



The Monthly Statewide Term Contract Town Hall September 23, 2025, at 10:00 AM.

At the last Town Hall, we highlighted the Security & Fire Protection Services contracts based on several questions we had been asked recently. If there is another STC that you would like to explore or better understand, let us know.

YOU can help set the agenda for the meeting by emailing any specific questions you may have a few days before the meeting. We didn't receive any questions via email last month, but we wanted to remind you that it is always an option. Email your questions ahead of time to one of the following people:

- G&S Questions – mspeakmon@mmo.sc.gov
- IT Questions – rbarr@mmo.sc.gov

We've been having issues with different links so the only link to the Town Hall will be on the DisPatches webpage on our website at this location:

<https://procurement.sc.gov/dispatches>

We look forward to seeing you on September 23, 2025!

Follow up as promised:

In our latest town hall, there were three topics that were brought up that we promised to address in this month's edition of DisPatches.

First, the *Statement of Work Template* for the NASPO Security & Fire Protection Services contracts has been updated. We replaced the sample language with a reference to the actual category numbers and description in the contract to avoid any further confusion. We appreciate you bringing this to our attention and apologize for any inconvenience it caused.

Second, conversations are ongoing with Deloitte Consulting LLP regarding their contract awarded for Constituent Management Services (4400036034). While this is resolved, entities may utilize Deloitte as a subcontractor of Carahsoft Technology Corporation contract 4400036033. We will provide additional updates as they are made available. If you have additional questions, please reach out to Randy Barr at rbarr@mmo.sc.gov.

Lastly, there were questions about pricing in various punchout catalogs. Conversations are ongoing with the suppliers about making sure that the pricing in their punchout catalogs is current and up to date. As is true with all State Term Contracts, suppliers always have the option to lower pricing if an entity makes a request. While suppliers on contract are not required to offer a lower price, they often will especially if there is a larger sized order involved. Unfortunately, there is not a way to capture order-specific discounted pricing within a supplier's punchout system. If you opt to ask for a quote and happen to receive lower pricing than that in the punchout (yay for extra savings!), agencies can create a shopping cart using contract search in lieu of the punchout

catalog. Remember to attach or include the quote with your purchase order to ensure proper application of contract terms and conditions and reporting. Because the use of punchout catalogs remains a convenient and efficient way for users to shop and utilize STCs, our office will not be requesting that punchout catalogs be removed. If you have a further issue with one of our punchout suppliers or any of our STCs, please reach out to the procurement manager over the contract and we will work with you to ensure the issue is resolved as quickly as possible. We appreciate you bringing this issue to our attention so we could address it. We count on you as users of the contracts to point out any concerns or issues you encounter with STCs. If we do not hear from you, we cannot make corrections, so thanks again for being outstanding partners in ensuring the STCs work as best they can for everyone across the state.



Supplies & Services Contracts Reassigned (August Update)

Don't forget that we have reassigned all of the contracts that were being managed by DeAna Reed-Sharpe after her departure, so be sure to check our website for the current procurement manager for your Statewide term Contracts for Supplies & Services.

<https://www.procurement.sc.gov/contracts/search?b=9919-0-0>

And as a reminder, our website is ALWAYS the single best resource to see who is managing which contracts. If you are using "SCEIS Contract Search" to see who is responsible, all that is going to tell you is who worked the solicitation, and THAT is not necessarily the person who is MANAGING the contract now.

ATTAC Group Contract Terminated (August Update)

One last reminder that the Executive Search Services contract with ATTAC Group, Inc. (4400028421) was terminated on July 18, 2025, for failure to report and/or pay administrative fees as required by their contract. If anyone has issued a PO against that contract and paid ATTAC Group for services rendered, please reach out to Michael Speakmon (mspeakmon@mmo.sc.gov) with the details of that transaction.

Oracle Software and Support (Solicitation 5400027875) – This contract was cancelled prior to performance. The previous contract has been extended to May 4, 2026, or until the new contract has been negotiated and awarded. We are still in negotiations. If you have any questions or concerns, please contact Clifton Sanders, at cdsanders@mmo.sc.gov.

Market Research and Agency Input Requests for NEW State Term Contracts (STC):

The Office of State Procurement (OSP) is seeking input on the following recommendations for new State Term Contracts (STC). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place that will meet your needs, but we need your input to ensure success.

Employee Assistance Program – Portia Davis is finalizing her research and intends to issue a solicitation for an Employee Assistance Program. If your entity currently has this type of program, please have the person managing the program reach out to Portia to ensure the new contract will meet the needs of your entity fully (pdavis@mmo.sc.gov).

Propane – Ben Duckenfield has returned to university to finish his education and completed his time with our office, but his legacy will live on through the new Statewide Term Contract for propane. Ginger Hardee is scheduled to publish this before the end of August (at the time of this writing) but we'll have a definitive update during the next town hall.

IT Security Assessments and Incident Response Services (updated from Incident Response and Penetration) Testing – We are working to establish a New State Term Contract for Incident

Response and Penetration Testing. The anticipated publish date will be in September. However, if you have any questions or concerns, please contact Yolanda Cohen, at ycohen@mmo.sc.gov. If you are a potential user of IT Security Assessments and Incident Response Services contracts, we would love to hear from you to ensure the new state term contract will effectively meet your needs.

IT Professional Services – We appreciate the feedback that has been provided from our stakeholders on this new procurement. We are finalizing the draft document and plan to publish the solicitation in September. If you have any questions or concerns, please contact Stacy Adams at sadams@mmo.sc.gov.

Microsoft Unified Support Services – We're considering soliciting these support services as a new State Term Contract for primary use by agencies, local entities, and school districts. Any information you feel could assist us would be helpful. Please let us know if you're a current or a potential user of Microsoft Support Services. If so, do you obtain these services directly from Microsoft or through a reseller? What is your pricing? Are you willing to share your negotiated agreements with us for reference? Please provide your information to Keva Jones at kjones@mmo.sc.gov.

Google Services – We anticipate publishing this solicitation late August 2025 with an anticipated award date in January 2026. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

Trellix Security Products & Services (Formerly FireEye – Expires 06/21/2026) - We are establishing a New State Term Contract for Trellix Products and Services. We anticipate publishing this solicitation in January 2026 with an anticipated award date in March 2026. If you are a potential user of Trellix products and services, we would love to hear from you to ensure the new state term contract will effectively meet your needs. If you have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

Market Research and Agency Input Requests for existing State Term Contracts:

Education Consulting – Ginger Hardee (gghardee@mmo.sc.gov) is beginning her market research on the next iteration of this contract. We originally did this as a Fixed Price Bid because we thought the vendor pool would be limited, and we wanted the ability to add additional suppliers if necessary. However, it has become more of a burden than we originally thought, and many of the providers are annoyed because they are not providing any services and still have to submit the quarterly reporting requirement for administrative fees. As a result, they are asking to terminate their contracts during the term in frustration. All that to say that user input is going to be imperative to our research into the continuation of these contracts. To that end, we have setup a **special Town Hall on September 10, 2025, at 10:00 AM**. Please join us so we can have an open discussion about the contract. Here is the link for this particular meeting. [Join the meeting now](#). DO NOT use the normal town hall meeting link.

Used Oil & Filter, Contaminated Water & Solvent Collection and Recycling – Ginger Hardee (gghardee@mmo.sc.gov) is beginning her market research into this contract. We were discussing internally if we still need to include the “Waste (Drum & Absorbent) Service & Sales – Including Parts Washer Service” portion of the contract as most of those items are available under other contracts. User input would be extremely helpful with understanding how you use that portion of the contract. Is there an advantage one way over another? Let us know how best to serve you with the next version of this contract.

Concrete Culvert Pipe – Michael Speakmon (mspeakmon@mmo.sc.gov) will work with SCDOT concerning the requirements for this contract. If your users have any input, let us know so we can facilitate conversations with DOT to ensure everyone's needs are met.

Large Tractors & Mowers, 75.1 – 225 PTO HP – Ginger Hardee (gghardee@mmo.sc.gov) will work with SCDOT about the known specifications for this contract as they are the primary using agency. However, if you think there is equipment we should consider adding to the contract, feel free to reach out to Ginger to have that conversation. We want to ensure everyone's needs are met when at all possible. Let us know what you need!

Uniforms (formerly Battle Dress Uniforms) – Portia Davis (pdavis@mmo.sc.gov) is beginning her research into the next version of this contract. User input is critical for this type of contract because your needs change over time and we want to make sure we are capturing those needs. You determine which manufacturers we add to the contract, so please reach out to Portia and let your voice be heard.

Educational Supplies – This group of contracts is due to expire 04/06/26. As such, Portia Davis is looking at ways to improve upon the next solicitation. Please provide feedback on the current contracts and details on anything that could or should be considered on the next solicitation (pdavis@mmo.sc.gov).

Audio Visual (Expires 05/02/2026) – We anticipate publishing this solicitation in December. If you are currently utilizing this contract, we invite you to share your experiences and highlight what aspects have been successful. For those who have not used the contract due to unmet needs, we welcome your feedback on how we can enhance the new solicitation to better suit your requirements. If you have any questions or concerns, please contact Lillanea Bouknight, at lbouknight@mmo.sc.gov.

Biometric Time Keeping (Extended to 07/06/2026 or until a new solicitation is awarded-whichever comes first) – We anticipate publishing this solicitation no later than October 2025. If there are changes that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Randy Barr at rbarr@mmo.sc.gov. We anticipate a shift in strategy to better maximize savings, efficiencies, and standardization. Stay tuned for additional information as we continue collaborating with our stakeholder user groups on this contract update.

Extreme (Expires 03/26/2026) – We anticipate publishing this solicitation in October 2025 with an anticipated award date of January 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Keva Jones at kjones@mmo.sc.gov at your earliest convenience.

Juniper (Expires 05/31/2026) – We anticipate publishing this solicitation in December 2025 with an anticipated award date of March 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Keva Jones at kjones@mmo.sc.gov.

Small Software Applications Development (Expires 05/15/2026) – We anticipate publishing this solicitation in October 2025 with an anticipated award date in February 2026. If there are changes or improvements that could be made to the existing contract so the new contract would better meet your needs, please provide feedback to Yolanda Cohen at ycohen@mmo.sc.gov.

Online Reverse Auction Service (Expires 6/16/2026) – We anticipate publishing this solicitation in November with an anticipated award date of March 2026. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov). If you are a current or potential user of the Online Reverse Auction contract, we would love to have your input on improvements that could be made from the existing scope of work.

State Term Contracts that will NOT be renewed or resolicited:

The following current STCs will not be resolicited:

Citrix Netscaler (Expires 07/13/2026) – Citrix Netscaler will be sunset due to findings from the current usage and spend analysis reports. There does not appear to be enough usage to support continuation of this contract; however, if you have any questions or concerns, please contact Lillanea Bouknight, at lbouknight@mmo.sc.gov.

McAfee Security Products & Services (Expires 02/19/2026) – McAfee's products and services will be on the new state term contract for Trellix Security Software Products & Services and will be sunset effective 02/20/2026. If you should have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

Thales Data Protection Products (Expires 04/21/2026) – After careful review of the spend analysis for Thales, it has been determined that this contract will be sunset based on low usage and spend volume on its expiration date of 04/21/2026. If you should have any questions or concerns, please contact Yolanda Cohen at ycohen@mmo.sc.gov.

Currently Published Solicitations:

Interpreting and Translation Service (5400028282) – Portia Davis (pdavis@mmo.sc.gov) is evaluating offers received. Unfortunately (fortunately?), we received more offers than anticipated so the offer evaluation will take longer than expected. So, expect to see an award extension published in the near future.

Athletic Uniforms, Equipment & Accessories (5400028454) – Ginger Hardee

(gghardee@mmo.sc.gov) published this solicitation on July 7, 2025. The pre-bid meeting was held on July 21, 2025. No questions were received so no amendment was issued, and the bid opening date remains August 21, 2025.

Emergency Clean Up and Restoration (5400028478) – Ginger Hardee (gghardee@mmo.sc.gov) posted Amendment #1 to the solicitation on August 4, 2025. The bid opening date remains August 28, 2025.

Marketing Services (5400028536) – Ginger Hardee (gghardee@mmo.sc.gov) published this solicitation on August 8, 2025. The pre-bid was held on August 18th and the bid opening is scheduled for September 24, 2025.

Managed Cloud Services (5400028075) – We published this solicitation on August 6th. The pre-proposal conference is scheduled for August 19, 2025 and opening on September 11th, 2025. We have an anticipated award date of March 2026. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov

Quest One Software and Hardware (5400027185) – Lillanea Bouknight (lbouknight@mmo.sc.gov) published this solicitation August 11, 2025. The pre-bid is scheduled for August 26, 2025, and we anticipate an award date in October. If you have any questions or concerns, please contact Lillanea Bouknight, at lbouknight@mmo.sc.gov.

Digital Transaction Management (5400027916) – The solicitation published July 21, 2025, and we conducted the pre-proposal conference on August 5th. The bid opening date is September 8, 2025, with an anticipated award date in December 2025. If you have any questions or concerns, please contact Clifton Sanders at [cgsanders@mmo.sc.gov](mailto:cdsanders@mmo.sc.gov).

Disaster Recovery Hosting Services (5400028029) – This solicitation opened on June 20, 2025, and is currently under evaluation. We have an anticipated award date of late September/October 2025. If you have any questions or concerns, please contact Randy Barr, Sr., at rbarr@mmo.sc.gov.

Dynamics Licenses Managed Service Provider (5400028721) – The solicitation opened August 6, 2025 and is currently under evaluation. We have an anticipated award date of September/October 2025. If you have any questions or concerns, please contact Randy Barr, Sr., at rbarr@mmo.sc.gov.

Newly Awarded State Term Contracts (STC):

Remanufactured Toner Cartridges (5400027356) – The CPO published their opinion denying all protests on August 14, 2025. Barring an appeal, the contracts will be reinstated on August 25, 2025.

Household Appliances (5400028157) – Portia Davis (pdavis@mmo.sc.gov) published the Intent to Award on August 13, 2025. Barring a protest the effective date will be August 23, 2025.

SAP NS2 - Maintenance and Support (4400035399) – Lillanea Bouknight (lbouknight@mmo.sc.gov) published the Intent to Sole Source July 09, 2025. The contract start date was July 28, 2025.

Cooperative Contracts Updates:

N/A

2025 State Facility Directors Conference

The Office of State Engineer is excited to announce that it will be hosting its State Facility Directors Conference on October 15 - 17, 2025 at the **Santee Conference Center** for the first time!

The State Facilities Directors Conference has always been a great opportunity for the facility directors and staff of State Government agencies to share information with each other and with the Office of State Engineer. We try to tailor the topics presented



to the “real world” questions and concerns that occur at the state agency level.

Unlike previous years at Hickory Knob, there will be no on-site lodging, so agencies will need to make reservations and pay for their own hotel rooms elsewhere. Twenty rooms are being held under the name of the conference at both the I-95 Hampton Inn and I-95 Fairfield Inn, so please reference that when you call.

You can find the Registration Form and Agenda for the conference on the [OSE website](#).

We look forward to seeing you there!

SCPro News Update



The State Fiscal Accountability Authority (SFAA) and the South Carolina Department of Administration (Admin) continue to collaborate on the best path forward for the SCPro project. The team continues to review the project timeline to determine revised dates and processes and is finalizing a new and more efficient implementation strategy.

While SFAA and Admin is working to establish new milestone dates, essential tasks are being advanced:

- Agency requirement refinement to ensure alignment to best meet all agency needs
- Refinement of Supplier Registration/Portal requirements and integrations
- Optimizing SCPro to include the process for future procurement system integrations with political subdivisions, higher education and future business partners.
- Data migration testing, refinement and clean-up activities for smooth data transition from SCEIS to SCPro.

Once the SCPro go-live date is finalized, an announcement will be shared to communicate the overall strategy and critical milestone dates for implementation.

Please continue to submit questions and concerns to scprocommunications@mmo.sc.gov and visit procurement.sc.gov/scpro for additional information. We will provide further details and direction as it becomes available.

Thank you for your continued support of SCPro!

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