

<b>AV Products and Service</b>  <b>Solicitation Number: 5400011023</b>  <b>Max Contract Period:</b> 5/3/2016 - 5/2/2021 <a href="#">Contract Terms &amp; Conditions</a> Page last update: 4/11/2019	IT Procurement Manager  Carol Norfleet (803) 737-3224  <a href="mailto:cnorfleet@mmo.sc.gov">cnorfleet@mmo.sc.gov</a>
Contract Pricing is listed on individual vendor websites, found at the Price File links below.	
A variety of audio visual brands and products are available from the vendors listed. All Contractors offer products from every category. All labor/installation is billed at the hourly rate bid.	
<a href="#">For a listing of what brands are carried by each vendor and their discounts, use the Discount List links below.</a> You may also search for a specific brand using the spreadsheet at this <a href="#">LINK</a> .	

**ANY BRANDS NOT LISTED ARE NOT INCLUDED UNDER THE TERMS OF THIS CONTRACT.  
ITEMS NOT LISTED ON CONTRACTOR'S WEBSITE ARE NOT INCLUDED UNDER THIS CONTRACT**

## VENDORS

- [A3 Communications](#)
- [Applied Video Systems Inc.](#)
- [Advanced Video Group Inc.](#)
- [Bridgetek Solutions LLC](#)
- [Camcor Inc.](#)
- [Carousel Industries](#)
- [Charleston Imaging Products, DBA The Office People](#)
- [Clark Powell Associates Inc](#)
- [Codelynx Inc](#)
- [Encore Technology Group LLC](#)
- [Goodlife Communications LLC](#)
- [Howard Technology Solutions](#)
- [McWaters Inc](#)
- [Netsource ET LLC](#)
- [Sharp Business Systems](#)
- [SKC Communication Products LLC](#)
- [Smarter Systems Creative Audio Visual](#)
- [Technical Services Audio Visual](#)
- [Troxell Communications](#)
- [Unified Technology Systems Inc.](#)
- [WH Platts Company](#)

Discounts listed are the minimum. Large purchases may be eligible for greater discounts. There is a minimum order of \$200 to avoid added freight charges.

Contractor may bill for installation components (cables, mounting brackets, etc.) related to equipment purchases, as long as the total does not exceed 10% of the total equipment purchase amount.

**A3 Communications**

Brian Thomas  
1038 Kinley Rd, Bldg B, Irmo SC 29063  
Phone: 803-744-5000  
Fax: 803-731-6046  
Email: [brian.thomas@a3communications.com](mailto:brian.thomas@a3communications.com)

Contract Number: 4400012968  
Product/Discount List: [Discount List](#)  
Catalog Website: [Price File](#)

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**Applied Video Systems**

Jody Brunson  
5816-D Shakespeare Rd, Columbia SC 29223  
Phone: 803-735-1120  
Fax: 803-735-1121  
Email: [jbrunson@appliedvideosystems.com](mailto:jbrunson@appliedvideosystems.com)

Contract Number: 4400013015  
Product/Discount List: [Discount List](#)  
Catalog Website: [Price File](#)

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**Advanced Video Group Inc**

Adam Dox  
4046 Fernandina Rd Ste G  
Phone: 803-451-4031 ext 31  
Fax: 803-714-6539  
Email: [adam@avggroup-sc.com](mailto:adam@avggroup-sc.com)

Contract Number: 4400013020  
Product/Discount List: [Discount List](#)  
Catalog Website: [Price File](#) *Password: 4400013020*

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**Bridgetek Solutions LLC**

Thomas Clinton  
744 East Stone Avenue, Greenville SC 29616  
Phone: 864-214-0221 ext 1  
Fax: 864-214-0221  
Email: [tclinton@bridgeteksolutions.com](mailto:tclinton@bridgeteksolutions.com)

Contract Number: 4400013021  
Product/Discount List: [Discount List](#)  
Catalog Website: [Price File](#) *select "Contracts" at the top of page to see SC contract pricing*

**Camcor Inc**

Ray Bailey

930 Folly Rd, Ste C, Charleston SC 29412

Phone: 800-868-2462 ext 35

Fax: 800-298-1181

Email: [rbr@camcor.com](mailto:rbr@camcor.com)

Contract Number: 4400013022

Product/Discount List: [Discount List](#)Catalog Website: [Price File](#)

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**Carousel Industries**

Denise Long

3025 Windward Plaza, Suite 195, Alpharetta, GA 30005

Phone: 615-815-3315

Email: [dlong@carouselindustries.com](mailto:dlong@carouselindustries.com)

Contract Number: 4400013023

Product/Discount List: [Discount List](#)Catalog Website: [Price File](#)

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**Charleston Imaging Products, Inc, dba The Office People**

Holly Mummert

3129 W Montague Ave, North Charleston SC 29418

Phone: 843-769-7444

Email: [holly@charlestonimaging.com](mailto:holly@charlestonimaging.com)

Contract Number: 4400016522

Product/Discount List: [Discount List](#)Catalog Website: <https://www.theofficepeople.com/avsc>  
*password: AVSC***Clark Powell Associates Inc**

Joanne Nall

342 Riverchase Way, Ste A, Lexington SC 29072

Phone: 800-843-1099

Fax: 855-403-8200

Email: [joanne@clark-powell.com](mailto:joanne@clark-powell.com)

Contract Number: 4400013026

Product/Discount List: [Discount List](#)Catalog Website: [Price File](#)ID: South Carolina State Contract  
PW: KCpd#bE

**Codelynx Inc**

Drew Weston

4937 Fargo Street, North Charleston SC 29418

Phone: 843-266-2330

Fax: 843-266-2333

Email: [drew.weston@codelynx.com](mailto:drew.weston@codelynx.com)

Contract Number: 4400018573

Product/Discount List: [Discount List](#)

Catalog Website: [Price File](#)

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**Encore Technology Group LLC**

Russell Young

2000 Wade Hampton Blvd, Ste 210, Greenville, SC 29615

Phone: 888-983-6267

Email: [ryoung@encoretg.com](mailto:ryoung@encoretg.com)

Contract Number: 4400013161

Product/Discount List: [Discount List](#)

Catalog Website: [Price File](#)

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**Goodlife Communications LLC**

Thomas Bonavita

17 Loch Carrun Terrace, Charleston, SC 29414

Phone: 843-224-7838

FAX: 843-793-2903

Email: [tom@goodlifecommunications.com](mailto:tom@goodlifecommunications.com)

Contract Number: 4400016159

Product/Discount List: [Discount List](#)

Catalog Website: [Price File](#) *User name: state Password: contractprice*

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**Howard Technology Solutions**

Yareasia Ellis

PO Box 1590, Laurel, MS 39441

Phone: 888-912-3151

Direct: 601-399-5633

FAX: **601-399-5077**

Email: [yellis@howard.com](mailto:yellis@howard.com)

Contract Number: 4400016854

Product/Discount List: [Discount List](#)

Catalog Website: [Price File](#)

**McWaters Inc**

Ned Little

1104 Shop Rd, Columbia SC 29201

Phone: 803-256-8303

Fax: 803-256-2312

Email: [nlittle@mcwaters.com](mailto:nlittle@mcwaters.com)

Contract Number: 4400013094

Product/Discount List: [Discount List](#)Catalog Website: [Price File](#)

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**Netsource ET LLC**

George Lusk

1500 Eleazer Road, Irmo SC 29063

Phone: 803-960-6986

Fax: 803-945-9217

Email: [glusk@netsourcek12.com](mailto:glusk@netsourcek12.com)

Contract Number: 4400013123

Product/Discount List: [Discount List](#)Catalog Website: [Price File](#)

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**Sharp Business Systems**

Randy Bidwell

109 Ben Hamby Drive, Greenville, SC 29615

Phone: 864-675-2000

Fax: 864-675-2161

Email: [randy.bidwell@sharpusa.com](mailto:randy.bidwell@sharpusa.com)

Contract Number: 4400013295

Product/Discount List: [Discount List](#)Catalog Website: [Price File](#)

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**SKC Communication Products LLC**

Jeff Breazeale

274 Museum Rd, Rock Hill SC 29732

Phone: 800-882-7779 ext 7271

Direct: 913-543-7271

Fax: 877-696-0985

Email: [jeff.breazeale@skccom.com](mailto:jeff.breazeale@skccom.com)

Contract Number: 4400013031

Product/Discount List: [Discount List](#)Catalog Website: [Price File](#) *password: SC12345*

**Smarter Systems Creative Audio Visual**

Ned Coleman  
3023 HSBC Way Ste 120, Fort Mill, SC 29707  
Phone: 704-765-5065  
Fax: 980-207-4891  
Email: [ned@smartersys.com](mailto:ned@smartersys.com)

Contract Number: 4400013228  
Product/Discount List: [Discount List](#)  
Catalog Website: [Price File](#)

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**Technical Services Audio Visual**

Lisa Lewis  
775 Barber Street, Athens GA 30601  
Phone: 706-613-8759  
Fax: 706-613-5020  
Email: [sales@tsav.com](mailto:sales@tsav.com)

Contract Number: 4400013028  
Product/Discount List: [Discount List](#)  
Catalog Website: [Price File](#) *User name: sclogin*  
*Password: scloqintsavsite*

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**Troxell Communications**

William Jacocks  
3214-BB Leaphart Rd, West Columbia SC 29169  
Phone: 800-578-8858  
Fax: 800-589-5939  
Email: [william.jacocks@trox.com](mailto:william.jacocks@trox.com)

Contract Number: 4400013030  
Product/Discount List: [Discount List](#)  
Catalog Website: [Price File](#)

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**Unified Technology Systems Inc.**

Danny Dalton  
101 Corporate Drive, Ste 106, West Columbia, SC 29169  
Phone: 803-233-1349  
Email: [danny.dalton@gounified.tech](mailto:danny.dalton@gounified.tech)

Billing:  
161 Austin Avenue NE  
Marietta GA 30060

Contract Number: 4400020690  
Product/Discount List: [Discount List](#)  
Catalog Website: [Price File](#) *Password: uavscontract*

**WH Platts Company**

Cindy Melton

6543 A Fain St, North Charleston SC 29406

Phone: 843-553-1131 ext 105

Fax: 843-553-1151

Email: [cindym@whplatts.com](mailto:cindym@whplatts.com)

Contract Number: 4400013163

Product/Discount List: [Discount List](#)

Catalog Website: [Price File](#)