



Keeping you in the know!

Flu Vaccine Contract Extensions

MMCAP has extended their master agreements for flu vaccine until July 31, 2025, while they continue to evaluate/negotiate new agreements. The current contracts expire April 30, 2025, so we will work with both FFF (4400023718) and McKesson (4400023717) to get their contracts extended to match the new MMCAP dates. You'll see those new dates reflected on the contract sheet once those updates are made.

All Type C&D School Bus Contracts

All the STCs for Type C&D school buses are expiring no later than May 12, 2025. The Department of Education is the driving force behind these contracts, and they are working on developing new specifications for the next solicitation. It's a process that is specified by law and requires different approvals to start the actual specifications meetings.

All that to say that it is our intent to let these contracts expire and resolicit later this year, probably around July-August timeframe, when the new specifications are approved. If your entity wishes to purchase a bus under any of the existing contracts, you need to reach out the appropriate procurement manager to have that conversation. I would caution you that I have serious doubts that any of the Contractors could hold their existing pricing because of the tariffs on steel coming in from other countries. Negotiations for a new price will be necessary if we try and extend them beyond the current expiration date, so plan for more than what current prices are.

The Monthly Statewide Term Contract Town Hall

The next Town Hall will be April 15, 2025, at 10:00 AM.

We were excited to see such a large group attending last month's Town Hall. We hope to have even more in April! **YOU** can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. Email your questions or ideas for topics to cover ahead of time to one of the following people:

Supplies & Services Questions – mspeakmon@mmo.sc.gov / IT Questions – rbarr@mmo.sc.gov
We've been having issues with different links so the only link to the Town Hall will be on the DisPatches webpage on our website at this location. <https://procurement.sc.gov/dispatches> We look forward to seeing you April 15, 2025!

Specially Held Print Management Town Hall – April 29, 2025, at 10 AM

If you are a current or potential user of the Print Management Statewide Term Contract, you will want to

attend this Town Hall. At this meeting we will talk about the process required for using the contract and ways to bring about efficiencies for the same. This contract is established with measures to help ensure that agency customers get the maximum savings available to them while also empowering them to make their own informed decisions. You will not want to miss it.

Market Research and Agency Input Requests for NEW State Term Contracts (STCs)

The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.

Google Services (New STC) – We are looking at potentially soliciting this platform as a new State Term Contract for primary use by local entities and school districts. Any information you feel that would assist us in making this determination would be helpful. Please let us know if you are a current or a potential user of Google Workspace formerly known as G Suite. If you use it, how do you solicit? What is your pricing? Are you willing to share your negotiated agreements with us for reference? Please provide your information to Clifton Sanders at cdsanders@mmo.sc.gov.

IT Security Assessments and Incident Response Services (updated from Incident Response and Penetration) Testing – We are working to establish a New State Term Contract for Incident Response and Penetration Testing. These type services were previously covered under the ISPS contracts. The anticipated publish date will be in April. However, if you have any questions or concerns, please contact Yolanda Cohen, at ycohen@mmo.sc.gov. If you are a potential user of IT Security Assessments and Incident Response Services contracts, we would love to hear from you to ensure the new STC will effectively meet your needs.

Security Software Products & Services (CrowdStrike Software and Hardware) (New STC) – We anticipate publishing this solicitation in April with an anticipated award date of September. If you are currently utilizing CrowdStrike products and services, we invite you to share your experiences and highlight what aspects have been successful. If you have any questions or concerns, please contact Lillanea Bouknight, at lbouknight@mmo.sc.gov.

Market Research and Agency Input Requests for existing State Term Contracts

Electronic Equipment Recycling (Expires 1/31/2026) – Michael Speakmon (mspeakmon@mmo.sc.gov) is just beginning his market research into the next solicitation, and any information you have concerning the contract would be very helpful. Any concerns? Successes? We want to know.

Lightbars – Law Enforcement, EMS & Fire Department (Expires 2/8/2026) – DeAna Reed-Sharpe (drsharp@mmo.sc.gov) is beginning her market research on this one, but since we did this last, NASPO awarded contracts for these products. Many of the brands that we have are on the NASPO contract. Here is a link to the NASPO contract page:

<https://www.naspoaluepoint.org/portfolio/public-safety-vehicle-access-led-light-bars-sirens-warning-accessories-2019-2025/>

NOTE: Please get this link to the people using the contract and ask them to do a comparison and give DeAna their thoughts on the pros and cons of participating in the NASPO contract rather than doing our own. Be advised that the existing NASPO contracts expired February 28, 2025, and NASPO is evaluating offers now.

14-Passenger Mini-Buses (Expires 2/21/2026) – Ginger Hardee (gghardee@mmo.sc.gov) will be working with the supplier community and SCDE to finalize the specifications on these buses. Please contract her if you have any special requirements that we need to consider during that process. **DID YOU KNOW...** because of Jacob's Law the contracts for 14-passenger mini-buses are open to NON-GOVERNEMNT entities in South Carolina? Jacob's Law says that any entity, **public or private**, transporting school age children to and from public or private school, daycare facilities and churches must use this type of vehicle. So, tell your churches and daycare facilities that these contracts are available to them and to contact Ginger Hardee if they have any questions.

Tasers (Expires 3/3/2026) – Ginger Hardee (ghardee@mmo.sc.gov) is beginning her market research into the next iteration of this contract. This is basically a sole source contract with Axon X2 and X26 tasers and accessories. This is NOT the Taser 7 contract published by the IT team. I have to say I'm impressed with the number of sales under this contract given that the Taser 7 has pretty much cornered

the taser market for law enforcement, but obviously there is still a demand for the Axon Taser 2 series devices. Please reach out to Ginger if you have any information that you feel will be helpful, or if your agency anticipates a shift to a different product or model.

Tires (Expires 3/28/2026) – Ginger Hardee (gghardee@mmosc.gov) is beginning her market research for the next solicitation. This is one of those that we are basically contracted with everyone for everything, but we still could use your input on anything you feel would be helpful. If something is missing or could be modified, please do not hesitate to share your ideas. We want to ensure all needs are incorporated and covered through this STC.

Biometric Time Keeping (Extended to 07/06/2026 or until a new solicitation is awarded-whichever comes first) – We anticipate publishing this solicitation October 2025. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Clifton Sanders at cdsanders@mmo.sc.gov. We anticipate a shift in strategy to better maximize savings, efficiencies, and standardization. Stay tuned for additional information as we continue collaborating with our stakeholder user groups on this contract update.

Extreme (Expires 03/26/2026) – We anticipate publishing this solicitation in October 2025 with an anticipated award date of January 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Clifton Sanders at cdsanders@mmo.sc.gov at your earliest convenience.

Juniper (Expires 05/31/2026) – We anticipate publishing this solicitation in December 2025 with an anticipated award date of March 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Clifton Sanders at cdsanders@mmo.sc.gov.

Digital Transaction Management – We anticipate publishing this solicitation in July with an anticipated award date of November 2025. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov. If you are a current or potential user of the Digital Transaction Management contract, we would love to have your input on improvements that could be made from the existing scope of work.

Cloud Management Services – We anticipate publishing this solicitation in April with an anticipated award date of October 2025. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov. We have been working with a stakeholder group to revise this solicitation and hope the significant changes will yield positive results for all users.

SAP Public Services (Expires 07/27/2025) – We anticipate publishing this sole source late March or early April. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Lillanea Bouknight at lbouknight@mmo.sc.gov immediately.

Security Software Products and Services (Quest One Software and Hardware) (Expires 11/29/2025) – We anticipate publishing this solicitation in July with an anticipated award date of September. If you are currently utilizing this contract, we invite you to share your experiences and highlight what aspects have been successful. For those who have not used the contract due to unmet needs, we welcome your feedback about how we can enhance the new solicitation to better suit. If you have any questions or concerns, please contact Lillanea Bouknight at lbouknight@mmo.sc.gov.

State Term Contracts that will NOT be renewed or resolicited

Traffic Signal Controllers will expire April 30, 2025, but can be purchased under the new Traffic Control Devices contract after expiration.

UVC Lighting Machines will expire June 30, 2025. This was put in place during COVID-19, and no sales have been reported. As such, we see no reason to resolicit for this type of equipment. If you have made purchases under this contract and/or anticipate making significant purchases soon, please let Michael Speakmon know ASAP via email at mspeakmon@mmo.sc.gov.

Currently Published Solicitations

Sandbags (5400027759) – Portia Davis (pdavis@mmo.sc.gov) is evaluating awards received and will publish her Intent to Award on March 26 as scheduled.

Temporary Personnel Staffing (5400027395) – Portia Davis (pdavis@mmo.sc.gov) published Amendment #2 on March 19, 2025, which extended the bid opening to April 4, 2025.

Dynamics Managed Service Provider (5400027791) – This Solicitation was cancelled prior to opening and will be resolicited with revised specifications. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov

Rubrik Products and Services (5400027842) – Yolanda Cohen (ycohen@mmo.sc.gov) published the solicitation on January 16, 2025 and opened March 10, 2025. Offers are currently under evaluation, but we anticipate publishing awards this month. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

Oracle Software and Support (Solicitation 5400027875) – This solicitation was published as an RFP January 30, 2025 with an anticipated award date of late March / early April. The state is currently in the evaluation process. If you have any questions or concerns, please contact contact Randy Barr, Sr. at rbarr@mmo.sc.gov.

Disaster Recovery Planning Software (Solicitation 5400027138) – This solicitation was published August 2, 2024 with an anticipated award date in late March / early April. The state is currently in the evaluation process. If you have any questions or concerns, please contact contact Randy Barr, Sr. at rbarr@mmo.sc.gov.

IT Service Management (5400027376) – (Formerly known as Service Now). This solicitation was published October 4 and opened December 20th. It is currently under evaluation with an anticipated award date in April 2025. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

Newly Awarded State Term Contracts (STCs)

Remanufactured Toner Cartridges (5400027356) – Ginger Hardee (gghardee@mmo.sc.gov) published the Intent to Award November 20, 2024, and received multiple protests. The contracts remain suspended until the process has run its course.

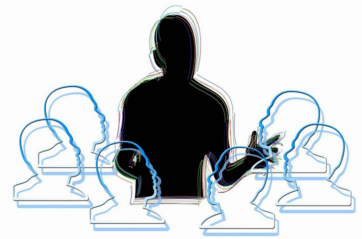
Vendor Manager (5400025468) – The final award for Vendor Manager was effective March 5, 2025, and the contract award dates are March 5, 2025 - March 4, 2032. The transition period is underway with the new supplier, Knowledge Services and will be completed June. Those contracts that will be using the new Vendor Manager include the IT Temporary Staffing, Small Application Development, and the upcoming IT Professional Services contracts. If you have any questions or concerns, please contact Randy Barr, at rbarr@mmo.sc.gov .

Cooperative Contracts Updates

Nationwide Vehicle and Large Truck Rentals – NASPO has awarded contracts to Enterprise and Hertz for the subject contracts. Negotiations continue with Enterprise while they are complete with Hertz. Once both Master Agreements are complete, we will review them with the intention of issuing a Participating Addendum for both suppliers.

Procurement Assistance and Support Services – The lead state of North Carolina released this solicitation on March 4, 2025. The RFP number is DPC-1428523190-SA. This solicitation has two categories: Category 1: Procurement Assistance Support Services (PASS); and Category 2: IT Research, Advisory, and Consulting Services (IT RAC). Currently these are two separate NASPO portfolios. NASPO is looking to align them onto one portfolio with this solicitation. All vendor proposals must be submitted by 2:00 PM EST on April 16, 2025.

The following Division of Procurement Services courses are available for registration in SCOPES, our new Learning Management System (LMS):



[Visit our Training Site](#)

Upcoming Division of Procurement Services classes:

The following Division of Procurement Services courses are available for registration in SCOPES:

Request for Proposals - RFP

This two-day course provides participants with a time-tested methodology to complete RFP's in compliance with the SC Consolidated Procurement Code. A guideline document, which fully describes the above stated methodology is included.

Note: Participants must attend both days of training as they are scheduled to receive credit for the course.

Date: Tuesday April 8 – Wednesday April 9

Time: 9 a.m. – 4 p.m.

Location:

Division of Procurement Services

1201 Main St. Ste. 600

Columbia, SC 29201

Cost: \$200

Contract Administration

This 2-day course provides the guidelines for a standardized approach to establish and administer a contract administration program for South Carolina governmental entities. While this course was developed for state agency Procurement Officers, the course materials can be applied by anyone in governmental procurement.

Note: Participants must attend both days of training as they are scheduled to receive credit for the course.

Date: Tuesday, April 15 – Wednesday April 16

Time: 9 a.m. – 4 p.m.

Location:

Capitol Center Mezzanine Conference Room

1201 Main St.

Columbia, SC 2901

Cost: \$200

Introduction to the Procurement Code

This full-day course focuses on demystifying the code and identifying the requirements most Procurement Officers need to know. Attendance will serve as a foundation for other courses offered, and will benefit Procurement Officers and other agency officials who authorize, process, or review procurements. While this course is designed for state agencies, any public procurement official would benefit from hearing information necessary to properly document procurement files.

Date: Tuesday, April 22

Time: 9 a.m. – 4 p.m.

Location:

Capitol Center Mezzanine Conference Room

1201 Main St.

Columbia, SC 2901

Cost: \$100

Acquisition Planning and Market Research

This course is designed to give a comprehensive overview of the acquisition planning and market research process as required by the SC Procurement Code and Regulations.

Date: Friday, April 25

Time: 9 a.m. – 12:30 p.m.

Location:

online

Cost: \$75

To learn more about these classes and the SCOPES LMS, please visit the Division's training website <https://training.procurement.sc.gov/training/courses>



WAVE ONE, ARE YOU READY FOR THE ePROCUREMENT REVOLUTION?

REMINDERS FOR MARCH:

SRM will be available to Wave 1 agencies between July 1 – July 14 in order to complete FY25 close out activities only.

All purchase orders must be closed out in SRM created prior to July 1, 2024.

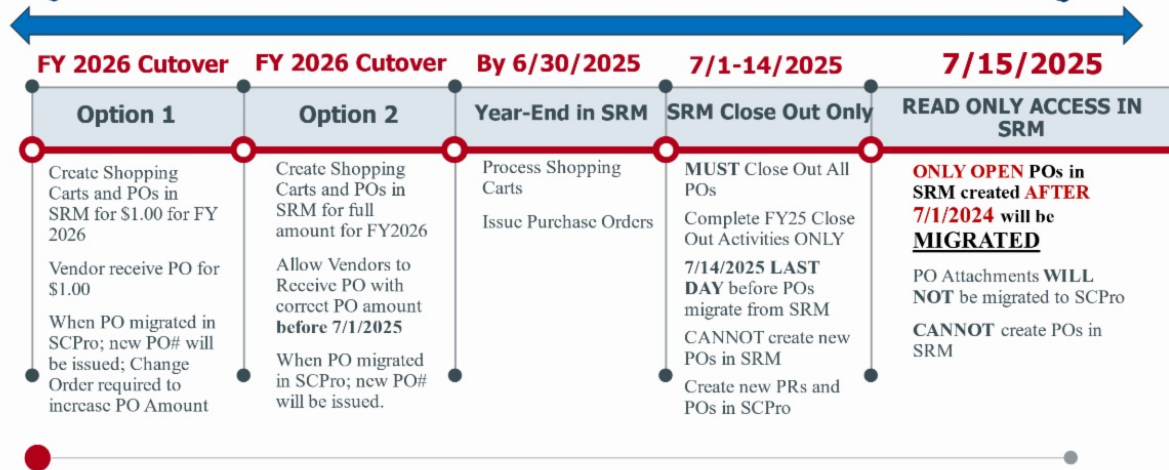
Agencies have until July 14, 2025, to close out purchase orders in SRM
Purchase Orders will be migrated from SRM to SCPro July 15, 2025.

Only purchase orders created after July 1, 2024, and remain open after July 14 will be migrated to SCPro.

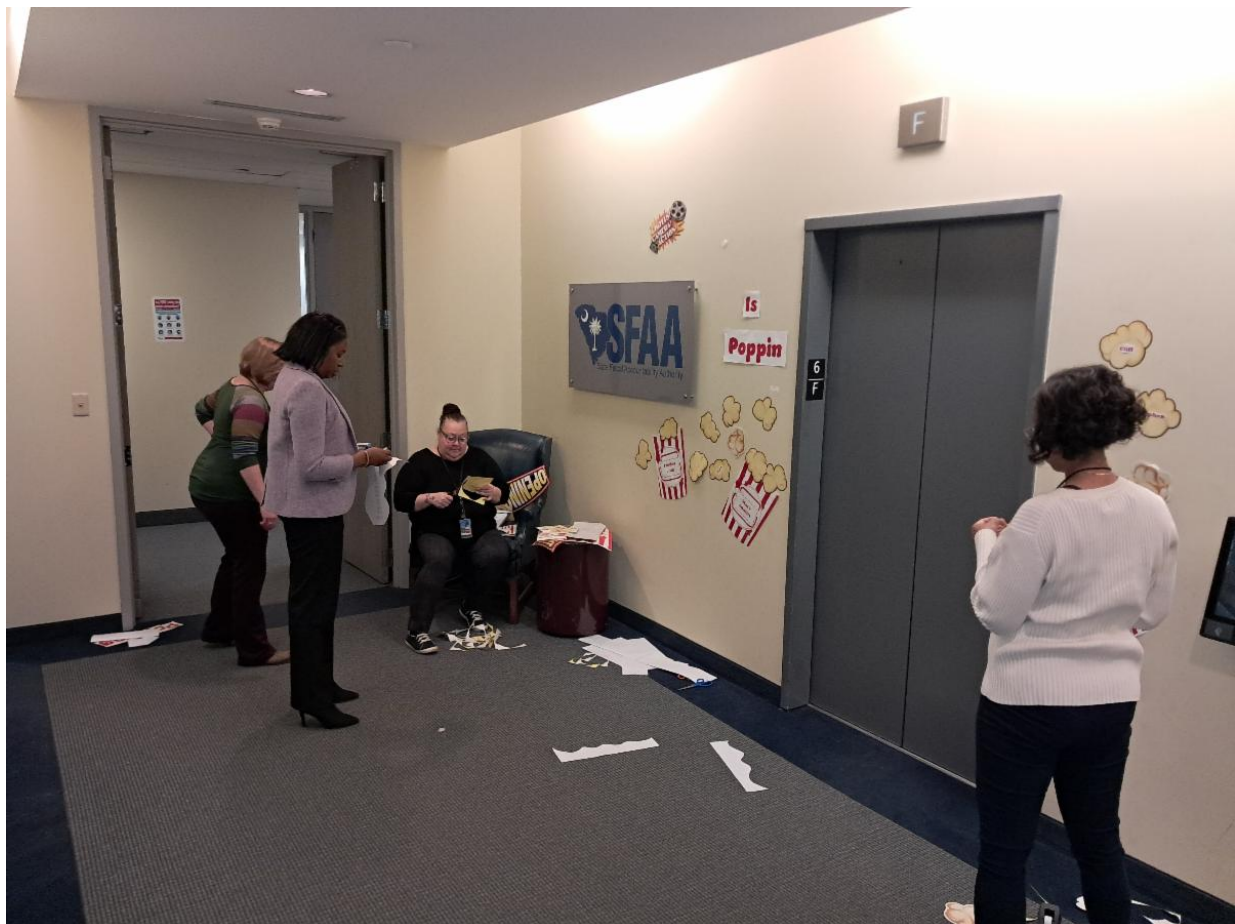
Migrated purchase orders will receive a new SCPro PO number and will receive a new ECC PO number in the "47" series. The original ECC PO number will be referenced on the SCPro PO.



Fiscal Year-End Timeline Wave 1 Agencies



And finally, just for fun, a few snapshots of how we celebrated National Procurement Month here at the Division of Procurement Services...









Procurement

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State of South Carolina

Governor's Proclamation

WHEREAS, public procurement and fixed asset management professionals support and enhance the delivery of governmental services by promoting ethical purchasing practices; and

WHEREAS, public purchasing involves the management of goods, the establishment of sources and shipping through inventory and warehousing, the disposal of surplus items, and the determination of which product or service to buy to meet a specific need at the lowest possible price within the required deadline without sacrificing quality or service; and

WHEREAS, public purchasing and materials management professionals in South Carolina are dedicated to pursuing efficiency in the operation of government and providing the highest value for taxpayers' dollars.

NOW, THEREFORE, I, Henry Dargan McMaster, Governor of the great State of South Carolina, do hereby proclaim March 2025 as

PROCUREMENT MONTH

throughout the state and encourage all South Carolinians to recognize the many contributions made by public purchasing professionals to the responsible management and monitoring of goods and services.



A handwritten signature in black ink, reading "Henry D. McMaster".

HENRY DARGAN MCMASTER
GOVERNOR
STATE OF SOUTH CAROLINA

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