

Hold the Line! Did You Know There's a STC for WebEx Video Conferencing?

The COVID-19 pandemic has certainly made us aware how essential it is to keep in touch with co-workers, employees, supplier community, and others through meetings and conferences while working from home. We've received your emails and inquiries asking for options and solutions on state term contract. We're glad you asked, because the State already has a STC for WebEx Video that has been in place since February 2019. Please utilize these options to satisfy all your meeting requirements. The contracts were awarded to **CenturyLink Communications, LLC. (Cisco WebEx) 4400020650** and **Clarix Technologies (Adobe Connect) 4400020646** and are effective 02/19/2019 – 02/18/2024. This agreement is for all Using Governmental Units (UGU) and political subdivisions. These contracts contain the best negotiated prices for Web Conferencing and are ready for your immediate use.

Cisco WebEx
CenturyLink Communications
148 Maxwell Avenue
Greenwood, South Carolina 29646
Strategic Account Manager
864-396-5358
Andrea.j.thomas@centurylink.com
Contract # 4400020650



Cisco WebEx Meeting Center Service
On demand video meetings with integrated audio

License Cost: \$20.87 / monthly per user
*Additional license discounts and purchase plans available based on volume

HD Video Conferencing for PC, laptop and mobile devices
Supports iOS and Android mobile devices
Content and screen sharing
In-meeting file transfers
Personal Room for impromptu meetings
Integrated audio
Unlimited Toll Dial-In - \$.00 cents per minute
Unlimited computer audio - \$.00 cents per minute
WebEx Toll Free Dial-In - \$.008 cents per minute
Up to 1000 participants on a single meeting

Account Management Features
Administrative portal
Exchange and Active Directory integration
Branding and customization

Basic Audio Conferencing
Audio-only with dial-in number, conference code and host pin
Toll Free - \$.008 cents per minute/ per attendee
Up to 150 Participants
Optional recording - \$8.00 per conference



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Event Audio Conferencing
Moderator-assisted conferencing for large meetings
Toll Free - \$.06 cents per minute/ per attendee
Up to 1000 participants
Optional recording - \$8.00 per conference

CenturyLink Support
Dedicated State of SC Account Team and Lifecycle support
Administrative and end user training, with service adoption support
Full reporting capabilities
24 hour, 365 days / year Customer Support with Tiered Escalations

Adobe Connect

Clarix technologies

1000 Pittsford Victor Road
Pittsford, NY 14534
Tom Gunters-Kremers
585-899-5300 x 166
gunter@clarix.com

Contract # 4400020646

[Click here for contract Terms and Conditions](#)

Please refer to the below link for more specific details on each contract. <https://procurement.sc.gov/files/contracts/Webconferencing%20Updated%20Nov%2013th%202019.pdf>

If you have any questions or concerns, please contact Randy Barr, Sr., at rbarr@mmo.sc.gov or (803) 896-5232.



Acquire

We provide efficient, innovative, and responsive services to acquire information technology, construction, and goods and services through effective broad-based competition.

Administer

We provide guidance and oversight to promote integrity, ethical behavior, and increased public confidence in the acquisition process.

Advise

We provide training and advice to ensure compliance with law, policies, and practices.



Construction is still going strong throughout the state with all the precautionary conditions in force. Here are some examples of how our creative State agencies and OSE are working together to get the job done safely:

- ⇒ **Pre-bids are conducted *outside* in parking lots and electronically using conference calls, Zoom, etc.**
- ⇒ **Bid openings are being held in parking lots and within roomy auditoriums to maintain the *proper social distancing*, all while employing hand sanitizers and other safety products.**
- ⇒ **A/E interviews are held live over Zoom, Microsoft Team, etc.**
- ⇒ **Job meetings (OAC) are held via conference calls, WebEx, Zoom etc.**
- ⇒ **Inspections are conducted over Facetime or with as few people in attendance as possible.**

Contractors are working hard to keep their jobsites running by taking employees' temperatures and monitoring worker activity to help make sure they don't become infected. They're finding work-arounds for products delayed due to COVID-19 and are taking advantage of fewer people being around (and the great weather) to really get ahead on their work.

It's a crazy time, but with a little imagination, we're all making it happen. We would love to hear how you are making things work on your projects. If you have some creative solutions, please share them with us and we'll pass them along to others. This is a team effort – even at a distance – and we will soldier on together.

Yes, OSE is open for business. Most project managers are working from home, but either Margaret Jordan (MJordan@mmo.sc.gov) or Phil Gerald (pgerald@mmo.sc.gov) is in the office every day. Michael Cooper is working from home, so contact Margaret Jordan if you need his assistance.

Keep up the good work, everyone, and STAY SAFE!





Statewide Contract News

IT Updates:

See the “**Currently Advertised Cooperative Contracts**” for an important notice about the State’s **Copy and Print Output Device Program**.

Soon we expect to award a contract pursuant to solicitation 5400018160 for Oracle products currently installed in those entities listed on the solicitation’s Eligible UGU List in Section III. Contact Kristen Hutto at khutto@mmo.sc.gov if your entity is not listed and has an installed base of Oracle products it needs to keep maintained.

While South Carolina is in a State of Emergency under Executive Order 2020-15 (and any subsequent extensions due to the COVID-19 pandemic), we are suspending all activity related to the Master Information Technology Manufacturer Agreement Program (MITMAP) ([5400018752](#)) and the Statewide Term Information Technology Reseller Master Contract (STIR Master) ([5400018751](#)) procurements so that we can focus on our emergency response role and responsibilities. As a result, the Request for Information response deadlines are extended until further notice.

COVID-19 Issues

Mandatory Use of State Term Contracts (STCs) – During emergencies, the State’s STCs should always be your first resource when sourcing requirements. See the memorandum issued by Division Director Delbert Singleton at this link: [https://procurement.sc.gov/files/webfiles/COVID-19%20Guidance%20and%20State%20Term%20Contract%20Information%20\(002\).pdf](https://procurement.sc.gov/files/webfiles/COVID-19%20Guidance%20and%20State%20Term%20Contract%20Information%20(002).pdf)

Medical Supplies – Everyone is critically short for certain types of medical supplies and all distributors are allocating them based on different factors. Read the memorandum issued by Division Director Delbert Singleton at this link: <https://procurement.sc.gov/files/webfiles/COVID-19%20Guidance%20and%20Contract%20Information.docx>

APRIL UPDATE: Medical supply vendors remain critically short of certain supplies and are allocating what resources they have based on the previous restrictions. This means if you’re a regular user of that contract and are a medically oriented facility, your orders are given priority over others, including backorders. Be sure to take advantage of this opportunity if it’s available to you.

Office Supplies Delivery – While we’re all looking to limit our exposure our contractors are also seeking ways to minimize theirs. To that end, the State has agreed to a short-duration change to desktop delivery requirements. Details can be found on the Office Supplies contract sheet at this link: <https://procurement.sc.gov/files/contracts/Office%20Supplies%20Contract%20Sheet%20%2004%2030%202020.pdf>

Market Research and Agency Input Requests for NEW State Term Contracts (STC):

The Office of State Procurement (OSP) seeks input on the following recommendations for new State Term Contracts (STCs). If you have any information you can share, please contact the appropriate procurement manager. Our goal is to put contracts in place which meet YOUR needs, but we need your input to ensure success.

Facility Disinfection Services – Michael Speakmon (mspeakmon@mmo.sc.gov) is preparing a fixed price bid (FPB) for facility disinfection services. To be clear, this is NOT a statewide contract for janitorial services, it is limited and specifically related to the hospital-level disinfection of the work areas of a facility. Many current janitorial service providers have the capability to provide the same services. It’s strongly recommended you consult your contracted provider prior to attempting to hire an outside contractor.

We anticipate posting the solicitation the first week of May 2020, with an expected effective date in early June 2020.

Marketing Services – DeAna Reed-Sharpe, drsharpe@mmo.sc.gov, is conducting research for a STC to provide different elements of marketing services including graphic design, videography, photography, public relations and crisis management. The contract would likely be a fixed price bid (FPB) to establish hourly rates for each type of service. If you have any input that you feel you would be helpful, please contact DeAna as quickly as possible.

IT Solicitations on hold awaiting approval of SaaS Piggyback:

If Agencies are in immediate need of the services below pending approval of SaaS piggyback, it's recommended you conduct the procurement in accordance with the SC Consolidated Procurement Code at this time. We will update accordingly when the piggyback has been approved.

Proofpoint Software – An email protection system providing encryption and threat detection is pending solicitation upon approval of our SaaS piggyback or the MIPMAP solicitation process. Any questions or concerns, please contact Carol Norfleet at cnorfleet@mmo.sc.gov or 803-737-3224.

Varonis Data Security - Varonis Data Security protects enterprise data against insider threats, data breaches and cyberattacks. Any questions or concerns, please contact Will Butler at wbutler@mmo.sc.gov or (803) 737-9854.

Market Research and Agency Input Requests for existing State Term Contracts:

Self-Funded Web Portal – The current contract 4400008796 resulting from solicitation 5400007500 expires July 15, 2021. OSP will be publishing an RFP for subject solicitation July/August. If you have any questions or concerns, please contact Randy Barr, Sr. at rbarr@mmo.sc.gov or 803-896-5232.

Dell QuestOne Privilege User and Identity Software and Hardware (5400007574) -- The current contract 440008297 is extended for six months and the new expiration date is November 29, 2020. The OSP plans to publish a RFP in May. If you have any questions or concerns, please contact Randy Barr, Sr. immediately at rbarr@mmo.sc.gov or 803-896-5232.

Microsoft Software Contract (4400017751) -- In order to ensure we best serve you, please help us by completing a quick survey on the Statewide Microsoft Software Contract here: <https://www.surveymonkey.com/r/M85NX9F>.

SAP SuccessFactors LMS Statewide (540009365) -- The current contract 4400010768 is extended six months and the new expiration date is December 28, 2020. OSP plans to publish a RFP by early May. If you have any input, questions, or concerns please contact Kristen Hutto immediately at khutto@mmo.sc.gov or (803) 737 – 7685.

Household Appliances – Kelly Cobian (kcobian@mmo.sc.gov) is beginning her research into a new household appliance contract. We have already had some internal discussions about changes to this contract (some additional appliances), however, we would really like to hear any recommendations you may have. If you're a current user of this contract, or if you would be if there were additional offerings, please contact Kelly as soon as possible with your comments or questions.

Vehicle Rental Services – The current contract expires November 30, 2020. Michael Speakmon (mspeakmon@mmo.sc.gov) is beginning the business analysis phase of this project and is looking for input on ways to improve the contract. We're considering a nationwide component of this contract for travel outside South Carolina. Is this something you would like to see added to the contract? Are there other issues that you need to have addressed? If so, please contact Michael as soon as possible.

Trash Can Liners (High/Low Density) – Kelly Cobian (kcobian@mmo.sc.gov) is just beginning the research into the next iteration of these contracts which expire March 2, 2021. Please contact her with tales of your experiences on the current contract and/or recommendations for improvement.

Solar Flashers – Ellicia Thompson (ethompson@mmo.sc.gov) is finalizing her research into this contract and needs your comments on contract use and performance. We can see who is buying what, but that doesn't give us the "total customer experience" we're looking for. Please contact her as soon as possible with any words of wisdom to impart.

Backhoes/Loaders & Motor Graders – The current contracts expire February 20, 2021 so now is the time to wield your influence next version. Do we need to update the specifications? Is there new equipment that should be on the new contract which currently aren't there? Has newer technology made some of the equipment obsolete? Only you can answer these questions. Contact Ellicia Thompson (ethompson@mmo.sc.gov) as soon as possible with any your ideas!

Light Bars – Law Enforcement – DeAna Reed Sharpe(drsharpe@mmo.sc.gov) is researching for the next iteration of these contracts. Please contact her ASAP with suggestions, recommendations, and improvements that can be made over the current contracts. Are there products that need to be added? Removed? Replaced? Put “U” in “*blue lights!*”

State Term Contracts that will NOT be renewed or resolicited:

Nothing new to report.

Currently Published Solicitations:

Large Tractors and Mowers (5400019565) – DeAna Reed-Sharpe(drsharpe@mmo.sc.gov) issued this solicitation April 20 with an anticipated award date of June 16, 2020 with contracts beginning on September 7, 2020. A copy of the solicitation may be found here. <http://webprod.cio.sc.gov/SCSolicitationWeb/contractSearch.do?solicitnumber=5400019565>

Biometric RFP (5400019140) – The current solicitation is in the evaluation phase, and we anticipate awarding after panel review in June/July 2020. If you have any questions or concerns please contact Randy Barr, Sr., at rbarr@mmo.sc.gov or (803) 896 – 5232.

Records Conversion – Paper to Digital (540008164) – These contracts are extended to a maximum expiration date of October 12, 2020. OSP published a new solicitation (5400019274) which opens in June. We anticipate awarding in June or July. If you have any questions or concerns, please contact Will Butler at wbutler@mmo.sc.gov or 803-737-9854.

Juniper Networks (5400019515) -- The current solicitation has opened and we anticipate awarding in May. If you have any questions or concerns please contact Randy Barr, Sr. at rbarr@mmo.sc.gov or (803) 896 – 5232.

Telematics (After Market Fleet Monitoring) (5400018151) – The RFP to establish a STC for Telematics is currently in the evaluation phase with an anticipated award in May. If you have any questions or concerns, please contact Will Butler at wbutler@mmo.sc.gov or (803) 737-9854.

Oracle (5400018160) – We expect to award a contract pursuant to solicitation 5400018160 for Oracle products currently installed in those entities listed on the solicitation's Eligible UGU List in Section III within the coming week or so. Contact Kristen Hutto at khutto@mmo.sc.gov if your entity is not listed and has an installed base of Oracle products it needs to keep maintained.

Newly Awarded State Term Contracts (STC):

Light bulb recycling – Not a new contract, but we have added a bulb recycling component to the STC for Lamps & Ballasts. The component was always part of the contract, it was just never specifically addressed in the pricing. Prices and instructions are now available on the contract sheet that can be found at [this link](#). Or you can contact DeAna Reed-Sharpe at desharpe@mmo.sc.gov for additional details.

Mail Services – Presort & Barcoding (5400019419) – Ellicia Thompson (ethompson@mmo.sc.gov) posted the award and the new contract is underway. Details and pricing may be found on the contract sheet at [this link](#).

Temporary Personnel Staffing (5400018632) – Kelly Cobian (kcobian@mmo.sc.gov) will post the awards for these contracts on May 8, 2020 and the new contracts will begin on June 15. That means there will be a 15-day overlap of the new contracts and current contracts which expire June 30. This should give everyone plenty of time to get their new P.O.s in place before the end of the FY so there is no interruption of service.

Currently Advertised Cooperative Contracts

Copier/Output Device NASPO Contracts (Nevada as Lead State to Agreement #3091) -- These contracts have been extended up to June 30, 2020. Participating Addendum for new NASPO Contracts awarded by Colorado as Lead State on NP

-18-01 are to be negotiated and awarded prior to that expiration date. Questions may be directed to Carol Norfleet (cnorfleet@mmo.sc.gov) 803-737-3224.

Copy and Print Output Device Program – Review is in progress on a statewide Request for Proposals for a comprehensive copy and print output device program contract that will bring acquisition of copy, print, scan, and duplication devices and equipment, as well as managed print and cost per copy agreements, under one STC. The goal is streamlining the processes, customer convenience and cost savings. A customer survey is headed out soon and we encourage everyone to participate as we gather info about how this RFP should be structured. Questions may be directed to Carol Norfleet (cnorfleet@mmo.sc.gov) 803-737-3224.

Data Communications Products & Services NASPO Contracts (Utah as Lead State to Agreement #JP14001) – Contracts under this Agreement will expire May 31, 2020 and Utah issued a new RFP under Agreement SK18001. **The NASPO contract with Extreme Network is extended from May 31, 2020 through October 28, 2020 and the State will publish a solicitation for ongoing use. The State intends to position other new contracts according to the needs of end users. Please provide information and feedback on products you utilize, or plan to utilize in the future, from the awarded vendors.** These contracts can be reviewed at <https://www.naspo.valuepoint.org/portfolio/data-communications-2019-2026/>. Questions may be directed to Carol Norfleet (cnorfleet@mmo.sc.gov) 803-737-3224.

Computer Equipment (PCs, Servers, Storage, Peripherals) (NASPO) – Contracts are extended via amendment to South Carolina's Participating Addenda with the following partners: **Apple, Dell, Howard, HP Enterprises, HP Inc., Lenovo Global Technologies, Lenovo, Microsoft, IBM, Transource, and Pure Storage.** The maximum potential duration of these contracts has been extended beyond the former expiration date of March 31, 2020 to a potential expiration date of July 31, 2021, or until new contracts are in place. If you have any questions about these contracts, please contact Will Butler at wbutler@mmo.sc.gov or (803) 737-9854.



Did you know...?



Two DPS procurement professionals now are on duty daily at the State Emergency Operations Center (SEOC) assisting the SC Emergency Management Division in their COVID-19 response.

Our role is to find sourcing and pricing for *anything* we're asked to provide. County governments and other entities submit resource requests through the EMD's emergency management software system, *Palmetto*. Our team handles the resource requests to purchase those supplies and services which, for a variety of reasons, agencies are unable to secure themselves. Once a DPS team member gets it, he or she hunts down a responsible source, typically starting from among our own contracts. Once a provider is identified, the next step is to secure pricing with that vendor and nail down shipping and payment terms.

DPS personnel have historically answered the call and "set up shop" at the SEOC during emergencies be they weather-related or, now, a serious pandemic.