) –**

We anticipate publishing this solicitation no later than October 2025. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Randy Barr s at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov) We anticipate a shift in strategy to better maximize savings, efficiencies, and standardization. Stay tuned for additional information as we continue collaborating with our stakeholder user groups on this contract update.

**Extreme (Expires 03/26/2026) –** We anticipate publishing this solicitation in October 2025 with an anticipated award date of January 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov) at your earliest convenience.

**Juniper (Expires 05/31/2026) –** We anticipate publishing this solicitation in December 2025 with an anticipated award date of March 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**Online Reverse Auction Service (Expires 6/16/2026)–** We

anticipate publishing this solicitation in November with an anticipated award date of March 2026. If you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov). If you're a current or potential user of the Online Reverse Auction contract, we'd love to have your thoughts on improvements that could be made from the existing scope of work.

**Digital Transaction Management** – We anticipate publishing this solicitation in July with an anticipated award date of November 2025. If you have any questions or concerns, please contact Clifton Sanders at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov). If you're a current or potential user of the Digital Transaction Management contract, we'd love to have your input on improvements that could be made from the existing scope of work.

**Managed Cloud Services** – We anticipate publishing this solicitation in July/August with an anticipated award date of November 2025. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov). We have been working with a stakeholder group to revise this solicitation and hope the significant changes will yield positive results for all users.

**SAP Public Services (Expires 07/27/2025)** – We anticipate publishing this sole source early June. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Lillanea Bouknight at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov) soon.

**Security Software Products & Services (Quest One Software and Hardware) (Expires 11/29/2025)** – We anticipate publishing this solicitation in June/July with an anticipated award date of September. If you are currently utilizing this contract, we invite you to share your experiences and highlight what aspects have been successful. For those who have not used the contract due to unmet needs, we welcome your feedback on how we can enhance the new solicitation to better suit your requirements. If you have any questions or concerns, please contact Lillanea Bouknight, at [lbouknight@mmo.sc.gov](mailto:lbouknight@mmo.sc.gov).

**State Term Contracts which will NOT be renewed or resolicited:**

**UVC Lighting Machines** will expire June 30, 2025. This was put in place during COVID-19 and no sales have been made, so we see no reason to resolicit for the requirement.

### **Currently Published Solicitations**

**ULSD Fuel Delivery (5400027902)** – DeAna Reed-Sharpe ([drsharpe@mmo.sc.gov](mailto:drsharpe@mmo.sc.gov)) is evaluating offers and will publish the Intent to Award May 30, 2025, as scheduled.

**Interpreting and Translation Service (5400028282)** – Portia Davis ([pdavis@mmo.sc.gov](mailto:pdavis@mmo.sc.gov)) published this RFP on May 16, 2025. The pre-proposal meeting was conducted on May 27 and the bid opening date is scheduled for June 26. Portia is looking for at least two evaluation panel members, so please reach out to her if you or someone in your organization has experience in this area and is willing to



serve.

**Disaster Recovery Hosting Services (5400028029)** – This solicitation published March 20, 2025, and Amendment 1 published on April 17<sup>th</sup> to extend the opening date to June 6<sup>th</sup>. Amendment 2 published May 30<sup>th</sup> with a new opening date of June 20<sup>th</sup>. We have an anticipated award date of August/September. If you have any questions or concerns, please contact Randy Barr, Sr. at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).

### **Newly Awarded State Term Contracts (STCs)**

**Remanufactured Toner Cartridges (5400027356)** – Ginger Hardee ([gghardee@mmo.sc.gov](mailto:gghardee@mmo.sc.gov)) published the Intent to Award on November 20, 2024, and received multiple protests. The contracts remain suspended until the process has run its course.

**Oracle Software and Support (Solicitation 5400027875)** – This contract has been cancelled prior to performance. The previous contract has been extended to May 4, 2026, or until the new contract has been negotiated and awarded. If you have any questions or concerns, please contact Clifton Sanders, at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**IT Service Management (5400027376)** – (Formerly known as Service Now). Clifton Sanders posted the Intent to Awards on April 29, 2025. The final awards for this contract were effective May 9, 2025, and the contract term is May 9, 2025 – May 8, 2030. If you have any questions or concerns, please contact Clifton Sanders, at [cdsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

**Vendor Manager (5400025468)** – The final award for the new Vendor Manager was effective March 5, 2025 and the contract award dates are March 5, 2025 - March 4, 2032. The transition period is underway with the new supplier, Knowledge Services and will be completed June 30. Those contracts that will be using the new Vendor Manager include the IT Temporary Staffing, Small Application Development, and the upcoming IT Professional Services contracts. If you have any questions or concerns, please contact Randy Barr, at [rbarr@mmo.sc.gov](mailto:rbarr@mmo.sc.gov).



## **Summer & Fall Training Opportunities for Procurement Professionals Like You!**

The Division of Procurement Services will be offering the following classes in the late summer/fall of 2025. Please be advised that some session locations may be subject to change due to our agency's relocation. All information will be kept current in [SCOPES](#). Fall registration opens June 15. As a reminder, the Division's courses are for government procurement officials in South Carolina only. Further information for suppliers can be found in the [Doing](#)

### ***Acquisition Planning and Market Research***

Acquisition Planning & Market Research are vital steps in the procurement process that are all too often overlooked. These steps in the acquisition cycle help agencies ensure they adopt strategies appropriate to the market for the specific supplies or services they are purchasing.

This course is designed to give a comprehensive overview of the acquisition planning and market research process as required by the SC Procurement Code and Regulations.

**Date:** Friday, July 18; Friday, August 22; Wednesday, December 3

**Time:** 9 a.m. – 12:30 p.m.

**Location:** Online

**Instructors:** Portia Davis and DeAna Reed-Sharpe

**Cost:** \$75

### ***Procurement Ethics***

This course is designed to be a comprehensive overview of how Ethics apply to the procurement function.

**Date:** Wednesday, July 23

**Time:** 9 a.m. – 4 p.m.

**Location:** MMO Large Conference Room, 1201 Main St. Ste. 600, Columbia SC 29201

**Instructor:** Kristi Sligh

**Cost:** \$100

### ***Intro to Procurement Code***

This Full-day course focuses on demystifying the code and identifying the requirements most Procurement Officers need to know. Attendance will serve as a foundation for other courses offered, and will benefit Procurement Officers and other agency officials who authorize, process, or review procurements. While this course is designed for state agencies, any public procurement official would benefit from hearing information necessary to properly document procurement files.

**Date:** Thursday, July 31

**Time:** 9 a.m. – 4 p.m.

**Location:** Capitol center mezzanine conference room 1201 Main St. Columbia, SC 29201

**Instructor:** Michael Speakmon

**Cost:** \$100

### ***Specifications and Scopes of Work***

Specifications and scopes of work are vital to any solicitation because they will form the basis of the eventual contract. This course defines the procurement officer's role in developing and writing specifications and scopes of work and tips and tricks for ensuring success.

**Date:** Tuesday, August 5

**Time:** 9 a.m. – 4 p.m.

**Location:** MMO Large Conference Room, 1201 Main St. Ste.



600, Columbia SC 29201

**Instructors:** Ellicia Howard and Nakendra Perry

**Cost:** \$100

### ***RFP***

This two-day course provides participants with a time-tested methodology to complete RFP's in compliance with the SC Consolidated Procurement Code. A guideline document, which fully describes the above stated methodology is included.

Note: Participants must attend both days of training as they are scheduled to receive credit for the course.

**Date:** Tuesday, August 6 and Wednesday, August 7; Thursday, December 11 and Friday, December 12 (location TBD)

**Time:** 9 a.m. – 4 p.m.

**Location:** MMO Large Conference Room, 1201 Main St. Ste. 600, Columbia SC 29201

**Instructor:** TBD

**Cost:** \$200

### ***Contract Administration***

This 2-day course provides the guidelines for a standardized approach to establish and administer a contract administration program for South Carolina governmental entities. While this course was developed for state agency Procurement Officers, the course materials can be applied by anyone in governmental procurement.

Note: Participants must attend both days of training as they are scheduled to receive credit for the course.

**Date:** Tuesday, August 19 and Wednesday, August 20

**Time:** 9 a.m. – 4 p.m.

**Location:** Capitol center mezzanine conference room 1201 Main St. Columbia, SC 29201

**Instructor:** Sheila Willis

**Cost:** \$200

### ***IFB***

Competitive sealed bidding, also known as invitation for bids, is the preferred acquisition method per the South Carolina Procurement Code. This course is designed to help participants gain a better understanding of the IFB process from development through award.

**Date:** Wednesday, August 27

**Time:** 9 a.m. – 4 p.m.

**Location:** MMO Large Conference Room 1201 Main St. Ste. 600, Columbia, SC 29201

**Instructor:** Michael Speakmon

**Cost:** \$100

### ***Legal Aspects and Compendium***

This course involves a one-day overview of the fundamental legal framework applicable to government contracting,

followed by a multi-day, clause-by-clause review of the State's general bidding instructions, standard contract clauses, and all the associated forms and guidance appearing the Procurement Compendium. The remainder of the course will be a walk-through of the Compendium. In order to be registered for this series of classes you must be able to attend all four (4) classes. By registering for this event, you are agreeing to attend all four sessions. Please be aware that there will be no partial billing for the class.

**Date:** Thursdays, October 9, 16, 23, 30 (participants must attend all 4 sessions to receive credit)

**Time:** 9 a.m. – 4 p.m.

**Location:** MMO Large Conference Room, 1201 Main St.  
Ste. 600, Columbia SC 29201

**Instructor:** Keith McCook

**Cost:** \$400

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## PROJECT DELAY

The SCPro project team appreciates and values everyone's participation and support of SCPro. The State Fiscal Accountability Authority and SC Department of Administration continue to work together to review the SCPro project timeline to determine revised dates for User Acceptance Testing, Train-the-Trainer, Statewide End User Training and Go-Live.

While we apologize for the inconvenience of not going live July 1, 2025, the need to pivot at this phase during the project will stabilize SCPro to increase your user experience with the system.

**Agencies will follow the standard Year-End procurement process in SCEIS as directed by Admin.**

Please continue to submit SCPro questions and concerns to [scprocommunications@mmo.sc.gov](mailto:scprocommunications@mmo.sc.gov). Additional details and direction will be provided as the team reassess the SCPro project timeline.

**For current and accurate information about SCPro updates, please visit the SCPro website at <https://procurement.sc.gov/scpro>.**

Thank you for your continual support of SCPro!



## BENEFITS OF SCPRO DELAY

Although SCPro will not be implemented July 1, 2025 as planned, the delay does present some positive outcomes that we will be able to experience when we implement with the new go-live date.

1. SCPro will have a stable User Acceptance Environment for agency testing.
2. Data migration from SCEIS will be more refined and accurate in SCPro.
3. Our System Integrations between SCPro and SCEIS will be seamless.
4. Opportunity to validate procurement processes in SCPro are in compliance with Procurement regulations.
5. Implementing data quality governance to minimize system errors that could occur during User Acceptance Testing.

Thank you for your continual support of SCPro!

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