

Brocade Network Products NASPO Data Communications Master Agreement AR214 Max Contract Period: 4/2/2015 to 4/1/2020 Contract Terms & Conditions Page last update: 2/22/2019	ITMO Procurement Manager Carol Norfleet 803-737-3224 cnorfleet@mmo.sc.gov
Contract Pricing for all Vendors listed below	
Vendors below offer a minimum discount of 44% on Data Center Applications Services, Networking Software, Network Optimization and Acceleration, Routers, Security, Switches and Wireless. Storage Networking products are offered at a minimum discount of 15%.	
DO NOT SIGN ANY DOCUMENTS THAT CONTAIN ADDITIONAL TERMS AND CONDITIONS	

VENDORS

[Acumen IT](#)
[A3Communications](#)
[BridgeTek](#)
[Brocade Communications Systems](#)
[CDW-G](#)
[Converged Networks](#)
[Data Network Solutions](#)
[Encore Technology Group](#)
[Howard Technology Solutions](#)
[Layer 3 Communications](#)
[Netsource ET LLC](#)
[SecureEdge](#)
[SHI International Corp](#)

Acumen IT

Stacy Anthony Kuper
1 Distribution Ct, Greer SC 29615
Phone: 864-751-3315
Fax: 864-334-1941
Email: Stacy.Kuper@AcumenIT.com

Contract Number: 4400010418
FEIN: 20-8676478
E-Rate Spin: 143044202

A3 Communications

Brian Thomas
1038 Kinley Road, Bldg B, Irmo SC 29063
Phone: 803-744-5027
Fax: 803-744-5870
Toll Free: 888-803-1473
Email: brian.thomas@a3communications.com

Contract Number: 4400010419
FEIN: 36-43230110
E-Rate SPIN: 143005588

BridgeTek

744 East Stone Ave, Greenville SC 29616
Phone: 864-214-0221
Fax: 864-214-0221
Email: sales@bridgeteksolutions.com

Contract Number: 4400010432
FEIN: 46-1945709
E-Rate SPIN: 143037375

Brocade Communications Systems

Mike Montgomery, Territory Account manager - South Carolina
2632 Ringsted Ln, Mt. Pleasant, SC 29466
Phone: 843-754-7682
Email: mmontgom@brocade.com
Katherine Ackerman, Inside Sales Associate
2050 Marconi Dr, Ste 300, Alpharetta, GA 30005
Phone: 770-777-8305
Fax: [408-333-3980](tel:408-333-3980)
Email: kackerman@brocade.com

Contract Number: 4400010330
FEIN: 77-0409517
E-Rate SPIN: 143022896

CDW-G

Nicole Tuzzolino
230 N Milwaukee Ave, Vernon Hills IL 60061
Phone: 800-808-4239
Fax: 847-419-6200
Email: ps0@cdwg.com

Contract Number: 4400010435
FEIN: 36-4230110
E-Rate SPIN: 143005588

Converged Networks

Mike Duck

2 Still Shadow Drive, Ste G, Charleston SC 29414

Phone: 843-725-1356

Email: ldabbs@godsc.com; dkidwell@godsc.com; jpatterson@godsc.com

Contract Number: 4400010441

FEIN: 57-1129892

E-Rate SPIN: 14300558

Data Network Solutions

Fred Reavis

629 Lake Tide Dr, Chapin SC 29036

Phone: 803-932-9915

Fax: 903-932-9914

Email: Fred.Reavis@dnscoinc.com

Contract Number: 4400010405

FEIN: 56-2113683

E-Rate SPIN: 143021096

Encore Technology Group

Kristian Pflieger

2000 Wade Hampton Blvd, Ste 210, Greenville SC 29615

Phone: 864-307-0763

Fax: 864-438-0731

Email: kpflieger@encoreg.com

Contract Number: 4400010436

FEIN: 46-1594391

E-Rate SPIN: 143030969

Howard Technology Solutions

Yareasia D. Ellis

36 Howard Dr, Ellisville MS 39347

Phone: 601-399-5633

Fax: 601-399-5077

Email: yellis@howard.com

Contract Number: 4400010416

FEIN: 64-0466143

E-Rate SPIN: 143022153

Katie Hatcher - K-12 Sales

Phone: 843-714-1007

Email: khatcher@howard.com

Leslie Sands - Higher Education Sales

Phone: 704-617-6473

Email: lsands@howard.com

Layer 3 Communications LLC

Robby Woodard

1450 Oakbrook Dr, Ste 900, Norcross GA 30093-6239

Phone: 803-466-0902

Email: rwoodard@layer3com.com

Paul T. Gallogly - Director of Sales

Phone: 770-225-5300

Contract Number: 4400010430

FEIN: 52-2114334

E-Rate SPIN: 143026409

NetSource ET LLC

George Lusk

1500 Eleazer Rd, Irmo SC 29063

Phone: 803-960-6986

Fax: 803-945-9217

Email: glusk@netsourcek12.com

Contract Number: 4400010417

FEIN: 20-1522181

E-Rate SPIN: 143034445

SecureEdge

8701 Mallard Creek Rd, Charlotte NC 28262

Phone: 704-688-9356

Email: orders@securedgenetworks.com

Contract Number: 4400010433

FEIN: 20-566770

E-Rate SPIN: 143034207

SHI International Corp

290 Davidson Ave, Somerset NJ 08873

Phone: 800-715-3197

Fax: 732-868-6055

Email: Southeastteam@shi.com

Contract Number: 4400007105

FEIN: 22-3009648

E-Rate SPIN: 1430012572

Tim Smith - SC Public Sector

Phone: 803-212-8717

Email: Timothy_Smith@shi.com

Orlinda Rose - Onsite Sales Support

Phone: 770-906-1771

Email: Orlinda_Rose@shi.com